



NATURALLY

The best solution for the distribution and supply of colombian processed fruits



ABOUT US

We are a Colombia company committed on generating added value for social, economic and environmental development for our country. The sustainable development of our company is based on working hand in hand with suppliers and clients, through fair trade policies, social inclusion, offering quality and industrial standards that guarantee the fruit transformation process.

We are the best alternative in the distribution and supply of processed fruits, frozen, fruits, fruit pulps and derivatives from Colombia, the second most biodiverse country in the world, where the best environmental and climatic conditions converge. Thanks to the laborious hands of our farmers, we produce a great variety of tropical fruits of the best quality throughout the year





MISSION & GOALS

Being the best solution for the distribution and supply of Colombian processed fruits, frozen fruits, fruit pulps and derivatives at a global level. Guaranteeing quality products with added value, always protecting the local communities and the environment.

To become the window to the world for the Colombian fruit-producing communities, some of them located in the most vulnerable areas of the country.



VISION

To be in the 2025 a regional reference for the supply and distribution of processed fruits, frozen fruits, fruit pulps and their derivatives, that is recognized for applying the best practices that guarantee customer satisfaction, the well-being of the community in order to contribute to the social inclusion of the country and to the environmental protection..

ABOUT OUR VALUES



PASSION



SOCIAL
COMMITMENT



EXPERTISE



MUTUAL BENEFIT
PARTNERS-CLIENTS



GREEN PLANET

OUR PRODUCTS

- Frozen fruit pulp**
- Frozen fruit in pieces**
- Aseptic Fruit Pulp**
- Wellness line**
- Dehydrated fruit**



TRADITIONAL

MANGO, SOURSOP, BLACKBERRY, PASSION FRUIT,
LULO, STRAWBERRY, GUAVA, FEIJOA, PINEAPPLE,
LEMON, ORANGE, PAPAYA, MANDARIN, APPLE,
TREE TOMATO, CURUBA, TAMARIND, PEAR, PEACH

FRUIT MIX

WATERMELON-STRAWBERRY-LEMON
PINEAPPLE-ORANGE-PAPAYA
APPLE-PINEAPPLE-HERB
MANGO-STRAWBERRY-PINEAPPLE
TANGERINE-STRAWBERRY
BOROJO-PAPAYA-ORANGE
BANANA-PAPAYA-ORANGE

ORGANIC

MANGO, GUAVA, SOURSOP, LULO,
PASSION FRUIT,
ORANGE, LEMON, ALOE VERA

WELLNESS LINE

REGULATION, SLIMMING, ANTI-STRESS, DETOX-FITNESS,
HEALTHY HEART, ANTIOXIDANT, ANTI-FLU, ENERGY-
PLUS, PAIN-PONES, POWERFIT

OTHERS

MANGO BICHE, COCONUT LEMONADE, 100% ALOE VERA



BANIVA FOODS, NATURALLY

CHANNELS & PRODUCT PRESENTATION



FOOD SERVICE

Individual packaging ready for final customer. Packaging weight according to customer request



RETAIL

Special packaging from 100 grams to 20 kilograms).



INDUSTRIAL

Cans of 220 kilograms for industry (Aseptic).

BUSINESS MODEL

We are flexible in order to meet the requirements of our clients. We have the expertise to sort containers with different products and presentations.

We generally handle one reference per product for each pallet.

We can ship freezing containers of 20 feet or 40 feet.



LOGISTICS CAPACITY

We handle the products from the processing plant to the final delivery port preserving the cold chain and guaranteeing quality and standards for our customers.



**HARMONIZED TARIFF CODE:
20089990**





COLOMBIAN MARKET

Colombia is the ninth supplier of exotic fruits in the world. Its exports have grown in the last three years mainly in cape gooseberry, tree tomato, tamarind and passion fruit, the main destinations for these products are: The Netherlands, Germany, Belgium and the United States. (Source: Procolombia). An example of the potential that Colombia has is the UK market. The tropical fruit market in the UK is around £ 301 million (US \$ 400,000) and has grown 1.1% in the last year. Colombia exports more than 100,000 kilograms of mango annually to them and the market for tamarind, pitaya and granadilla is beginning to grow. (Source: CVN) More than 200 million USD was the number of fruit exports in Colombia at the end of 2019, according to Flavia Santoro President of Procolombia.

CONTACT US

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