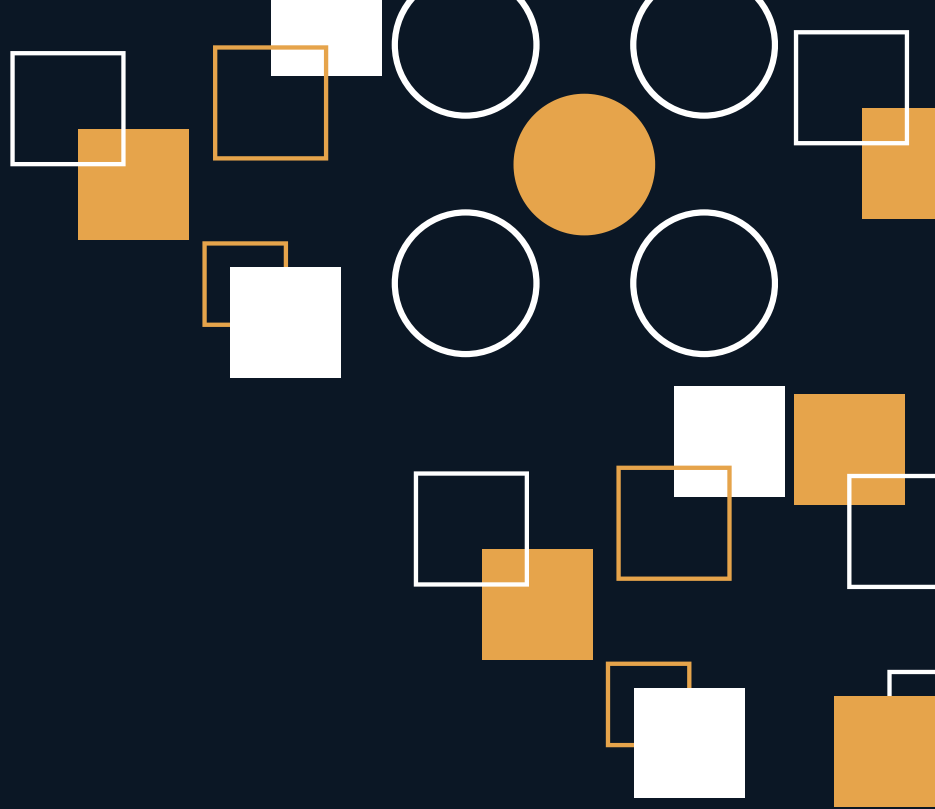




TNTNATION
THE NEW TRANSITION



TNTNATION

QUICK GUIDE



TNTNATION
THE NEW TRANSITION

WELCOME

FROM HEAD COACH

As your Regional Vice Presidents, Coach Jayé and I are excited to have to as a part of our organization!

Our goal is to help you accomplish your goals here by providing a winning business strategy & a team building culture!

This quick starter guide is the blueprint to accomplish success throughout your training! We encourage you to use this guide as a reference tool.



RVP Chelly & Jayé
Head Coaches

Former Cell Phone Manager & IT Project Manager

STAY READY SO
WE
DON'T HAVE TO
GET READY!





VISION

Create the most successful part-time & full-time reps in the company!

MISSION

To help thousands of families and businesses across the U.S "Get Money Fit", while producing the most 6 & 7 figure earners in American Business!

BUSINESS PLAN

Recruit . Train . License . Promote

Recruitment is essential in EVERY business and organization! Recruitment ensures the necessary talent, resources, & growth continue in an organization!

Without recruitment there would be no military, churches, fraternities, sororities, colleges, or professional sports teams!

NEED TO **KNOW**

REP ID

Your Rep ID # aka Solution # is your unique number!

It's like your social with the company!

With this ID you will get trained and paid every time you use it.

TRAINING/RESOURCES WEBSITES

www.tntempire.com (TNT AGENTS ONLY)

www.primericaonline.com (COMPANY AGENTS ONLY)

TNTNATION Facebook/Meta Page (Invite Only)

TELGRAM Licensed Rep Chat Group (TNT AGENTS)

TRAINING SCHEDULE

Team trainings are Monday & Tuesdays

8pm est, 7pm cst, 5pm pst

TEAM ZOOM LINK

<https://zoom.us/j/8045037303>



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WWW.TNTEMPIRE.COM

FIELD TRAINING **DO IT**

Earn & Learn

Competency builds confidence, but experience builds mastery!

Through hands-on training within your first 90 days, you will have the opportunity to help families/businesses by observing your field trainer set appts, run appts, & close business for you!

Team Work

The role of your field trainers & head coaches are to help you become knowledgeable, paid, & licensed. Following our business plan will accomplish this goal!!

Your commitment is showing up, having a winner's mindset, attitude, and being coachable to the vision of the team!

Honesty

We believe in WIN WIN SITUATIONS!!! Our commitment to all teammates is that we will always run an HONEST BUSINESS & a CULTURE build around INTEGRITY!



ENGAGE FOR **90 DAYS**

Over the next 90 days (from the start of your IBA) you have the opportunity to GET PAID BEFORE you obtain your state insurance license!

Business Training Plan

3 × 3 = \$600

5 × 5 = \$1,000

8 × 8 = \$1,600

10 × 10 = \$2,000

YOU PICK

YOUR BONUS

*** RECRUITS × LIFE PREMIUM FOR BONUS**

REFERRAL SERVICES

CLIENT SOLUTIONS

*COMPENSATION VARIES BASED OFF PROMOTIONS

1. ANSWER FINANCIAL

AUTO, HOME, & BUSINESS INSURANCE

WWW.REFERSECURE.COM

Auto, Home, & Business Referrals are a great way to help families save money, or potentially offer a better program than their current plans through partnership with ANSWER FINANCIAL!

REFERRAL SPECIALISTS

Asaan Shakir 1-865-226-1047 ext 1047 (Auto & Home)

Joshua Fisher 1-865-226-1250 ext 1250 (Auto & Home)

Coretta McGraw 1-865-226-1282 ext 1282 (Auto & Home)

Caleb Armetta 1-865-226-1132 ext 1132 (Business Insurance)

2. VIVINT SMART HOME/BUSINESS SECURITY

1-877-571-6139 VIVINT PRIMERICA REP LINE

Must provide your name and REP ID for referral compensation

3. PRIMERICA LEGAL PROTECTION (PLPP)

Most states DO NOT REQUIRE A LICENSE to refer this service!

However, the following states do!

Virginia \$80 license registration (\$50 yearly renewal)

New Jersey \$55-\$150 (resident or non-resident fees differ)

South Carolina \$70 (complete registration)

Massachusetts \$\$185.60 (hold a casualty license)

Alaska \$30-\$200 (resident or non-resident fees differ)



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WHAT WE **EXPECT** FROM YOU



LOYALTY

Believe in the vision, team,
and company crusade!



PROFESSIONAL

Treat this business like a business
because it is a trillion dollar
industry!

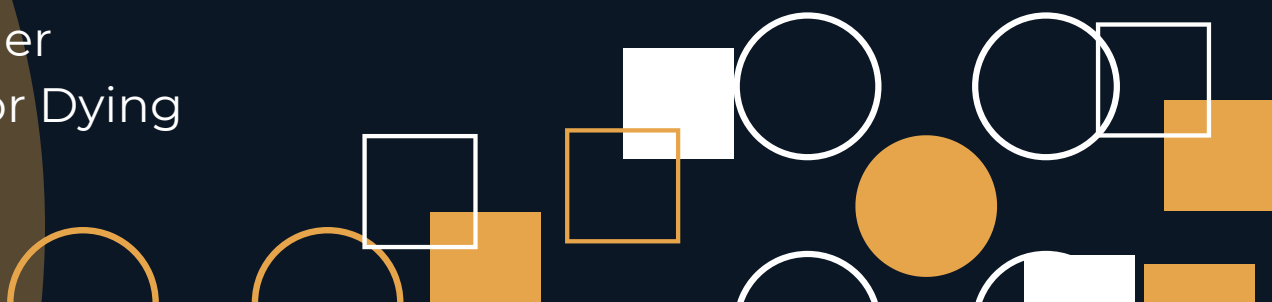


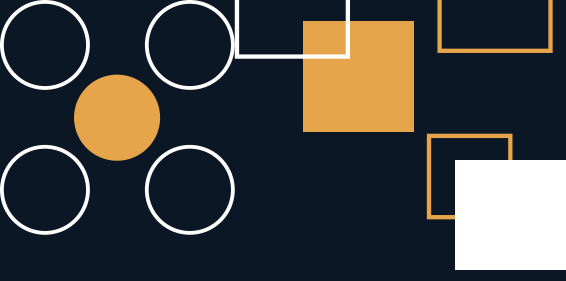
GIVE THE BEST

Our leadership team goes
hard for the team! All we ask is
you show up and give your
best!

Have a GROWTH Mindset
never a Fixed one.

We're either
Growing or Dying





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IMPORTANT CONTACTS

Name	Position / Description	Contact
Coach Chelly	Regional Vice President	1+804-503-7303
Office	Agency Head Quarters 4901 Dickens Rd ste 103-105c Richmond Va 23230	1+804-730-1900
Pol Support	Tech Dept	+1-888-737-2255



TEAM CHANT

LEAD: WHO ARE WE?

TEAM: TEEE NNNN TEEE

LEAD: SOOO LET'S GO
EXPLODE!!!!

TEAM: TICK...TICK..TICK

BOOM



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