

**The Trails HOA**  
**2025 Budget APPROVED**  
**January 1, 2025 - December 31, 2025**

| ACCOUNT DESCRIPTION   | 2024<br>Budget    | 2025<br>Budget      |
|-----------------------|-------------------|---------------------|
| <b>INCOME</b>         |                   |                     |
| Assessment Income     | \$ 911,743        | \$ 1,030,469        |
| *2023 Surplus*        | \$ -              |                     |
| Community Bldg Rental | \$ 18,500         | \$ 18,500           |
| Trade Show            | \$ 1,500          | \$ 1,500            |
| RV Compound Rental    | \$ 12,500         | \$ 15,500           |
| Pool Income / Passes  | \$ 1,100          | \$ 500              |
| Pool Income / Swipe   | \$ 716            | \$ 500              |
| <b>Total</b>          | <b>\$ 946,059</b> | <b>\$ 1,066,969</b> |

**OPERATING EXPENSES**

|                          |                   |                   |
|--------------------------|-------------------|-------------------|
| <b>Landscaping</b>       |                   |                   |
| Contracted Lawn Service  | \$ 272,475        | \$ 310,158        |
| Grounds Misc.            | \$ 40,000         | \$ 39,918         |
| Supplies/Mulch           | \$ 22,330         | \$ 25,000         |
| Signs                    | \$ 3,500          | \$ 3,500          |
| Irrigation Repairs       | \$ 9,065          | \$ 9,065          |
| Tree Removal/Maintenance | \$ 20,000         | \$ 28,000         |
| Retention Areas          | \$ 8,000          | \$ 8,240          |
| Seasonal Decorations     | \$ 15,000         | \$ 15,000         |
| Plant Replacement        | \$ 21,000         | \$ 21,000         |
| <b>Total Landscaping</b> | <b>\$ 411,370</b> | <b>\$ 459,881</b> |

|                        |                  |                  |
|------------------------|------------------|------------------|
| <b>Utilities</b>       |                  |                  |
| Electric               | \$ 29,500        | \$ 26,360        |
| Water/Sewer            | \$ 3,000         | \$ 3,000         |
| Waste Disposal         | \$ 6,200         | \$ 7,000         |
| Irrigation             | \$ -             | \$ 1             |
| <b>Total Utilities</b> | <b>\$ 38,700</b> | <b>\$ 36,361</b> |

|                       |                   |                   |
|-----------------------|-------------------|-------------------|
| <b>Pool</b>           |                   |                   |
| Pool Service Contract | \$ 47,553         | \$ 48,980         |
| Water Safety          | \$ 51,880         | \$ 67,615         |
| Pool Chemicals        | \$ 14,100         | \$ 14,850         |
| Pool Repairs/Supply   | \$ 3,500          | \$ 3,500          |
| Pool Maint./Misc.     | \$ 4,500          | \$ 2,500          |
| <b>Total Pool</b>     | <b>\$ 121,533</b> | <b>\$ 137,445</b> |

|                           |                  |                  |
|---------------------------|------------------|------------------|
| <b>Clubhouse</b>          |                  |                  |
| Maint/Repairs             | \$ 15,000        | \$ 15,750        |
| Housekeeping              | \$ 13,500        | \$ 13,500        |
| Housekeeping - Events     | \$ 2,600         | \$ 1             |
| Equip/Supplies            | \$ 6,500         | \$ 6,500         |
| Pest Control/Termite Bond | \$ 2,400         | \$ 2,400         |
| Community Events          | \$ 5,000         | \$ 5,000         |
| Trade Show                | \$ 1,000         | \$ 1,000         |
| Other Expenses            | \$ -             | \$ 3,960         |
| <b>Total Clubhouse</b>    | <b>\$ 46,000</b> | <b>\$ 48,111</b> |

|                             |                   |                   |
|-----------------------------|-------------------|-------------------|
| <b>Administrative</b>       |                   |                   |
| G&A-Management Fees         | \$ 41,580         | \$ 23,760         |
| G&A-Newsletter              | \$ 6,250          | \$ 5,000          |
| G&A-Supplies                | \$ 13,500         | \$ 13,500         |
| G&A-Audit Fees & Tax Prep   | \$ 5,603          | \$ 6,000          |
| G&A-Legal Fees              | \$ 12,250         | \$ 12,250         |
| G&A-Insurance               | \$ 30,750         | \$ 34,166         |
| G&A-Security Alarm          | \$ 1,164          | \$ 1,164          |
| G&A-Cable/Internet/Phone    | \$ 5,200          | \$ 5,200          |
| G&A-Onsite Management       | \$ 76,798         | \$ 135,960        |
| Bank Fees & Coupon Books    | \$ -              | \$ 9,924          |
| Miscellaneous Admin         | \$ -              | \$ 1,656          |
| G&A-UBR Report              | \$ 61             | \$ 562            |
| Bank Charges                | \$ 1,000          | \$ 500            |
| G&A-Bad Debt                | \$ 10,000         | \$ 10,000         |
| <b>Total Administrative</b> | <b>\$ 204,156</b> | <b>\$ 259,642</b> |

|                       |                   |                   |
|-----------------------|-------------------|-------------------|
| <b>Reserves</b>       |                   |                   |
| Reserves-Unallocated  | \$ 124,300        | \$ 125,529        |
| <b>Total Reserves</b> | <b>\$ 124,300</b> | <b>\$ 125,529</b> |

|                                 |                   |                     |
|---------------------------------|-------------------|---------------------|
| <b>TOTAL OPERATING EXPENSES</b> | <b>\$ 946,059</b> | <b>\$ 1,066,969</b> |
|---------------------------------|-------------------|---------------------|

|                        |             |             |
|------------------------|-------------|-------------|
| <b>NET INCOME/LOSS</b> | <b>\$ -</b> | <b>\$ -</b> |
|------------------------|-------------|-------------|

| 2025 vs. 2024 Assessment Comparison |                              |                              |                             |
|-------------------------------------|------------------------------|------------------------------|-----------------------------|
| Unit Type                           | 2025 Annual<br>Assessment    | 2024 Annual<br>Assessment    | 2025 vs. 2024<br>Incr/<dcr> |
| Lot                                 | \$ 1,044                     | \$ 924                       | \$ 120                      |
|                                     |                              |                              |                             |
| Unit Type                           | 2025 Quarterly<br>Assessment | 2024 Quarterly<br>Assessment | 2025 vs. 2024<br>Incr/<dcr> |
| Lot 990                             | \$ 261                       | \$ 231                       | \$ 30                       |

**Price Per Door**

**PER QUARTER**

|              |               |
|--------------|---------------|
|              | \$ 78         |
|              | \$ 10         |
|              | \$ 6          |
|              | \$ 1          |
|              | \$ 2          |
|              | \$ 7          |
|              | \$ 2          |
|              | \$ 4          |
|              | \$ 5          |
| <b>Total</b> | <b>\$ 116</b> |

|              |              |
|--------------|--------------|
|              | \$ 7         |
|              | \$ 1         |
|              | \$ 2         |
|              | \$ 1         |
| <b>Total</b> | <b>\$ 10</b> |

|              |              |
|--------------|--------------|
|              | \$ 12        |
|              | \$ 17        |
|              | \$ 4         |
|              | \$ 1         |
|              | \$ 1         |
| <b>Total</b> | <b>\$ 35</b> |

|              |              |
|--------------|--------------|
|              | \$ 4         |
|              | \$ 3         |
|              | \$ 0         |
|              | \$ 2         |
|              | \$ 1         |
|              | \$ 1         |
|              | \$ 1         |
|              | \$ 1         |
| <b>Total</b> | <b>\$ 13</b> |

|              |              |
|--------------|--------------|
|              | \$ 6         |
|              | \$ 1         |
|              | \$ 3         |
|              | \$ 2         |
|              | \$ 3         |
|              | \$ 9         |
|              | \$ 0         |
|              | \$ 1         |
|              | \$ 34        |
|              | \$ 2         |
|              | \$ 0         |
|              | \$ 0         |
|              | \$ 0         |
|              | \$ 3         |
| <b>Total</b> | <b>\$ 65</b> |

|              |              |
|--------------|--------------|
|              | \$ 32        |
| <b>Total</b> | <b>\$ 32</b> |

|  |      |
|--|------|
|  | \$ 9 |
|--|------|

|  |        |
|--|--------|
|  | \$ 261 |
|--|--------|