

# IsoGuardian LLC First to Join Albany Med’s New OTR



## *IsoGuardian Joins Albany Medical Health System's OTR, after placing in this year's Capital Region BioInnovation Bootcamp Pitch night.*

Albany, NY – July 16, 2024 – IsoGuardian(Iso), is thrilled to announce acceptance into Albany Med's prestigious incubator. Which is operated by the Office of Translational Research, Innovation, and Technology Transfer (OTR). Iso recently showcased its innovation at the OTR’s Capital Region BioInnovation Bootcamp Pitch Night. As a result of placing second, Iso has received grants and in-kind services, to further its business goals. A video of that pitch is available here: <https://vimeo.com/946131837>

### **Partnership**

This collaboration will enable IsoGuardian to leverage the resources of Albany Med's OTR to move forward with FDA registration and commercialize their innovative brand of reusable gowns. “There is a lot to consider and learn when working in the medical field and we are thrilled to help IsoGuardian take those first few steps into medicine,” said Stephanie Dosiek, Director of OTR at Albany Med.

### **Next Steps**

IsoGuardian is looking to bring its extreme savings, superior safety, and highly comfortable gown solution to market. It is currently raising additional funding to complete FDA registration, start production, and scale operations.

### **Quick Comparison**

	IsoGuardian	Other gowns
Affordability	Cost Effective <ul style="list-style-type: none"><li>• Saves 89%</li></ul>	Expensive <ul style="list-style-type: none"><li>• Cost increased 375% over 3 years</li></ul>
Safety	Safe <ul style="list-style-type: none"><li>• 5 times safety standard</li></ul>	Unsafe <ul style="list-style-type: none"><li>• Leaks 1,400% more than standard</li></ul>
Comfort	Comfortable <ul style="list-style-type: none"><li>• Cool, Breathable</li></ul>	Uncomfortable <ul style="list-style-type: none"><li>• HOT/Sweaty</li></ul>
Appearance	Professional <ul style="list-style-type: none"><li>• Clean, well draped fabric</li></ul>	Unprofessional <ul style="list-style-type: none"><li>• Oversized “modified garbage bag”</li></ul>

For more information about IsoGuardian and its innovative medical technologies, visit [IsoGuardian.com](http://IsoGuardian.com) or contact Sara Rudin.

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**About IsoGuardian**

IsoGuardian is a leading innovator in reusable medical protective wear, dedicated to enhancing safety, comfort, and sustainability in healthcare. By providing advanced solutions that exceed industry standards, IsoGuardian is committed to improving the lives of healthcare providers and patients worldwide.

IsoGuardian is committed to manufacturing in New York State with a diverse workforce that focuses on individuals with disabilities.

**About Albany Med Health System's Office of Translational Research, Innovation, and Technology Transfer (OTR)**

In 2023, Albany Medical College's BACC evolved into the Office of Translational Research, Innovation, and Technology Transfer (OTR). In addition to continuing the program's business advisory resources and clinical support through virtual business incubation, OTR also provides enhanced pathways and expanded access opportunities for students, researchers, and faculty who have biomedical ideas with the potential for commercialization or licensing. As a NYSTAR certified New York State Business Incubator, the OTR is dedicated to supporting innovative solutions that improve patient outcomes and drive economic growth in the Capital Region and beyond.

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