

INVESTMENT PROPOSAL

PROJECT NAME

The Residences at The Westin Manila - EMI 30 (Early Move In)

UNIT NO.	UNIT TYPE	UNIT AREA	BALCONY AREA	TOTAL AREA	PARKING
39F	2 Bedroom w/ Balcony	144.03	16.14	160.17	B2-05,B2-06

PROPOSED PAYMENT TERMS

		UNIT	PARKING
TOTAL CONTRACT PRICE	Php	59,139,577.00	
PARKING	Php		2,800,000.00
Less: Event Discount (if applicable)	Php	-	
Less: Loyalty (if applicable)	Php	-	
Less: Bulk Discount (if applicable)	Php	-	
Less: Special Discount (if applicable) 4.0%	Php	2,365,583.08	
Less: Payment Scheme Discount	Php	-	
NET TOTAL CONTRACT PRICE	Php	56,773,993.92	2,800,000.00
TRANSFER TAX, FEES & EXPENSES	6.0% Php	3,406,439.64	168,000.00
NET TCP + TTFE	Php	60,180,433.56	2,968,000.00
RESERVATION FEE		Php	
		80,000.00	100,000.00
PAYMENT DATE		10/23/2024	
7.5%	% T DOWNPAYMENT LESS RF	Php	
PAYABLE IN	1 MONTH/S	Php	
		4,178,049.54	110,000.00
		4,178,049.54	110,000.00
START DATE		11/23/2024	
END DATE		N/A	
17.5%	% NET DOWNPAYMENT	Php	
PAYABLE IN	30 MONTH/S	Php	
		9,935,448.94	490,000.00
		331,181.63	16,333.33
START DATE		12/23/2024	
END DATE		05/23/2027	
75%	% RETENTION***	Php	
		42,580,495.44	2,100,000.00
START DATE		06/23/2027	
6%	% TRANSFER TAX, FEES & EXPENSES	Php	
		3,406,439.64	168,000.00
		06/23/2027	
TOTAL		60,180,433.56	2,968,000.00

***Payable upon notice of turnover thru In-house or Bank Financing

CLIENT'S NAME

EXECUTIVE PROPERTY SPECIALIST

CONTACT NUMBER

EMAIL ADDRESS

