

Bart Hall Shows

Long Beach

Welcome to the 2023 Shows. This year we will be celebrating our 75th year in show business of any Hall Family Shows. We've been known by different names, but today it's called Bart Hall Shows. We predict large crowds of avid outdoor enthusiasts, together to celebrate their passion for the great outdoors. By exhibiting in a Bart Hall Show, you are taking part in one of the nation's truly great shows while promoting and encouraging increased participation in all things outdoors. Enclosed you will find information that will help you prepare for the upcoming shows. This information is for the Bart Hall Show at the Long Beach Convention Center. Enclosed is the exhibitor kit for the Long Beach Bart Hall Shows held March 29, 2023 - April 2, 2023. We will refer to this as the exhibitor kit. We thank you for your support.

Please check in at show office when you arrive to receive your badges, pay off balances, and receive your booth/space number.

Long Beach Convention Center, Hall's B & C
300 E. Ocean Ave. Long Beach, CA 90801

Our Office is located in Bogie's Bar. We will be set up at the Entrance near the front doors.

Move-In Hours:

Monday, March 27, 2023 - *Noon -5:00 pm

Tuesday, March 28, 2023 - 8 am - 10:00 pm

Wednesday, March 29, 2023 - 8 am - Start of Show

*(pending bulk taping on Monday)

Total Expo is responsible for all move in. They also will be responsible for information regarding rental of equipment for show; booth set-up; drayage; & decoration.

Russ Luke (decorator)

lukerruss@gmail.com

(714)-936-1295

Total Expo. Inc.

(310) 320-4203

We will provide 500 watts of Electricity for every 10 x10 booth. Bulk space customers, call either Bart Hall or Jim McComb. If your needs are greater than that, you may order more through Edlen Electrical.

All information regarding Decorator and Electric can be found in this packet and on our website:
<https://hallshows.com/exhibitor-kit>.

All orders will be processed using your company name. We will provide Booth Numbers at show check in.

Bart Hall Shows will provide information of the following in this kit: Exhibitor Parking, Hours of Show, Show Office, Telephone and Wifi, Hotel Information and Badge Information.

Hours of Shows

Weekdays 12:00 Noon - 8:00 pm

Saturday 10:00 am - 8:00 pm

Sunday 10:00 am - 5:00 pm

Parking

Parking fees are not included in your exhibit fees. We have arranged for an all-week, in and out pass to be made available to exhibitors. These will be sold at the entrance gates and at the front of our Office Tuesday and Wednesday.

Location of Show Office:

Long Beach Show:

Our Office is located in Bogie's Bar. We will be set up at the Entrance near the front doors.

Wifi & Telephone Service:

Smart City Networks (562) 499-7707. (See attached form)

Fire Department Rules: To comply with the fire department regulations, all motors being displayed may not contain gasoline. All gas caps must be locked or tapped closed.

Health Department:

If your exhibit involves food preparation, you will be required to acquire a permit from the county.

Security

We believe we have sufficient guard service. If you display small items, we suggest that they be fastened to your display. You may wish to bring a box with a lock to store them after show hours. The show management is not responsible for loss.

Sublet of Space

No Exhibitor may sublet space to anyone. Subletting will result in forfeiture of Booth space for the remainder of show. No refunds will be given.

Exhibitor Admission:

With proper credentials, exhibitors will be allowed into building 1 1/2 hours before show opens. Exhibitors must remain in their booth area. For security reasons, browsing during this time will not be permitted.

Procedure: All Exhibitors **MUST** start at Show Office.

At the Office, they will meet STAFF and help them to get: Booth Space Number and Badges (this will identify them to customers with Hours printed on back) (escort them to their booth if necessary) At this time, Exhibitors must pay balance of any money owed and sign contract if necessary.

Bart Hall Shows

Badges & VIP Tickets

Long Beach
DUE: 3/17/23

After 75 years in “Show Business,” we’ve come to believe we know what’s best for Booth coverage. Although each booth may need special treatment; We’re here for you. Make arrangements with Bart Hall at 805-218-7481.

Therefore, Bart Hall Shows has decided that each booth should have 4 badges per 10 feet of Booth Space, with a maximum of 8 Badges. If an extra badge is needed, we suggest you leave one at Will Call, minus the plastic cover.

All Badges will be printed with Company Name.

2 **VIP** passes will be given for each 10 ft of Booth space. Boat Dealers will receive more. These are used for various people. (customer, family, worker or neighbors) In the past, this system has been abused.

We will also offer a reduced rate, of \$10.00 for a VIP ticket if needed. **No Refund for unused tickets.**

Please note: 4 badges per 10x10 (8 badges max)

All badges will be printed with company name. If you would like individual names printed, please return this form to: suzy@hallshows.com by 3/17/23. Thank you!

Company name: _____

LONG BEACH

Names to be printed:

_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Bart Hall Shows

Bart Hall Show - Long Beach Show
March 29-April 2, 2023
Block of Rooms under the Name "Bart Hall Shows"

Hyatt Regency Hotel - (562) 491-1234
200 S. Pine Long Beach, CA 90802

Single Rate **\$269.00** ++; Double Rate **\$294.00**++

Parking overnight=\$33.00 Self-parking; \$37.00 Valet overnight
(NO in and Out)

Cutoff Date - March 1, 2023— Limited Availability

Or

Long Beach Courtyard Downtown - (562) 435-8511
500 E. First Street Long Beach, CA. 90802

Single Rate **\$189.00** ++ Double Rate **\$195.00**++

Self=Parking \$30.00 Daily - Valet Rate \$35.00 (No in-Out privileges)

Cut-Off Date - February 24, 2023— Limited Availability

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Exhibitor Service Information Quick Facts

TotalExpo, Inc. has been appointed as the official General Service Contractor for The Bart Hall Show 2023. This exhibitor kit contains important information and order forms to help you further equip your booth. Please direct this kit to the person in charge of your booth and those who will be on-site. **It's important that your on-site team is aware of our material handling information, labor requirements, and all rules and regulations.** If you have any questions please contact Exhibitor Services at (310) 320-4203 or email orders@totalexpo.com.

10' x10' Booth Package

Each numbered booth includes:

- 8' high back wall draping in white, black, white (island booths excluded)
- 3' high side rail draping in black (island booths excluded)

*400lbs of Direct POV Exhibitor Freight included. Any LTL, Air Freight, UPS, FedEx, etc., to be charged directly to exhibitors. Any and all advance exhibitor freight to be billed to exhibitors at the Material Handling Rates.

Facility information

Long Beach Convention Center
300 E. Ocean Ave.
Long Beach, CA 90801

www.longbeachcc.com

*The exhibit hall is not carpeted.

Show Schedule

Exhibitor Move-In:	Monday, March 27 th	12:00pm - 4:30pm	
	Tuesday, March 28 th	8:00am - 4:30pm	
Show Hours:	Wednesday, March 29 th	12:00pm - 8:00pm	
	Thursday, March 30 th	12:00pm - 8:00pm	
	Friday, March 31 st	12:00pm - 8:00pm	
	Saturday, April 1 st	10:00am - 8:00pm	
	Sunday, April 2 nd	10:00am - 5:00pm	
Dismantle:	Sunday, April 2 nd	5:00pm - 11:30pm	
	Monday, April 3 rd	8:00am - 12:00pm	
Carrier Check In:	Sunday, April 2 nd	5:30pm - 7:30pm	Shipments not picked up by 8pm may not be loaded.
	Monday, April 3 rd	8:00am - 10:00am	Shipments without carriers checked in by 10:00am will be rerouted

Important Dates and Reminders

- **Discounted rates are available through Mon, March 13th, 2023 by 4:30pm.** Orders and payments received after this date will be billed at the regular rates.
- **Online ordering is available through Mon, March 20th, 2023 by 4:30pm.** Orders can be faxed or emailed after this date.
- All exhibitors must begin packing their exhibits as soon as possible after the show closes and empty containers have been returned. Any exhibits and materials that are left unattended for more than 1 hours after show close, will be dismantled and packaged. Labor charges will apply.
- Any exhibitor materials or freight left on the show floor, where no shipping document or Bill of Lading has been turned in at the TotalExpo, Inc. Service Desk, may incur additional expenses, such as labor charges for verification and delay shipping of said materials.
- **BOOTH ABANDONMENT /EXCESSIVE TRASH:** Any excessive trash which consists of display materials, carpet, padding, crates and/or pallets will be disposed of and charged both a handling fee and disposal fee during exhibitor move-in. Excessive booth materials and/or literature left in the booth at the end of the published exhibitor move-out that is not labeled for an outbound shipment will be considered abandoned and deemed as trash. The exhibitor will be charged for the removal and disposal of these items. Charges may include Installation & Dismantle Labor, Forklift & Rigging Labor, and/or Dumpster Fee.
- **Please make sure your on-site team has all of your outbound shipping information including carrier name, pick up time, ship to address, billing address and other important information.**

Shipping and Freight Deadlines Material Handling charges will apply to all shipments sent to the Abilities Expo and must be paid in advance.

- **Advance Warehouse Receiving:** Shipments will be received between Wed, February 22nd and Wed, March 22nd 2023 from 9:00am - 3:30pm.
- **Direct to Show-Site Receiving:** Shipments will only be received on Mon, March 27th, 2023 and Tue, March 28th, 2023 from 8:00am - 4:30pm.
- **Driver Check-In deadline** is 7:30pm on Sun, April 2nd, 2023. If drivers have not picked up by **8:00pm** shipments will be rerouted through the show carrier at the exhibitors expense.

Advance Warehouse Address

[Exhibiting Company and booth #]
Bart Hall Show
C/O YRC/TotalExpo
700 North Eckhoff Street
Orange, CA 92868

Please see the receiving dates listed above. The labels provided in this exhibitor kit should be used for all shipments.

Direct to Show-Site Address

Bart Hall Show
C/O TotalExpo
Long Beach Convention Center, Hall's B & C
300 E. Ocean Ave.
Long Beach, CA 90801

Please see the receiving dates listed above. The labels provided in this exhibitor kit should be used for all shipments.

Outbound Shipping

Please note that FedEx and UPS will not pick up shipments on Sunday.

- **A completed TotalExpo bill of lading is required for all shipment . This can be picked up from the service desk.**
- It is the exhibitors responsibility to schedule pick up with their carrier.
- Any paperwork provided by your carrier or company must be submitted with the Total Expo bill of lading .
- All shipments must have shipping labels attached to each box / pallet. If using FedEx /UPS you must use their shipping labels.
- Your freight will be rerouted if your carrier refuses to pick up your shipment due to missing documents or shipping labels.
- **Any shipment not picked up by carrier check in times will be rerouted** via the show carrier, YRC, or sent back to the warehouse at the exhibitor's expense.

Need additional assistance? Contact our Exhibitor Services at (310) 320-4203 or email us at csr@totalexpo.com

Table of Contents

Exhibitor Information Quick Facts	1
Table of Contents	2
How to Submit your Order	3
Payment Authorization	4
Contact Information and Order Recap	5
Furniture, Carpet, and Accessories.....	6
Booth Cleaning	7
Material Handling and Drayage Information.....	8
Material Handling Service Order Form.....	9
Advance Warehouse Shipping Labels	10
Direct to Show Site Shipping Labels	11
Installation & Dismantle Labor	12
Sign Hanging Labor	13
Structural Integrity Statement	14
Intent to use EAC.....	15
EAC Rules and Regulations	16
Union Rules and Regulations.....	17
Limits of Liability	18
Fire Department Rules & Regulations.....	19

Other Service Providers

CTS Electric.....	20-23
AVProfessionals.....	24
Smart City Internet	25-35
YRC Transportation	36-37

Specialty Furniture

Go online for images at https://orders.totalexpo.com/Login.aspx	
Order Forms	38-40

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

How to Submit Your Order

Place your order online!

As an exhibitor, we understand your time is valuable as you face a list of overwhelming deadlines and decisions. Below are instructions to access [TotalExpo's online marketplace](#), which provides an easy way for you to order all of your TotalExpo show services. This new system is user friendly and visually driven, making it easy to navigate. **Online ordering is available through the date listed above. After that day orders can be sent in via email or fax. Please see below for more information.**

For New Exhibitors: How to create an account.

1. [Click here to access TotalExpo, Inc.'s online marketplace](#)
2. Enter the show code **BHLB23**.
3. Enter the email address that should be associated with your account.
4. Choose a password for your account.
5. Enter your **exhibiting company name**.
6. If you're a third party company ordering for one or more exhibitors be sure to check Third-Party Ordering.
7. Click Create Account.
8. You'll be taken to the My Events page. Click on your event.
9. On the next page click **+Start New Order** to begin your ordering process. If you have not already entered in your contact information you will be prompted to do so before you can add items to your order.

For Returning Exhibitors: How to log in and access your current order.

1. [Click here to access TotalExpo, Inc.'s online marketplace](#)
2. Enter the email address and password associated with your account and click Login.
3. If you have forgotten your password, click Forgot Password to have a recovery code emailed to you. With this code you can reset your password.
4. Once you're logged in you'll be taken to the My Events page. Click the event name to view your Orders page.
5. From your Orders page you can view current orders to print invoices.
6. You can add items to your current order, or to create a new order click **+Start New Order**.

For Returning Exhibitors: How to add a new event to your current account.

1. [Click here to access TotalExpo, Inc.'s online marketplace](#)
2. Log in using the email address and password associated with your account.
3. You will be taken to the My Events page. Here you will see your previous event's listed.
4. Click the link **+Join Event** listed on the right of My Events.
5. On the next page enter in your new show code **BHLB23** and click next.
6. Enter in the requested exhibitor contact information and click save.
7. You can begin ordering for you new event right away.

Please Note: Only one account is needed per exhibiting company, although third parties and EAC's must create a separate account. Accounts may be used for all future shows. If you have any questions or need any assistance with online ordering please contact us at (310) 320-4203 or send an email to orders@totalexpo.com.

Email Your Order (Include the Payment Authorization form without your credit card number)

After the online ordering period ends you can submit you order via email to orders@totalexpo.com. Your order should be included as a PDF attachment. **The Payment Authorization form should be included, however for your security please do not fill in your credit card number when emailing this form.** Once we receive your order we will contact you for your credit card information to complete your order.

Fax Your Order

Orders can also be faxed to (310) 320-4265. Please be sure that each page has your company name and booth number completed.

Need Further Assistance?

If you need further assistance or have any questions regarding your order please contact Exhibitor Services at (310) 320-4203.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Payment Authorization

Payment Policy

Full payment is required at the time services are ordered. A credit card authorization must accompany all orders, regardless of payment method. For your convenience we will use this debit/credit card authorization for amounts or balances due as a result of: advance orders; orders placed at show-site; services rendered including but not limited to material handling and labor; charges that TotalExpo may have to pay on behalf of the exhibitor, including but not limited to shipping/drayage charges. **Advanced discounted rates** will only apply to those orders received with full payment on or before the listed discounted rate deadline. Orders and payments received after this date will be subject to the regular rates without exception.

Cancellation Policy

No adjustments will be made to invoices after the close of show. All cancellations must be received in writing at least 7 business days or more prior to the first move in date. Any discrepancies or issues with your order or rental items should be brought to the attention of the onsite Exhibitor Service Desk personnel immediately. It is understood and agreed that the exhibitor accepts all responsibility for the safe return of all equipment including rental items. Exhibitor also agrees to be billed for any damages or loss of the equipment, including rental items, other than caused by normal operation. Orders cancelled within 7 business days prior to first move-in date by the exhibitor will receive 50% refund, or no refund depending on order status and costs incurred by TotalExpo. Orders cancelled during set up or on-site will not be refunded. Rates do not include any union related charges or fees, if charges or fees are incurred, they will subsequently be passed on to the exhibitor. Cancelled labor orders must be received in writing at minimum 7 business days prior to first move in date and will be credited, whichever is greater of 50% or 1 hour minimum per worker or crew in case of forklift/hanging/rigging. Installation labor orders cancelled without a 7 business day notice will not be refunded. Dismantle orders cancelled without 7 business days' notice will not be refunded. It is understood, that first move in date refers to first setup date.

Payment Methods

TotalExpo will accept Visa, MasterCard, Discover, American Express, and checks drawn on US banks. **Checks should be made payable to TotalExpo, Inc. and must include a completed credit card authorization form.**

Submitting Your Order

Orders can be submitted online (prior to the date listed above), faxed to 310-320-4265, or mailed to TotalExpo., Inc. 1161 Sandhill Ave., Unit A, Carson, CA 90746. Orders can also be sent in via email, but do not include your credit card number.

How to properly submit an order via email: Although orders can be submitted via email, your credit card information should not be included. Please fill out and sign this Payment Authorization, **but leave the credit card number blank.** Once we receive your order we will call you for the missing information to complete your order. Orders can be emailed to orders@totalexpo.com.

Credit Card Number:	Expiration Date	Security Code

FOR YOUR SECURITY DO NOT SEND YOUR CREDIT CARD NUMBER VIA EMAIL. If you are emailing your order leave the above portion blank.

Billing Information

Company Name _____

Cardholder Name _____

Billing Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Invoice Email Address _____

Required Authorized/Cardholders Signature

I agree in submitting this credit card authorization that I have accepted TotalExpo, Inc.'s Payment Policy and Terms and Conditions listed above. Authorization signature for credit card required below.

Authorized Signature/ Cardholder's Signature _____

Authorized Name (Please print) _____

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Contact Information and Order Recap

Contact Information

Company Name

Contact Name

Cell Phone

Contact Email Address

Billing Address

City

State

Zip Code

Phone

Fax

Order Recap

Category	Total
Rental Items: Table, Chairs, and Accessories	\$
Rental Items: Carpet, Padding, and Visqueen	\$
Booth Cleaning	\$
Cartload Service	\$
Advance Warehouse Receiving	\$
Direct to Show-Site Receiving	\$
Return to Warehouse Service	\$
Vehicle Spotting	\$
Install and Dismantle Labor	\$
Sign hanging & Rigging Labor	\$

Payment Policy

Full payment is required at the time services are ordered. A credit card authorization must accompany all orders, regardless of payment method. For your convenience we will use this debit/credit card authorization for amounts or balances due as a result of: advance orders; orders placed at show-site; services rendered including but not limited to material handling and labor; charges that TotalExpo may have to pay on behalf of the exhibitor, including but not limited to shipping/drayage charges. **Advanced discounted rates** will only apply to those orders received with full payment on or before the listed discounted rate deadline. Orders and payments received after this date will be subject to the regular rates without exception.

Cancellation Policy

No adjustments will be made to invoices after the close of show. All cancellations must be received in writing at least 7 business days or more prior to the first move in date. Any discrepancies or issues with your order or rental items should be brought to the attention of the onsite Exhibitor Service Desk personnel immediately. It is understood and agreed that the exhibitor accepts all responsibility for the safe return of all equipment including rental items. Exhibitor also agrees to be billed for any damages or loss of the equipment, including rental items, other than caused by normal operation. Orders cancelled within 7 business days prior to first move-in date by the exhibitor will receive 50% refund, or no refund depending on order status and costs incurred by TotalExpo. Orders cancelled during set up or on-site will not be refunded. Rates do not include any union related charges or fees, if charges or fees are incurred, they will subsequently be passed on to the exhibitor. Cancelled labor orders must be received in writing at minimum 7 business days prior to first move in date and will be credited, whichever is greater of 50% or 1 hour minimum per worker or crew in case of forklift/hanging/rigging. Installation labor orders cancelled without 7 business day notice will not be refunded. Dismantle orders cancelled without 7 business days' notice will not be refunded. It is understood, that first move in date refers to first setup date.

Payment Methods

TotalExpo will accept Visa, MasterCard, Discover, American Express, and checks drawn on US banks. **Checks should be made payable to TotalExpo, Inc. and must include a completed credit card authorization form.**

Submitting Your Order

Orders can be submitted online (prior to the date listed above), faxed to 310-320-4265, or mailed to TotalExpo., Inc. 1161 Sandhill Ave., Unit A, Carson, CA 90746. Orders can also be sent in via email, but do not include your credit card number. **How to properly submit an order via email:** Although orders can be submitted via email, your credit card information should not be included. Please fill out and sign this Payment Authorization, **but leave the credit card number blank.** Once we receive your order we will call you for the missing information to complete your order. Orders can be emailed to orders@totalexpo.com.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Furniture, Carpet, and Accessories

Please note: Tables, Chairs, wastebasket and carpet are not included in your booth package

30" High Tables with Skirting						
Tables are 24" across						
Qty	Item	Color	Advance	Regular	Total	
2000	4ft Skirted Table		\$ 147.00	\$ 176.00	\$	
2001	6ft Skirted Table		\$ 179.00	\$ 215.00	\$	
2002	8ft Skirted Table		\$ 207.00	\$ 248.00	\$	
2300	Skirting on all four sides		\$ 73.00	\$ 88.00	\$	

42" High Counter Tables with Skirting						
Counter Tables are 24" across						
Qty	Item	Color	Advance	Regular	Total	
2003	4ft Skirted Counter Table		\$ 199.00	\$ 239.00	\$	
2004	6ft Skirted Counter Table		\$ 226.00	\$ 270.00	\$	
2005	8ft Skirted Counter Table		\$ 259.00	\$ 311.00	\$	
2301	Skirting on all four sides		\$ 83.00	\$ 98.00	\$	

Available colors: Blue, Red, Grey, Teal, Black, Plum, Hunter Green, Burgundy, White.

Standard Carpet					
For Inline Booths only, not Island Booths or Bulk Space					
Qty	Item	Advance	Regular	Total	
3001	10'x10' Inline Booths	\$ 215.00	\$ 259.00	\$	
3002	10'x20' Inline Booths	\$ 428.00	\$ 514.00	\$	
3003	10'x30' Inline Booths	\$ 641.00	\$ 771.00	\$	
3004	10'x40' Inline Booths	\$ 855.00	\$1027.00	\$	

Island Booth and Bulk Space Carpet					
Pre-show orders only.					
Qty	Item	Advance	Regular	Total	
3010	Island Booth/Bulk Carpet per sq.ft.	\$ 3.08	\$ 3.70	\$	

Plush Carpet					
Pre-show orders only, there will be no refunds on custom carpet.					
Qty	Item	Regular	Total		
3011	Plush Carpet per sq.ft.	\$ 4.60	\$		

INDICATE YOUR CARPET COLOR

Carpet Color: _____ **Your booth size:** _____

Available carpet colors : Blue, Red, Grey, Black, Hunter Green, Burgundy.
Please call for Custom Plush Carpet colors.

Carpet Padding and Visqueen					
Qty	Item	Advance	Regular	Total	
3300	Carpet Padding, per sq.ft.	\$ 1.11	\$ 1.33	\$	
3400	Visqueen, per sq.ft.	\$ 0.60	\$ 0.72	\$	

30" High Tables - Unskirted					
Tables are 24" across					
Qty	Item	Advance	Regular	Total	
2100	4ft Unskirted Table	\$ 88.00	\$ 107.00	\$	
2101	6ft Unskirted Table	\$ 107.00	\$ 127.00	\$	
2102	8ft Unskirted Table	\$ 125.00	\$ 151.00	\$	

42" High Counter Tables - Unskirted					
Counter Tables are 24" across					
Qty	Item	Advance	Regular	Total	
2103	4ft Unskirted Counter	\$ 124.00	\$ 149.00	\$	
2104	6ft Unskirted Counter	\$ 142.00	\$ 171.00	\$	
2105	8ft Unskirted Counter	\$ 162.00	\$ 195.00	\$	

Pedestal Tables					
Qty	Item	Advance	Regular	Total	
2201	30" round x 30" high	\$ 119.00	\$ 143.00	\$	
2202	30" round x 42" high	\$ 149.00	\$ 179.00	\$	

Chairs					
Qty	Item	Advance	Regular	Total	
1000	Padded Side	\$ 80.00	\$ 94.00	\$	
1001	Padded Arm	\$ 114.00	\$ 137.00	\$	
1002	Padded Stool w/ back	\$ 129.00	\$ 155.00	\$	
1003	Folding Chair	\$ 30.00	\$ 36.00	\$	

Booth Accessories					
Qty	Item	Advance	Regular	Total	
4000	Wastebasket	\$ 27.00	\$ 31.00	\$	
4001	Chrome Easel	\$ 50.00	\$ 61.00	\$	
4002	Chrome 22"x28" Sign Holder	\$ 84.00	\$ 99.00	\$	
4003	Bag Rack	\$ 149.00	\$ 179.00	\$	
4004	Literature Rack	\$ 85.00	\$ 102.00	\$	
4005	Garment Rack	\$ 149.00	\$ 179.00	\$	
4006	Stanchion	\$ 64.00	\$ 74.00	\$	
4007	8' long Velour Rope	\$ 49.00	\$ 59.00	\$	
4011	4'x8' Msg. Board	\$ 307.00	\$ 369.00	\$	
4013	2'x8' Grid Wall w/ Feet	\$ 118.00	\$ 142.00	\$	
4015	Glass Showcase	\$ 557.00	\$ 668.00	\$	
4100	3' H Side Drape, per ft.	\$ 8.00	\$ 13.00	\$	
4101	8' H Back Drape per ft.	\$ 13.00	\$ 15.00	\$	

Rental Drape Color: _____

Available drape colors: Blue, Red, Grey, Teal, Black, Plum, Green, White.

Please note that carpet rentals are installed clean and without damage. Additional booth cleaning/vacuuming is not included with the booth space. (If excessive debris has accumulated during set up, then booth vacuuming should be ordered). If you find debris or damage to the rental item / carpet prior to setup, please notify the TotalExpo service desk immediately. The Exhibitor is liable for loss or damage to the equipment during the show until TotalExpo employees arrive to remove it at the end of the show. Exhibitor also agrees to be billed for any damages or loss of equipment other than caused by normal operation. Furniture, carpet, and accessories should only be used for their intended purpose with reasonable care. Chairs and tables should not be stood on; tables should not be stood or sat on. TotalExpo, Inc. assumes no responsibility for damage or bodily injury arising from improper use of furniture, carpet, and accessories.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Booth Cleaning and Vacuuming

Carpet rentals are installed clean and without damage. Additional booth cleaning/vacuuming is not included with the booth space. **If excessive debris has accumulated during set up, then booth vacuuming should be ordered.** If you find debris or damage to your booth carpet prior to setup, please notify the Exhibitor Service Desk **immediately before you begin setting up.** Invoices will not be adjusted after the close of show. Please inform us of any discrepancies at the Exhibitor Service Desk.

If you require special cleaning services please contact us at Info@totalexpo.com or 310-320-4203.

Confirm your booth size _____ x _____

Booth Cleaning

This service includes carpet vacuuming or sweeping of other flooring types, and emptying of booth wastebaskets. Rates listed are per square foot, with a minimum charge 100 square feet. Wastebasket is emptied at the time of vacuuming/sweeping. To avoid accidental disposal, any trash outside of the wastebasket will not be removed.

Service	Advance	Regular	Rate	Total Sq.Ft.	Total:
One Time Booth Cleaning for booths for booths up to 500 sq.ft. Prior to show opening on the first day of the event. (Rate is per sq.ft.)	\$ 0.53	\$ 0.63	\$ _____	X _____ =	\$ _____
One Time Booth Cleaning for booths 501 sq.ft. and larger Prior to show opening on the first day of the event. (Rate is per sq.ft.)	\$ 0.26	\$ 0.32	\$ _____	X _____ =	\$ _____
Daily Booth Cleaning for booths up to 500 sq.ft. Prior to show opening on each day of the event, including the day of the reception. (Rate is per sq.ft.)	\$ 2.25	\$ 2.70	\$ _____	X _____ =	\$ _____
Daily Booth Cleaning for 501 sq.ft. and larger Prior to show opening on each day of the event, including the day of the reception. (Rate is per sq.ft.)	\$ 1.15	\$ 1.35	\$ _____	X _____ =	\$ _____

Booth Porter Service

Porter Service includes emptying of wastebaskets, and wiping down booth area, at 2 hour intervals, during the show hours for the duration of the event. To avoid accidental disposal, any trash outside of the wastebasket will not be removed. Rate is per booth.

Service	Advance	Regular	Rate	Total:
Daily Porter Service (For booths up to 400 sq.ft., each day of the event)	\$513.00	\$614.25	\$ _____	\$ _____
Daily Porter Service 401 sq.ft. and larger (For booths 401 sq.ft. and larger, each day of the event)	Please call for Pricing		\$ _____	\$ _____

Labor Cancellation Policy

Cancelled labor orders must be received in writing at minimum 7 business days prior to first move in date and will be credited, whichever is grater of 50% or 1 hour minimum per worker or crew in case of forklift/hanging/rigging. Installation labor orders cancelled without a 7 business day notice will not be refunded. Dismantle orders cancelled without 7 business days' notice will not be refunded. It is understood, that first move in date refers to first setup date.

Company Name	Booth Number

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Material Handling and Drayage Information

Please order these services on the following page

Material Handling and Drayage: General Information

Material handling includes unloading materials from your carrier, storage at the advance warehouse for up to 30 days prior to the show, delivering the materials to your booth space, storage of empty containers during the show, and loading your materials from your booth onto the outbound carrier during move-out. Shipments received without documentation will be delivered without guarantee of piece count or condition.

We require that a credit card authorization form be on file for all shipments. To avoid a delay in receiving your shipment at your booth these services should be paid for in advance. Shipments may be held until payment is received. As the official service contractor TotalExpo is the exclusive provider for material handling and drayage services. **Please see the following page for material handling rates and ordering.**

TotalExpo is not a carrier and does not provide shipping of materials. Our material handling and drayage services are separate from the actual shipping services provided by your carrier. The actual shipping cost should be paid in advance, and handled between you and your carrier directly. Shipments sent collect will not be accepted.

For additional clarification on Material Handling and Drayage please contact exhibitor services at (310) 320-4203.

Calculating your Material Handling Charges

Shipments are billed per cwt; **1 cwt is equal to 100 lbs.**; if your weight exceeds 10 lbs. above the previous 100 lbs. it will be rounded up to the next 100 lbs. (ex. 211 lbs. is billed at 300 lbs. or 3cwt, 350 lbs. is billed at 400 lbs. or 4 cwt). A 200 lbs. minimum charge will apply to all shipments, except those that qualify for small package rates. To calculate your material handling fees multiply your cwt by the rate listed on the following page. It is understood that your calculated weight is only an estimate and final billing will be based off actual weight. Each shipment received will be billed separately, including shipments split by the carrier.

Advance Warehouse Receiving (2 cwt minimum charge per shipment received)

This service includes: unloading shipments at designated advance warehouse during dates and times listed; storage up to 30 days; reloading onto our trucks for delivery to show-site; unloading shipments and delivery to the booth; retrieving, storing, and returning empty containers; loading outbound shipments from the booth to the indicated carrier. Any additional services or materials will be provided at an additional cost.

The advance warehouse will receive shipments that are: boxed, crated; skidded; carpet and pad only.

The advance warehouse will **not** receive shipments that are: uncrated; loose; pad-wrapped; unskidded machinery without proper lifting bars or hooks.

Direct to Show-Site Shipping (2 cwt minimum charge per shipment received)

This service includes: unloading shipments at the show-site during dates and times listed and delivery to the booth; retrieving, storing, and returning empty containers; loading outbound shipments from the booth to the indicated carrier. Any additional services or materials will be provided at an additional cost.

Regular Handling and Special Handling

Regular Handling applies to any shipment delivered in such a manner that does not require additional labor or special equipment to unload and deliver such as crated and skidded materials. Crated Materials are those packed in any type of shipping container that can be unloaded/loaded without additional labor or equipment.

Special Handling applies to any shipment delivered in such a manner that requires additional labor, additional or special equipment to unload and deliver. This applies to: shipments delivered without documentation (such as FedEx, UPS, DHL, and USPS shipments); mixed load shipments that include crated and uncrated pieces; designated piece unloading/loading that requires the crew to unload or rearrange other pieces; shipments that require ground or sided unloading/loading; stacked shipments; carpet and pad only shipments; shipments unload/load by cubic foot; shipments delivered via van lines.

Small Packages

Small package rates apply to shipments weighing 30 lbs. or less in total weight. This does not mean 30lbs. per piece. Rate is charged per piece. Shipments delivered via FedEx, UPS and similar carriers qualify for this rate, however if the total weight exceeds 30lbs. these shipments will be billed at special handling rates.

Early/Late Shipments and Additional Surcharges

Shipments received outside of the listed receiving dates and time frames will incur a 35% surcharge. Shipments attempting delivery outside of the listed dates and times are not guaranteed to be accepted. In some instances where additional labor and/or additional or special equipment is required there may be an additional surcharge on top of the special handling rate.

Outbound Shipping

A TotalExpo Bill of Lading (BOL) is required for all outbound shipments. The BOL can be obtained from the service desk. The TotalExpo BOL is required in addition to any other documentation provided by the exhibiting company or the carrier. The BOL and other documentation must be turned in at the service desk, not left in the booth. Shipments must be picked up within the listed time frame. If you are using a carrier other than our preferred show carrier you will be responsible to schedule a pick up within the listed timeframe. Shipments not picked up within that timeframe will be rerouted via our preferred show carrier, our carrier will bill the exhibitor directly for shipping charges. The exhibitor will be responsible for all charges related to rerouting, included additional labor and or material charges. If the outbound carrier requires their own documentation be available with the shipment or affixed to the shipment (such as UPS and FedEx) the exhibitor will be responsible for providing and properly completing those documents. FedEx and UPS may not be able to pick up within limited move out times or on weekends.

Back to Warehouse or Return to Warehouse Service (Subject to availability, 4 cwt minimum charge)

For an additional fee, shipments will be brought back to TotalExpo designated warehouse and will be available in the following days for pick up by your preferred carrier. This service includes transportation back to the designated warehouse, unloading, storage for 5 business days, and loading on to your carrier. Storage fees will be charged after 5 business days. A BOL must be provided in advance. Exhibitors are responsible for scheduling a pick up from the warehouse. Please contact exhibitor services at (310) 320-4203 to confirm pick up address and availability times. The pickup address may **not** be the same as the advance warehouse address. This service may not be available at all events, please call our exhibitor services at 310-320-4203 to confirm.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Material Handling Services Order Form

Before submitting your material handling order please review the Material Handling Information on the previous page

The Material Handling Information page includes a detail of our services, explanation of regular/special handling, and instructions on calculating your material handling fees. For additional clarification on Material Handling please contact exhibitor services at (310) 320-4203.

We require that a credit card authorization form be on file for all shipments. If you are paying by check you must also include a credit card authorization form with your order. To avoid a delay in receiving your shipment at your booth these services should be paid for in advance. Shipments may be held

Receiving Dates Shipments will be received during the following dates at the listed location:

Advance warehouse shipments will be received between the following dates only: **Wed, February 22nd- Wed, March 22nd 2023 from 9:00am-3:30pm.**

Direct to show-site shipments will be received on the following dates only: **Mon, March 27th, 2023 and Tue, March 28th, 2023 from 8:00am-4:30pm.**

Shipments received outside of the listed dates will incur a 35% surcharge if accepted, however they are not guaranteed to be accepted.

Advance Warehouse Receiving 2 cwt minimum charge

Rate is per cwt., 1 cwt is equal to 100 lbs. Shipments will be received at the advance warehouse during the dates listed, storage is included up to 30 days prior to move in. Shipments will be transported to the show-site and delivered to the booth. Shipments received outside of the listed dates and times will incur a 35% surcharge. Each shipment received will be billed separately. The advance warehouse will receive shipments that are: crated; skidded; carpet and pad only and will **not** receive shipments that are: uncrated; pad-wrapped; unskidded machinery without proper lifting bars or hooks.

	Shipment Cwt	x	Rate	Total	Piece Count
Regular		x	\$ 130.00 (\$260 Min)	\$	
Special Handling		x	\$ 162.00 (\$324 Min)	\$	

Please see the previous page for an explanation of regular and special handling shipments. FedEx, UPS, DHL Vans, and van lines will be billed as special handling.

Direct to Show-Site Receiving 2 cwt minimum charge

Rate is per cwt., 1 cwt is equal to 100 lbs. Shipments will be received at the show-site during the dates listed and delivered to the booth. If a shipments received outside of the listed dates and times it will incur a 35% surcharge. Each shipment received will be billed separately.

	Shipment Cwt	x	Rate	Total	Piece Count
Regular		x	\$ 143.00 (\$286 Min)	\$	
Special Handling		x	\$ 178.00 (\$356 Min)	\$	

Please see the previous page for an explanation of regular and special handling shipments. FedEx, UPS, DHL, and van lines will be billed as special handling.

Small Package Shipments 30lbs maximum per shipment

Small package rates apply to shipments weighing 30lbs. or less in total weight. This does not mean 30lbs. per piece. Rate is charged per piece. If the total weight of the shipment exceeds 30lbs. normal rates will apply by cwt. Shipments received outside of the listed dates and times will incur a 35% surcharge.

Number of pieces	x	Rate	Total	Shipment is being Delivered to:
	x	\$54.00	\$	<input type="checkbox"/> Advance Warehouse
	x	\$59.50	\$	<input type="checkbox"/> Direct to Show-Site

Return To TotalExpo Warehouse 4 cwt minimum charge

Rate is per cwt., 1 cwt is equal to 100 lbs. Shipments will be brought back to our designated warehouse (address may differ from the advance warehouse) for pick up by your carrier within 5 business days. A BOL is required during move out. Exhibitors are responsible for scheduling a pick up with their carrier and providing any required forms or documentation. Please call exhibitor services at (310) 320-4203 to confirm pick up availability.

Your Cwt	x	Rate	Total
	x	\$78.00 (\$312 Min)	\$

Outbound Shipping

Please note that FedEx and UPS will not pick up shipments on Sunday.

- A completed TotalExpo bill of lading is required for all shipment . This can be picked up from the service desk.
- It is the exhibitors responsibility to schedule pick up with their carrier.
- Any paperwork provided by your carrier or company must be submitted with the Total Expo bill of lading .
- All shipments must have shipping labels attached to each box / pallet. If using FedEx /UPS you must use their shipping labels.
- Your freight will be rerouted if your carrier refuses to pick up your shipment due to missing documents or shipping labels.
- **Any shipment not picked up by carrier check in times will be rerouted** via the show carrier, YRC, or sent back to the warehouse at the exhibitor's expense.

Shrink Wrap and Banding for Outbound Shipments

When requested TotalExpo will shrink wrap and/or band pallets and crates. **The fee will start at half an hour of labor at the listed rates plus cost of materials.** Shrink wrap for standard pallets/crates is \$30.00 per pallet. Banding is provided at \$0.50 per foot plus labor. This service can be ordered on-site. If necessary outbound shipments left on the show floor, or shipments reroute via the show carrier will be shrink wrapped and/or banded for stability at the exhibitors expense.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

ADVANCE WAREHOUSE EXHIBITION MATERIAL

SHIP TO:

Full Exhibiting Company Name

Booth Number

Bart Hall Show 2023

c/o YRC/TotalExpo

700 North Eckhoff Street

Orange, CA 92868

Bart Hall Shows

SHIPMENT MUST ARRIVE BETWEEN:

Wed, February 22nd - Wed, March 22nd 2023 from 9:00am-3:30pm

Carrier _____ Piece number _____ of _____ total pieces.

ADVANCE WAREHOUSE EXHIBITION MATERIAL

SHIP TO:

Full Exhibiting Company Name

Booth Number

Bart Hall Show 2023

c/o YRC/TotalExpo

700 North Eckhoff Street

Orange, CA 92868

Bart Hall Shows

SHIPMENT MUST ARRIVE BETWEEN:

Wed, February 22nd - Wed, March 22nd 2023 from 9:00am-3:30pm

Carrier _____ Piece number _____ of _____ total pieces.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

To ensure your shipments are handled in a timely manner please use the below labels.

Please keep in mind all shipments sent to either the Advance Warehouse or Directly to the Show-Site will incur Material Handling charges. These Material Handling charges should be paid in advance prior to delivery of the shipment. Please see the Material Handling Order Form for more information.

<h2 style="margin: 0;">DIRECT TO SHOW-SITE EXHIBITION MATERIAL</h2>	
SHIP TO:	
Full Exhibiting Company Name	
Booth Number	
<p>Bart Hall Show 2023 c/o TotalExpo Long Beach Convention Center Hall B & C 300 E. Ocean Ave. Long Beach, CA 90801</p>	
<i>Bart Hall Shows</i>	
SHIPMENT MUST ARRIVE ON : Mon, March 27th, 2023 and Tue, March 28th, 2023 from 8:00am-4:30pm	
Carrier _____ Piece number _____ of _____ total pieces.	

<h2 style="margin: 0;">DIRECT TO SHOW-SITE EXHIBITION MATERIAL</h2>	
SHIP TO:	
Full Exhibiting Company Name	
Booth Number	
<p>Bart Hall Show 2023 c/o TotalExpo Long Beach Convention Center Hall B & C 300 E. Ocean Ave. Long beach, CA 90801</p>	
<i>Bart Hall Shows</i>	
SHIPMENT MUST ARRIVE ON : Mon, March 27th, 2023 and Tue, March 28th, 2023 from 8:00am-4:30pm	
Carrier _____ Piece number _____ of _____ total pieces.	

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Installation and Dismantle Labor

If the below requirements cannot be met then all work must be done in conjunction with proper TotalExpo personnel. Labor should be ordered through this form. Exhibitors shall be permitted to work with a TotalExpo worker on a one-to-one basis, provided that person is a permanent full time employee of the exhibiting company. See the Worksite Rules and Regulations page for more information.

Exhibitors may install or dismantle their own exhibit if it meets the following requirements: Tools and/or ladders are not required; The work can be completed by NO MORE than exhibitor and (1) one full time employee of exhibiting company; The work can be completed within (1) one hour total. The work may **NOT** be split between more people to meet the time limit; These rules do not apply to the exhibiting company's product/merchandise, literature, stocking shelves, unpacking, and packing, etc. as long as the workers are full time permanent employees of the exhibiting company. This exemption does not apply if the exhibitor's product is part of the exhibit or is used in the construction of the exhibit.

Labor Order Information

- The listed rates are per person, per hour.
- Labor is billed at a one hour minimum per person, and half hour increments thereafter.
- Start time is only guaranteed in those instances where workers are requested at the start of the work day. In those cases workers will be sent to the booth immediately.
- For other start times, exhibitor labor supervisor must check in at the Service Desk to pick up their labor, and must return to the Service Desk when the work is completed to release their labor.
- TotalExpo supervised orders will be started at our discretion and completed before show opening or before the hall must be cleared. Whenever possible work will be done on straight time.
- Please provide set up instructions/drawings, and pictures of your booth with this order.
- A Structural Integrity Statement must be submitted with your labor and/or sign hanging order if work includes a ground supported structure and/or suspended structure. See following pages for form.

Rates for Installation and Dismantle Labor rates are subject to change

Labor	Advance Rate	Regular Rate	Schedule
Straight Time	\$ 141.60	\$ 170.40	Monday through Friday from 8:00am to 4:30pm.
Overtime	\$ 212.40	\$ 255.60	Monday through Friday all other times.
Double Time	\$ 283.20	\$ 342.00	All day Saturday, Sunday , and Holidays.

Supervision of Labor Please indicate the supervision of your labor

TOTALEXPO SUPERVISION Work will begin at TotalExpos discretion and will be completed before the show opens for install and before the hall has to be cleared for dismantle. Whenever possible work will be done on straight time. Please include detailed instructions and drawings of your booth with your order. A supervision fee of 10% will be added to your order. On a case by case basis for more extensive exhibit builds a supervision fee of 30% may be added to labor orders in place of the 10% fee.

Emergency Contact: _____ **Cell Number:** _____

EXHIBITOR SUPERVISION Exhibitor will be responsible for supervision. Start time is only guaranteed in those instances where workers are requested at the start of the work day. In those cases workers will be sent to the booth immediately. For other start times labor supervisor must check in at the Service Desk to pick up their labor, and must return to the Service Desk when the work is completed to release their labor.

Exhibitor Supervisor: _____ **Cell Number:** _____

How is your booth Being Shipped? Whenever possible please ship to the advance warehouse.

Advance Warehouse **Direct to Show Site** **Carrier:** _____ **# of pieces:** _____ **ETA:** _____

Order and Schedule Labor (All dismantle labor will be done on DOUBLE TIME)

Install/Dismantle	ST/OT/DT	Date	Start Time	End Time	Total Hours	x	# of Workers	x	Rate	Total
						x		x	\$	\$
						x		x	\$	\$
						x		x	\$	\$

If necessary please provide a detailed labor schedule separately with your order.

For all labor orders please provide drawings and instructions.

10% Supervision Fee	\$
Labor total	\$

Labor Cancellation Policy

Cancelled labor orders must be received in writing at minimum 7 business days prior to first move in date and will be credited, whichever is grater of 50% or 1 hour minimum per worker or crew in case of forklift/hanging/rigging. Installation labor orders cancelled without a 7 business day notice will not be refunded. Dismantle orders cancelled without 7 business days' notice will not be refunded. It is understood, that first move in date refers to first setup date.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Sign Assembly & Hanging/Rigging Labor

TotalExpo is responsible for the assembly of all signs and truss, as well as the hanging/installation and removal. Any signs deemed unsafe by management personnel will not be hung.

Labor Order Information

- The listed rates are per crew, per hour. Sign Assembly & Hanging/Rigging labor includes a crew of 2 workers and the lift.
- Labor is billed at a one hour minimum per crew, and half hour increments thereafter.
- TotalExpo reserves the right to add workers and/or lifts if deemed necessary by management.
- Any additional materials used such as slings, cables, shackles, etc. will be billed to the exhibitor.
- Start time is only guaranteed in those instances where workers are requested at the start of the work day. In those cases workers will be sent to the booth immediately.
- For other labor start times exhibitor supervisor must check in at the Service Desk to pick up their labor, and must return to the Service Desk when the work is completed to release their labor.
- TotalExpo supervised orders will be started at our discretion and completed before show opening or before the hall must be cleared. Whenever possible work will be done on straight time.
- You must provide set up instructions/drawings, and pictures of your hanging sign with this order.
- Gratuity in any form is prohibited.

Rates for Sign Hanging Labor rates are subject to change

Hanging Labor	Advance Rate	Regular Rate	Schedule
Straight Time	\$ 604.80	\$ 726.00	Monday through Friday from 8:00am to 4:30pm.
Overtime	\$ 781.20	\$ 937.20	Monday through Friday all other times.
Double Time	\$ 896.40	\$ 1,075.00	All day Saturday, Sunday, and Holidays.

Supervision of Labor Please indicate the supervision of your labor

TOTALEXPO SUPERVISION Work will begin at TotalExpos discretion and will be completed before the show opens for install and before the hall has to be cleared for dismantle. Whenever possible work will be done on straight time. Please include detailed instructions and drawings of your sign with your order. **Shipping containers should not be locked.** A supervision fee of 10% will be added to your order. On a case by case basis for more extensive exhibit builds a supervision fee of 30% may be added to labor orders in place of the 10% fee.

Emergency Contact: _____ **Cell Number:** _____

EXHIBITOR SUPERVISION Exhibitor will be responsible for supervision. Start time is only guaranteed in those instances where worker are requested at the start of the work day. In those cases workers will be sent to the booth immediately. For other start times labor supervisor must check in at the Service Desk to pick up their labor, and must return to the Service Desk when the work is completed to release their labor.

Exhibitor Supervisor: _____ **Cell Number:** _____

How is your hanging sign Being Shipped? All hanging signs must be received at the advance warehouse.

Advance Warehouse Carrier: _____ # of pieces: _____ ETA: _____

Hanging Sign Details (Please email sign specification, drawing or picture to orders@totalexpo.com)

Your hanging sign must comply with all show rules and regulations.

Type of sign: Banner Structural Systems Other: _____ **Shape of sign:** _____

Dimensions: weight _____ lbs. width _____ length _____ height _____ **Sign height from floor to top of sign:** _____ ft.

Sign Orientation: _____

Order and Schedule Labor

Install/Dismantle	ST/OT/DT	Date	Start Time	End Time	Total Hours	x	# of crew/lift	x	Rate	Total
						x		x	\$	\$
						x		x	\$	\$
									10% Supervision Fee	\$
									Labor total	\$

If necessary please provide a detail labor schedule separately with your order.

Labor Cancellation Policy

Cancelled labor orders must be received in writing with a 48 hour notice. Installation orders cancelled without a 48 hour notice will be refunded all but 1 hour per worker or crew in case of forklift/hanging/rigging. Dismantle orders cancelled without a 48 hour notice will not be refunded. No show and rescheduled labor will be charged 1 hour per worker or crew in case of forklift/hanging/rigging.

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Structural Integrity Statement

For all Ground Supported and/or all Suspended Structures

MUST be submitted with your labor and/or sign hanging order if work includes a ground supported structure and/or a suspended structure.

This form must be completed and received by TotalExpo Inc. **at time labor order is placed.** If submitting your order online,

_____, the contracted exhibitor and (if applicable), the display house or builder for the aforementioned exhibitor, do hereby certify and guarantee that the stress points for the structure have been properly engineered and tested. The structure can be hung safely and has been constructed to meet all applicable regulations and safety measures. The ground supported structure can be set safely and has been constructed to meet all applicable regulations and safety measures.

We hereby release, indemnify and forever hold harmless the **ASSOCIATION, Venue, TotalExpo, inc.** And subsidiaries, their directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of 200 lbs. may be verified (metered) on site at exhibitor's expense.

Authorized Representative Signature (Exhibiting Company)	
Authorized Name (Print)	Date
Exhibiting Company	Booth Number:
Email:	
Display House/Builder Company (if applicable)	
Display House/Builder Authorized Representative Signature (if applicable)	
Authorized Name (Printed)	Date
Email:	

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Intent to Use EAC (Exhibitor Appointed Contractor)

An Exhibitor Appointed Contractor (EAC) is a third party company, other than designated general or official service contractor, selected by an exhibiting company that will require access to the exhibiting company’s booth during installation and dismantle. An EAC may also be another third party company ordering services from TotalExpo Inc., on behalf of the exhibitor, but not requiring access to the booth.

The required forms must be completed and received by TotalExpo Inc. **two weeks prior to the first move-in date** . If these forms are not received by that date the EAC will not be allowed to work in an exhibitor’s booth.

The following required forms MUST BE RECEIVED TOGETHER BY

- Intent to Use an Exhibitor Appointed Contractor (Completed by Exhibitor)
- Valid Certificate of Insurance (Completed by Contractor)
- The EAC Rules and Regulations (Completed by Contractor)

TotalExpo, Inc. shall have no liability to any party for damages or injuries caused by Exhibitor or its third party agents. It is the Exhibitor’s responsibility to provide its EACs with all show rules and regulations as set forth in the Exhibitor space lease and the Exhibitor Kit/Service Manual. Exhibitor agrees to indemnify and defend TotalExpo,Inc. for the actions of its agents and exhibitor appointed contractors. The Exhibitor agrees that it is ultimately responsible for all services in connection with the exhibit, including freight, rentals and labor. Exhibitor agrees to be responsible for any losses, damages or injuries that are caused by or attributed to EACs that are not covered or provided by EAC’s insurance.

Exhibitor Appointed Contractor:	
Contact Name:	
Email Address:	Cell Phone:
Office Phone:	Fax Number:
Street Address:	City, State ZIP:

This form will only be accepted if it is executed by an authorized representative of the exhibiting company, and must include a valid certificate of insurance prepared by the EAC’s insurance agent with the minimum coverages as set forth in the EAC Rules and Regulations, and completed EAC Rules and Regulations.

Authorized representative Agrees to all TotalExpo Inc., rules and regulations as stated.

Authorized Signature BY **EXHIBITING COMPANY**

Authorized Name (Print) Date

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

EAC Rules and Regulations

The EAC has been selected by the above listed exhibitor to provide services at the above listed event. The EAC agrees to follow TotalExpo, Inc.'s Rules and Regulations. This form must be completed by an authorized representative of the EAC.

1. EAC agrees to comply with all rules and regulations of the show as outlined in this agreement, the exhibitor kit, including all worksite rules and regulations, and accept liability for any negligent actions.
2. EAC agrees that it must ascertain and comply with all rules and regulations of the venue, Show Management, and/or the Official Service Provider in order to create a safe work environment. A failure to do so can result in a delay or termination of your right to continue work if the condition cannot be corrected.
3. EAC must have all business licenses and permits required by the State and City governments and the convention facility management prior to commencing work. A certificate of insurance naming TotalExpo, Inc. as an additional insured with appropriate insurance limits prepared by the EAC's insurance agent must be submitted to TotalExpo Inc. at least **two weeks prior to the first move-in date**.
4. If the EAC fails to provide the documentation required the Exhibitor will be required to use TotalExpo Inc., Inc. for such services at the prevailing rates set forth in the Exhibitor Kit/Services Manual.
5. EAC shall provide, if requested, evidence to TotalExpo Inc. that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
6. EAC agrees to indemnify, defend and hold the Show Management, the Facility and TotalExpo Inc. harmless from and against any and all claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, arising out of EAC's operations, including supervision of TotalExpo Inc. provided labor. EAC also agrees to reimburse TotalExpo Inc. Inc. for all attorney's fees and costs incurred in connection with any and all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
7. Solicitation of business on the show floor is strictly prohibited. If EAC attempts to provide services designated to another party as "exclusive" or is discovered soliciting on the show floor including the distribution of official company literature, or otherwise does not comply with the rules, the company may be removed from the show floor, and the Exhibitor will not be able to use that company for the remainder of the event.
8. **EAC has attached herewith certificates of insurance confirming the following required insurance:**
 - Commercial General Liability, including contractual liability, with limits of not less than \$1,000,000 each occurrence, \$2,000,000 general aggregate and \$2,000,000 products & completed operations aggregate.
 - Automobile Liability with a limit of not less than \$1,000,000 combined single limit - each accident.
 - Workers Compensation, as required by law, with Employers Liability Limits of not less than \$1,000,000 each accident, \$1,000,000 disease - each employee and \$1,000,000 disease - policy limit.
 - Umbrella/Excess Liability with a limit of not less than \$1,000,000 each occurrence/aggregate.
 - **The Commercial General and Automobile Liability Policies shall name: TotalExpo, Inc. (Official Service Provider) as the certificate holder.**
 - Total Expo, Inc. Show Management, The Show Name, Exhibitor Company and the Facility shall be named as **additional insureds** on a primary and non-contributory basis. Please let Exhibiting company name and booth number.

The following required forms MUST BE RECEIVED TOGETHER .

 - Intent to Use an Exhibitor Appointed Contractor (Completed by Exhibitor)
 - Valid Certificate of Insurance (Completed by Contractor)
 - The EAC Rules and Regulations (Completed by Contractor)

Authorized Representative Signature **BY EAC COMPANY**

Authorized Name (Print)

Title

Date

EAC Company:	
Shows-site Contact Name:	Cell Phone:
Office Phone:	Email Address:
Street Address:	City, State Zip:

Company Name	Booth Number

Discounted Rate Deadline: Mon, March 13th, 2023 by 4:30pm. After this date all orders and payments will be processed at the regular rates.
Online Ordering Ends: Mon, March 20th, 2023 by 4:30pm. After this date orders can be placed via email or fax.

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show Code: BHLB23

Union Rules and Regulations

Decoration: Exhibits and Displays

The Painters and Allied Trades Union Local 831 have the jurisdiction for the erection, clean up, dismantling, repairing and building of all exhibits and displays. These exhibits can go from floor to ceiling, and include headers; floor covering of all kinds; aisle covering; hanging of decorative material from the ceiling; painting and hanging of all types of signs; pictorial and scenic paintings; changing electric light bulbs in exhibits; repairing of all animation; hanging and mounting all electrical fixtures. Use of ladders is exclusive to the Local 831 workers.

If the below requirements cannot be met than all work must be done in conjunction with proper union personnel. Labor should be ordered per the Install and Dismantle Labor Order form. Exhibitors shall be permitted to work with a union worker on a one-to-one basis, provided that person is a permanent employee of the exhibiting company. This rule does not mean casual workers, a worker hired from an employment agency (temporary workers), a non-union display or decorating company.

Exhibitors may install or dismantle their own exhibit if it meets the following requirements:

1. Tools and/or ladders are not required.
2. The work can be completed by exhibitor and NO MORE than (1) full time employee of the exhibiting company.
3. The work can be completed within (1) one hour total. (The work may **NOT** be split between (3) three or more people to meet the time limit.)

The above worker and time limits do not apply to the exhibiting company's merchandise, literature, stocking shelves, packing, etc. as long as the workers are full-time permanent employees of the exhibiting company. This exemption does not apply if the exhibitor's product is part of the exhibit or is used in the construction of the exhibit.

Freight: Material Handling, Loading and Unloading

Teamsters Local 986 have jurisdiction over and are responsible for the loading and unloading of all trucks or trailers of common and contract carriers, as well as the handling of empty crates and the operations of material handling equipment including forklifts, pallet jacks, electric carts, flat carts and other industrial and commercial equipment. TotalExpo and Teamsters Local 986 also have jurisdiction of the loading and unloading of individual company vehicles, including any outside contractors.

Exhibitors are permitted to bring in their materials either by: (The below is per exhibiting company, one trip total, not per person)

1. Transport from the dock area, across the exhibit floor any amount that can be hand carried in (1) ONE TRIP per exhibiting company
OR
2. Transport from the dock area, across the exhibit floor any amount that can be brought in on their own (2) two wheeled luggage type carriers in (1) ONE TRIP per exhibiting company.

Exhibitors MAY NOT USE: hand trucks, (4) four wheeled carriers, pallet jacks, wagons nor any other wheeled device to transport exhibit materials from the dock or other areas across the exhibit floor.

Riggers: Heavy Machinery

The riggers have the responsibility for unloading, uncrating, un-skidding, leveling, cleaning, and assembly of heavy machinery and equipment. Their jurisdiction also covers the reverse operations as outlined above for the removal of equipment.

Labor Schedule: Whenever applicable, labor charges will be billed per the following schedule:

- **Straight Time:** Monday through Friday, between 8:00am and 4:30pm.
- **Overtime:** Monday through Friday, prior to 8:00am and after 4:30pm.
- **Double Time:** All day on Saturday, Sundays, and Holidays.

Tipping

Our service contractor policy expressly forbids soliciting or accepting tips of any kind. If a worker attempts to solicit a tip please report it to the TotalExpo, Inc. Service Desk immediately. If you feel a worker has done an exception job, a great way to thank them is letting their supervisor at the Service Desk know.

**LIMITS OF LIABILITY AND RESPONSIBILITY
FOR MATERIAL HANDLING SERVICES
PROVIDED BY TOTALEXPO, INC.**

Insurance — It is understood that TotalExpo Inc., is not an insurer. That insurance, if required, it is to be obtained by the exhibitor. Exhibit materials should be insured for the duration of the event, including point to point shipping. Endorsements to existing policies can usually be obtained for this purpose.

TotalExpo Inc., shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.

TotalExpo Inc. shall not be responsible for loss, theft, or disappearance of exhibit materials after the same has been delivered to designated booth location.

TotalExpo Inc. shall not be responsible for loss, theft, or disappearance of exhibit materials during or after the close of a show. An Outbound Shipping Form or Bill of Lading must be turned in at the TotalExpo service desk for outbound shipments at close of the show. The Outbound Shipping Form or Bill of Lading will be checked at time of actual pick up from booth. Any discrepancies in piece counts with Outbound Shipping Form or Bill of Lading will be noted at this time.

TotalExpo Inc. shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits, revenues or collateral costs, which may result from any loss or damage to any exhibit properties that are unable to be displayed.

TotalExpo Inc. liability shall be limited to the physical loss or damage to the specific article which is lost or damaged. And in any event the maximum liability shall be limited to \$0.30 per pound per article, with a maximum liability of \$500.00 per item, or \$1,000 per shipment, whichever is less. Claims for the loss or damage must be submitted to TotalExpo Inc. prior to the close of the show.

TotalExpo Inc. shall not be responsible for any loss, damage or delay due to Acts Of God, strikes, lockouts or work stoppages of any kind, or to any cause beyond its control.

Acceptance — The consignment or delivery of a shipment to TotalExpo Inc. and/or its affiliates, by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as acceptance by such exhibitor and/or shipper of the terms and conditions set forth.

Fire Department Rules and Regulations

INHERENTLY FIRE RETARDANT OR FLAME RETARDANT TREATMENT:

1. All exhibit decorations, drapes, signs, banners, plastic displays, hay, straw, moss, split bamboo and other similar materials **MUST BE FLAME RETARDANT** to the satisfaction of the Fire Department and the State Fire Marshal.
2. Table/skirt coverings must be flame retardant treated unless they lay flat, with an overhang of no greater than 6".
3. Oilcloth, tarpaper, sisal paper, nylon, orlon and certain other plastic materials cannot be made flame retardant and their use is prohibited.
4. A certificate of Flame Resistance, provided by the exhibiting company or third party, shall be available for review by the Fire Marshal or on file with the Fire Marshal for all decorative materials.

VEHICLES/INTERNAL COMBUSTION ENGINES ON DISPLAY:

1. All autos, trucks and vehicles of any kind must show the location on the Fire Department approved floor plan 14 days prior to the show move-in date.
2. Any autos, trucks, motorcycles or other motorized vehicles displayed shall have their batteries disconnected and terminals taped.
3. All motor vehicle tanks containing fuel or which have ever contained fuel, shall be furnished with locking-type gas caps or sealed with tape. The level of gas in tanks cannot exceed three gallons or one-eighth tank, whichever amount is less.
4. Garden tractors, chainsaws, power plants and other gasoline-powered equipment shall be safeguarded in a similar manner.

COMBUSTIBLES:

1. Literature on display shall be limited to reasonable quantities. Reserve supplies shall be kept in closed containers and stored in a neat and compact matter.
2. No cardboard boxes or any combustible materials may be stored on top of or near any electrical wiring in the spaces behind the back-wall drapery (booth) or behind any display.

OBSTRUCTIONS:

Aisles designated on approved show floor plans shall be kept clean, clear and free of obstructions. Booth construction shall be substantial and fixed into position in specified areas for the duration of the show. Chairs, easels, signs and demonstration areas shall not be placed beyond booth area into aisles.

ELECTRICAL EXTENSION CORDS AND MULTI-PLUG ADAPTERS:

1. Extension cords shall service one appliance only and shall be a three wire approved type (with ground). The extension cord cannot exceed the capacity of the circuit breaker and cannot exceed fifteen amps.
2. Multi-plug adapters must be UL approved and have a current (electricity) overload safety device. Cube adapters and other devices with increase outlets are not acceptable unless equipped with an internal circuit breaker.
3. All spliced wires are prohibited.

COMPRESSED CYLINDERS:

1. Compressed cylinders must be attached to a stand if used upright or laid flat on the floor.
2. Compressed flammable gases are prohibited inside a building. This includes acetylene, hydrogen, propane, butane and L.P.G.

COOKING AND/OR WARMING DEVICES:

1. Cooking and/or warming devices shall be electric. Sterno may be used for warming trays. Cooking devices shall be approved by a recognized testing laboratory; e.g., U.L., F.M., CSA.
2. Cooking, warming devices and/or heated products shall be isolated from the public either placing the device a minimum of four feet back from the front of the booth or provide a plexiglass shield 18 inches high, ¼ inch thick across the front, and down both sides of the demonstration area.
3. Decorative candles are NOT permitted.

HEAT PRODUCING EQUIPMENT:

Welding, soldering or any open flame devices are prohibited.



6455 S. Dean Martin Dr., Suite C * Las Vegas, Nevada 89118
Telephone: (702) 309-8326

Sample Layouts

Island Booth: Electrical layouts are required for all island booths.

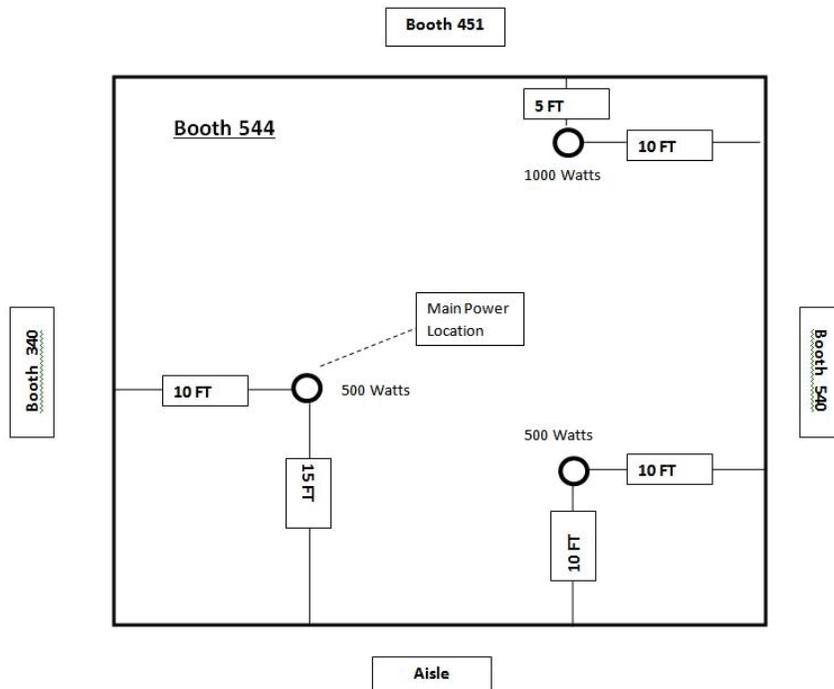
Standard Location:

Standard location in an island booth is normally at the center of the booth. Please provide a floor plan because facilities vary in the locations where power can be drawn.

What should be on a completed floor plan:

1. Main drop or outlet location. Island booths do not have a back wall so the main location operates as the point which all other power will be distributed from. There can often be many cords or cables in this location so it is often best to be in a closet, under a table or a location out of site.
2. Location of all other outlets. This includes the dimensions where the outlets will be placed. Without dimensions, outlets are likely to end up in the wrong locations in the booth.
3. Power requirements in each location. This can be 500 Watts / 1000 Watts / 2000 Watts or even 10 Amp 208 volt 3 Phase
4. Booth Orientation. This is especially useful for island booths. It helps us understand which side is which in the booth.

Completed Layout:

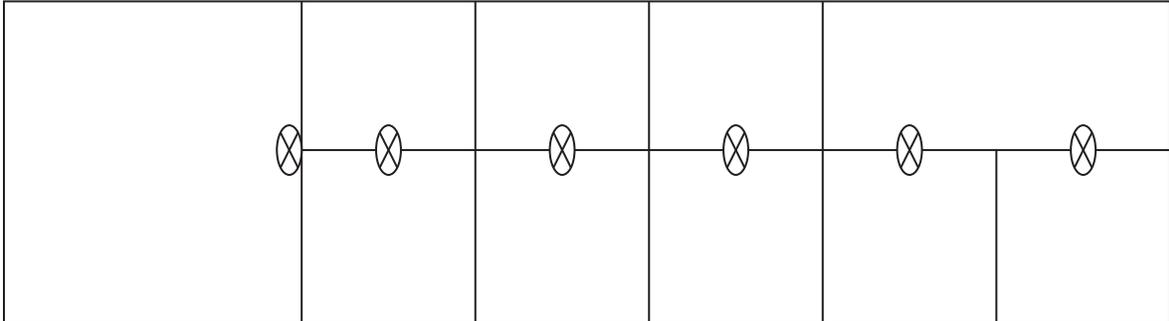


Inline or Peninsula Booths:

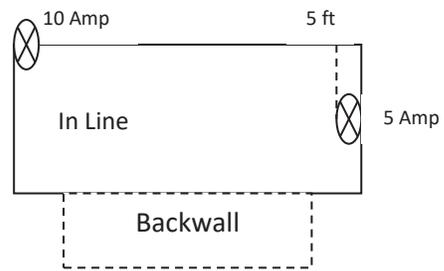
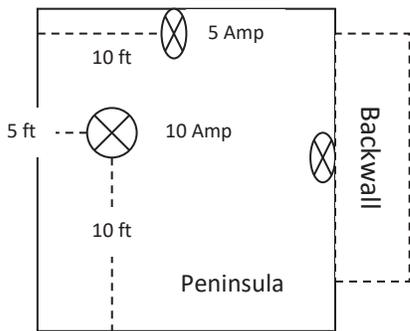
Layouts are only required when outlets are needed at any other location than the back of the booth.

Standard Location:

In Line



Completed Layout:



Thank you for your business!

EVENT-	Bart Hall Boat Show
LOCATION-	LBCC-Long Beach, CA
DATE-	March 29 - April 2, 2023



Garth@avprofessionals.biz

Pricing is based on Per Day. Cancellation is 72 hr before the event date at a reimburse of 50% of the cost will apply, within 72 hrs no refund is available.

TEL (310) 213-9225 *4
email orders to the address above please

Company :	Show Name: Bart Hall Boat Show-Outside Area, Sports Arena, Lobby, Exhibit Hall
Street:	Location: Long Beach Convention Center
City:	Booth or Area -
State:	Delivery Date: March 28,2023 Time Schedule: 10 AM to 5 PM
Postal Code / Zip Code:	Event Date: March 29, 2023
Tel: Fax: ()	Pick Up Date: April 2, 2023 Time: 5 PM
Ordered By:	Contact on site:
Email-	Tel:

<i>Presentation Equipment</i>	QTY.	DAYS	PRICE	TOTAL
Flipcharts w/ Pad and Markers		4	\$ 40.00	\$ -
Flipcharts w/ Post it Pad and Markers		4	\$ 75.00	\$ -
Tripod Screen 6ft		4	\$ 25.00	\$ -
Tripod Screen 7ft/ 8ft		4	\$ 30.00	\$ -
4x6 Whiteboard with easel, eraser, and markers		4	\$ 65.00	\$ -

<i>Visual Video/Data Display Equipment</i>	QTY.	DAYS	PRICE	TOTAL
40" LED 1080P Flat Screen TV w/ Tablestand		4	\$ 75.00	\$ -
50" LED 1080P HDMI Flat Screen TV w/ Pole Stand		4	\$ 100.00	\$ -
55" LED 4K HDMI Flat Screen TV w/ Pole Stand		4	\$ 125.00	\$ -
60" LED 4K HDMI Flat Screen TV w/ Pole Stand		4	\$ 150.00	\$ -
70" LED 4K HDMI Flat Screen TV w/ Pole Stand		4	\$ 175.00	\$ -
80" LED 4K HDMI Flat Screen TV w/ Pole Stand		4	\$ 300.00	\$ -
Epson LCD Projector 3500 Lumens with Ultra Short Lens		4	\$ 75.00	\$ -
Panasonic DLP 8500 Lumens Projector 1080P Res w/ Ultra Short Lens		4	\$ 250.00	\$ -
Panasonic HD 12K Lumens 1080P Laser Projector w/ Ultra Short Lens		4	\$ 550.00	\$ -
Media Player with HDMI Cable		4	\$ 5.00	\$ -
50" TV Card with Skirt		4	\$ 10.00	\$ -

<i>Audio Equipment</i>	QTY.	DAYS	PRICE	TOTAL
Shure UHF ULX Wireless Microphone Kit		4	\$ 65.00	\$ -
Omnidirectional SM 58 Shure Microphone (wired)		4	\$ 25.00	\$ -
Mackie 802 -4 Channel Shure Audio Mixer		4	\$ 20.00	\$ -
Soundcraft 10 Channel Audio Mixer		4	\$ 35.00	\$ -
JBL Eon G2 10" Powered Speaker w/ Tripod (220 Watt)		4	\$ 25.00	\$ -
QSC K8.2 Powered Speaker w/ Tripod (1000 Watt)		4	\$ 45.00	\$ -
QSC K12.2 Powered Speaker w/ Tripod (2000 Watt)		4	\$ 55.00	\$ -

<i>Laptops</i>	QTY.	WEEKLY	PRICE	TOTAL
DEL/ACER/ ASUS Win 10 Laptop w/ Office Pro 2016 GE Force Video Card		WEEKLY	\$ 125.00	\$ -
HDMI Cable 25 ft		WEEKLY	\$ 10.00	\$ -
RF Wireless Presenter with Laser Pointer (100' Range)		WEEKLY	\$ 15.00	\$ -

<i>Lighting</i>	QTY.	DAYS	PRICE	TOTAL
LED HEX Blizzard Uplight with Battery		4	\$ 15.00	\$ -

COMPLETE PAYMENT MUST ACCOMPANY ORDER

Check one box: Check Enclosed Visa MasterCard American Express

Credit Card No. _____ Ex Date: _____

Name on Card _____ SECURITY# _____

Billing Address: _____ City _____ ZIP _____

Date _____ Authorized Signature _____

I authorize AV Professionals, Inc. to charge my credit card account for those charges that appear on this Authorization Form.

AV ORDERS MUST HAVE AC POWER PROVIDED	
AVP WILL NOT RIG GEAR ON DIPLAY WALLS	
SUB TOTAL	\$ -
Set Up/Strike Labor	\$75 per hour
Delivery/Pick Up	\$175.00
On Floor Order Fee	
TOTAL DUE	\$ -



INTERNET | TELEPHONE

LONG BEACH

CONVENTION & ENTERTAINMENT CENTER

EXHIBITOR ORDERING GUIDE

YOUR ROADMAP TO
A SUCCESSFUL EVENT



Where
TECHNOLOGY
Meets **HOSPITALITY**

EXPERTISE

WE HAVE DESIGNED & INSTALLED
MORE NETWORKS
FOR MAJOR TRADESHOWS
THAN ANY OTHER ORGANIZATION

FIRST CLASS CUSTOMER SERVICE

Leading up to the start of your event, our **customer service team will work with you** to ensure all the required information needed to install services is collected prior to your arrival. These items include; verifying your order, providing all pertinent IP and wireless information, collecting a floor plan, advanced payment, and confirmation of all required signatures. We understand **there are a lot of moving parts** when planning to exhibit at a convention and our mission to make this process as easy as possible.

It's our goal to make our team as accessible as possible. All our events are staffed with local team members for you to utilize, helping **ensure network reliability and the delivery of the services you need**. During move-in and show days, our team is available to assist you with your ordered services.

KNOWLEDGEABLE TECHNICAL SUPPORT

Our experienced technicians are **readily available** to perform troubleshooting, installation of additional services, relocations and much more.

Our team will be available **throughout the entire event** to provide you with the show experience you've always envisioned.

REDUNDANCY OF EQUIPMENT

We always have spares on-hand and are network ready. Smart City always keeps network switches and wireless access points on-hand and connected to the network. If a piece of equipment fails, we can replace it immediately with **little to no downtime**.

24/7 NETWORK MONITORING

All ports on the Smart City network are **polled every minute for network stability**. Certified network engineers are on staff in our Network Operations Center during event hours and on call 24/7.





Is the exclusive provider of the following services:

INTERNET

TELEPHONE

Need just a **BASIC** CONNECTION?

Our **BASIC INTERNET SERVICE**, ideal for **LIGHT INTERNET USAGE** such as web browsing and checking email via a wired connection.

SERVICE	INCENTIVE **	BASE	ON-SITE
Basic Internet	\$895	\$1,140	\$1,368
Additional Device	\$185	\$220	\$255
EQUIPMENT & LABOR	INCENTIVE **	BASE	ON-SITE
Switch Rental	\$185	\$225	\$270
Patch Cables	\$50	\$62	\$74
Labor (Floor Work)	\$125	\$125	\$125

* **NOT FOR STREAMING**

** **ORDER 21 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Basic Internet Includes:

- 1.54 Mbps burstable to 3 Mbps per device
- Routers are not permitted on this service and will not work
- Each device includes (1) Private IP Address
- Up to 4 additional IPs [devices] may be purchased separately
- Ethernet RJ45 Hardline drop and is DHCP (plug and play)

To connect multiple devices to this service a Switch Rental, Patch Cables and Floor Work are required. If more than 5 devices are needed, another main drop (Basic Internet w/ 1 Private IP) is required. An additional 4 devices can then be added to your order. A maximum of 10 devices in one location is permitted.

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

What if it's

MISSION CRITICAL?

Our **DEDICATED WIRED SERVICES** are the **FASTEST AND MOST RELIABLE** way to deliver high quality experiences at your event.

DEDICATED SERVICES	STREAMING			INCENTIVE*	BASE	ON-SITE
	SD	or HD	or UHD			
3 Mbps Dedicated	1	N/A	N/A	\$3,495	\$4,370	\$5,244
6 Mbps Dedicated	2	1	N/A	\$5,900	\$7,375	\$8,850
10 Mbps Dedicated	3	2	N/A	\$7,850	\$9,810	\$11,772
15 Mbps Dedicated	5	3	N/A	\$11,700	\$14,630	\$17,556
25 Mbps Dedicated	6	4	1	\$19,250	\$24,060	\$28,872

***ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Whether you are setting up your own booth Wi-Fi, Webcasting, HD Streaming, Gaming or require Point to Point connectivity, Dedicated Internet is the way to go!

Dedicated Services Include:

- Ethernet (1) RJ45 Hardline drop with VLAN
- **Wireless and Hardline routers are permitted**
- (5) Static Public IP addresses
- Speeds up to 1 Gbps available
- Additional Static IP addresses available for purchase

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

NEED WIRELESS CONNECTIVITY?

Our **STANDARD HOTSPOT** provides **SIMPLE & SECURE WIRELESS** connectivity ideal for checking emails, browsing the web, processing payments, and light website demonstrations.

STANDARD HOTSPOT PROVIDES 3 Mbps BURSTABLE TO 5 Mbps PER DEVICE*			
DEVICE LIMIT	INCENTIVE **	BASE	ON-SITE
5 Device Limit	\$2,339	\$2,807	\$3,368
15 Device Limit	\$4,133	\$4,960	\$5,952
30 Device Limit	\$6,762	\$8,114	\$9,737
Additional Access Point Rental	\$750	\$750	\$750

* **NOT FOR STREAMING.**

** **ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
 or call 888.446.6911

orders.smartcitynetworks.com/wifi-splash-page-design

WILL YOUR BOOTH DEMO BRING OUT THE MASSES?

Our **PREMIUM HOTSPOT** combines **HIGH BANDWIDTH WIRELESS** with greater flexibility and customization options that generate smoother product demos, quicker remote connectivity and superior video streaming quality.

PREMIUM HOTSPOTS ARE NOT RATE LIMITED PER DEVICE							
STREAMING							
BANDWIDTH ALLOCATION	SD or HD or UHD			INCENTIVE *	BASE	ON-SITE	
10 Mbps	3	N/A	N/A	\$8,800	\$10,560	\$12,672	
20 Mbps	6	4	N/A	\$16,600	\$19,920	\$23,904	
30 Mbps	10	6	1	\$24,200	\$29,040	\$34,848	
40 Mbps	13	8	1	\$31,550	\$37,860	\$45,434	
50 Mbps	16	10	2	\$39,050	\$46,860	\$56,232	
Additional Access Point Rental	N/A	N/A	N/A	\$750	\$750	\$750	

***ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
 or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

NEED TELEPHONE OR CONFERENCE SERVICES?

Our **TELEPHONE SERVICES** provide reliable **VOICE SERVICE** solutions for Single Line, Multi Line, and Conference calls.

VOICE SERVICES	INCENTIVE *	BASE	ON-SITE
Single Line Telephone - With or Without Device	\$275	\$345	\$414
Multi Line Telephone	\$415	\$520	\$624
Polycom Speaker Phone	\$465	\$575	\$690

*** ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

We have specialized in telephone services for over 30 years. Smart City provides reliable phone services with crystal clear connections. Our telephone services can be used for reception check-in, conference calls in meeting rooms and for credit card processing machines.

Telephone Service Information:

- Multi Line telephones include (1) Main number and (1) rollover line
- Polycom speakerphones require power source, **electrical** services may need to be ordered separately
- Domestic Long Distance is included
- International calling is billed separately

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

FAQ

Frequently Asked Questions

DOES SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI?

Yes! Smart City Networks provides complimentary Wi-Fi in most designated public areas of the facility, such as the concourse lobbies and food courts. Check with your specific venue for locations. This service is made available to approximately 30 million guests, visitors, and attendees at our convention centers throughout the country. There is no requirement to purchase a Smart City Networks service in order to take advantage of the complimentary Wi-Fi.

WHY DOESN'T SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI IN THE EXHIBIT HALLS?

Exhibit halls are not public areas since this space is typically licensed to a company, government agency, or trade association for a private event. The space license agreement governs the availability of a range of services for the event and the license may or may not call for complimentary Wi-Fi services.

WILL MY PERSONAL HOTSPOT (MI-FI) WORK IN YOUR BUILDING?

Yes – however, the capability of your personal mobile hotspot is limited by your cellular carrier by the spectrum and Internet bandwidth capacity they have made available. Cellular carrier signals penetrate into a facility either from a nearby cellular tower or via an in-building Distributed Antenna System (DAS). It is important to remember that your personal mobile hotspot is obtaining a wireless signal from a shared cellular network, so service may be disrupted or become unreliable due to user density and demand on the carrier's network. In all cases, you have the option to take advantage of the complimentary Wi-Fi throughout the public areas, or if you choose, you can purchase an upgraded package based on your service requirements.

WHAT MUST BE IDENTIFIED ON MY FLOORPLANS?

Floor plans should include the surrounding booth numbers for orientation, measurements and easy identification of all required end location(s). Be sure to distinguish your main distribution line (MDL) and additional patch cables. Please reference Smart City's Communications Floorplan Worksheet.

TIP: Most of our venue's data jacks originate from a floor pocket. Be sure to submit a completed floorplan prior to the first day show move-in to avoid any additional labor charges.



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

DO YOU OFFER INCENTIVE RATES?

Yes! Orders received along with payment by the incentive deadline date will receive our early incentive pricing.

WHY ARE ROUTERS NOT ALLOWED ON A SHARED NETWORK?

Many times, Smart City has found that routers on a shared network are installed incorrectly, which can cause problems for other users of the network. Additionally, an accurate count of the number of devices on the network is required to determine the appropriate network size and bandwidth available to the network. For more information and to request the build-out of a special system to meet your needs, contact our team today for a quote.

CAN I PROVIDE MY OWN SWITCH AND/OR CABLING?

Yes, you can provide your own switch and patch cables for in booth cabling. Unless otherwise mandated by the venue.

Please Note: Connectivity can be guaranteed only to the point where Smart City Networks' services originate in the booth. Smart City Networks cannot guarantee service on customer/exhibitor-provided cable(s) and/or equipment. Any request for trouble diagnosis or problem resolution found not to be the fault of Smart City Networks (such as faulty equipment or damaged cable) may be billed to the exhibitor at the prevailing labor rate.

HOW MUCH BANDWIDTH DO I NEED?

To identify how much bandwidth you should require, please reach out to a technical representative in your organization, review your program specifications listed with any demonstrations or downloads you plan to run.

WHAT DOES SD, HD, AND UHD STAND FOR?

SD, HD, and UHD are the abbreviated names of three video streaming formats. The basic difference between each of the formats is the number of pixels comprising the video image. The greater the pixel count the sharper and more detailed your video will be.

FORMAT	RESOLUTION	BANDWIDTH REQUIRED
Standard Definition (SD)	720x480	3.0-5.0 Mbps
High Definition (HD)	1280x720 & 1920x1080	5.0-8.0 Mbps
Ultra High Definition (UHD)	3840x2160	25 Mbps

Our Promise ★★★★★

Smart City Networks is “Where Technology Meets Hospitality”. By anticipating and responding to our clients’ needs, we continue to lead the nation in providing quality advanced technology and telecommunication solutions to the trade show and event industry. We work to build personal relationships with our clients because excellent service requires an exceptional and long-lasting commitment.

“IN A HECTIC WORLD, WE PROVIDE PEACE OF MIND.”

ON-SITE WIRELESS SERVICES

LONG BEACH CONVENTION CENTER

NEED WIRELESS CONNECTIVITY?

Smart City Networks offers on-site wireless services for both attendees and exhibitors. Our **Complimentary Internet** is offered free of charge and is available in all public spaces and meeting rooms. Our **Exhibitor Internet** is available facility-wide on a 5 GHz wireless network, at speeds of 3 Mbps up/down per device. Depending on where you are in the facility, you may see both SSIDs (network names), but only **Exhibitor Internet** is supported in all areas.

**Internet access is available on one unique device, per purchase.*

EXHIBITOR INTERNET

Our Exhibitor Internet is available throughout the facility at speeds of 3 Mbps up/down. Broadcasted on 5 GHz wireless frequency only. Each purchase is device specific.

*** 1 day for \$79.99**
3 days for \$227.97
5 days for \$359.95

COMPLIMENTARY INTERNET

Our Complimentary Internet is a free service and is available in all public spaces and meeting rooms.

For questions regarding on-site wireless services, please call Smart City Networks at 562-499-7707. To order any other services we provide, please visit us online at: orders.smartcitynetworks.com.





Exhibit Services

Reliable trade show shipping services





The show must go on!

YRC Freight is ready to customize transportation solutions for any exhibit shipment, any size load, delivering great service, savings and simplicity.

After the show, specify YRC Freight for the move out on the materials handling agreement (MHA), then give us a call. We'll take it from there.

And if others handle your trade show shipping, remember to tell them about YRC Freight savings and service.

Delivering confidence at the show

- 100% inbound service guarantee* at no additional cost
- On-site Exhibit managers monitor your inbound shipments for on-time, smooth move ins
- Time-Critical expedited
- Comprehensive North American coverage and online visibility

Giving you more for your money

- Lowest trade show shipping fees in the industry
- 30 days free storage prior to the show; a great way to save when moving from show to show
- No detention fees at trade shows
- No extra fees for weekend/after-hour pickups

Keeping it simple for you

- Exhibit customer service representatives available 24/7; call 1-800-531-EXPO (3976)
- Around-the-clock assistance with quotes, bookings, tracking or expediting
- Single-shipment transportation for your entire display
- Online shipment visibility throughout the move on my.yrcfreight.com
- Specialized Brokerage services designed specifically for cross-border trade show shipping needs

* Subject to applicable Tariffs and Rules and Conditions publications.

yrcfreight.com | 800.531.EXPO (3976) |  Live Chat



1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show BHLB23

Specialty Furniture

Item #	Item	Description	Qty	Advance	Regular	Total
POWERED						
BKCT5P	5' Table, Powered	Black Top, Silver		\$648	\$745	
BKCT8P	8' Table, Powered	Black Top, Silver		\$1,245	\$1,432	
BKC10P	10' Table, Powered	Black Top, Silver		\$1,245	\$1,432	
NPLCHP	Naples Chair, Powered	Black Vinyl		\$744	\$894	
NPLLOP	Naples Loveseat, Powered	Black Vinyl		\$970	\$1,165	
NPLSOP	Naples Sofa, Powered	Black Vinyl		\$1,181	\$1,418	
C1YP	Sydney Powered Cocktail Table	Black Top, Brushed		\$426	\$513	
C1WP	Sydney Powered Cocktail Table	White Top, Brushed		\$426	\$513	
VNTBLK	Ventura Communal Bar Table,	Black Top, Silver		\$894	\$1,074	
VNTWHT	Ventura Communal Bar Table,	White Top, Silver		\$894	\$1,074	
P30BWH	Bar Table	White Top, Black		\$763	\$878	
P30CWH	Cafe Table	White Top, Black		\$763	\$878	
VNTCBK	Ventura Communal Cafe Table,	Black Top, Silver		\$693	\$831	
VNTCWH	Ventura Communal Cafe Table,	White Top, Silver		\$693	\$831	
CUBPOW	Wireless Charging Table,	White, AC Plug In		\$518	\$622	
VILHUB	Village Charging Hub	Cream		\$293	\$337	
SOFT SEATING COLLECTIONS						
CHR002	Allegro Chair	Blue Fabric, Brushed		\$587	\$705	
COCHTP	Cordoba Chair	Taupe Fabric, Black		\$521	\$599	
COLVTP	Cordoba Loveseat	Taupe Fabric, Black		\$746	\$858	
SFA002	Allegro Sofa	Blue Fabric, Brushed		\$838	\$1006	
BCHWHT	Baja Chair	White Vinyl		\$634	\$762	
BLWHT	Baja Loveseat	White Vinyl		\$929	\$1,117	
BSFWHT	Baja Sofa	White Vinyl		\$1,015	\$1,217	
FAIRCW	Fairfax Chair	White Vinyl, Brushed		\$411	\$494	
FAIRSW	Fairfax Sofa	White Vinyl, Brushed		\$580	\$695	
KEYCHR	Key Largo Chair	Black Fabric, Wood		\$371	\$446	
KEYLOV	Key Largo Loveseat	Black Fabric, Wood		\$437	\$524	
KEYSOF	Key Largo Sofa	Black Fabric, Wood		\$572	\$688	
NPLCHR	Naples Chair	Black Vinyl		\$699	\$840	
NPLLOV	Naples Loveseat	Black Vinyl		\$838	\$1,006	
NPLSOF	Naples Sofa	Black Vinyl		\$1,001	\$1,203	
PALSOF	Palm Beach Sofa	White Vinyl		\$763	\$8879	
STECHA	Sterling Chair	Gray Fabric		\$833	\$958	
STESOF	Sterling Sofa	Gray Fabric		\$1,214	\$1,397	
VALCHA	Valencia Chair	Spice Orange Velvet		\$345	\$397	
VALSOF	Valencia Sofa	Coffee Brown Velvet		\$513	\$589	
ACCENT CHAIRS						
ATHCHA	Atherton Chair	Brown Leather, Black		\$626	\$720	
BOWCHA	Bowery Chair	Ochre Fabric		\$587	\$675	
CNTCHR	Century Chair	Gray Velvet		\$598	\$688	
LABREA	La Brea Swivel Chair	Charcoal Gray Fabric,		\$496	\$597	
LENCHA	Lena Chair	Moss Green Leather,		\$527	\$607	
BCW	Madrid Chair	White Vinyl, Chrome		\$774	\$928	
OCMWHT	Meeting Chair	White Vinyl, Wenge		\$323	\$372	
MONCHA	Montreal Chair	Blue, Black Metal		\$645	\$741	
MNCHCH	Munich Armless Chair	Gray Fabric, Black		\$507	\$583	
SWAN	Swanson Swivel Chair	White Vinyl, Chrome		\$431	\$516	
TCHP	Tech Chair, No Tablet	Gray Vinyl, Chrome		\$460	\$530	
TCHGRY	Tech Tablet Chair	Gray Vinyl, White		\$449	\$516	
WENCHA	Wentworth Swivel Chair	Brown Vinyl		\$372	\$428	
BNMCOW	Brooklyn Meeting Chair	White Vinyl, Oak		\$348	\$401	
BNMCOW	Brooklyn Meeting Chair, Swivel	White Vinyl, Black		\$348	\$401	

Item #	Item	Description	Qty	Advance	Regular	Total
GROUP SEATING						
BLDCRD	Blade Chair	Red		\$80	\$96	
BLDCSB	Blade Chair	Sky Blue		\$80	\$96	
SC3	Brewer Chair	Onyx, Chrome		\$202	\$243	
XCHR	Christopher Chair	White Vinyl, Chrome		\$131	\$157	
DUET	Duet Stack Chair	Black, Chrome		\$82	\$100	
LMCHR	Laguna Chair	Maple, Chrome		\$168	\$201	
LUCHCL	Lucent Chair	Frosted Acrylic, Chrome		\$212	\$254	
MALGRY	Malba Chair	Gray, Chrome		\$128	\$155	
MALGRN	Malba Chair	Green, Chrome		\$128	\$155	
MARCBK	Marina Chair	Black Vinyl, Brushed Metal		\$174	\$209	
MARCBR	Marina Chair	Brown Fabric, Brushed		\$174	\$209	
MARCBE	Marina Chair	Ocean Blue Fabric,		\$174	\$209	
MARCRD	Marina Chair	Red Fabric, Brushed Metal		\$174	\$209	
MARCWH	Marina Chair	White Vinyl, Brushed Metal		\$174	\$209	
PASCHR	Pasadena Chair	White Molded Plastic		\$363	\$416	
SC10	Razor Armless Chair	White		\$101	\$122	
RSTDIN	Rustique Chair w/ Arms	Gunmetal		\$175	\$210	
CS4	Syntax Chair	Black, Chrome		\$240	\$288	
ZENCHR	Zenith Chair	White, Chrome		\$194	\$234	
OTTOMANS						
BVLYBK	Beverly Bench Ottoman	Black Vinyl		\$455	\$547	
BVLYBN	Beverly Bench Ottoman	Brown Fabric		\$455	\$547	
BVLYGR	Beverly Bench Ottoman	Gray Fabric		\$455	\$547	
BVLYLN	Beverly Bench Ottoman	Linen Fabric		\$455	\$547	
BVLYOB	Beverly Bench Ottoman	Ocean Blue Fabric		\$455	\$547	
BVLYRD	Beverly Bench Ottoman	Red Fabric		\$455	\$547	
BVLYWH	Beverly Bench Ottoman	White Vinyl		\$455	\$547	
BVSMBK	Beverly Small Bench	Black Vinyl		\$323	\$372	
BVSMBL	Beverly Small Bench	Ocean Blue Fabric		\$323	\$372	
BVSMBN	Beverly Small Bench	Brown Fabric		\$323	\$372	
BVSMGN	Beverly Small Bench	Olive Green Fabric		\$323	\$372	
BVSMGY	Beverly Small Bench	Gray Fabric		\$323	\$372	
BVSMNL	Beverly Small Bench	Linen Fabric		\$323	\$372	
BVSMNLV	Beverly Small Bench	Lavender Fabric		\$323	\$372	
BVSMOR	Beverly Small Bench	Orange Fabric		\$323	\$372	
BVSMRD	Beverly Small Bench	Red Fabric		\$323	\$372	
BVSMWH	Beverly Small Bench	White Vinyl		\$323	\$372	
BVSMYL	Beverly Small Bench	Yellow Fabric		\$323	\$372	
END01B	Endless Curved Ottoman	Black Vinyl, Chrome		\$502	\$603	
END01W	Endless Curved Ottoman	White Vinyl, Chrome		\$502	\$603	
END02B	Endless Square Ottoman	Black Vinyl, Chrome		\$430	\$515	
END02W	Endless Square Ottoman	White Vinyl, Chrome		\$430	\$515	
MAR001	Marche Swivel Ottoman	White Vinyl		\$220	\$266	
MAR002	Marche Swivel Ottoman	Gray Fabric		\$220	\$266	
MAR003	Marche Swivel Ottoman	Linen Fabric		\$220	\$266	
MAR004	Marche Swivel Ottoman	Raspberry Fabric		\$220	\$266	
MAR005	Marche Swivel Ottoman	Red Fabric		\$220	\$266	
MAR006	Marche Swivel Ottoman	Rose Quartz Fabric		\$220	\$266	
MAR007	Marche Swivel Ottoman	Plum Fabric		\$220	\$266	
MAR008	Marche Swivel Ottoman	Meadow Green		\$220	\$266	
MAR009	Marche Swivel Ottoman	Pear Yellow Fabric		\$220	\$266	
MAR010	Marche Swivel Ottoman	Blue Fabric		\$220	\$266	

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show: BHLB23

Specialty Furniture

Item #	Item	Description	Qty	Advance	Regular	Total
OTTOMANS (continued)						
MAR011	Marche Swivel	Orange Fabric		\$220	\$266	
MAR012	Marche Swivel	Forest Green Vinyl		\$220	\$266	
MAR013	Marche Swivel	Teal Velvet		\$220	\$266	
MAR014	Marche Swivel	Distressed Brown Vinyl		\$220	\$266	
MAR015	Marche Swivel	Black Vinyl		\$220	\$266	
MAR016	Marche Swivel	Ivory Faux Sheep Fur		\$220	\$266	
VIB01	Vibe Cube Ottoman	Green Vinyl		\$163	\$196	
VIB02	Vibe Cube Ottoman	Blue Vinyl		\$163	\$196	
VIB04	Vibe Cube Ottoman	Red Vinyl		\$163	\$196	
VIB05	Vibe Cube Ottoman	Bright Yellow Vinyl		\$163	\$196	
VIB08	Vibe Cube Ottoman	Orange Vinyl		\$163	\$196	
VIB09	Vibe Cube Ottoman	White Vinyl		\$163	\$196	
VIB10	Vibe Cube Ottoman	Black Vinyl		\$163	\$196	
VIB11	Vibe Cube Ottoman	Steel Blue Vinyl		\$163	\$196	
VIB12	Vibe Cube Ottoman	Silver Vinyl		\$163	\$196	
VIB13	Vibe Cube Ottoman	Purple Vinyl		\$163	\$196	
VIB14	Vibe Cube Ottoman	Citrus Green Vinyl		\$163	\$196	
VIB15	Vibe Cube Ottoman	Taupe Vinyl		\$163	\$196	
VIB16	Vibe Cube Ottoman	Spice Orange Vinyl		\$163	\$196	
VIB17	Vibe Cube Ottoman	Desert Rose Vinyl		\$163	\$196	
ACCENT TABLES						
ALC100	Alondra Cocktail	Glass Top, Chrome		\$390	\$469	
ALC200	Alondra Cocktail	Brandy Maple Top,		\$390	\$469	
ALE100	Alondra End	Glass Top, Chrome		\$280	\$337	
ALE200	Alondra End	Brandy Maple Top,		\$280	\$337	
AURA	Aura Round	White Metal		\$173	\$208	
C1C	Geo Cocktail	Glass Top, Chrome		\$302	\$363	
C1E	Silverado Cocktail	Glass Top, Chrome		\$337	\$404	
C1FWB	Geo Cocktail	Brandy Maple Top, Black		\$341	\$410	
C1W	Sydney Cocktail	White Top, Brushed Steel		\$339	\$407	
C1Y	Sydney Cocktail	Black Top, Brushed Steel		\$339	\$407	
E1C	Geo End Table	Glass Top, Chrome		\$297	\$355	
E1E	Silverado End Table	Glass, Chrome		\$308	\$370	
E1FWB	Geo End Table	Brandy Maple Top, Black		\$297	\$355	
E1W	Sydney End Table	White Top, Brushed Steel		\$297	\$355	
E1Y	Sydney End Table	Black Top, Brushed Steel		\$297	\$355	
MESCTB	Mesa Cocktail Table	Black Top, Bronze		\$222	\$256	
MESCTG	Mesa Cocktail Table	Glass Top, Bronze		\$222	\$256	
MESCTW	Mesa Cocktail Table			\$222	\$256	
MESETB	Mesa End Table	Black Top, Bronze		\$147	\$169	
MESETG	Mesa End Table	Glass Top, Bronze		\$147	\$169	
MESETW	Mesa End Table	Barnwood Top, Bronze		\$147	\$169	
REGBEN	Regis Bench/Table	Brushed Metal		\$344	\$414	
REGOTT	Regis End Table	Brushed Metal		\$246	\$296	
SEDBBK	Sedona Side Table	Black Top, Bronze		\$149	\$172	
SEDBWD	Sedona Side Table	Wood Top, Bronze		\$149	\$172	
SEDBWH	Sedona Side Table	White Top, Bronze		\$149	\$172	
SYDBEC	Sydney Cocktail Table	Blue Top, Brushed Steel		\$343	\$411	
SYDBEE	Sydney End Table	Blue Top, Brushed Steel		\$300	\$359	
SYDWDC	Sydney Cocktail Table	Barnwood Top, Brushed		\$324	\$373	
SYDWDE	Sydney End Table	Barnwood Top, Brushed		\$300	\$359	

Item #	Item	Description	Qty	Advance	Regular	Total
CAFÉ TABLES W/ STANDARD BLACK BASE						
30BKSC	30" Round Café	Black Top		\$278	\$324	
30BEBE	30" Round Café	Blue Top		\$278	\$324	
30AGBC	30" Round Café	Brushed Gunmetal Top		\$278	\$324	
30YSBC	30" Round Café	Brushed Yellow Top		\$278	\$324	
ZTJ	30" Round Café	Graphite Nebula Top		\$278	\$324	
ZTA	30" Round Café	Gray Acajou Top		\$278	\$324	
30GSBC	30" Round Café	Green Top		\$278	\$324	
ZTK	30" Round Café	Maple Top		\$278	\$324	
30OSBC	30" Round Café	Orange Top		\$278	\$324	
ZTB	30" Round Café	Red Top		\$278	\$324	
30WH29	30" Round Café	White Top		\$278	\$324	
30WDBC	30" Round Café	Barnwood Top		\$278	\$324	
36BKSC	36" Round Café	Black Top		\$290	\$349	
ZTN	36" Round Café	Graphite Nebula Top		\$290	\$349	
ZTP	36" Round Café	Maple Top		\$290	\$349	
ZTQ	36" Round Café	White Top		\$290	\$349	
CAFÉ TABLES W/ HYDRAULIC CHROME BASE						
30MAHC	30" Round Café	Gray Acajou Top		\$367	\$440	
30BRHC	30" Round Café	Red Top		\$367	\$440	
30WHHC	30" Round Café	White Top		\$367	\$440	
30WDHC	30" Round Café	Barnwood Top		\$367	\$440	
30BKHC	30" Round Café	Black Top		\$367	\$440	
30BEHC	30" Round Café	Blue Top		\$367	\$440	
30AGHC	30" Round Café	Brushed Gunmetal Top		\$367	\$440	
30YSHC	30" Round Café	Brushed Yellow Top		\$367	\$440	
30GRHC	30" Round Café	Graphite Nebula Top		\$367	\$440	
30GSHC	30" Round Café	Green Top		\$367	\$440	
30MTHC	30" Round Café	Maple Top		\$367	\$440	
30OSHC	30" Round Café	Orange Top		\$367	\$440	
36BKHC	36" Round Café	Black Top		\$394	\$474	
36GRHC	36" Round Café	Graphite Nebula Top		\$394	\$474	
36MTHC	36" Round Café	Maple Top		\$394	\$474	
36WTHC	36" Round Café	White Top		\$394	\$474	
BAR TABLES W/ STANDARD BLACK BASE						
30BKSB	30" Round Bar Table	Black Top		\$300	\$359	
30BEBB	30" Round Bar Table	Blue Top		\$300	\$359	
30AGBB	30" Round Bar Table	Brushed Gunmetal Top		\$300	\$359	
30YBBB	30" Round Bar Table	Brushed Yellow Top		\$300	\$359	
VTJ	30" Round Bar Table	Graphite Nebula Top		\$300	\$359	
VTA	30" Round Bar Table	Gray Acajou Top		\$300	\$359	
30GSBB	30" Round Bar Table	Green Top		\$300	\$359	
VTK	30" Round Bar Table	Maple Top		\$300	\$359	
30OSBB	30" Round Bar Table	Orange Top		\$300	\$359	
VTB	30" Round Bar Table	Red Top		\$300	\$359	
30WH42	30" Round Bar Table	White Top		\$300	\$359	
30WBDB	30" Round Bar Table	Barnwood Top		\$300	\$359	
36BKSB	36" Round Bar Table	Black Top		\$319	\$383	
VTN	36" Round Bar Table	Graphite Nebula Top		\$319	\$383	
VTP	36" Round Bar Table	Maple Top		\$319	\$383	
VTW	36" Round Bar Table	White Top		\$319	\$383	

1161 Sandhill Ave, Unit A, Carson, CA 90746
Phone: (310) 320-4203 Fax:(310) 320-4265
www.totalexpo.com orders@totalexpo.com

Company Name	Booth Number
---------------------	---------------------

Submit your order online! Visit <https://orders.totalexpo.com/> Bart Hall Show: BHLB23

Specialty Furniture

Item #	Item	Description	Qty	Advance	Regular	Total
ACCENT TABLES (continued)						
TAOBBK	Taos Side Table	Black Top, Bronze		\$145	\$167	
TAOBWH	Taos Side Table	White Top, Bronze		\$145	\$167	
TAOBWD	Taos Side Table	Wood Top, Bronze		\$145	\$167	
TMBTBL	Timber Table	Wood		\$195	\$225	
BAR TABLE						
RSTSQT	Rustique Square Metal Bar	Gunmetal		\$300	\$362	
BARSTOOLS						
BSS	Banana Barstool	Black, Chrome		\$288	\$345	
BST	Banana Barstool	White, Chrome		\$288	\$345	
BLDBRD	Blade Barstool	Red		\$143	\$164	
BLDBSB	Blade Barstool	Sky Blue		\$149	\$179	
XBAR	Christopher Barstool	White Vinyl, Chrome		\$149	\$179	
LMBAR	Laguna Barstool	Maple, Chrome		\$205	\$246	
ROLLBL	Lift Barstool	Black Vinyl, Chrome		\$249	\$299	
ROLLGY	Lift Barstool	Gray Vinyl, Chrome		\$249	\$299	
ROLLRD	Lift Barstool	Red Vinyl, Chrome		\$249	\$299	
ROLLWH	Lift Barstool	White Vinyl, Chrome		\$249	\$299	
LUBSCL	Lucent Barstool	Frosted Acrylic,		\$296	\$355	
MARBBE	Marina Barstool	Ocean Blue Fabric,		\$314	\$361	
MARBBK	Marina Barstool	Black Vinyl, Metal		\$314	\$361	
MARBBR	Marina Barstool	Brown Fabric, Brushed		\$314	\$361	
MARBRD	Marina Barstool	Red Fabric, Metal		\$314	\$361	
MARBWH	Marina Barstool	White Vinyl, Brushed		\$314	\$361	
RSTSTL	Rustique Barstool	Gunmetal		\$154	\$187	
BS001	Shark Barstool	White, Chrome		\$370	\$444	
BSR	Syntax Barstool	Black, Chrome		\$254	\$306	
ZENBAR	Zenith Barstool	White, Chrome		\$187	\$226	
BS002	Zoey Barstool	White, Chrome		\$340	\$410	
COMMUNAL TABLES W/ SOLID TOPS & SILVER FRAME						
VNTBNP	Ventura Communal Bar	Black Top, Silver		\$752	\$903	
VNTMNP	Ventura Communal Bar	Maple Top, Silver		\$752	\$903	
VNTWNP	Ventura Communal Bar	White Top, Silver		\$752	\$903	
VNTCBN	Ventura Communal Cafe	Black Top, Silver		\$594	\$713	
VNTCMN	Ventura Communal Cafe	Maple Top, Silver		\$594	\$713	
VNTCWN	Ventura Communal Cafe	White Top, Silver		\$594	\$713	
COMMUNAL TABLES W/ GROMMET HOLES & SILVER FRAME						
VNTBMW	Ventura Communal Bar	Maple Top, Silver		\$752	\$903	
VNTBWW	Ventura Communal Bar	White Top, Silver		\$752	\$903	
VNTCMW	Ventura Communal Cafe	Maple Top, Silver		\$594	\$713	
VNTCWW	Ventura Communal Cafe	White Top, Silver		\$594	\$713	
CONFERENCE TABLES						
36ATO	Atomic 36" Round	Glass Top, Chrome		\$350	\$420	
42ATO	Atomic 42" Round	Glass Top, Chrome		\$350	\$420	
WD3	Work Table	White Top, White		\$385	\$462	
CB8	42" Round Madison	Gray Acajou, Black		\$446	\$537	
CONF42	42" Round Table	White Top		\$446	\$537	
42BKCT	42" Round Table	Black Top, Black		\$426	\$490	
BKCT5N	5' Table	Black Top, Silver		\$505	\$581	
BKCT8N	8' Table	Black Top, Silver		\$1,009	\$1,160	
BKCT10N	10' Table	Black Top, Silver		\$1,009	\$1,160	
CF2	Geo Table, Rectangle	Glass Top, Black		\$525	\$630	
CE2	Geo, Rectangle	Glass Top, Chrome		\$525	\$630	
CF1	Geo, Rounded Square	Glass Top, Black		\$370	\$444	
CE1	Geo, Rounded Square	Glass Top, Chrome		\$370	\$444	
MADC05	Madison 5' Table	Gray Acajou, Chrome		\$527	\$632	
MADC08	Madison 8' Table	Gray Acajou, Chrome		\$1,052	\$1,264	
MADC10	Madison 10' Table	Gray Acajou, Chrome		\$1,052	\$1,264	

Item #	Item	Description	Qty	Advance	Regular	Total
BAR TABLES W/ HYDRAULIC CHROME BASE						
30BKHB	30" Round Bar	Black Top		\$356	\$427	
30BEHB	30" Round Bar	Blue Top		\$356	\$427	
30AGHB	30" Round Bar	Brushed Gunmetal		\$356	\$427	
30YSHB	30" Round Bar	Brushed Yellow		\$356	\$427	
30GRHB	30" Round Bar	Graphite Nebula		\$356	\$427	
30GSHB	30" Round Bar	Green Top		\$356	\$427	
30MTHB	30" Round Bar	Maple Top		\$356	\$427	
30OSHB	30" Round Bar	Orange Top		\$356	\$427	
30BRHB	30" Round Bar	Red Top		\$356	\$427	
30WHHB	30" Round Bar	White Top		\$356	\$427	
30WDHB	30" Round Bar	Barnwood Top		\$356	\$427	
30MAHB	30" Round Bar	Gray Acajou Top		\$356	\$427	
36BKHB	36" Round Bar	Black Top		\$383	\$460	
36GRHB	36" Round Bar	Graphite Nebula		\$383	\$460	
36MTHB	36" Round Bar	Maple Top		\$383	\$460	
36WTHB	36" Round Bar	White Top		\$383	\$460	
EXECUTIVE CHAIRS						
TASKST	Task Stool	Black Fabric, Black		\$169	\$203	
CUPCHA	Cupertino Mid Back Chair	Black Vinyl		\$309	\$355	
GENCHA	Genesis Chair	Black		\$269	\$309	
PROGB	Pro Executive Guest Chair	Black Vinyl,		\$293	\$352	
PROEXB	Pro Executive High Back Chair	Black Vinyl,		\$419	\$502	
PROEXE	Pro Executive High Back Chair	White Vinyl,		\$419	\$502	
PROMDB	Pro Executive Mid Back Chair	Black Vinyl,		\$273	\$328	
PROMID	Pro Executive Mid Back Chair	White Vinyl,		\$273	\$328	
OFFICE & PRODUCT DISPLAY						
TECH3	3 Drawer File Cabinet on Castors	Black Top, Black		\$168	\$202	
JD8	Madison Executive Desk	Gray Acajou,		\$664	\$798	
TECH	Tech Desk, Powered	Black Metal, Black		\$530	\$636	
TECH3B	Tech Desk, Powered w/ 3	Black Metal, Black		\$648	\$778	
BC8	Madison Bookcase	Gray Acajou,		\$496	\$595	
PSHCCS	Posh Shelving	Chrome, Acrylic		\$565	\$677	
PDL36B	Powered Locking Pedestal, 36"	Black		\$585	\$702	
PDL36W	Powered Locking Pedestal, 36"	White		\$585	\$702	
PDL42B	Powered Locking Pedestal, 42"	Black		\$696	\$837	
PDL42W	Powered Locking Pedestal, 42"	White		\$696	\$837	
LAMPS						
LA15	Mason Floor Lamp	Brushed Silver		\$255	\$307	
LA14	Mason Table Lamp	Brushed Silver		\$167	\$201	
BARS & COUNTERS						
MTBLPI	Midtown Bar, Lighted w/ Plug In	Taupe Glass Top,		\$1,722	\$2,066	
MTBUUL	Midtown Bar, Unlighted	Taupe Glass Top,		\$1,615	\$1,938	
MTCLPI	Midtown Powered Counter,	Taupe Glass Top,		\$1,722	\$2,066	
MTCPUL	Midtown Powered Counter,	Taupe Glass Top,		\$1,623	\$1,948	
GREENERY						
HDG4FT	Boxwood Hedge, 4'	Green, Black		\$509	\$611	
HDG7FT	Boxwood Hedge, 7'	Green, Black		\$835	\$1,002	
DIVIDERS						
DIVBAR	Clear Divider, Bar/Counter	Clear, Black		\$189	\$217	
DIVFRE	Clear Divider, Freestanding	Silver, Clear		\$379	\$436	
DIVFCR	Clear Divider, Freestanding	Silver, Clear		\$760	\$875	
DIVFWL	Clear Divider, Freestanding Wall	Silver, Clear		\$379	\$436	
DIVFST	Clear Divider, Sofa/Table	Silver, Clear		\$341	\$393	
DIVFWB	Freestanding Whiteboard	Silver, White		\$474	\$545	
MIRWHT	Miramar Divider, White	Molded Plastic		\$486	\$559	
STNSGN	Stanchion Sign Holder	Chrome		\$58	\$66	
STNCH1	Stanchion w/ Retractable Belt	Black, Chrome		\$67	\$78	