


# Co-Branded Principal Illness Navigation

Why  PIN navigation is a high-value asset for your residents, families, and organization

For senior centers • assisted living • social work teams

## Chronic illness creates a hidden workload in senior living



Multiple specialists, tests, and referrals



Medication changes and symptom tracking



Transportation + appointment logistics




Family updates and decision support



Paperwork, portals, and follow-through

**When residents are overwhelmed, staff and families become the “default coordinators.”**

 reduces missed steps by acting as a consistent hub—before, after, and between visits.

# Without navigation, small gaps become big problems

## Resident & family experience

- Confusion after complex visits
- Missed referrals / delayed scheduling
- Medication list errors and side-effect uncertainty
- Caregiver burnout and anxiety
- Lower confidence in the care plan

## Operational impact

- More “chase down” calls and paperwork
- Escalations from concerned families
- Higher staff stress and time diversion
- Reputation risk when families feel unsupported

**Navigation is a non-clinical lever that can improve experience and follow-through.**

# PIN navigation: plain-language support with policy alignment

## Resident-facing term: “Patient Advocate”


Clear, human language for seniors—appointment prep, follow-up summaries, coordination, and caregiver alignment.

### PIN services commonly include:

- Care plan understanding & follow-through
- Barrier reduction (logistics, resources)
- Coordination across clinicians and settings
- Caregiver support and communication

## Policy term you may see: Principal Illness Navigation (PIN)

CMS describes PIN services billed under the Physician Fee Schedule with HCPCS G codes beginning Jan 1, 2024.

 CCC™ can help residents and families understand what questions to ask the billing office—but we do not provide insurance or legal advice.

# Why is a strong fit for senior-serving organizations

 delivers the “4C” experience seniors want:



## Clarity

Plain-language summaries;  
question coaching



## Coordination

Scheduling, referrals, records,  
and reminders



## Confidence

Prepared visits; shared decision  
support



## Comfort

Practical + emotional support  
between visits



**Residents get a consistent advocate.  
Staff gets fewer escalations.  
Families feel supported.**

# Example: A resident journey with

1

## Referral & intake

We capture meds, concerns, family contacts, and goals.

2

## Appointment prep

We build a question list and ensure records are ready.

3

## Post-visit clarity

We summarize in plain language and track next steps.

4

## Between visits

We monitor symptoms, coordinate logistics, and align caregivers.

### Outcomes you feel (not just “tasks”):

- Fewer missed steps
- Clearer communication
- Less caregiver stress
- More confidence in the plan

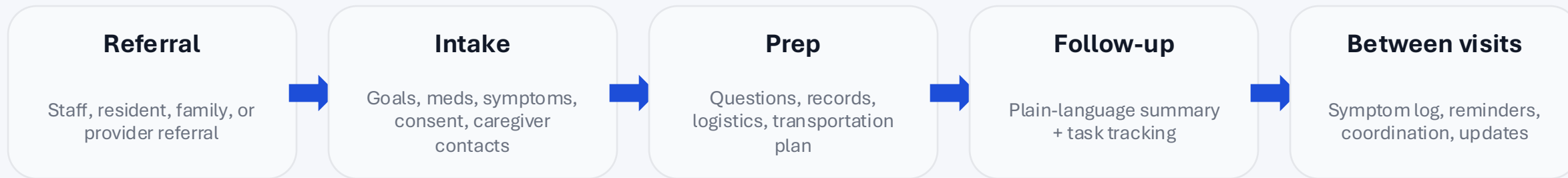
This example is illustrative; individual outcomes vary.




# How Works With Your Team

A simple workflow that reduces burden without disrupting clinical care

# Workflow: referral → intake → ongoing support



Built to be low-friction:  coordinates with your preferred contacts and documentation flow.



# What does (and does not do)

## We do:

- Prep residents and families for visits
- Translate plans into plain language
- Track tasks: labs, imaging, referrals, meds
- Coordinate questions between offices
- Support caregivers between visits

## We do not:

- Diagnose or prescribe
- Replace your nursing/clinical team
- Make treatment decisions for residents
- Provide legal/insurance advice

**We amplify your team by keeping residents organized and supported.**

## Family alignment: fewer escalations, better trust

 helps families:

- Stay informed without overwhelming staff
- Prepare for shared decision-making
- Reduce confusion after complex visits
- Feel supported during caregiver strain

**Result: more goodwill and fewer “high emotion” calls—because someone is consistently answering “what happens next?”**



# Evidence base: navigation improves experience and follow-through


## What the literature commonly reports:

- Earlier or more timely initiation of treatment in many settings
- Improved adherence and reduced barriers (logistics, resources)
- Higher patient satisfaction and improved care experience
- Potential to reduce inequities driven by non-medical factors

 CCC™ translates this model into a senior-friendly “Patient Advocate” service your organization can co-brand.

# Privacy, consent, and coordination

## We align with your process and resident preferences:

- Resident consent and caregiver permissions documented up front
- Preferred communication channels and escalation paths agreed with your team
- Clear boundaries:  supports navigation and understanding, not clinical decision-making
- We can coordinate with providers' offices for records, scheduling, and questions as authorized

Your team stays in control;  adds capacity and continuity.

# Co-Branding Partnership

A marketing and community asset that improves resident and family satisfaction



# Why co-branding with is a high-value differentiator

## For your residents and families

- A trusted advocate who helps them stay organized
- Less confusion and anxiety between appointments
- Better caregiver alignment and confidence


## For your organization

- A visible benefit you can market (co-branded)
- Potential enrollment lift through differentiation
- Higher satisfaction → goodwill and referrals
- Reduced staff burden from nonclinical coordination

**Positioning example: “We don’t just provide care—we provide a cancer navigation safety net.”**

# Co-branded marketing kit (done-for-you)

## Assets we can provide:

- Co-branded flyer/brochure for residents & families
- Front desk + social work referral script (one-page)
- Landing page copy (your website +  page)
- Resident/family education talk (virtual or on-site)
- Community outreach language for newsletters and PR
- Simple referral form + intake checklist

**We match your tone and brand so the offering feels native to your organization.**

## Implementation plan: 30–60–90 days

### 30 days

Align contacts, consent, and referral flow  
Train key staff (social work, nursing, front desk)  
Launch co-branded flyer + FAQ

### 60 days

Resident/family info session  
Start pilot referrals  
Collect early feedback + adjust

### 90 days

Broader rollout  
Add to tours & marketing  
Define success metrics and reporting cadence

## Next steps

### A simple path to launch:

- Choose pilot cohort (e.g., cancer care or chronic care)
- Confirm referral flow + key contacts
- Approve co-branded flyer and web copy
- Schedule staff briefing + resident/family session
- Start referrals and review feedback at 30 days

**Contact: [info@CCC.care](mailto:info@CCC.care) | Phone: 330-298-5422 | Website: [CCC.care](http://CCC.care)**

Optional: add your partner logo +  logo on every resident-facing asset.