

FOCUSED ON  
**YOU**



## Trusted by Marquee Clients from Various Sectors



AGRICULTURE



ASSOCIATIONS



BFSI



CEMENT



CHEMICALS & FERTILIZERS



COLLATERAL MANAGEMENT



ENGINEERING



GEMS AND JEWELLERY



HOSPITALS



HOSPITALITY AND F&B



INFRASTRUCTURE



IT



LOGISTICS



MEDIA AND ENTERTAINMENT



PHARMA



POWER

## CONTACT US

**Naren Kotak**  
+91 91676 62862

**Rahil Kadakia**  
+91 84339 95063

 [association@edelweissfin.com](mailto:association@edelweissfin.com)

FOCUSED ON  
**SOLUTIONS**



## Offering Complete Bouquet Of Insurance Broking Services

EIBL offers unmatched expertise in Risk Analysis, Assessment & Transfer and a broad spectrum of services from Risk Management to Claim Settlement in Non-Life Insurance.

### Risk Management

We assist clients in structuring a comprehensive and robust Risk Management Programme encompassing:

- \* Physical Risk Assessment such as Inspection, Thermography, Electrical, Water and Energy Audit, etc
- \* Loss Prevention Advisory
- \* Supply Chain Risk Advisory



### Policy Management

Our pre-placement and post-placement policy as well as Operational Management programme includes:

- \* Policy Audit
- \* Policy Structuring and Restructuring Advisory
- \* Post-Placement – Policy & Endorsement Issuance Management
- \* Renewal Data Management



### Claims Management

Our experienced and dedicated claims team professionally manage:

- \* Complete Claims Management Solution (assistance & support from claim intimation to settlement)
- \* Establishment of SOP & ensuring adherence
- \* IT solutions for seamless coordination
- \* Pro-active and timely conclusion of claims in fair manner



## EDELWEISS INSURANCE BROKERS LTD.



### Management:

Edelweiss Insurance Brokers Ltd. is a fully owned subsidiary of Edelweiss Financial Services Ltd.



### IRDAI licensed broker:

Insurance Regulatory and Development Authority of India Registration no. 295 for the period March 24, 2017 to March 23, 2020.



### Global broker membership:

Member of prestigious global broker networks - Global International and GBN Worldwide.



### Composite Broker (General):

General Insurance Solutions in Indian market. Reinsurance Solutions across the globe.



### Growing team:

Current team size of 100+ employees with a sound mix of experienced veterans and talented youngsters. The team has grown by over 100% in the last couple of years.

## A Structured Approach

With a well-structured and mutually existing sales, underwriting, servicing, research and claims team, EIBL assures end-to-end, comprehensive and robust insurance solutions and top-notch customer experience. We follow a 5 layered, well-planned and structured approach and not just renewal on expiring terms.



Analysis of Risk, Requirements and Existing setup



Inspection, Audit and Portfolio Restructuring Activities



Premium Negotiation and Policy Placement



Policy and Claims Management, Monitoring, review and exception reporting



Renewal Management

## EIBL Advantage

### \* One-Stop-Shop:

Solutions for all Non-Life Insurance needs

### \* Financial advantage:

Competitive premium pricing

### \* Extensive reports:

Professional portfolio audit & structuring analysis reports

### \* Researched solutions:

Thorough sectoral and industry Knowledge

### \* Strong Commitment:

Experienced, professional and committed team

### \* Technology:

Agile technological solutions

### \* Claims Settlement:

Complete hand-holding and effective representation of claims

### \* Trusted relationship:

Focus on building a long-lasting business partnership

## Make the most of bespoke solutions:

EIBL offers expertise in designing insurance programmes complementing your business products.

## Bespoke Solutions

- \* Mobile & Laptop Insurance
- \* Jewellery Insurance
- \* Wallet Insurance
- \* Extended Warranty Products
- \* Home Insurance
- \* Office Package Policy



## Liability Solutions

- \* Cyber Crime Insurance
- \* Workmen Compensation
- \* Directors and Officers
- \* Professional Indemnity
- \* Pollution Legal Liability
- \* Kidnap and Ransom Insurance



## Online Solutions

- \* Group Mediclaim Policy
- \* Group Critical Illness
- \* Motor Insurance Policy
- \* Group Personal Accident Policy

