ALL SAINTS' DAY

Blessed Are You November 5, 2023



These are the ones coming out of the great tribulation. They have washed their robes and made them white in the blood of the Lamb. *Revelation 7:14b*

Mount Hope Lutheran Church

Sunday Service - 9:30am Sunday Bible Study – after Service Wednesday Bible Study – 10:30am (313) 565- 9445 5323 Southfield Allen Park, MI 48101

Rev. Paul Pollatz

(734)765-3468

Welcome! Members and Guests

We are blessed to have you here today. Please fill out the Guest/Member Attendance Card located in the pew rack in front of you. Guests please include your full address, zip code, and phone number. The cards will be collected by the ushers early in the service. Prayer Requests cards are available in the pew racks and should be handed to the ushers when the attendance cards are collected.

Holy Communion

The Lord's Supper is a sacrament in which Jesus' body and blood are given in and with the bread and wine for the forgiveness of sins (Matthew 26:26-30). When we receive the Holy Communion at a church, we are making a public statement that we agree with the teachings of that church (1 Corinthians 10:14-18). The Bible cautions us against receiving the body and blood of Christ in a manner that is spiritually harmful (1 Corinthians 11:27-29). Therefore, we invite to the Lord's Supper those who have been instructed and confirmed in the Lutheran Church–Missouri Synod.

Large Print Bulletins

Large print worship guides are available at the ushers' stand.

Listening Devices

Listening devices are available; our ushers will be glad to assist you in signing one out for today's service.

Pew Cushions

Pew cushions are available; our ushers will be glad to get them for you.

Wheelchair Accessible Seating

Wheelchair seating is located in the fifth row from the front of the church on the left and right side of the center aisle.

Church Nursery

Our Nursery is located in the Parlor, which is the first room next to the stained glass doors. The worship service can be heard in this room. The ushers can direct you to this room.

Our Divine Service, & Bible Studies

Our Divine Service is held on Sundays at 09:30 a.m. Bible Study is held on Sundays after Service and Wednesdays at 10:30 a.m.

Our Bible studies are held Sep-May.

Our Vision Statement: Revitalize Within—Reach Out!

PRELUDE RINGING OF THE BELLS PREPARATION

Pastor: Today is bittersweet. Bitter, because some of us will be remembering someone we love who died recently, and we are still grieving. Yet sweet, because that loved one was also loved by God, redeemed by Jesus, and lives in that place Jesus went ahead to prepare. We grieve, as Paul says, but not "as others do who have no hope" (1 Thessalonians 4:13). We also hear the words of Jesus in the Beatitudes, where Jesus blesses people not usually considered blessed: the poor in spirit, the mourning, the meek, peacemakers, the persecuted. The broken circumstances of your life do not define you entirely; Jesus defines you as blessed because He has taken hold of you in love and mercy and will never let you go. Blessed are you.

(Please stand)

▼ PREPARATION

HYMN

"For All the Saints" LSB 677 vs 1-3

For all the saints who from their labors rest,
Who Thee by faith before the world confessed,
Thy name, O Jesus, be forever blest.
Alleluia! Alleluia!

Thou wast their rock, their fortress, and their might;
Thou, Lord, their captain in the well-fought fight;
Thou, in the darkness drear, their one true light.
Alleluia! Alleluia!

Oh, may Thy soldiers, faithful, true, and bold, Fight as the saints who nobly fought of old And win with them the victor's crown of gold.

Alleluia! Alleluia!

INVOCATION

Pastor: In the name of the Father and of the ♣ Son and of the Holy Spirit.

People: Amen.

OPENING SENTENCES

Pastor: Lord, on this All Saints' Day, we gather in Your name to remember and rejoice.

People: We remember the ones we love— ones loved also by You.

Pastor: We remember how You embraced them, showed them grace, and filled them with faith.

People: We remember with heavy hearts. We remember with thankful hearts.

Pastor: We rejoice in the resurrection life promised in and through Jesus.

People: We rejoice that Jesus has overcome death forever.

Pastor: We rejoice that You are God—Father, Son, and Holy Spirit—who will never leave us nor forsake us.

People: Amen.

(Please be seated or kneel, as you are able, for the confession and absolution)

CONFESSION AND ABSOLUTION 1 John 3:1

Pastor: In Baptism, God welcomes us into the family of Christ and embraces us with His love.
Welcomed and embraced, we are free to confess our sins, trusting the power of Christ to lead us to newness of life.

People: We confess, good Lord, that we have sinned against You and our neighbors in thought, word, and deed. We have hungered and thirsted for unworthy things. Our hearts are not right within us. Forgive us, O God, for the sake of Jesus, our Brother.

Pastor: Today we hear these beautiful words from John: "See what kind of love the Father has given to us, that we should be called children of God; and so we are." As a called and ordained servant of Christ, I therefore forgive you all your sins in the name of the Father and of the X Christ the Son and of the Holy Spirit.

People: Amen. Thanks be to God for our Baptism into Christ!

(Please stand)

₩ WORD ₩

INTROIT Revelation 7:14b

Pastor: These are the ones coming out of the great tribulation.

People: They have washed their robes and made them white in the blood of the Lamb.

Pastor: In You, O LORD, do I take refuge; let me never be put to shame;

People: in Your righteousness deliver me.

Pastor: For You are my rock and my fortress;

People: and for Your name's sake You lead me and guide me.

Pastor: Into Your hand I commit my spirit;

People: You have redeemed me, O LORD, faithful God.
Glory be to the Father and to the Son and to the
Holy Spirit; as it was in the beginning, is now, and
will be forever. Amen.

Pastor: These are the ones coming out of the great tribulation.

People: They have washed their robes and made them white in the blood of the Lamb.

KYRIE (sing) p. 186 in hymnal

People: Lord, have mercy upon us Christ, have mercy upon us Lord, have mercy upon us

GLORIA IN EXCELSIS

Pastor: Glory be to God on high

People: (sing) and on earth peace, goodwill toward men. We praise Thee, we bless Thee, we worship Thee, we glorify Thee, we give thanks to Thee, for Thy great glory. O Lord God, heav'nly King, God the Father Almighty. O Lord, the only begotten Son Jesus Christ. O Lord God, Lamb of God, Son of the Father, that takest away the sin of the world, have mercy upon us. Thou that takest away the sin of the world, receive our

prayer. Thou that sittest at the right hand of God the Father, have mercy upon us. For Thou only art holy; Thou only art the Lord. Thou only, O Christ, with the Holy Ghost, art most high in the glory of God the Father. Amen.

SALUTATION

Pastor: The Lord be with you. **People: And also with you.**

PRAYER OF THE DAY

Pastor: Let us pray. When we are poor in spirit,

People: You bless us.
Pastor: When we mourn,

People: You bless us.

Pastor: When we are meek,

People: You bless us.

Pastor: When we hunger and thirst for righteousness,

People: You bless us.

Pastor: When we show mercy,

People: You bless us.

Pastor: When we are heartbroken,

People: You bless us.

Pastor: When we make peace,

People: You bless us.

Pastor: When we are persecuted for Your sake,

People: You bless us.

Pastor: Your blessing abounds in all circumstances.

Guide us to be a blessing to the people around us. Fill our hearts with peace as we remember those who have gone before us; through Jesus Christ, Your Son, our Lord, who lives and reigns with You and the Holy Spirit, one God, now and forever.

People: Amen.

(Please be seated)

FIRST READING Revelation 7: 2-17 ESV

Then I saw another angel ascending from the rising of the sun, with the seal of the living God, and he called with a loud voice to the four angels who had been given power to harm earth and sea, saying, "Do not harm the earth or the sea or the trees, until we have sealed the servants of our God on their foreheads." And I heard the number of the sealed, 144,000, sealed from every tribe of the sons of Israel: 12,000 from the tribe of Judah were sealed, 12,000 from the tribe of Reuben, 12,000 from the tribe of Gad, 12,000 from the tribe of Asher, 12,000 from the tribe of Naphtali, 12,000 from the tribe of Manasseh, 12,000 from the tribe of Simeon, 12,000 from the tribe of Levi, 12,000 from the tribe of Issachar, 12,000 from the tribe of Zebulun, 12,000 from the tribe of Joseph, 12,000 from the tribe of Benjamin were sealed. After this I looked, and behold, a great multitude that no one could number, from every nation, from all tribes and peoples and languages, standing before the throne and before the Lamb, clothed in white robes, with palm branches in their hands, and crying out with a loud voice, "Salvation belongs to our God who sits on

the throne, and to the Lamb!" And all the angels were standing around the throne and around the elders and the four living creatures, and they fell on their faces before the throne and worshiped God, saying, "Amen! Blessing and glory and wisdom and thanksgiving and honor and power and might be to our God forever and ever! Amen." Then one of the elders addressed me, saying, "Who are these, clothed in white robes, and from where have they come?" I said to him, "Sir, you know." And he said to me, "These are the ones coming out of the great tribulation. They have washed their robes and made them white in the blood of the Lamb. "Therefore they are before the throne of God, and serve him day and night in his temple; and he who sits on the throne will shelter them with his presence. They shall hunger no more, neither thirst anymore; the sun shall not strike them, nor any scorching heat. For the Lamb in the midst of the throne will be their shepherd, and he will guide them to springs of living water, and God will wipe away every tear from their eyes."

Lector: This is the Word of the Lord.

People: Thanks be to God.

PSALM Psalm 149

Pastor: Praise the LORD!

People: Sing to the LORD a new song, His praise in the assembly of the godly!

Pastor: Let Israel be glad in his Maker;

People: let the children of Zion rejoice in their King!

Pastor: Let them praise His name with dancing,

People: making melody to Him with tambourine and lyre!

Pastor: For the LORD takes pleasure in His people;

People: He adorns the humble with salvation.

Pastor: Let the godly exult in glory;

People: let them sing for joy on their beds.

Pastor: Let the high praises of God be in their throats **People: and two-edged swords in their hands, to**

execute vengeance on the nations and punishments on the peoples,

Pastor: to bind their kings with chains and their nobles with fetters of iron, to execute on them the judgment written!

People: This is honor for all His godly ones.

Pastor: Praise the LORD!

EPISTLE 1 John 3:1–3 ESV

See what kind of love the Father has given to us, that we should be called children of God; and so we are. The reason why the world does not know us is that it did not know him. Beloved, we are God's children now, and what we will be has not yet appeared; but we know that when he appears we shall be like him, because we shall see him as he is. ³ And everyone who thus hopes in him purifies himself as he is pure.

Lector: This is the Word of the Lord.

People: Thanks be to God.

(Please stand)

VERSE Hebrews 12:1a, 2a

Pastor: Alleluia. **People: Alleluia.**

Pastor: Since we are surrounded by so great a cloud of

witnesses,

People: let us look to Jesus, the founder and perfecter of our faith.

Pastor: Alleluia. **People: Alleluia.**

Pastor: The Holy Gospel according to St. Matthew, the

fifth chapter.

People: (sing) Glory to You, O Lord.

HOLY GOSPEL Matthew 5:1–12 ESV

Seeing the crowds, he went up on the mountain, and when he sat down, his disciples came to him. And he opened his mouth and taught them, saying: "Blessed are the poor in spirit, for theirs is the kingdom of heaven. "Blessed are those who mourn, for they shall be comforted. "Blessed are the meek, for they shall inherit the earth. "Blessed are those who hunger and thirst for righteousness, for they shall be satisfied. "Blessed are the merciful, for they shall receive mercy. "Blessed are the pure in heart, for they shall see God. "Blessed are the peacemakers, for they shall be called sons of God. "Blessed are those who are persecuted for righteousness' sake, for theirs is the kingdom of heaven. "Blessed are you when others revile you and persecute you and utter all kinds of evil against you falsely on my account. Rejoice and be glad, for your reward is great in

heaven, for so they persecuted the prophets who were before you.

Pastor: This is the Gospel of the Lord. **People:** (sing) **Praise to You, O Christ.**

HYMN OF THE DAY

"For All the Saints" LSB 677 vs 4-6

Oh, blest communion, fellowship divine, We feebly struggle, they in glory shine; Yet all are one in Thee for all are Thine. Alleluia! Alleluia!

And when the fight is fierce the warfare long Steals on the ear the distant triumph song And hearts are brave again and arms are strong Alleluia! Alleluia!

The golden evening brightens in the west Soon, soon to faithful warriors comes their rest Sweet is the calm of paradise the blest Alleluia! Alleluia!

(Please be seated)

++ **SERMON** ++

Theme: Blessed are you

Text: Matthew 5:1-12 (Gospel Lesson)

Goal: that all istening may understand that by virtue of faith in Christ we are already on with him.

Sermon Outline:

 The Kingdom is ours in the midst of our human frailty.

The Kingdom of Heaven Is Yours!

2. The Kingdom is ours now, really, but still not quite yet.

(Please stand)

NICENE CREED

People: I believe in one God, the Father

Almighty, maker of heaven and earth and of all things visible and invisible. And in one Lord Jesus Christ, the only-begotten Son of God, begotten of His Father before all worlds, God of God, Light of Light, very God of very God, begotten, not made, being of one substance with the Father, by whom all things were made; who for us men and for our salvation came down from heaven and was incarnate by the Holy Spirit of the virgin Marv and was made man; and was crucified also for us under Pontius Pilate. He suffered and was buried. And the third day He rose again according to the Scriptures and ascended into heaven and sits at the right hand of the Father. And He will come again with glory to judge both the living and the dead, whose kingdom will have no end. And I believe in the Holy Spirit, the Lord and giver of life, who proceeds from the Father and the Son, who with the Father and the Son together is worshiped and glorified, who spoke by the prophets. And I believe in one holy Christian and apostolic Church, I acknowledge one Baptism for the remission of sins, and I look for the resurrection of the dead and the life ¥ of the world to come. Amen.

(Please be seated or knee, as you are able, for the Prayers of the Church)

PRAYER OF THE CHURCH

Pastor: As loved and redeemed children of God and in communion with all the saints, let the incense of our prayer ascend to God.

A time of silence.

Pastor: That the Church, called from death to life by our Lord Jesus, would follow in the footsteps of all the saints who by God's grace were agents of Christ's life-giving service in the world, and for pastors, church workers, and all people of the Church, that they proclaim and demonstrate the Gospel of our salvation with boldness. Lord, in Your mercy,

People: hear our prayer.

Pastor: For the leaders of the world and of this nation; for all voters and for those elected, that they will respect the truth of the God-given dignity of every man, woman, and child; for all who serve in the armed forces; for victims of violence and war; and for our enemies, Lord, in Your mercy,

People: hear our prayer.

Pastor: For all those in any kind of need, those whom we have named and whom we name silently before You. *Time of silence*. Bring peace to the dying and comfort the bereaved. Lord, in Your mercy,

People: hear our prayer.

Pastor: For all the households of this congregation, that they be havens of peace and lively places of faith in Jesus. Lord, in Your mercy,

People: hear our prayer.

Pastor: For this holy assembly, that, setting our hope on Christ, we live to the praise of His glory. Lord, in Your mercy,

People: hear our prayer.

Pastor: In remembrance of all those who have died in the communion of Your Church:

(Read the names of those who have died. Toll a bell for each name.)

Shirley Ripke Albert Glueck Phyllis Dasher Mary Bigliardi James Brophy

Pastor: With thanks and praise, along with heavy hearts, we remember these loved ones. Having hope in Christ, we await the day we shall sing our praise reunited with the faithful, gathered before the throne of God. Lord, in Your mercy,

People: hear our prayer.

Pastor: Hear us when we call upon You, most merciful Father, and grant us grace to entrust our lives and our world to Your unfailing love, through Jesus Christ, our Lord.

People: Amen.

(Please be seated)

OFFERING

OFFERTORY

"Lord, Keep Us Steadfast in Your Word"

LSB 655

Lord, keep us steadfast in Your Word
Curb those who by deceit or sword
Would wrest the kingdom from Your Son
And bring to naught all He has done

For You are Lord of lords alone
Defend Your holy Church that we
May sing Your praise eternally

O Comforter of priceless worth Send peace and unity on earth Support us in our final strife And lead us out of death to life

(Please stand)

▼ SACRAMENT

PREFACE 2 Timothy 4:22

Pastor: The Lord be with you. **People: And also with you.** Pastor: Lift up your hearts.

People: We lift them to the Lord.

Pastor: Let us give thanks to the Lord our God. **People: It is right to give Him thanks and praise.**

PROPER PREFACE

Pastor: It is truly good, right, and salutary that we should at all times and in all places give thanks to You, holy Lord, almighty Father, everlasting God, through Jesus Christ, our Lord, who blessed those who have gone before us, giving His life for theirs and rising in triumph over death. Therefore with angels and archangels and with all the company of heaven we laud and magnify Your glorious name, evermore praising You and saying:

SANCTUS (sing) LSB 195

Holy, holy, holy, Lord God of Sabaoth
Heav'n and earth are full of Thy glory
Hosanna Hosanna
Hosanna in the highest
Blessed is He Blessed is He
Blessed is He that cometh in the name of the Lord
Hosanna, Hosanna
Hosanna in the highest

PRAYER OF THANKSGIVING

Pastor: Blessed are You, Lord of heaven and earth, for You have had mercy on those whom You created and sent Your only-begotten Son into our flesh to bear our sin and be our Savior. With repentant joy we receive the salvation accomplished for us by the all-availing sacrifice of His body and His blood on the cross. Gathered in the name and the remembrance of Jesus, we beg You, O Lord, to forgive, renew, and strengthen us with Your Word and Spirit. Grant us faithfully to

eat His body and drink His blood as He bids us do in His own testament. Gather us together, we pray, from the ends of the earth to celebrate with all the faithful the marriage feast of the Lamb in His kingdom, which has no end. Graciously receive our prayers; deliver and preserve us. To You alone, O Father, be all glory, honor, and worship, with the Son and the Holy Spirit, one God, now and forever.

People: Amen.

THE WORDS OF OUR LORD

Matthew 26:26–28; Mark 14:22–24; Luke 22:19–20; 1 Corinthians 11:23–25
Pastor: Our Lord Jesus Christ, on the night when He was betrayed, took bread, and when He had given thanks, He broke it and gave it to the disciples and said: "Take, eat; this is My ♣ body, which is given for you. This do in remembrance of Me." In the same way also He took the cup after supper, and when He had given thanks, He gave it to them, saying: "Drink of it, all of you; this cup is the new testament in My ♣ blood, which is shed for you for the forgiveness of sins. This do, as often as you drink it, in remembrance of Me."

PROCLAMATION OF CHRIST

1 Corinthians 11:26; Revelation 22:20

Pastor: As often as we eat this bread and drink this cup, we proclaim the Lord's death until He comes.

People: Amen. Come, Lord Jesus.

Pastor: O Lord Jesus Christ, only Son of the Father, in giving us Your body and blood to eat and to drink, You lead us to remember and confess Your holy cross and passion, Your blessed death, Your rest in the tomb, Your resurrection from the dead, Your ascension into heaven, and Your coming for the final judgment. So remember us in Your kingdom and teach us to pray:

LORD'S PRAYER Matthew 6:9–13

People: Our Father who art in heaven, hallowed be Thy name, Thy kingdom come, Thy will be done on earth as it is in heaven; give us this day our daily bread; and forgive us our trespasses as we forgive those who trespass against us; and lead us not into temptation, but deliver us from evil. For Thine is the kingdom and the power and the glory forever and ever. Amen.

PAX DOMINI

Pastor: The peace of the Lord be with you always.

People: Amen.

AGNUS DEI (Sung) LSB 198

- O Christ, Thou Lamb of God that takest away the sin of the world have mercy upon us
- O Christ, Thou Lamb of God, that takest away the sin of the world, have mercy upon us
- O Christ, Thou Lamb of God, that takest away the sin of the world, grant us Thy peace. Amen.

(Please be seated)

DISTRIBUTION HYMNS

"Children of the Heavenly Father" LSB 725 vs 1-3
Children of the heav'nly Father
Safely in His bosom gather

Nestling bird nor star in heaven Such a refuge e'er was given

God His own doth tend and nourish In His holy courts they flourish From all evil things He spares them In His mighty arms He bears them

Neither life nor death shall ever From the Lord His children sever Unto them His grace He showeth And their sorrows all He knoweth

THE POST-DISTRIBUTION BLESSING

Pastor: The body and blood of our Lord Jesus strengthen and preserve you in body and soul to life everlasting.

THE NUNC DIMITTIS (sung) TLH p. 29-30

Lord, now lettest Thou Thy servant depart in peace according to Thy word, for mine eyes have seen Thy salvation, which Thou hast prepared before the face of all people, a light to lighten the Gentiles and the glory of Thy people Israel. Glory be to the Father and to the Son and to the Holy Ghost; as it was in the beginning, is now, and ever shall be, world without end. Amen

POST-COMMUNION THANKSGIVING

Pastor: Let us pray.

As You, Lord Jesus, took bread, gave thanks, blessed it, broke it, and gave it for all to eat, so fill us with the Holy Spirit that we receive the gifts You give with thanks, use our gifts to bless the world, share our bounty for the sake of Your kingdom, and give our lives in service to You.

People: Amen.

CLOSING SENTENCES

Pastor: Blessed are you

People: when we are poor in spirit.

Pastor: Blessed are you **People: when we mourn.** Pastor: Blessed are you

People: when we are meek.

Pastor: Blessed are you

People: when we hunger and thirst for righteousness.

Pastor: Blessed are you

People: when we are merciful.

Pastor: Blessed are you

People: when our hearts are right within us.

Pastor: Blessed are you

People: when we struggle to make peace.

Pastor: Blessed are you

People: when we are reviled for trusting in Christ.

Pastor: Blessed are you. Rejoice and be glad, for yours is

the kingdom of God!

People: Amen.

BENEDICTION Numbers 6:24–26

Pastor: The Lord bless you and keep you. The Lord make
His face shine on you and be gracious to you. The
Lord look upon you with favor and ♣ give you
peace.

People: Amen.

HYMN

"For All the Saints" LSB 677 vs 7 & 8

But lo there breaks a yet more glorious day
The saints triumphant rise in bright array
The King of glory passes on His way
Alleluia! Alleluia!

From earth's wide bounds from ocean's farthest coast
Through gates of pearl streams in the countless host
Singing to Father Son and Holy Ghost
Alleluia! Alleluia!

ANNOUNCMENTS

DISMISSAL

Pastor: Go in peace as you serve the Lord.

People: (spoken) Thanks be to God.

THOSE SERVING IN GOD'S HOUSE

Rev. Paul Pollatz, Pastor

Marie Brown, Organist

Dave Brown, Elder & Reader

Gary Mason, Glenn Cairns, & Kim Armstrong, Ushers

GENERAL ANNOUNCEMENTS

Voter's Meeting NEXT SUNDAY

November 12th right after service No bible study

BINGO!

November 8th & 22nd

Quilting

Every Thursday from 10am to 2pm

Attendance

Sunday October 29th

9:30 am 38

Prayer List

If sudden illness or the need for immediate prayers occurs, please feel free to contact Nancy Dajos at 313-254-2437. Prayer requests will remain on the list for two weeks.

Anniversary Birthdays

Dorthey Mactavish – November 7th
Gabriel Melendez – November 7th
Lisa Trout – November 11th

For the Shut-Ins

Judy Ohannasian, at home
Dorothy MacTavish, at home
Camell Faulk, at home
Phyllis Witte, at rehab
Melvin Kimbrough, at home
Lynn Mayfield, at home

For Those Who Are Sick or Healing

The Family of Clavin Vincent, Glen Cairns co-worker, passed away.

Delores Kucharczyk, friend of Pam Benford, healing from hip replacement

A.C Roche, Glenn Cairns Co-worker, recovering from Treatments

Friend of The Pignanelli's, Pancreatic cancer **Amanda Mardigean**, friend of Pignanelli's, back surgery **Melvin Kimbrough,** Prayers of thanksgiving for God's

miraculous work

Kathy Rusko, Neighbor of Trout's, prayers for treatment and upcoming surgery

John Maceroni, Nephew of Frank & Laurie, Heart Attack Ed Sawicki, Pam Benford friend, Injured knee Bill Switter, continued improvements Mack Mayfield, Severe Hip pain

WEEKLY ACTIVITIES AT MOUNT HOPE

Sunday	9:30am – Worship w/HC
November 5	Bible Study after service
Wednesday	10:30am Bible Study
November 8	6pm BINGO
Thursday	10:00am Quilting
November 9	
Friday	Office Closed
November 10	
Saturday	5:00pm Church Service
November 11	
Sunday	9:30am – Worship w/HC

November 12	VOTER'S MTG



Dates:

October 16 to December 15, 2023

Contact:

Lori @ 734-326-4979 OR lew@wowway.com Donna @ 313-739-3616 OR sidgridyoung@yahoo.com Help us raise funds just by donating gently worn, used and new shoes! Be sure to ask, friends, family, neighbors and co-workers to donate too!

Collected shoes not only help support us, but they will be reused and given a second life by those in need through #microenterprise. It's a WIN-WIN!

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