

OAKLAND COUNTY

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John Maya
RISING STAR

JOHN MAYA

UNLOCKING **DREAMS**

► rising star

Photos by Jay Dunbar of Great Lakes Aerial Video Services
Photos taken at Lombardo Homes Model at Stillwater
Crossing in Macomb Township



Amidst the dynamic realm of real estate, where triumphs are tallied in transactions and honors, John Maya shines as a paragon of commitment and fervor. As a seasoned agent under the Keller Williams Domain banner, John transcends mere accolades, epitomizing the profound impact of resilience and purpose.

Before John transitioned into real estate, he had a managerial role in the retail sector and was yearning for something more gratifying. “I hit a ceiling with my career, and it was not fulfilling or rewarding,” he explained. It was a serendipitous encounter with a friend’s Facebook post about real estate that sparked a revelation within John. “For some reason, that video had my mind all over the place. It made me feel that helping people with real estate was something I needed to do,” he added.

At the end of 2020, John began his real estate career as a part-time endeavor. “Beginning in real estate was a difficult start, because of all the moving parts and the knowledge and skill set that the career requires,” he admitted. Despite the initial challenges, John found himself drawn to the rewards of the

profession. “The expression on my buyers’ faces when I let them know their offer was accepted or letting my sellers know that we have multiple offers over asking were priceless,” he said.

Driven by his innate desire to help others, John soon discovered a passion for guiding clients through the complexities of the market. “I always loved helping people. I got into real estate for some of the wrong reasons ... I thought it was a part-time job, it was easy money, and it wouldn’t require a lot of my time. I was so wrong,” he said, laughing. However, what initially began as a pragmatic career choice soon evolved into a profound calling. “I fell in love with the journey and found my passion,” John added.

John’s success is not merely defined by his professional achievements but by the values that guide his approach to business. He emphasizes the importance of perseverance in the face of challenges and for agents to focus on “mindset, consistency and dedication.” For John, success is not an endpoint but a continuous journey marked by daily determination.

As an active member of Keller Williams Domain: Luxury Homes International, John thrives in a collaborative environment where teamwork and support are paramount. “We have well over 200 agents, and we consider each other as teammates,” he explained. “We work together on many deals, and we help and educate one another.” This spirit of camaraderie underscores John’s commitment to fostering a culture of growth and collaboration within his professional community.

According to John, the greatest reward of his career is when he sees the genuine appreciation of his clients. “The most rewarding part of my business is the look of gratitude from my clients at the closing table,” he shared. “Handing them the keys to their new dream home and giving

them the proceeds check from selling their home — it truly humbles me.”

John envisions a future intertwined with his passion for real estate. “Because I love real estate so much, it will be a part of my future for as long as I can manage it,” he said. Whether navigating the shifting currents of the market or guiding clients through life-changing decisions, John remains steadfast in his pledge to making a difference.

For those aspiring to follow in his footsteps, John reminds agents to be steady and determined. “You don’t have to look for a special secret no one talks about,” he said. “Your hard work will pay off in time. This is a journey, not a destination.”

“Just be yourself,” John added. “Love your job and the people you help, and you will be just fine.”

“
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