

# RECEIVABLES PROTECTION THAT FUELS GROWTH: STRATEGIC TRADE CREDIT INSURANCE

## What Trade Credit Insurance Covers

Nonpayment due to customer insolvency or bankruptcy

Default on credit terms, both domestic and international

Political risk including currency inconvertibility, export/import bans, and civil unrest

Access to credit management tools for safer expansion

Support for stronger borrowing capacity and vendor relationships

## Why Work with Brian Chu

- 10+ years of operational business experience, including leadership at an Inc. 5000 company
- Specializes in high-risk industries, including food processing and wholesale distribution
- Expert in international trade credit and political risk coverage
- Fluent in conversational Mandarin with deep understanding of global business dynamics
- Holds Certified Insurance Counselor (CIC) and Commercial Lines Coverage Specialist (CLCS) designations

## Take the Next Step

Schedule a no-obligation risk assessment to discover how strategic trade credit insurance can transform receivables protection into a competitive advantage.

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