

# *I support nonprofit organizations in their professional development and capacity-building efforts*

## **ABOUT ME**

My name is Bence Tordai. I'm a nonprofit **consultant** and **trainer** with a background in community development, social innovation, and nonprofit management. Over the last decade, I have worked with close to 100 nonprofit organizations, informal groups, and social businesses from diverse backgrounds, areas of work, sizes, cultures, and levels of knowledge.



## **THE METHODOLOGY**

I bring to the table a well-structured and well-tested framework with various **tools** for internal and external analyses, mapping, exploring, as well as planning, executing, and monitoring.

 I facilitate strategic planning processes from start to finish.

 I help rethink and reshape existing plans and processes.

 I work on specific campaigns, capacity building programs, and other interventions.

 I lead trainings and workshops for smaller cohorts within the organization or for the entire team. My topics include strategy, nonprofit management, fundraising, volunteer engagement, board development, or a combination of these.

## **HOW IT WORKS AND WHAT'S NEXT?**

**Dialogue** is the most central part of my work. Everything starts with us having an exploratory session about your and your team's needs and wishes. Based on what you share, I will suggest a roadmap with specific formats and content.

My fees are tailored to three ranges of organizations based on their annual income. We'll discuss specific **pricing details** upon your inquiry, to ensure the offer matches your organization's needs, context, and budget constraints.

## **What did others say about working with me?**

*"Bence helped a lot in our financial planning, crafting our fundraising strategy, and mapping stakeholders. Beyond the useful tools he provided, he was really attentive to our unique reality and challenges. The process we went through was fully customized to our needs."*

**TIMEA GRUNZO**  
UNDA 62 YOUTH CENTER



*"I worked with Bence for almost 8 years. From the first moment, he helped a lot in my professional and leadership development journey. His systemic approach and strategy-centered thinking gave me in particular a lot. Beyond that, he has an inclusive methodology that strengthens all team members."*

**JULIA DES**  
HAVER FOUNDATION