

Branded Header, Billboard
for your business

STRATEGY, EXECUTION, RESULTS

Linking You to Your Next Business
Opportunity



Professional Picture -
Important First
Impression



Kim Peterson Stone · 1st


CEO, Linkability.us / Expert Sales Navigator and LinkedIn Training and Services / Proven Methodology Delivering Data Driven Results / Lead Generation, Thought Leadership, B2B Digital Marketing Solutions

Talks about #b2b, #linkability, #connectingpeople, #digital #thoughtleadership

Meridian, Idaho, United States · [Contact info](#)

237,313 followers · 500+ connections

 Linkability, Inc

 Harvard Business School
Executive Education

Attention getting SEO Headline

About

I have a passion for providing structure, support, and exceptional results.

As Director of Operations at Linkability.us, I oversee the organization's daily business activities. I am responsible for developing and implementing an operational plan for client management and ensuring that we not only meet but exceed client expectations daily.

Additionally, I regularly evaluate organizational efficiency and make necessary changes to increase productivity. I assess the company's needs and finds ways to contribute to ensure all operations run smoothly and as efficiently as possible.

A personalized version of
your professional self that
will help you reach out to
your ideal prospects.

Some of the areas I take pride in are:

- Defining, implementing, and revising operational policies and guidelines for the organization.
- Working to create job descriptions, hire competent personnel and oversee employee training programs.
- Overseeing client support services.
- Having an in-depth knowledge of project management software.
- Having outstanding negotiation skills, excellent interpersonal, written, and oral communication skills.
- And continuously seeking innovative solutions to increase productivity and profitability.

In summary, I earn my code name of "Pocket Ninja" every day.

I would be remiss if I did not mention that an effective LinkedIn strategy program will help you develop high-powered networks, create a buzz around your products and services, and generate leads and opportunities for your team. Be sure to follow us at <http://bit.ly/LinkabilityCorporatePage>