



Summit Auto Solutions

Let our team help you grow
your business!



About Us

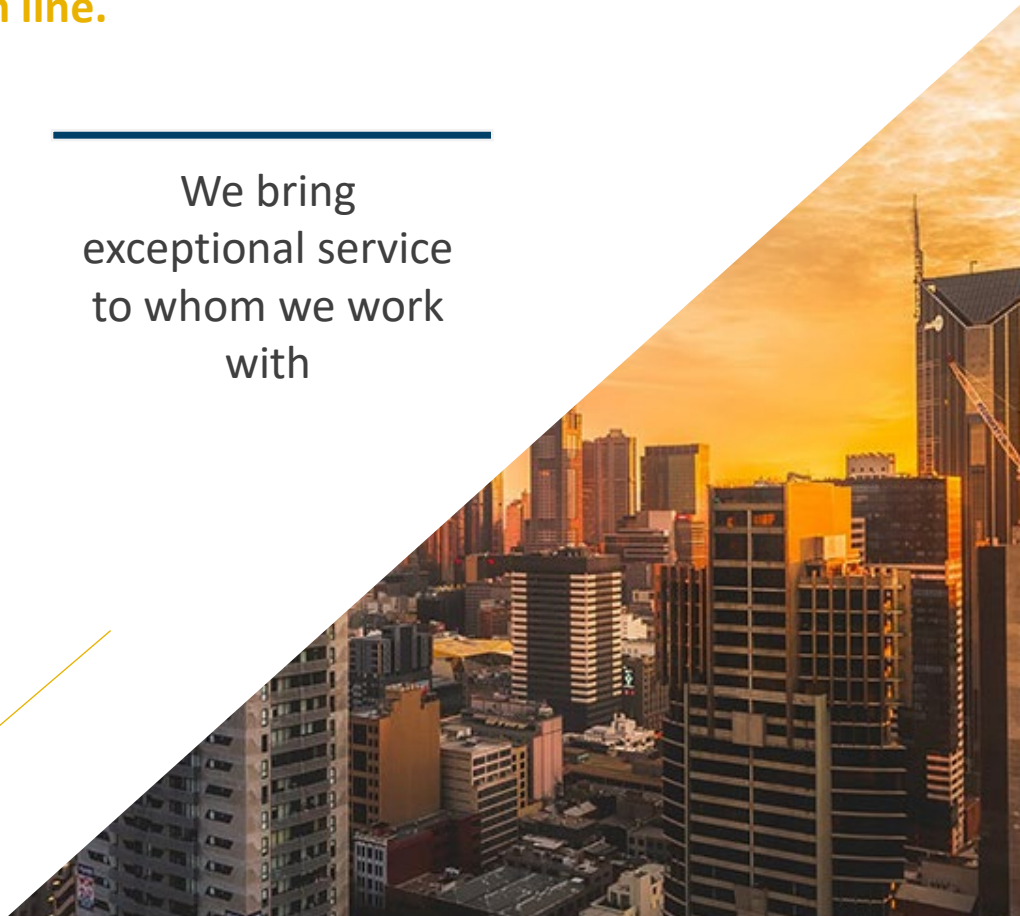
With over 30 years in the Automotive Industry, Summit Auto Solutions brings their experience and established connections together to help auto dealerships streamline their processes to become more profitable.

Our team pledges to provide the highest quality of service with consistency and integrity.

Our goal is to get businesses connected with products and services to help improve their bottom line.

Decades of
experience in the
Automotive
Industry

We bring
exceptional service
to whom we work
with





ASC Warranty

Allow us to customize a warranty program just for your dealership to maximize profits!

Since 1986, **50% of the nations top dealerships recognized by NIADA have chosen ASC warranty!**

Between auction prices and staying competitive online, **dealers are realizing they MUST make money on the back end.** Not only will you close more sales by giving the customer peace of mind, but you'll be making additional profit on every sale.

ASC answers phone calls live, with a friendly voice ready to assist the repair facility. **With \$0 deductible and value pricing,** you can provide your customer with confidence in their purchase.

ASC makes it easy to enter, quote, and print service contracts in as little as **60 seconds,** only offering available plans for the vehicle entered.

Our warranties start at \$90 for a 3 month / 3,000 mile warranty!
Any year / any mileage plans

ASC offers specialized incentives, marketing programs and custom warranty programs! Set your dealership apart by offering Certified Pre-Owned!

ASC Warranty Outdoors offers exceptional coverage for your powersports!

Line 5

Turn your lost opportunities into cash!

CHALLENGES

- Subprime lender won't allow you to add a warranty
- Lender cut LTV
- Dealer does not want to pay out of pocket on a BHPH
- Cash deal, but customer has no money left for a warranty

SOLUTION

- No out of pocket expense for dealer
- Customer only needs 10% down
- Dealer sets profit
- NO CHARGEBACKS
- Dealer makes profit every month the customer pays
- All payments reported to CREDIT BUREAUS
- Great opportunity for BHPH

**CUSTOMERS GET
THE COVERAGE THEY
WANT AT A
PAYMENT THEY CAN
AFFORD**

GUARANTEED APPROVAL

Interactive Dealership Dashboard for
EASY Loan Tracking.

In-House Collections
Team Keeps Your
Products Active
Longer.

**Finance
terms up
to 84
months**

KNOW WHO YOU ARE DEALING WITH BEFORE THE FIRST TEST DRIVE!

Physical License Scanner

- ▶ Protect your store with the industry's most advanced data capture and driver's license authentication solution.
- ▶ Dealers are immediately notified of any inconsistencies and are given the opportunity to clear the issues before proceeding with the sale.

ID DRIVE



Introducing ID DRIVE:

- ✓ Identification solution that authenticates driver license documents forensically
- ✓ Protects from identity fraud and data entry errors
- ✓ Saves time at the dealership by tying the customer, sales agent, and purchase vehicle together and sending lead info to the CRM
- ✓ Extracts and stores driver license documents and data for 7-years

Soft Pull: Prescreen

Soft pull solution is automatically run after the driver's license scan. Knowing the FICO score allows you to have confident payment conversations at the top of the sales funnel.

Soft Pull: Prequalification

Full Credit File (soft pull prequalification only)

Summary results including:

Live FICO® Score

Summary of all the auto trade lines including:

- Current Monthly Payments
- Current Interest Rate
- Remaining Balance
- Months Remaining on Loan

Soft Pull Solutions

Know more about your customer before you work the deal

- ✓ QuickQualify
- ✓ QuickScreen
- ✓ QuickScore
- ✓ QuickMobile

Several soft-pull solutions to choose from, to help you engage consumers and speed the sales process.

SAFECAT

CATALYTIC CONVERTER THEFT DETERRENT SYSTEM

Catalytic converter thefts more than quadrupled in 2021. SAFECAT Catalytic Converter Theft Deterrent System is permanently installed on your customers vehicle to effectively deter against theft.



THIS IS A GREAT OPPORTUNITY TO BE ABLE TO HAVE A FRONT END ADD TO THE CONTRACT (NON-CANCELLABLE PRODUCT.)



For over 30 years, WISE F&I has helped dealers provide the best automotive finance and insurance protection products to consumers. Their complete solutions and exceptional customer service have served as the foundation for a long history of success.



Ancillary Products

- Warranty / Service Contract
- Tire and Wheel Coverage
- Key Repair/Replacement
- Paintless Dent Repair
- Windshield Repair



Lawsuit Prevention

Protect your dealership from lawsuits. With over 400 Lawyers targeting and suing car dealers Dealer XT can help.



Cyber Security

With sensitive customer information stored on your network, security is extremely important. Hackers can take down networks with a simple email click sent to an unsuspecting employee. BorderLAN and Summit Auto Solutions can help.

Notes:

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Our Priority is Your Success!



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