



Carmona
Strategic Solutions

PROFESSIONAL SERVICES / MANAGEMENT CONSULTING

CAGE- 8LPG0
DUNS- 032130520



Mission Statement: Our mission is to leverage experience, insights and subject matter expertise in leadership, strategy, talent acquisition, and organizational development to help our clients reach and surpass their key performance indicators.

COMPANY OVERVIEW

Carmona Strategic Solutions (CSS) is a Professional Services Firm (PSF) and certified Minority Business Enterprise (MBE).

Our services include leadership development, strategy, business development, executive search, executive coaching, and organizational development.

These services are executed through CSS teams consisting of subject matter experts. Services are also executed by CSS Founder and CEO Roberto Carmona.

Trained in the Harvard Case Study Method, Roberto aids businesses through custom, personalized case studies. These studies serve as strategic thinking tools for problem solving and innovation.

MANAGEMENT CONSULTING

CSS services are customized and executed through CSS teams consisting of subject matter experts. Our experts engage and collaborate with clients in a solution-based, collaborative approach. Through our extensive network of experts, we stay

PRIMARY INDUSTRY

NAICS CODES

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| <p>1 541611 PRIMARY - Administrative Management and General Management Consulting</p> <p>2 541612- Human Resources Consulting Services</p> <p>3 541613- Marketing Consulting Services</p> <p>4 541618- Other Management Consulting Services</p> | <p>5 541820- Public Relations Agencies</p> <p>6 561312- Executive Search Services</p> <p>7 611430- Professional and Management Development Training</p> <p>8 813920- Professional Organizations</p> |
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at the cutting edge of the latest trends in leadership development, executive recruitment, strategy, revenue generation, service delivery, and performance measurement.



NATIONAL EXPERIENCE

CSS Founder and CEO Roberto Carmona has extensive experience with leadership development trainings, strategic planning sessions, and organizational development projects. He has led multimillion-dollar sales projects as well as private and public sector executive recruitment projects at a national level. Roberto completed his Master's in Public Administration at the Harvard Kennedy School of Government with a full fellowship.



EXPERIENCE



State of Illinois Capital Development Board FY 2019 - Present

CSS develops and manages the diversity program for the State of Illinois Capital Development Board, a \$9.6 billion agency. CSS leverages the supplier diversity programs to add to positive economic impact and the quality of life for communities in Illinois.



GSG – Consultants Schaumburg, IL FY 2018 - Present

CSS provides marketing, sales strategy, leadership development, professional level search, executive coaching, and organizational communication skills to GSG, a 30+ year infrastructure engineering and scientific consulting firm.



Success Experiences

Through CSS' past contracts we worked closely with supplier diversity software such as **B2Gnow**. We also have experience with CRM Systems such as **Oracle, Salesforce and Cosential**. CSS has the capacity to conduct outreaches virtually, while reaching a high number of firms nationally and internationally.

DEDICATED TEAM

For its clients, CSS creates teams of subject matter experts to design and execute on solutions that require tangible results, new thinking and adaptive capacity.

CSS is a results-oriented firm focused on innovation and collaboration with clients. We serve to make a positive impact on our clients' businesses.

COMPANY PROFILE

DUNS: 032130520

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SET ASIDES: CMS Certified as an MBE / CMSDC Certified as an MBE – an affiliate to NMSDC

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