



ENERGY · TRADE · PARTNERSHIP

RED ZORIX OIL TRADING LLC

Get to know us first, do business with us later.

COMPANY PROFILE

Dubai, United Arab Emirates · www.redzorix.com



GET TO KNOW US FIRST, DO BUSINESS WITH US LATER

In oil trading, the first condition is not the exchange of offers and transaction documents. The first condition is mutual recognition of the parties and their true ability and intention.

We answer these 21 questions about Red Zorix



Who We Are

Red Zorix Oil Trading LLC is an independent oil trading company based in Dubai, United Arab Emirates.

Our focus is the commercial trading of crude oil and refined petroleum products, through direct, transparent relationships with qualified suppliers, title holders and buyers.

We seek to operate as a responsible commercial trading party, with an emphasis on verification, accountability, professional standards and long-term business relationships.

SUCCESSFUL OIL TRADING REQUIRES MORE THAN EXCHANGING OFFERS

✓ **Product verification**

✓ **Reliable counterparties**

✓ **Clear contractual responsibilities**

✓ **Commercially workable pricing**

✓ **Disciplined risk management**

✓ **Ability to execute transactions**

Where We Are Today

We do not consider an offer alone sufficient evidence that a transaction is executable.

Each opportunity is assessed on its supporting evidence, commercial terms, financial arrangements and operational feasibility.

CURRENT BUSINESS DEVELOPMENT PRIORITIES

- 1 Identify credible suppliers, title holders and qualified buyers
- 2 Verify identity, authority and commercial capacity of participants
- 3 Evaluate availability, specifications, pricing and delivery feasibility
- 4 Establish clear contractual responsibilities and safeguards
- 5 Build lasting relationships with counterparties able to complete transactions



What We Want

Direct relationships

With qualified suppliers, refineries, title holders and buyers

Clear, viable contracts

Trade crude oil and refined products under clear, viable contracts

A reliable counterparty network

Across international markets

Stronger procedures

Stronger verification, risk management and execution procedures

Long-term value

Through responsible trading and consistent performance

A reputation we can defend

For transparency, accountability and professional conduct

Our ambition is not simply to generate more offers or establish more contacts. It is to develop a trading business capable of converting verified commercial opportunities into successfully executed transactions.



What We Do

OUR PRODUCT INTERESTS

Light Crude Oil	Naphtha	EN590 Diesel 10 PPM
D2 Diesel 5,000 PPM	Gasoline 92 and 95	Jet A-1 Aviation Fuel
Liquefied Petroleum Gas (LPG)	Liquefied Natural Gas (LNG)	Sulphur
Urea 46%	Bitumen	

We identify supply opportunities, evaluate buyer requirements, negotiate commercial terms and manage execution, as a direct trading party buying from qualified suppliers and reselling to qualified buyers.

All transactions remain subject to applicable laws, sanctions requirements, licensing obligations, contractual conditions and counterparty due diligence.

Availability, specifications, origin, quantity, delivery terms and feasibility are assessed transaction by transaction.



How We Operate

1

Counterparty Identification

Establish legal identity, activities and role in the transaction.

2

Verification of Authority and Capability

Confirm authority, resources and capability to fulfil obligations.

3

Product and Supply Verification

Review specifications, quantity, origin, title, storage and logistics.

4

Commercial Evaluation

Assess pricing, delivery, payment terms and commercial viability.

5

Risk and Contractual Controls

Secure protections, obligations and remedies before commitment.

6

Financial and Documentary Procedures

Handle banking instruments, proof of funds and documents per contract.

7

Execution and Follow-Up

Monitor obligations and resolve discrepancies through documented communication.

Verification before commitment, clear responsibilities before execution, accountability throughout.



Where We Want to Be

A recognised and reliable participant in international crude oil and refined petroleum product trading.

WE INTEND TO DEVELOP

- ✓ Sustainable relationships with credible suppliers and buyers
- ✓ Access to reliable sources of crude oil and refined products
- ✓ A diversified portfolio of products, customers and markets
- ✓ Strong contractual, documentary and financial controls
- ✓ An experienced network of commercial, logistics, legal and financial partners
- ✓ A reputation for professional conduct, transparency and accountability

WE MEASURE PROGRESS BY

The quality of our counterparties, the strength of our commercial arrangements and our ability to complete transactions successfully.

NOT SIMPLY BY

The number of offers received or exchanged.



How We Achieve Our Objectives

#	STEP	WHAT WE DO
1	Market Focus	Identify products, destinations and customer segments with viable opportunities
2	Qualified Relationships	Prioritise counterparties whose identity, authority and capability can be verified
3	Evidence-Based Decisions	Evaluate documentation and evidence before accepting major risk
4	Commercial Discipline	Assess pricing, specifications, logistics, payment and obligations first
5	Risk Management	Identify financial, operational, documentary, legal and counterparty risks
6	Execution Planning	Define responsibilities, milestones, documents and communication up front
7	Continuous Improvement	Review completed deals and failed negotiations to improve procedures

Sustainable growth comes from a repeatable process where commercial opportunity, verification, contractual protection and execution capability work together.



What Obstacles Do We Face?

Unverified Offers

Offers circulated without evidence of product or authority to sell.

Unclear Authority

Parties may lack the mandate to represent a supplier or the product.

Limited Transparency

Ownership, storage, logistics or pricing information may be incomplete.

Counterparty Reliability

Buyers or sellers may lack funds, authority or capacity to perform.

Commercial Misalignment

Price, delivery, payment and contract terms may not be compatible.

Documentation and Banking

Documents and payments may not meet bank or regulatory requirements.

Logistics and Supply

Availability, shipping, terminal access and delivery may change.

Market Volatility

Prices, freight, exchange rates and geopolitics affect profitability.

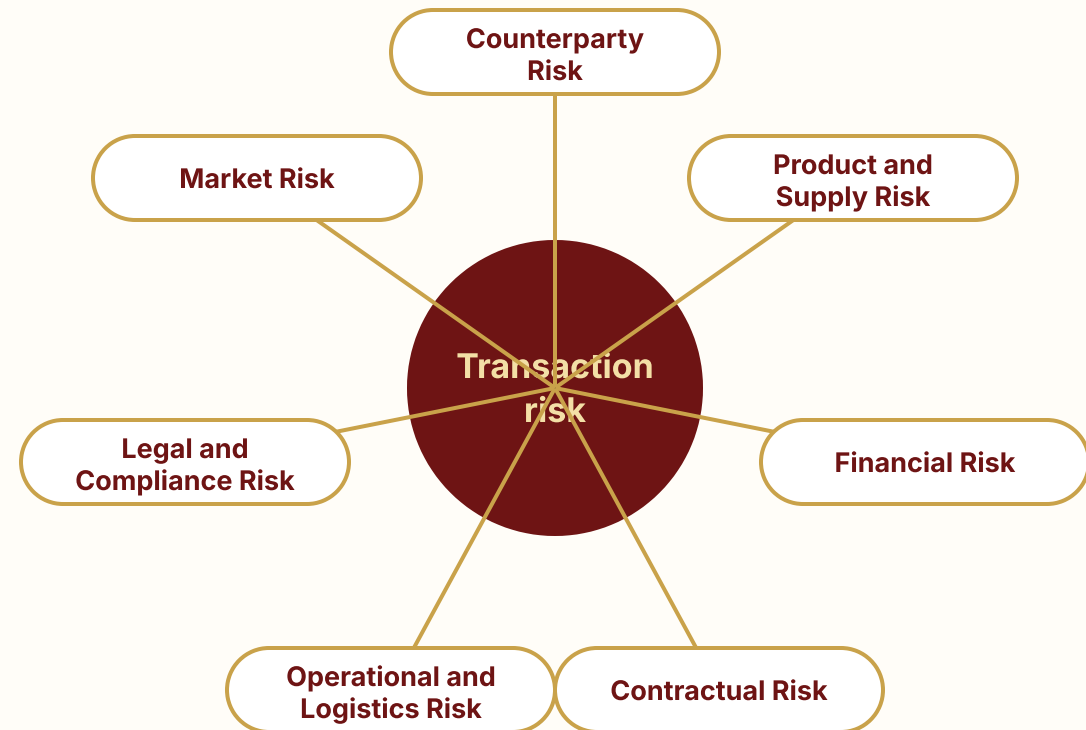
We address these through verification, realistic commercial assessment, documented communication and disciplined risk management. We avoid commitments that evidence cannot support.

What Are Our Risks?

We identify potential problems before they cause significant financial loss, contractual disputes or reputational damage.

We manage them through due diligence, documentary verification, contractual safeguards, financial controls and ongoing monitoring.

No verification process can eliminate every risk. Our objective is to understand, assess and manage risk before accepting material commercial commitments.



What Opportunities Do We Have?

Verified supply

+

Qualified demand

+

Professional management

=

Executable transaction

Crude Oil Trading

Evaluate supply and purchase opportunities by specification, origin, volume, pricing and delivery.

Refined Petroleum Products

Diesel, gasoline, aviation fuel, naphtha and other relevant products.

International Market Connections

Relationships with qualified suppliers, buyers, importers, distributors and industrial customers.

Direct Commercial Relationships

Practical trading with parties that show authority and execution capability.

Repeat Transactions

Long-term business through reliable performance and transparent communication.

Commercial Partnerships

Cooperation with logistics providers, inspectors, financial institutions and advisers.

Market demand alone does not establish profitability, and an apparent price advantage does not guarantee an executable transaction.



What Are Our Capabilities?

Commercial Evaluation

Assess requirements, indicative pricing, delivery terms and viability.

Counterparty Due Diligence

Review identity, activities, authority and transaction capability.

Transaction Structuring

Coordinate terms, responsibilities, documents and milestones.

Risk Assessment

Spot weaknesses in supply claims, payments, contracts and delivery.

Documentary Coordination

Organise documents for verification by banks, inspectors and advisers.

Market and Relationship Development

Build connections for sustainable commercial cooperation.

Execution Management

Monitor procedures, document communication, coordinate follow-up.

Contacts, offers or preliminary talks are not proof a transaction can be completed.

Capability is shown through people, partners, systems and execution.



What Are Our Programs?

#	PROGRAM	FOCUS
1	Supplier Development	Assess suppliers, refineries and title holders with proven product access
2	Buyer Development	Find customers with real requirements, authority and financial capability
3	Product and Market Assessment	Evaluate products, specifications, destinations and conditions
4	Transaction Verification	Review counterparties, supply evidence, terms and feasibility
5	Commercial Partnership Development	Build ties with logistics, inspection, financial and professional partners
6	Transaction Execution and Review	Coordinate agreed stages, document progress, review outcomes
7	Continuous Improvement	Update procedures from experience, market changes and lessons learned

These programs are a framework. Results depend on available resources, qualified counterparties, market conditions and the feasibility of individual transactions.



What Are Our Strengths?

1

Verification Before Commitment

Evidence and due diligence over verbal assurances or unverified claims.

2

Commercial Independence

Transactions judged on commercial merit, risk and execution needs.

3

Structured Decision-Making

Defined review stages for counterparties, supply, pricing, terms and finance.

4

Risk Awareness

Attractive opportunities can carry substantial risk and need safeguards.

5

Accountability

Clear responsibilities, documented communication, realistic commitments.

6

Adaptability

Adjust to changing markets, product requirements and transaction structures.

7

Long-Term Orientation

Reliable performance and lasting relationships over short-term promises.

Credibility must be shown through consistent implementation, measurable results and executed transactions.



What Are Our Weaknesses?

LIMITATION	WHY IT MATTERS
Access to Working Capital	Limited capital can restrict the size or number of transactions
Dependence on Verified Supply	No transaction without reliable access, authority and delivery
Counterparty Qualification	Verification takes time and may remove promising opportunities
Execution Resources	Needs experienced staff, legal support, logistics, inspection and banking
Market Access	New markets need knowledge of regulations, customers and trade limits
Transaction Conversion	Many enquiries or offers do not produce completed transactions

We respond by prioritising feasible opportunities, strengthening relationships, improving procedures and seeking resources and partnerships. **Recognising a weakness is not an admission of failure. It is a step toward better decisions and a more resilient business.**



Who Are Our Partners?

Suppliers and Title Holders

Refineries, producers, authorised suppliers and legitimate title holders able to support availability and delivery.

Red Zorix Oil Trading LLC
Connecting verified supply with
qualified demand

Commercial Buyers

Importers, distributors, industrial consumers and other qualified purchasers with genuine demand.

SUPPORTED BY SERVICE PARTNERS

Logistics and Shipping Providers

Transport, storage, terminals and delivery coordination.

Inspection and Certification

Independent checks of quality, quantity and agreed requirements.

Banks and Financial Institutions

Legitimate payment, trade finance and documentary procedures.

Legal and Professional Advisers

Contracts, compliance, due diligence and specialist expertise.

A business introduction alone does not establish a formal partnership or authority to represent Red Zorix.



Who Are Our Customers?

Importers and Distributors

Buy petroleum products for import, distribution or resale in their markets.

Industrial Consumers

Need petroleum products for industrial, manufacturing or operational use.

Fuel Supply Companies

Qualified businesses supplying and distributing relevant fuels.

Trading Companies

Established entities seeking viable purchase and resale opportunities.

Other Qualified Buyers

Legitimate requirements, purchasing authority and ability to perform.

CUSTOMER QUALIFICATION

We seek to understand each buyer's:

- Actual requirements
- Decision-making authority
- Purchasing capacity
- Delivery expectations and ability to complete the deal

An enquiry or expression of interest is not sufficient evidence of purchasing capability.



Plans for Today and Tomorrow

Immediate priorities

- Strengthen supplier and buyer verification
- Identify credible supply and qualified demand
- Improve documentation and risk assessment
- Evaluate terms before significant commitments
- Build relationships with service providers
- Keep a clear, consistent corporate profile

Medium-term priorities

- Develop repeat business with reliable counterparties
- Expand viable product sources and destination markets
- Improve coordination and execution procedures
- Establish professional, financial and operational support
- Measure completed transactions, profitability, risk exposure and customer reliability

Long-term vision

- Build a sustainable international oil trading business
- Diversify products, customers and relationships
- Strengthen operational discipline and governance
- Pursue responsible growth backed by verified opportunities and performance

Progress is measured by practical achievements and the quality of executed transactions, rather than ambitious statements alone.



Key Performance Indicators (KPIs)

FROM VERIFIED COUNTERPARTIES TO COMPLETED TRANSACTIONS

1 • Qualified Counterparties

2 • Verified Supply Opportunities

3 • Qualified Buyer Demand

4 • Transaction Conversion Rate

Illustrative chain showing how opportunities narrow to completed transactions; not actual figures. Targets are set from resources, market conditions and actual operating data, and results must be backed by verifiable records.

ALSO TRACKED

5 • Transaction Profitability

Actual gross margin and net contribution after relevant costs.

6 • Execution Performance

Contract, documentary, delivery and payment requirements met.

7 • Risk and Compliance Performance

Due diligence, contractual controls, compliance and incident prevention.

8 • Customer Retention

Repeat business and quality of ongoing relationships.



Our Operating Principles

Integrity

Honest communication and accurate information.

Verification

Material claims are tested against evidence.

Transparency

Clear specifications, pricing, terms and delivery.

Accountability

Every participant fulfils agreed responsibilities.

Professionalism

Preparation, technical knowledge, timely communication.

Risk Awareness

Risks assessed before significant commitments.

Compliance

Applicable laws, sanctions and licensing obligations.

Fair Commercial Conduct

Clear terms and legitimate commercial interests.

Continuous Improvement

Review experience and correct weaknesses as we grow.

These principles guide our intended business conduct and provide a framework for building trust through professional behaviour and demonstrable performance.



Our Commitment to Accountability

Accountability does not mean promising that every transaction will succeed.

It means taking reasonable steps so that decisions are informed, responsibilities are clear and commitments are treated seriously.

We earn trust through conduct that can be examined, documented and evaluated.

- ✓ Identify the parties and their roles in a transaction
- ✓ Define contractual responsibilities and performance requirements
- ✓ Communicate material changes, delays and discrepancies promptly
- ✓ Keep records of commercial decisions and transaction documents
- ✓ Review evidence before representing availability or capability
- ✓ Resolve contractual issues through agreed procedures and advice
- ✓ Avoid commitments that evidence, resources or authority cannot support

What Do We Deliver to Our Customers?

Relevant Product Opportunities

Products matching your specifications, quantities and destinations.

Commercial Clarity

Clear pricing, terms, payment conditions and responsibilities up front.

Counterparty Verification

Identity, authority and capability checked to cut uncertainty.

Supply and Documentation Assessment

Evidence on availability, authority, quality, quantity and logistics.

Structured Coordination

Commercial, contractual, documentary and operational steps managed.

Risk Awareness

Material risks assessed and safeguards sought before commitment.

Professional Communication

Timely, accurate and consistent through negotiation and execution.

Long-Term Commercial Value

Repeat business through reliable performance and responsible conduct.

We cannot guarantee that every transaction will succeed. We commit to a disciplined, transparent and responsible process within our authority and capabilities.



OUR CUSTOMER COMMITMENT

Red Zorix aims to earn customer trust through verifiable information, clear commercial terms, responsible decisions and professional execution.

We do not regard an offer, an introduction or a verbal assurance as sufficient proof that a transaction can be completed.

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