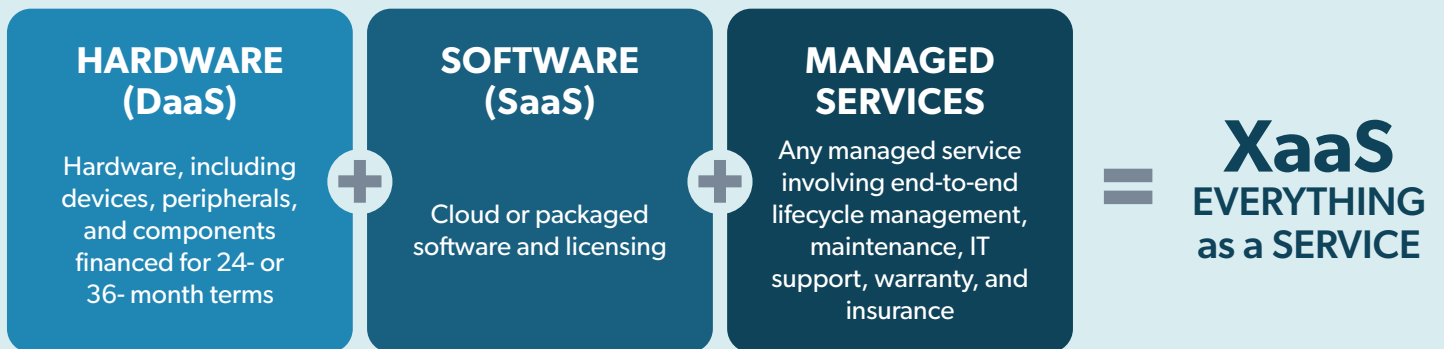# Stay on Top of
Growing IT Demands
with XaaS

From sustainability to greater agility, Everything-as-a-Service (XaaS) helps businesses with limited resources stay competitive with scalability and predictability while also making room for innovation.

Historically, many SMBs invested large sums of money into hardware and computer programs, utilizing their IT resources to facilitate upgrades and repairs. This typically results in frequent downtime, out-of-date devices and software, complicated installations on individual devices, and ongoing capital expenses to support necessary tech refreshes every couple of years.

With XaaS, you transition from fixed to flexible, allowing companies to bundle hardware, software, and managed services to build a comprehensive and customizable XaaS solution that fits their individual needs. These solutions help you transition from CAPEX to OPEX with flexible, low-cost, and predictable payment options over a subscription term.

HARDWARE (DaaS)	**SOFTWARE (SaaS)**	**MANAGED SERVICES**	**XaaS**
Hardware, including devices, peripherals, and components financed for 24- or 36- month terms	Cloud or packaged software and licensing	Any managed service involving end-to-end lifecycle management, maintenance, IT support, warranty, and insurance	**XaaS** EVERYTHING as a SERVICE

Keep up with growing IT demands while maintaining a low overhead by moving to a XaaS model today! Contact us to help put together the right solution for your needs.

How Can XaaS Benefit Your Business?

?

According to Deloitte's Flexible Consumption Models Study, greater agility is one of the main advantages of XaaS models. In fact, 75% of respondents said XaaS makes it easier and faster to prototype new solutions, while 70% noted the offering made it possible to access tools and introduce new solutions that would otherwise be too time-intensive for IT support or too expensive. Here are a few additional benefits:

Cost Savings

XaaS removes the financial commitments involved with purchasing multiple software programs, the upfront capital expenditure for new hardware and replacements every few years, as well as the costs to house servers and storage equipment.

Stronger Cybersecurity

Small business cyber breaches show over 400% growth in recent years. With XaaS, you can easily employ more rigorous authentication and password protection protocols. You'll also benefit from current software generations, technology, underlying infrastructure, and even devices, alleviating manual updates and decreasing potential for human error.

Greater Agility

Aside from eliminating the hassles associated with manual rollouts, auto updates also keep technology current while allowing for improved productivity and increased access to new tools. Included Windows Autopilot and white glove services reduce the time IT spends on configuring, deploying, managing, and retiring devices. On top of freeing up internal IT teams from admin tasks to make room for innovation, Deloitte reported that 39% of companies found that increased adoption of XaaS models helped them keep pace with their larger competitors.

Better Backup & Disaster Planning

You already know that regular backups are a key to success. Utilizing XaaS models helps to ensure that your information and data is safely backed up in the Cloud, and can be accessed immediately and restored in a matter of hours.

Increased Growth

All of these benefits help businesses to grow and thrive, and the scalable nature of the XaaS model is the icing on the cake. Scaling allows business owners to put the right tools in place with a predictable, fixed cost for services, thus reducing overhead and easing the cash flow for other needs like staffing, travel, goods, and services.

Still have questions? We can help! Reach out to us today so we can help you move from surviving to thriving with a customized XaaS solution tailored specifically to your needs.