

Long-Term Care Planning Options for Walter & Wanda Wise

		TRADITIONAL LTC INSURANCE	LIFE / LTC HYBRID	LIFE INSURANCE WITH LTC RIDER	
Plan Funding	Premium	\$12,871	\$19,442	\$28,296	
	Duration	Lifetime Annual Premium	Lifetime Annual Premium	Lifetime Annual Premium	
Cost Certainty		NO: Premiums are non-guaranteed	YES: All premiums are guaranteed.	YES: All premiums are guaranteed.	
LIVE	Monthly LTC Benefit	\$7,000	\$7,000	\$7,000	
	Total Benefits	\$672,000	\$700,000	\$350,000	
Benefit Period		96 Months (Shared LTC Benefit)	100 Months (Shared LTC Benefit)	50 Months (Per Person LTC Benefit)	
Inflation Protection		Optional	Optional	N / A	
Benefit Model		Reimbursement	Reimbursement	Indemnity	
Elimination Period		0 Days – Home Health Care 90 Days – Facility-Based Care	0 Days – Home Health Care 90 Days – Facility-Based Care	90 Days	
20-Yr Premium Outlay		\$257,420	\$388,840	\$565,920	
20-Yr Net Outlay (Premiums relative to Cash Value)		- \$257,420	- \$145,096	- \$565,920	
QUIT	Guaranteed Cash Value of the Plan	Year 10	\$0	\$115,066	\$0
		Year 20	\$0	\$243,744	\$0
		Year 30	\$0	\$318,385	\$0
DIE	Residual Value (Death Benefit) if LTC Is Not Needed	\$0 This plan will have no residual value.	\$350,000 A tax-free life insurance death benefit is paid to the beneficiaries.	\$700,000 A tax-free life insurance death benefit is paid to the beneficiaries.	
		<p>Underwriting</p> <p>Traditional Underwriting may include a phone interview, cognitive test, paramed exam, and review of medical records.</p> <p>Simplified However, a lengthy process and the need to review medical records or complete a paramed exam should be expected.</p> <p>Standard Life Insurance Underwriting Process Would Apply</p>			
Basic Plan Platform		LTC provides “use it or lose it” benefits similar to auto or homeowners insurance.	LTC benefits are provided by accelerating the death benefit and then accessing an applicable policy rider.	LTC benefits are provided by accelerating the death benefit of the policy.	
Features & Benefits		Flexible Plan Design: Allows for customization, with plan benefits based on the premium & selected options.			
Benefit Taxation		Benefits from these solutions are intended to be TAX-FREE, per IRC §7702(b) OR §101(g), up to Federal per diem limits and up to the maximum policy limits specified in the contract.			

The information provided is a comparison of plan design options – Please refer to carrier-specific illustrations for complete details, values, projections and disclaimers.