**AI Prototyping Workshop** 



**CREATED & DELIVERED BY** 

Fadi Jawdat Hindi @ THE CONSULTING LAB theconsultinglab.us **ORGANIZER** 



**SPONSOR** 







### **Workshop Objectives**

- Helping you develop the required components to effective prototyping.
- 2. Experiment with AI to quickly **build** and refine your **prototype**.





### **Workshop Flow & Timings**



1 Hour

**1** Developing Prototype Components

**Empathy Maps** 

**Customer Personas** 

**Customer Journey Maps** 

Exercise: Develop personas and maps



1 Hour

**Building Prototypes** 

Low-fidelity prototypes

Al Prototyping

Exercise: Develop your Prototype



# 01 Developing Prototype Components

Customer Personas
Customer Journey

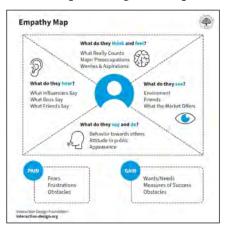


### **Empathy Maps, Customer Personas, & Customer Journeys**

Customers Experience your Unique Selling Proposition (USP) during delivery and support. Put yourself in the shoes of your customer.

Design for a great customer experience through delightful interactions.

#### **Empathy Map**



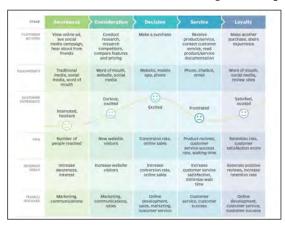
Step into your customers' shoes and understand them better.

#### **Customer Persona**



Create fictional customers that represent the different consumers of your product or service.

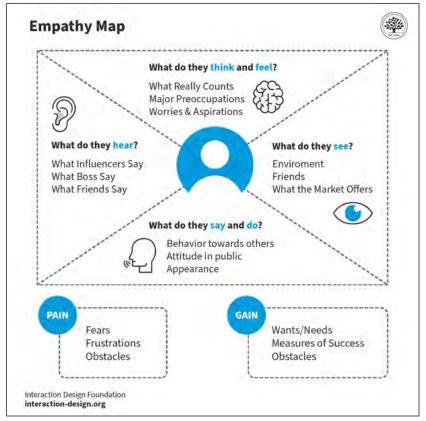
#### **Customer Journey Map**



Detail the journey your customers will experience when they become aware of and start to interact with your product or service.

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### **Empathy Maps**



Empathy maps play a vital role in building customer personas by giving **deeper insights** into the **emotions** and needs of target users.

Encourages empathy by focusing on what customers think, feel, say, and do. This deeper level helps teams understand customers' emotions, frustrations, and motivations.

Helps organize data gathered about customers and identification of patterns.

Highlights **pain points** and what are **gains** - guides product development & and marketing strategies.

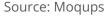
Provide a human touch and makes persona development not solely reliant statistics and data, but also include emotions and behaviors



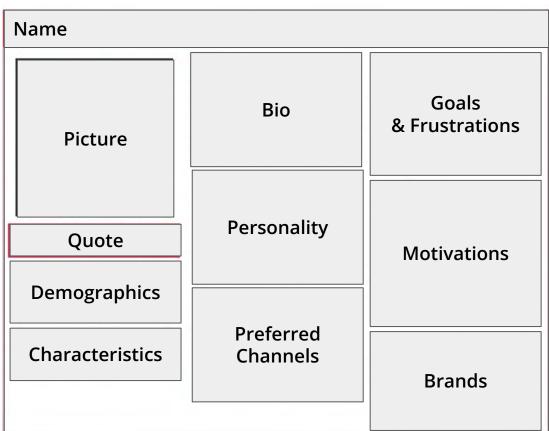
Source: Interaction Design Foundation <a href="https://www.interaction-design.org/literature/article/empathy-map-why-and-how-to-use-it">https://www.interaction-design.org/literature/article/empathy-map-why-and-how-to-use-it</a>

### **Empathy Map - Example**





#### **Customer Personas**



Develop one or more Customer Personas using the Empathy Maps.

Use a fictional name to help you associate it with a customer type.

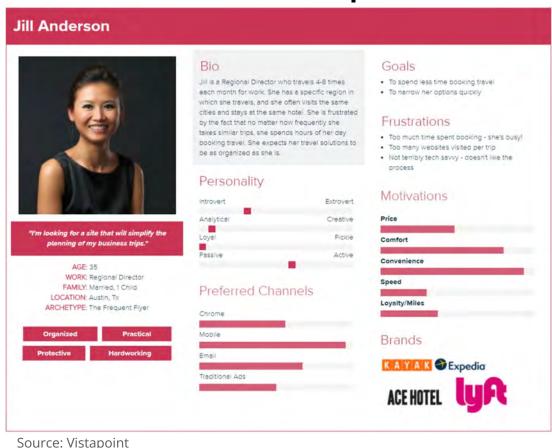
Develop the information for the persona(s) through primary or secondary research.

Reflect on your solution and problem scope deeply to uncover additional personas that may not be obvious.

E.g. Bridal Planning platform failure to identify the primary persona.



#### **Customer Persona - Example**



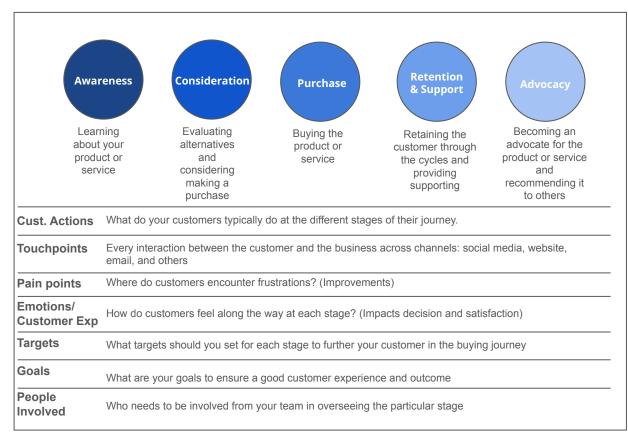
The more time spent developing your personas, the stronger arriving to a good solution will be

The different sections of the fictional personas will be used throughout your solution and prototype development. Without personas you have no clarity about your customers.

E.g. Finding commonality in the Brands favored by personas you develop can enable you to extract a theme for your solution.

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# **Customer Journey**



Enumerates the **key stages** of the customers' buying journey.

Details the **customer experience** with a company, from initial awareness through to purchase and post-purchase support.

Helps businesses understand the customer's perspective, needs, and emotions at each step.

Provide insight to help companies **optimize experiences** and build strong, lasting customer relationships.

Provides a **framework for data collection**, collation, and developing insights against the journey.

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# **Customer Journey - Example**

STAGE	Awareness	Consideration	Decision	Service	Loyalty
CUSTOMER ACTIONS	View online ad, see social media campaign, hear about from friends	Conduct research, research competitors, compare features and pricing	Make a purchase	Receive product/service, contact customer service, read product/service documentation	Make another purchase, share experience
TOUCHPOINTS	Traditional media, social media, word of mouth	Word of mouth, website, social media	Website, mobile app, phone	Phone, chatbot, email	Word of mouth, social media, review sites
CUSTOMER EXPERIENCE	Interested, hesitant	Curious, excited	Excited	Frustrated	Satisfied, excited
KPIS	Number of people reached	New website visitors	Conversion rate, online sales	Product reviews, customer service success rate, waiting time	Retention rate, customer satisfaction score
BUSINESS GOALS	Increase awareness, interest	Increase website visitors	Increase conversion rate, online sales	Increase customer service satisfaction, minimize wait time	Generate positive reviews, increase retention rate
TEAM(S) INVOLVED	Marketing, communications	Marketing, communications, sales	Online development, sales, marketing, customer service	Customer service, customer success	Online development, customer service, customer success

Better <u>connect</u> with your customers to create more <u>meaningful</u>, <u>impactful</u>, and <u>delightful</u> experiences.



Source: TechTarget

https://www.techtarget.com/searchcustomerexperience/definition/customer-journey-mag

### **Exercise: To Customer Journey Map**



- 10 Minutes Empathy Map
- 1. Use a Flip Chart sheet
- 2. Divide into four sections
- 3. Build an Empathy map for one of your customer types



- 2 10 Minutes
  Customer Persona
  - 1. Use a Flip Chart sheet
  - 2. Using your empathy map build a customer persona



- 3 10 Minutes
  Customer Journey
  - 1. Use a Flip Chart sheet
  - 2. Build a draft Customer Journey Map



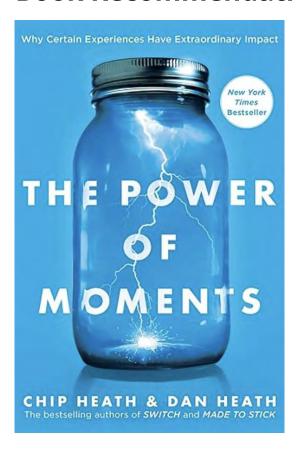
- 1. Discuss with your partner what you did 5 Mins
- 2. Let your partner discuss what they did 5 Mins

2 x 5 Minutes
Critique & Feedback





#### **Book Recommendation**



Provides a new perspective on the **five senses** and their interaction with Brand, Product, and Service.

Gives you ideas on building delightful interactions throughout your customer journey from offline to online across channels.

# O3 Building Prototypes Low-Fidelity Prototypes & Wireframing

Al Prototyping
Exercise: Develop your Prototype

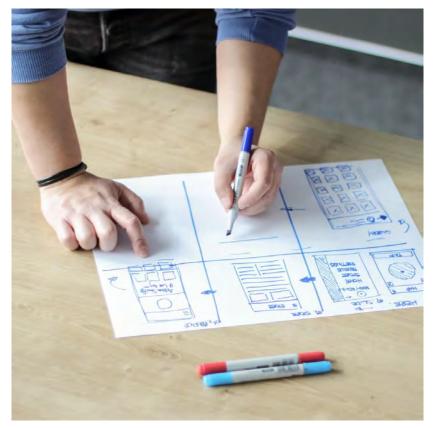


#### **Low-Fidelity Prototypes**

- A basic and simplified version of a product or concept
- Focuses on essential functionality and user flow / no detailed design or visual elements
- Created with simple tools: paper sketches, wireframes, digital mockups
- Focus on structure and concept over fine details and aesthetics

#### Benefits:

- Quick and cost-effective: Requires minimal time and resources
- Early feedback: Gather user and stakeholder insights early in the process before investing in high-fidelity designs.
- Simplifies complex ideas: Focuses on core functionality to clarify and prioritize essential features.
- Facilitates alignment: Creates a shared understanding
- Allows for easy modifications: Changes can be made swiftly, making it real easy to explore different design options.
- Reduces risk: Identifies potential usability issues early, reducing costly changes in later stages.
- Promotes fast creativity: Frees up the team to think broadly about functionality without diving into details.



Source: Decode

https://decode.agency/article/low-fidelity-vs-high-fidelity-wireframes/

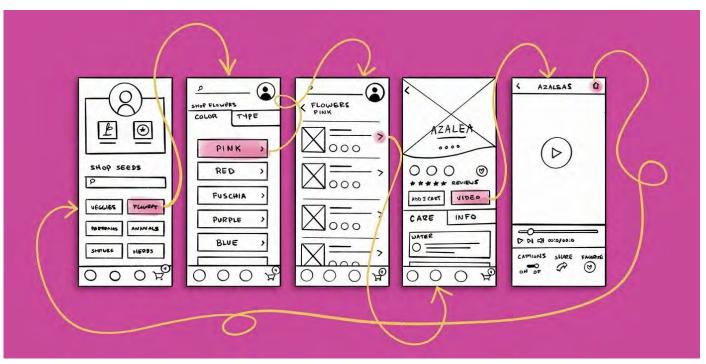


### **Exercise: Low-Fidelity Prototype**



#### 20 Minutes

- 1. Use a Flip Chart sheet
- 2. Draw out your screens and use blocks for elements
- 3. Think through what's missing and what needs changing



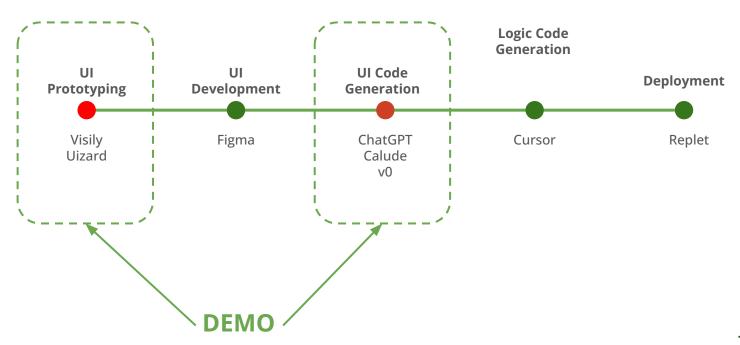
Source: Medium

https://medium.com/design-bootcamp/creating-wireframes-and-low-fidelity-prototypes-in-figma-for-the-google-ux-course-326a7e11fa60



### **Al Prototyping Tools Categories**

Numerous AI tools can help you build Prototypes or MVPs. New tools pop-up weekly and the trend is accelerating.





### **Al Prototyping**

There are numerous features based on the tool you choose.

Typical features for Prototyping using AI are shown here.

You can quickly brainstorm with AI generation to get a generative version of your idea.

To bring your concept to market, use the structure and components your developed to drive AI generation,

#### **Capabilities**

1 Al Prompt to User Interfaces (UIs)

2 Low-Fidelity conversion to User Interfaces (UI)

**3** Generating and using Themes

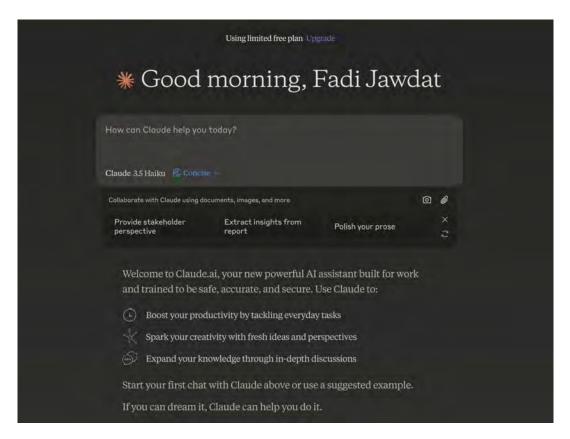
4 Prototyping Screen Flows

**5** Design Reviews



### Al Prototyping [claude.ai]

Using Large Language Models (LLMs) to generate code & prototype



#### **PROMPTS**

- Create a prototype for travellers to leave notes in areas they visit with their recommendations for other travelers. We need a login screen with facebook, google, apple, or email. And i want you to suggest other screens and make it a working
- Add a landing page with thumbnails for popular places, find images for the thumbnails. Add a feed below the thumbnails. Link the login screen and the landing page.
- Add a profile pic on the landing page and a hamburger menu on the left hand side. Activate the logout button from the hamburger menu to go back to the login screen. Take me to the login screen.



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Using Large Language Models (LLMs) to generate code & prototype

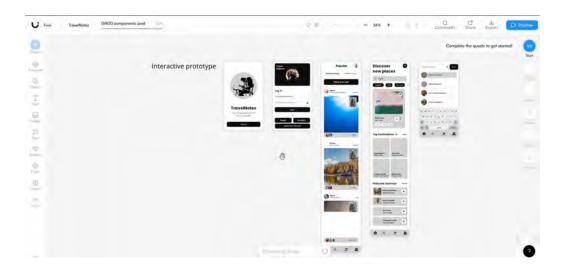
#### **DEMO**





### Al Prototyping [uizard.io]

Using Text Prompts to generate Working prototypes



#### **PROMPTS**

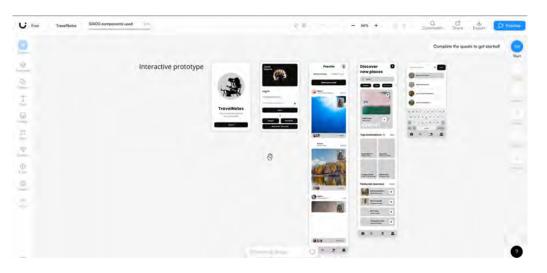
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# Al Prototyping [uizard.io]

Using Text Prompts to generate Working prototypes

#### **DEMO**





#### **Exercise:**

Create free accounts with Claude and Uizard and practice converting your low-fidelity prototypes to working ones.



04 Closing Thoughts



https://coral-thrush-7f4.notion.site/Al-Prototyping-Workshop-142168440d75808fac97f3d53a708fa1?pvs=73

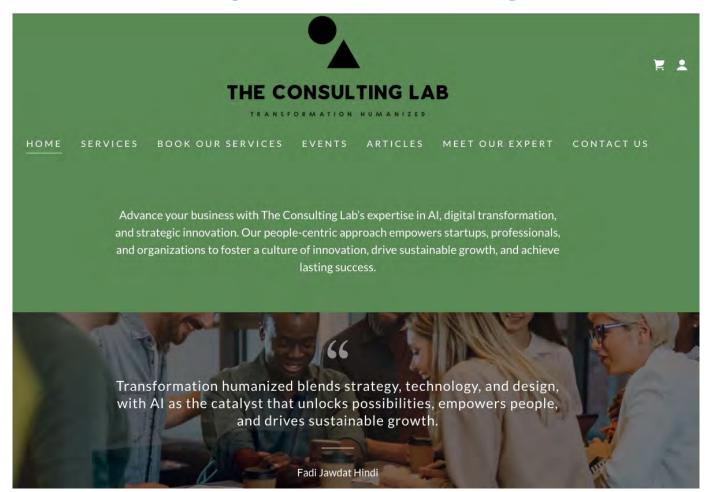
# **Al Prototyping Workshop - Handouts**

Fadi Jawdat Hindi @ THE CONSULTING LAN





# **Visit:** <a href="https://theconsultinglab.us">https://theconsultinglab.us</a>



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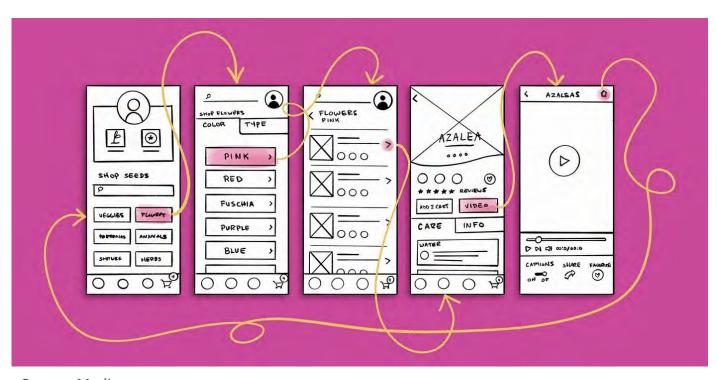




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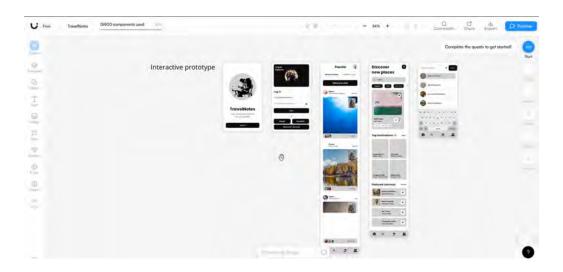
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