

ABOUT RAFAEL CONSTRUCTIONS

2

**GENERAL** 

3

**PROJECT PLAN** 

4

**DESIGN** 

5

FINANCING PROFIT CALCULATION

### RAFAEL CONSTRUCTIONS

### THE ONLY DEVELOPER IN NORTHERN CYPRUS



- √The #1 and only German Company in Northern Cyprus
- ✓ LEGALLY SAFE: fully licensed and certified
- √ High-quality construction materials finishing
- ✓ German speaking legal advice and & support













### **AMENITIES**



#### **FACILITIES**

- Restaurant and bar
- Small supermarket
- Outdoor pool
- Various seating areas
- Fire pit for BBQ
- Hammam, sauna, massage room
- Outdoor fitness, changing room and sanitary facilities
- Aesthetic elements

#### **ACTIVITIES**

- Yoga
- Outdoor Fitness
- Mountain bike
- Various other leisure activities

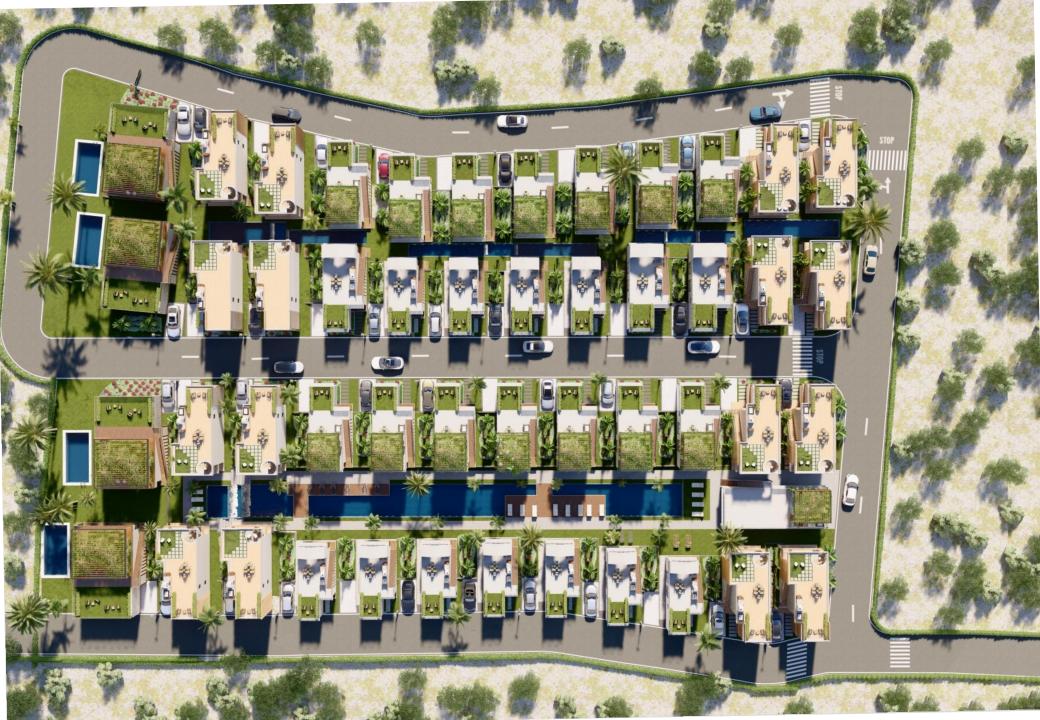


### EXCLUSIVE SERVICES

- Shuttle service to the beach and to Girne
- All –inclusive rental service for the Property
- Security Service
- Safety barrier
- Concierge Service
- Private road
- Order service
- Tenant pool or rental guarantee possible
- Access to Naturheilpraktick events
- VIP member card with access to all Rafael
   Construction projects and discounts at our
   facilities from the projects













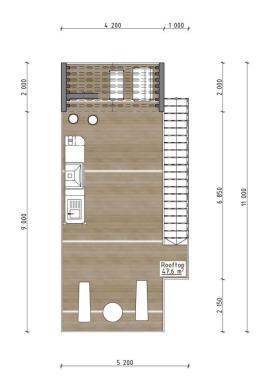












Real estate price\*

End of project

126 500 £

≈ 151 000 €

PROPERTY TYPE	Chalet
NUMBER OF BEDROOMS	1+1
USABLE AREA IN M <sup>2</sup>	97
PLOT AREA IN M <sup>2</sup>	100
TERRACE IN M <sup>2</sup>	9

<sup>\*</sup>The price is valid at the time of writing but is subject to change. The conversion price from pounds sterling to euros is also valid at the time of writing and has been rounded to the nearest 1000 for ease of understanding.



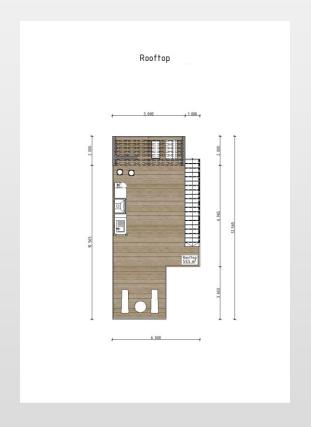
Total PURCHASE PRICE	151′000 €		
Rent p.d.	100 € *Higher See 120		on:
Mr. D. (10)	Days	160	
Min. Rental Occupancy p.a.	Calculation	*Low Seaso 70 €	on:
Gross income	1	6′000€	
Rental & property management		20%	
Net total income p.a.	12′800 €		
Net total income p.m.	1′067 €		
Annual RETURN in %		8.48%	











Real estate price\*

End of project

152 900 £

≈ 182 000 €

PROPERTY TYPE	Studio Appartement
NUMBER OF BEDROOMS	2+1
USABLE AREA IN M <sup>2</sup>	122
PLOT AREA IN M <sup>2</sup>	120
TERRACE IN M <sup>2</sup>	12

<sup>\*</sup>The price is valid at the time of writing but is subject to change. The conversion price from pounds sterling to euros is also valid at the time of writing and has been rounded to the nearest 1000 for ease of understanding.

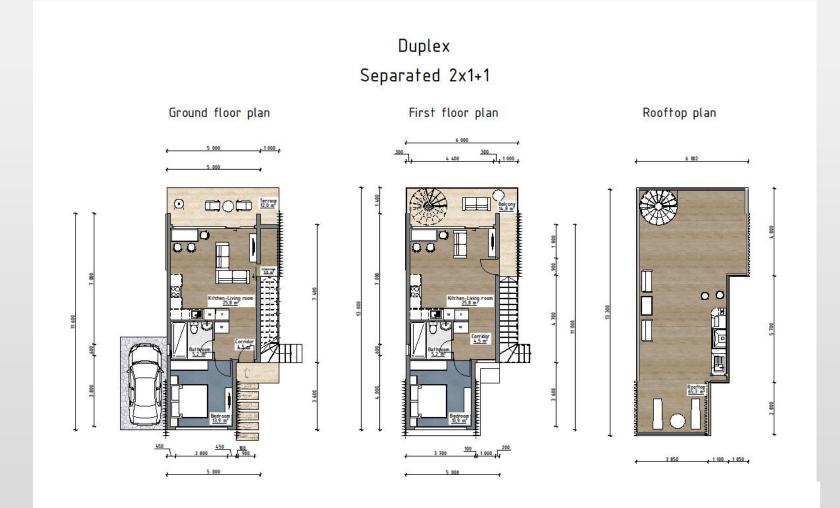


Total PURCHASE PRICE	182′000 €		
Rent p.d.	120 €		*High Season: 135€
M'a Day 1 O	Days	160	
Min. Rental Occupancy p.a.	Calculation	120 € x 160 Days	*Low Season: 65 €
Gross income	19′200 €		
Rental & property management		20%	
Net total income p.a.	15′360 €		_
Net total income p.m.	1′280 €		
Annual RETURN in %	8.44%		









Real estate price\*

End of project

262 900 £

**≈ 314 000 €** 

PROPERTY TYPE	Duplex Villas
NUMBER OF BEDROOMS	3+1 / 4+1
USABLE AREA IN M <sup>2</sup>	192
PLOT AREA IN M <sup>2</sup>	120
TERRACE IN M <sup>2</sup>	26.8

<sup>\*</sup>The price is valid at the time of writing but is subject to change. The conversion price from pounds sterling to euros is also valid at the time of writing and has been rounded to the nearest 1000 for ease of understanding.



Total PURCHASE PRICE	314′000 €		
Rent p.d.	200 €		*High Season: 250€
M's Post 1 October	Days	160	
Min. Rental Occupancy p.a.	Calculation	200 € x 160 Days	*Low Season: 180€
Gross income	32′000 €		_
Rental & property management		20%	
Net total income p.a.	25′600 €		_
Net total income p.m.	2′133 €		
Annual RETURN in %	8.15%		







### GRUNDRISSE



Real estate price\*

End of project

273 900 £

**≈ 327 000 €** 

PROPERTY TYPE	Twin Chalet	
NUMBER OF BEDROOMS	2	
USABLE AREA IN M <sup>2</sup>	194	
PLOT AREA IN M <sup>2</sup>	200	
TERRACE IN M <sup>2</sup>	Terrace Furniture + Jacuzzi * Privat Pool	
NAME OF THE PARTY		

<sup>\*</sup>The price is valid at the time of writing but is subject to change. The conversion price from pounds sterling to euros is also valid at the time of writing and has been rounded to the nearest 1000 for ease of understanding.



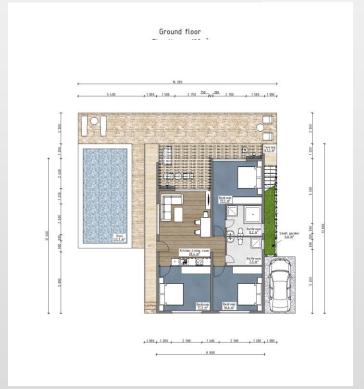
Total PURCHASE PRICE	327′000 €		
Rent p.d.	220 €		*High Season: 250€
Mar Barrel Occurrence	Days	160	
Min. Rental Occupancy p.a.	Calculation	220 € x 160 Days	*Low Season: 180€
Gross income	35′200 €		_
Rental & property management		20%	
Net total income p.a.	28′160 €		_
Net total income p.m.	2′347 €		
Annual RETURN in %	8.61%		

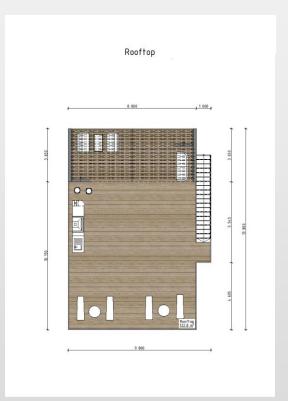












Real estate price\*

End of project

305 000 £

**≈ 364 000 €** 

PROPERTY TYPE	Bungalow
NUMBER OF BEDROOMS	2+1 / 3+1
USABLE AREA IN M <sup>2</sup>	273
PLOT AREA IN M <sup>2</sup>	UP TO 320
TERRACE IN M <sup>2</sup>	67.3

<sup>\*</sup>The price is valid at the time of writing but is subject to change. The conversion price from pounds sterling to euros is also valid at the time of writing and has been rounded to the nearest 1000 for ease of understanding.



Total PURCHASE PRICE	364′000 €		
Rent p.d.	250 €		*High Season: 300€
Mr. D. (10)	Days	160	
Min. Rental Occupancy p.a.	Calculation	250.0 4.00.5	*Low Season: 200 €
Gross income	40′000 €		
Rental & property management		20%	
Net total income p.a.	32′000 €		_
Net total income p.m.	2′667 €		
Annual RETURN in %	8.79%		

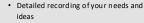
### **ALL-IN-ONE SERVICE**

In nur 5 Schritten zu Ihrem Ziel

2

Q

INDIVIDUAL NEEDS ANALYSIS



 Detailed evaluation and selection by the responsible team of experts

#### PRESENTATION & CONSULTING

- · Presentation of the evaluation
- · Offer and selection of the right property
- · Cost breakdown
- Selection and preparation of the payment plan
- · Profit calculation (ROI)

#### **PURCHASE PROCESS**

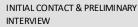
- Object securing, price and condition fixing by reservation
- Inspection tour
- o Tour of the existing properties,
- $\circ\,$  Construction sites and projects
- Appointment lawyer/ notary- granting of power of attorney- payment of lawyer's fee and stamp fee
- o Bank appointment for account opening
- Sights eeing tour & exploration of infrastructure
- Purchase contract
- Minimum down payment of the property to the trust account of the lawyer
- Coordination of the modalities of the purchase contract with the lawyer
- o Signing of the purchase contract
- Registration of the purchase contract with the competent tax office
- Registration of the purchase agreement with the competent tax office
- Notarial registration of the purchase contract at the land registry office

#### AFTER SALES

- Property
- o Individualization and change requests
- o Electricity & water connections
- Furniture package, ACs and white goods
- o Real Estate Transfer Tax (VAT)
- o Title Deed
- o Property Management/ Maintenance
- o Rental service/ hotel concept
- Immigration
- o Residence Permit
- o Working Permit
- o Driver's license conversion / reissuance
- o Health/building/general insurance
- o Kindergarten/School/University
- o Pets
- Company constructs
- o Company formation
- o Legal advice
- o Tax consulting







- Presentation
- · Next steps (process and procedure)
- Appointment for the individual needs analysis

25