





A&A HOMES

We are so excited that you chose A&A Homes as your custom home builder! This can be a very stressful time, but it is our job to make it fun and most importantly, give you the home you've always dreamed of. One of our main goals is to keep the customer informed every step of the way while exceeding quality standards and keeping the job continuously moving. Please review this presentation as it will go into detail how selections are determined. Please feel free to reach out with any questions regarding the selection process. We look forward to working with you!

OUR PROCESS

When you are building a custom home, the selection process is perhaps one of the most eagerly awaited events for our clients. This is when you finally get to pick out all of the “stuff” that goes into your home. From faucets, lighting and exterior colors to flooring choices, bathtubs and tile, nothing is quite as exciting as seeing the details of your home come together.

Here’s the thing about the selections process - it’s a lot to take in. While you don’t have to make all of the decisions at once, it is important to understand the value in planning ahead because once construction begins, it truly is amazing how fast a project progresses.

In today’s time it can be extremely difficult to predict lead times and unexpected shortages. This equates to A&A Homes having all the required selections during each phase of the build so we are ready to order and not experience avoidable delays.

It is our job to not overwhelm you with selections and that is why we give our customers plenty of notice for them to make their desired choice. We have found that it is easier to break this process up in stages or “phases.” As we come upon each phase, the selection coordinator will walk you through what is required at that time. It’s ok to look ahead, but remember it is critical to have each selection picked when requested to help eliminate the risk of delaying the job. Each customer will be given a specific allowance for each item or category. We will help you stay within budget and keep you updated of costs along the way.

SELECTION STAGES

STAGE 1

EXTERIOR
FINISHES

WINDOWS &
EXTERIOR
DOORS

BATH &
PLUMBING
FIXTURES

KITCHEN
APPLIANCES

STAGE 2

CABINETS &
COUNTERTOPS

GARAGE
DOORS

INTERIOR
DOORS & TRIM

FLOORING &
DECORATIVE
TILE

GUTTERS

STAGE 3

LIGHTING
FIXTURES

INTERIOR
PAINT & STAIN

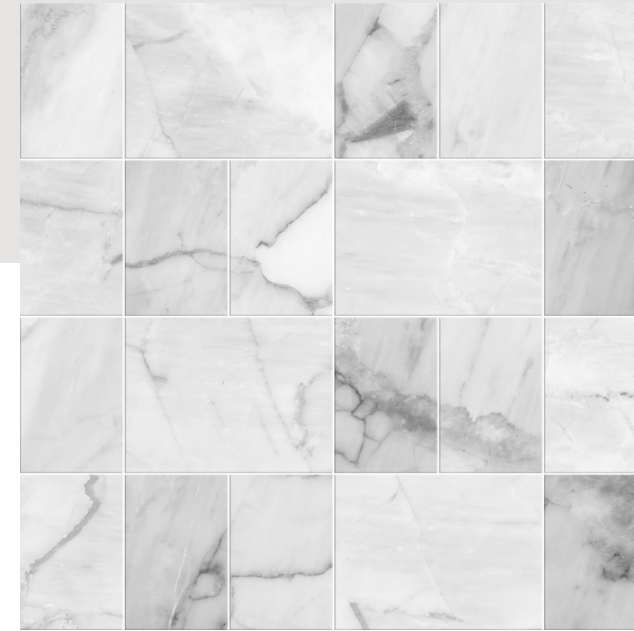
HARDWARE



SELECTIONS: PHASE 1

The first items that need to be selected are the exterior selections, as they are needed early in the construction to close up the house and keep it protected from weather. The materials you'll need to choose including siding, exterior trim, stone, brick and roofing materials. Likely, many of this will be done in the design phase, however we like to confirm with customer before ordering.

In the first phase, you'll also need to select windows, exterior doors and plumbing fixtures and appliances. This is because depending upon those specific selections, this will affect rough-in.



SELECTIONS: PHASE 2

Shortly after you've selected the first set of items, you'll need to shift your focus to this next set of materials. Certainly, your cabinetry and countertop will need to be selected and ordered early enough to be ready for installation. If you want a natural stone countertop such as granite or marble, you'll need to visit the stone yard.

Other items to select during this phase include the interior doors and trim and the specific flooring and tile for each room. This is also when you'll select the decorative tile for the kitchen backsplash and tile for showers if desired.



SELECTIONS: PHASE 3

Once the bigger items are carefully chosen, you can now focus on the details such as interior paint and stain, bathroom accessories, lighting fixtures and much more!

While the many details of the selection process can be mind-boggling, it is also a thrilling time - you are creating your custom built home!



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