

INVESTMENT PROPOSAL

PROJECT NAME

The Residences at The Westin Manila - EMI 30 (Early Move In)

UNIT NO.	UNIT TYPE	UNIT AREA	BALCONY AREA	TOTAL AREA	PARKING
14K	1 Bedroom	78.96	0	78.96	B4-83

PROPOSED PAYMENT TERMS

		UNIT	PARKING
TOTAL CONTRACT PRICE	Php	28,338,294.00	
PARKING	Php		1,150,000.00
Less: Event Discount (if applicable)	Php	-	
Less: Loyalty (if applicable)	Php	-	
Less: Bulk Discount (if applicable)	Php	-	
Less: Special Discount (if applicable) 4.0%	Php	1,133,531.76	
Less: Payment Scheme Discount	Php	-	
NET TOTAL CONTRACT PRICE	Php	27,204,762.24	1,150,000.00
TRANSFER TAX, FEES & EXPENSES	6.0% Php	1,632,285.73	69,000.00
NET TCP + TTFE	Php	28,837,047.97	1,219,000.00
RESERVATION FEE		50,000.00	50,000.00
PAYMENT DATE		10/23/2024	
7.5%	% T DOWNPAYMENT LESS RF	1,990,357.17	36,250.00
PAYABLE IN	1 MONTH/S	1,990,357.17	36,250.00
START DATE		11/23/2024	
END DATE		N/A	
17.5%	% NET DOWNPAYMENT	4,760,833.39	201,250.00
PAYABLE IN	30 MONTH/S	158,694.45	6,708.33
START DATE		12/23/2024	
END DATE		05/23/2027	
75%	% RETENTION***	20,403,571.68	862,500.00
START DATE		06/23/2027	
6%	% TRANSFER TAX, FEES & EXPENSES	1,632,285.73	69,000.00
		06/23/2027	
***Payable upon notice of turnover thru In-house or Bank Financing			
TOTAL		28,837,047.97	1,219,000.00

CLIENT'S NAME

EXECUTIVE PROPERTY SPECIALIST

CONTACT NUMBER

EMAIL ADDRESS

