



PAUL ORZESKE

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AREAS OF EXPERTISE:

- Global Business Challenges
- Professional Consulting, Project Management, Technical Services
- Digitizing entrenched business models
- Energy, Controls, and the Environment
- Industrial and Building Automation
- Life Safety and Security
- Strategy and Marketing
- Sales Effectiveness
- Organizational Development
- People and Leadership

EDUCATION:

- B.S. in Mechanical Engineering
Illinois Institute of Technology
- MBA
DePaul University

Actus2 Consulting Paul Orzeske, President

Paul works with firms to help them grow their business through customer acquisition, developing new markets and by optimizing distribution channels including entering high growth economies around the globe.

Paul frequently advises Private Equity companies (pre and post transaction) on their investment theses, value creation planning, supporting diligence, integration and advising their portfolio companies.

Paul is a member of several boards and advises on strategy, growth initiatives, M&A, organizational development, governance, and operational efficiency. He works with startups and helps launch new ventures within established firms to create successful business models.

Paul has extensive global experience having lived in the US, Canada, Europe and has led global businesses with rapid growth in the Middle East, Far East, Eastern Europe, South America and Africa.

Paul has been a guest lecturer for University MBA programs on topics such as international business, strategy, entrepreneurship and leadership. He is an active Angel Investor and a Limited Partner in several PE funds. Paul holds a US DoD Top Secret Security Clearance.

EXPERIENCE

In late 2019 Paul retired as the CEO of **Jensen Hughes**, a 1600 person provider of engineering and professional services and a global market leader in the fire protection engineering, life safety, forensics, and security risk consulting industry. Under Paul's 3-year tenure, the firm closed 7 acquisitions and grew by over 50%. Paul was Executive Chairman for Jensen Hughes in 2015 prior to stepping into the CEO role in 2016. He remains on the Jensen Hughes Board today.

Paul worked for **Honeywell International** for 26 years, holding senior executive roles in multiple geographies. For eight years he was President of Honeywell Building Solutions, a \$3B SBU providing automated building solutions including hvac, fire and security integrated systems. This global project and aftermarket service business with 11,000 employees operates in over 52 countries and is also a leading provider of energy services and smartgrid solutions to commercial, utility and public sectors.

Prior to leading Building Solutions, Paul was based in Brussels, Belgium as VP General Manager for Europe, Middle East and Africa for Honeywell Process Solutions. This \$1.2B business included sales, projects and services for advanced controls and sensors in the refining, paper, chemical, pharmaceutical and power generation sectors.

Paul joined Honeywell in 1988 after holding engineering roles for **Lindberg, a Unit of General Signal** and has over 35 years of industry experience including executive roles in general management, information technology, M&A business integration, sales and marketing, supply chain management, project management and service operations.