

MASTER BOOK

RED ZORIX VISUAL MESSAGES ON OIL TRADING

A Master Book of Illustrated Messages

Prepared by

RED ZORIX OIL TRADING LLC

Ontario Tower, Business Bay, Dubai, United Arab Emirates

www.redzorix.com


RED ZORIX OIL TRADING LLC
EST. 2012
L/No 676874
Dubai - UAE
شركة ريد زوركس لتجارة النفط ذ.م.م
RED ZORIX
OIL TRADING LLC
ENERGY • TRADE • PARTNERSHIP
www.redzorix.com


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RED ZORIX OIL TRADING LLC

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RED ZORIX INTERNATIONAL OIL TRADING STANDARD

Professional Framework, Commercial Procedures, Risk Management and Operational Excellence

This book consists of two parts, 100 chapters, over 2,000 cases and 300 questions and answers on oil trading standards. This book covers all the real methods of oil and energy trading, identifies risks and equips traders with the standards of oil trading.



AFGHANZAI
CEO & Owner

Prepared by
RED ZORIX OIL TRADING LLC
Dubai, United Arab Emirates
www.redzorix.com

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OIL TRADING LLC

RED ZORIX INTERNATIONAL OIL TRADING STANDARD

Professional Framework, Commercial Procedures, Risk Management & Operational Excellence

We are proud to present the First Edition of the Red Zorix International Oil Trading Standard — a comprehensive professional framework developed by Red Zorix Oil Trading LLC, Dubai, UAE.

This publication brings together our approach to:

- International Oil & Gas Trading
- Commercial Procedures & Transaction Structures
- Due Diligence & Risk Management
- Documentation & Compliance
- Buyer & Seller Verification
- Logistics & Operational Procedures
- Fraud Prevention & Transaction Security
- Professional Standards and Best Practices

📘 930+ pages of professional knowledge and practical frameworks

In addition, we have published 300 Questions & Answers covering Red Zorix, international oil trading, transaction procedures, market practices, risks and the realities of the global energy market.

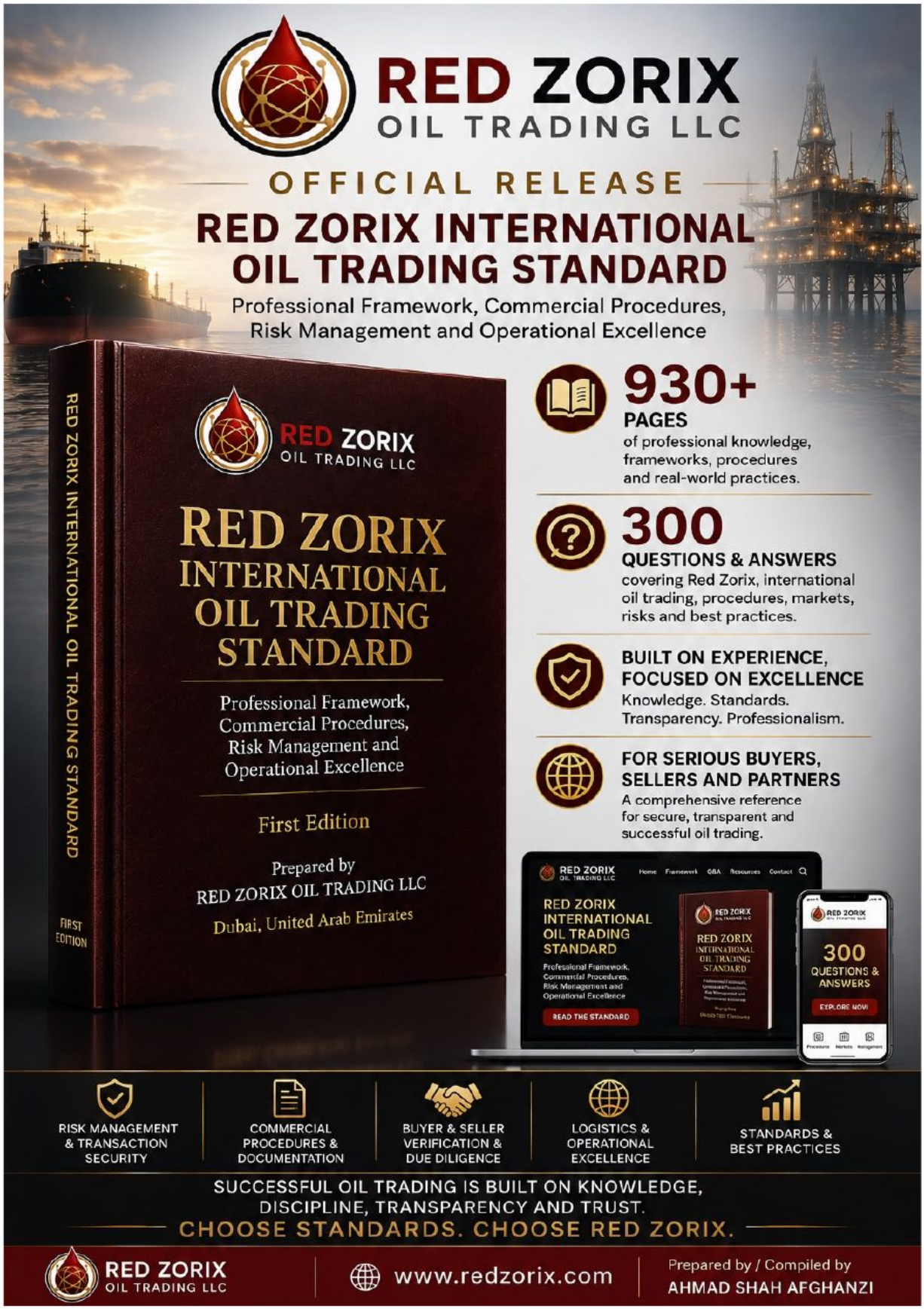
Our objective is simple:

To promote knowledge, transparency, discipline and professionalism in international oil trading.

At Red Zorix, we believe that successful oil trading is not only about finding a buyer or seller.

It is about understanding the market, verifying the parties, controlling the risks, following the right procedures and building transactions on trust and evidence.

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OIL TRADING LLC
OFFICIAL RELEASE
RED ZORIX INTERNATIONAL OIL TRADING STANDARD
Professional Framework, Commercial Procedures, Risk Management and Operational Excellence
RED ZORIX INTERNATIONAL OIL TRADING STANDARD
FIRST EDITION
RED ZORIX
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RED ZORIX INTERNATIONAL OIL TRADING STANDARD
Professional Framework, Commercial Procedures, Risk Management and Operational Excellence
First Edition
Prepared by
RED ZORIX OIL TRADING LLC
Dubai, United Arab Emirates
930+
PAGES
of professional knowledge, frameworks, procedures and real-world practices.
300
QUESTIONS & ANSWERS
covering Red Zorix, international oil trading, procedures, markets, risks and best practices.
BUILT ON EXPERIENCE, FOCUSED ON EXCELLENCE
Knowledge. Standards. Transparency. Professionalism.
FOR SERIOUS BUYERS, SELLERS AND PARTNERS
A comprehensive reference for secure, transparent and successful oil trading.
READ THE STANDARD
300
QUESTIONS & ANSWERS
EXPLORE NOW
RISK MANAGEMENT & TRANSACTION SECURITY
COMMERCIAL PROCEDURES & DOCUMENTATION
BUYER & SELLER VERIFICATION & DUE DILIGENCE
LOGISTICS & OPERATIONAL EXCELLENCE
STANDARDS & BEST PRACTICES
SUCCESSFUL OIL TRADING IS BUILT ON KNOWLEDGE, DISCIPLINE, TRANSPARENCY AND TRUST.
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Prepared by / Compiled by
AHMAD SHAH AFGHANZI

CORPORATE ANNOUNCEMENT

RED ZORIX
OIL TRADING LLC

Red Zorix Oil Trading LLC proudly unveils its updated corporate visual identity

Our new logo reflects strength, transparency, and a forward-driven vision in the global energy market.

• REDZORIX.COM •

RED ZORIX
OIL TRADING LLC

CORPORATE ANNOUNCEMENT

EXPANDING OUR **HORIZONS** IN GLOBAL ENERGY MARKETS

RED ZORIX IS PLEASED TO ANNOUNCE THE STRATEGIC EXPANSION OF OUR OPERATIONS AND LOGISTICS NETWORKS, EFFECTIVE Q3 2025.
THIS GROWTH INITIATIVE REINFORCES OUR COMMITMENT TO EXCELLENCE IN INTERNATIONAL OIL TRADING AND SERVICE DELIVERY.

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Red Zorix
Oil Trading LLC

CEO Message

In a world where energy is fundamental to progress, security, and economic stability, we at Red Zorix are committed to building our journey on trust, transparency, and professional excellence.

Our vision goes beyond fuel facilitation. We aim to create long-term value for our partners, strengthen the global energy supply chain, and contribute to a safer and more stable energy future.

With expertise, responsibility, and innovation as our core pillars, we strive to bridge producers and consumers with reliability, integrity, and purpose.

Sincerely,

Afghanzai

ceo@redzorix.com

Red Zorix
Oil Trading LLC

Our Overview

Red Zorix Oil Trading LLC is a UAE-based offshore petroleum trading company specializing in Crude-Refined Oil Trading and engaged in international transactions of crude oil and refined products. We prioritize structured procedures and verified counterparties while maintaining high standards in business communication across global trade and energy markets, providing effective trade solutions

Our Mission

Our mission is to execute oil and petroleum product transactions with strict process discipline, full transparency, and maximum risk control, ensuring that the likelihood of operational failure, capital exposure, or fraud is reduced to near zero.

Our Vision

Our vision is to be a governance-driven and trusted partner in the global oil and gas market, recognized for transforming volatility into certainty.

Our Responsibilities

- *Ensure transparency and due diligence in all transactions*
- *Maintain ethical trade standards and legal compliance*
- *Protect client interests and deliver on commitments*
- *Foster strong, long-term partnerships through trust and performance*

RED ZORIX
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Offshore Crude Oil Trading // Offshore Refinery Oil Product Trading
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ONTARIO TOWER, C-1804 Business Bay, Dubai United Arab Emirates

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Oil Trading LLC

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OIL TRADING



OUR MISSION

Our mission is to execute oil and petroleum product transactions with strict **process discipline**, full **transparency**, and **maximum risk control**, ensuring that the likelihood of operational failure, capital exposure, or fraud is is **reduced** to near zero.

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Oil Trading LLC



OUR VISION

Our vision is to be a **governance-driven and trusted partner** in the global oil and gas market, menet, recognized for **transforming volatility into certainty**.

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OUR VISION

Our vision is to be a **governance-driven and trusted partner** in the global oil and gas market, menet, recognized for **transforming volatility into certainty.**

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CEO Message

TRANSPARENCY PROCESS

ETHICAL COMPLIANCE

In a world where energy is fundamental to progress, security, and economic stability, we at Red Zorix are committed to building our journey on trust, transparency, and professional excellence.

Our vision goes beyond fuel facilitation. We aim to create long-term value for our partners, strengthen the global energy supply chain, and contribute to a safer and more stable energy future.

With expertise, responsibility, and innovation as our core pillars, we strive to bridge producers and consumers with reliability, integrity, and purpose.

CLIENT PROTECTION

TRUST & PARTNERSHIP

Sincerely,

Afghanzai

ceo@redzorix.com

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ABOUT US - Red Zorix Oil Trading LLC
STRUCTURED PROCEDURES
Red Zorix Oil Trading LLC is a UAE-based offshore petroleum trading company specializing in Crude-Refined Oil Trading and engaged in international transactions of crude oil and refined products. We prioritize structured procedures and verified counterparties while maintaining high standards in business communication across global trade and energy markets, providing effective trade solutions.
HIGH STANDARDS IN COMMUNICATION
VERIFIED COUNTERPARTIES
EFFECTIVE TRADE SOLUTIONS
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Why Work With Us

- Structured Transactions
- Verified Procedures•
- Professional Communication•
- Global Market Access
- Personalized service tailored to your unique needs.
- Experienced professionals dedicated to your success.
- Proven results that speak for themselves.

Network & Market Access

- We maintain an international network of suppliers, buyers, brokers, and petroleum trading partners across multiple jurisdictions.
- Our business model is built on market access, structured procedures, and long-term commercial relationships

- *We deal only with verified sellers and buyers with real product on the ground, operating strictly on a Dip & Pay, zero-advance, zero-risk basis.*

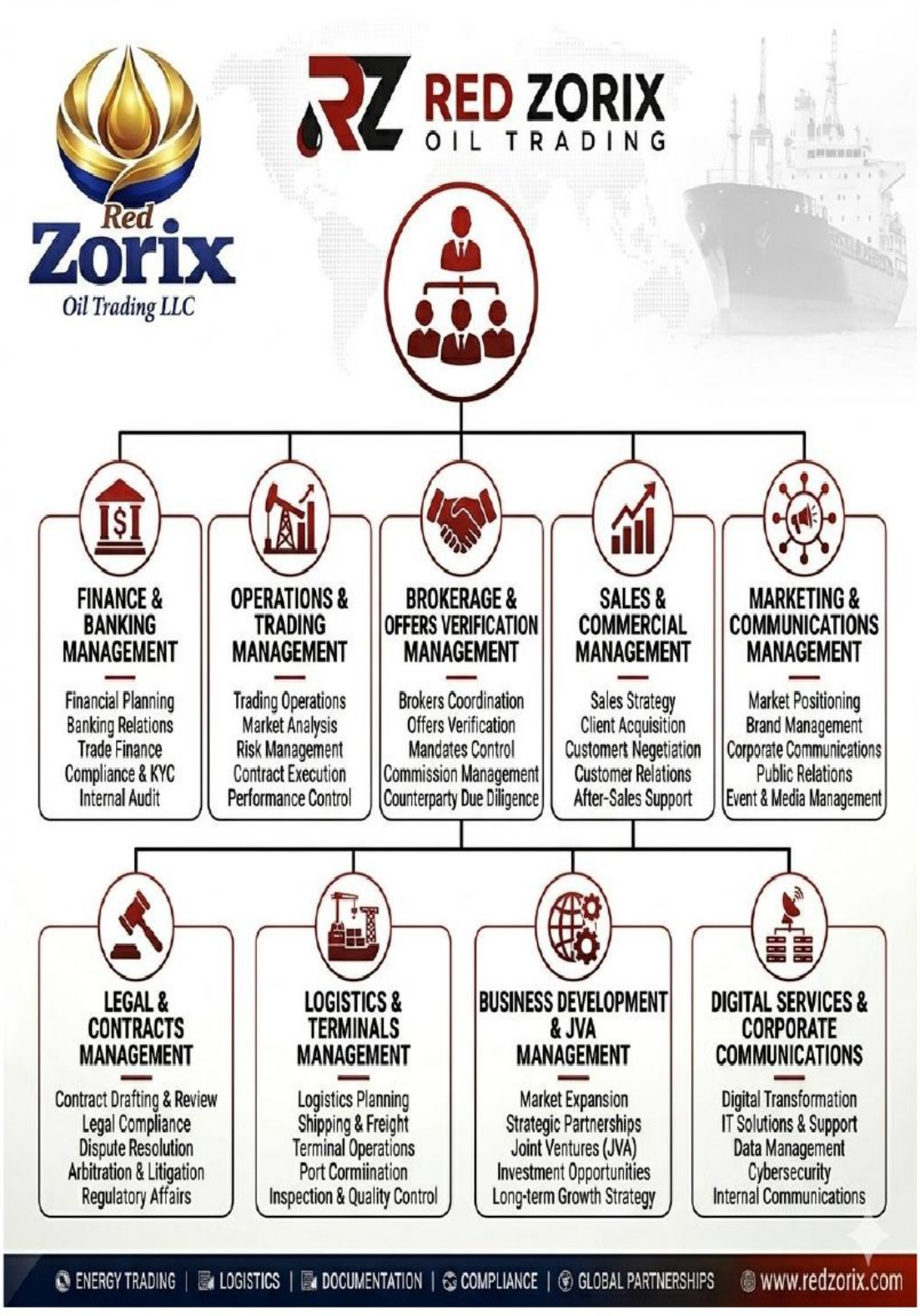
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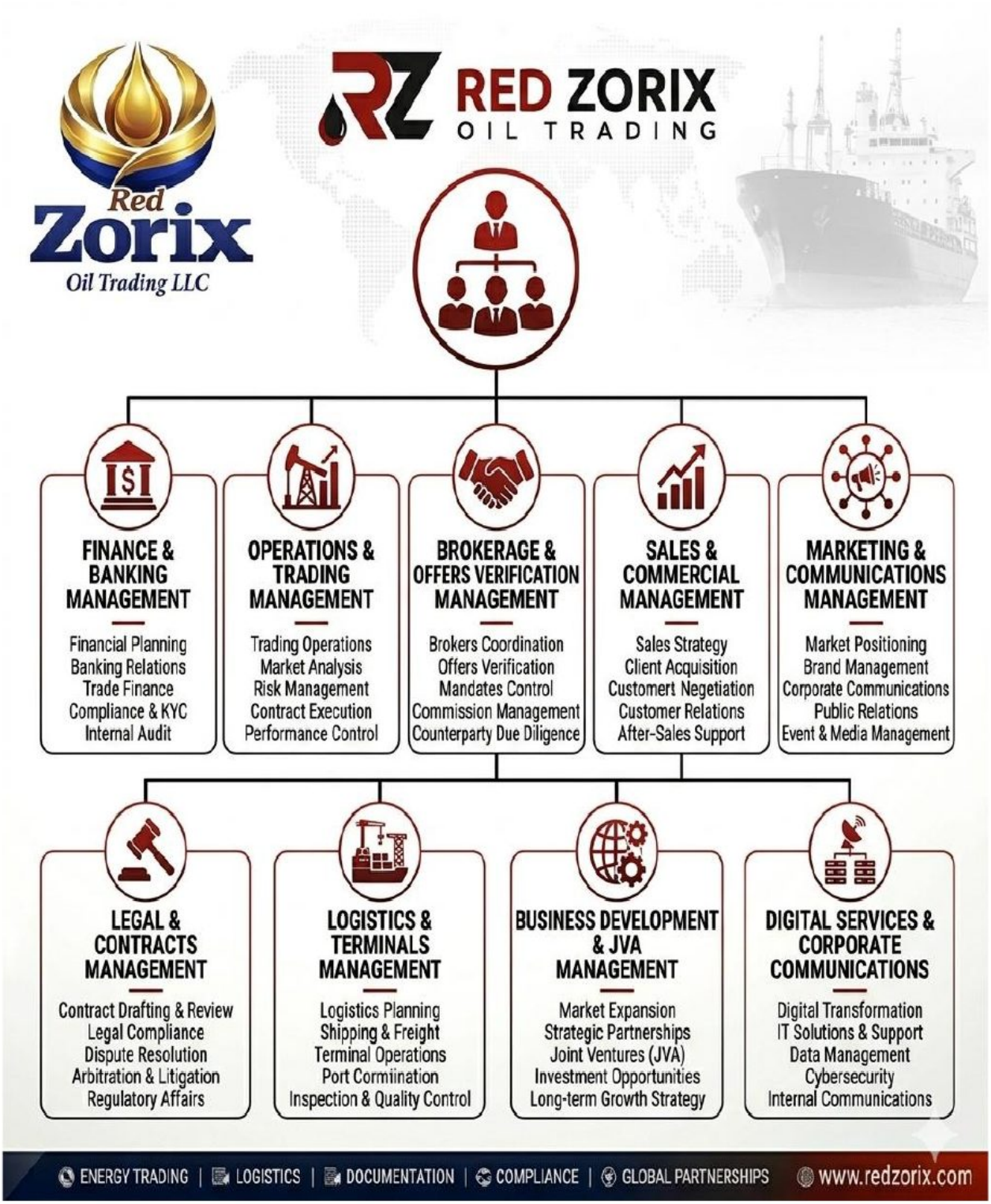
WHY WORK WITH US

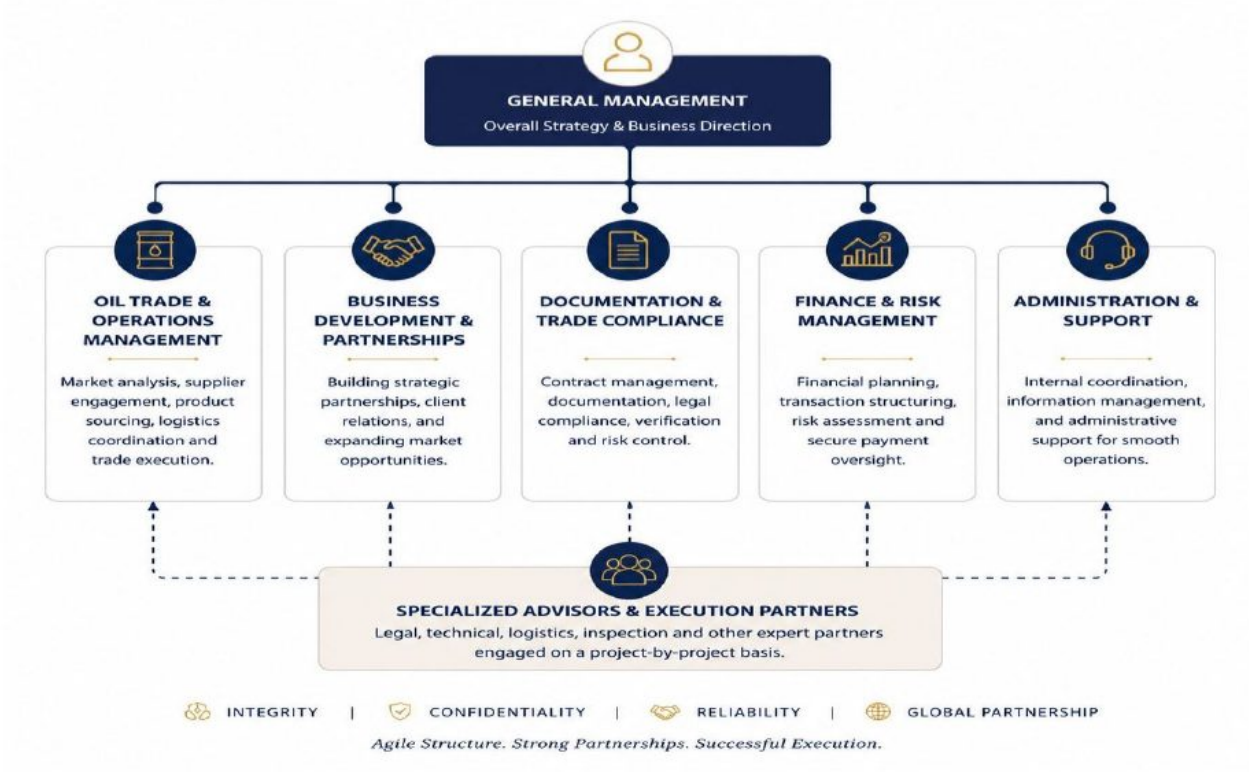
1. Structured Transactions
2. Global Market Access
3. Verified Procedures
4. Dedicated logistics support for timely deliveries.
5. Professional Communication
5. Experienced professionals dedicated to your success.
5. Personalized service tailored to your unique needs.
6. Proven results that speak for themselves.
7. Personalized service tailored to your unique needs.
8. A proven partner in your energy trading journey.

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Offers Verification
Mandates Control
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Counterparty Due Diligence
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Customer Relations
After-Sales Support
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Brand Management
Corporate Communications
Public Relations
Event & Media Management
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Arbitration & Litigation
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GENERAL MANAGEMENT
Overall Strategy & Business Direction
OIL TRADE & OPERATIONS MANAGEMENT
Market analysis, supplier engagement, product sourcing, logistics coordination and trade execution.
BUSINESS DEVELOPMENT & PARTNERSHIPS
Building strategic partnerships, client relations, and expanding market opportunities.
DOCUMENTATION & TRADE COMPLIANCE
Contract management, documentation, legal compliance, verification and risk control.
FINANCE & RISK MANAGEMENT
Financial planning, transaction structuring, risk assessment and secure payment oversight.
ADMINISTRATION & SUPPORT
Internal coordination, information management, and administrative support for smooth operations.
SPECIALIZED ADVISORS & EXECUTION PARTNERS
Legal, technical, logistics, inspection and other expert partners engaged on a project-by-project basis.
INTEGRITY | CONFIDENTIALITY | RELIABILITY | GLOBAL PARTNERSHIP
Agile Structure. Strong Partnerships. Successful Execution.


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Red Zorix
Oil Trading LLC

NETWORK & MARKET ACCESS

- We maintain an international network of suppliers, buyers, brokers, and petroleum trading partners across multiple jurisdictions.



NETWORK & MARKET ACCESS

Business Activities

- Offshore Crude Oil Trading
- Offshore Refined Product Oil Trading

License & Tax Information

DET License No.: 676874 (Since 2012)

Corporate Tax No.: 104495276800001

TRANSPARENCY PROCESS

ETHICAL COMPLIANCE

CLIENT PROTECTION

Partner Vetting

- We maintain an international network of suppliers, buyers, brokers, and petroleum trading partners across multiple jurisdictions.
- Our business model is built on market access, structured procedures, and long-term commercial relationships.

Long-term Partnerships

TRUST & PARTNERSHIP

Email & Website

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Website: www.redzorix.com

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Business Bay, Dubai
United Arab Emirates

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Red Zorix Oil Trading LLC

Licensed Oil Trading Company

Business Activities:
- Offshore Crude Oil Trading
- Offshore Refined Product Oil Trading

Our Approach

Red Zorix operates as a professional oil trading company, connecting qualified market participants through structured transactions, verified processes, risk management, and transparent commercial practices.

We focus on creating value through:

- Market knowledge and trading expertise
- Reliable commercial relationships
- Transaction structuring and coordination
- Due diligence and risk management
- Long-term strategic partnerships

Our strength is built on experience, market intelligence, and the ability to execute complex energy transactions professionally.

www.redzorix.com

RED ZORIX
OIL TRADING LLC

Our Website

Our website is a central pillar for Red Zorix, showcasing our expertise in offshore crude and refined oil product trading to connect seamlessly with international partners. It reflects our brand's unwavering commitment to integrity, transparency, and innovation in the global energy marketplace. Drive traffic to our website to explore trusted solutions, gain insights into industry leadership, and learn how sustainable growth is achieved in the evolving energy sector. Strengthen your digital presence and discover how a professional platform supports excellence in global energy commerce. Visit our website today to see how a well-structured digital pillar advances your journey forward.

Redzorix.com


R – Resilience
E – Evolution
D – Determination
Z – Zeal
O – Opportunity
R – Reliability
I – Integrity
X – Expert


Red
Zorix
Oil Trading LLC
R – Resilience
E – Evolution
D – Determination
Z – Zeal
O – Opportunity
R – Reliability
I – Integrity
X – Expert
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Red Zorix
Oil Trading LLC

Red Zorix – Our Success Is Built on Three Core Principles

1 – Strategy
With a clear and well-defined strategy, we set the right direction and choose the correct path for sustainable growth.
Our strategic framework ensures clarity, focus, and long-term vision.

2 – Structure
We operate with a solid and integrated organizational structure.
This structure enables us to build capacities, identify strengths, evaluate risks and returns, and manage operations with precision and discipline.

3 – Effective Communication
With a wide and reliable network, we create strong coordination between all parties and components involved in every transaction.
Effective communication ensures trust, speed, and seamless execution.

The Impact of Our Integrated System
Through this unified system:

- We improve decision-making
- We analyze data intelligently
- We increase efficiency and productivity
- We reduce risks
- We achieve customer satisfaction
- We create stable, long-term growth and profitability

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In oil trading, trust is never built overnight.

Trust is built through:

1. Active presence
2. Experience
3. Knowledge
4. Results
5. Visible commitment
6. A credible story and track record

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In a real oil trading transaction, these ten principles build trust:

1. Accessibility
2. Visibility
3. Neutrality
4. Responsiveness
5. Confidentiality
6. Proving capability without cost
7. Responsibility
8. Customer-centricity
9. Continuous improvement
10. Competence

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Before executing any transaction, Red Zorix turns to four core principles

S **Strengths**
What we are capable of.

W **Weaknesses**
What we need to improve.

O **Opportunities**
What the market puts before us.

T **Threats**
What can make the path difficult.

We never list these factors without first setting priorities and defining action.

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Oil trading, like any other business, depends on two main factors

01 Internal Factors

- Management structure
- Financial resources
- Technical resources
- Human resources
- Execution commitments
- Organizational culture
- Organizational structure

02 External Factors

- Economic conditions
- Laws and regulations
- Market
- Competitors
- Technology
- Governmental institutions
- Suppliers
- Customers

These factors shape the company's strategic direction and its ability to achieve the expected results of its management system and quality.

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Strategic Pathways for Oil Trading Transactions

Executed based on four operational strategies

SO **Growth Strategy**
Using which strengths can we consistently capture opportunities?

ST **Defensive / Protective Strategy**
Using which strengths can we minimize the impact of threats and risks?

WO **Improvement Strategy**
Which opportunities can we use to address and overcome our weaknesses?

WT **Retrenchment / Defensive Strategy**
How can we simultaneously reduce weaknesses and threats?

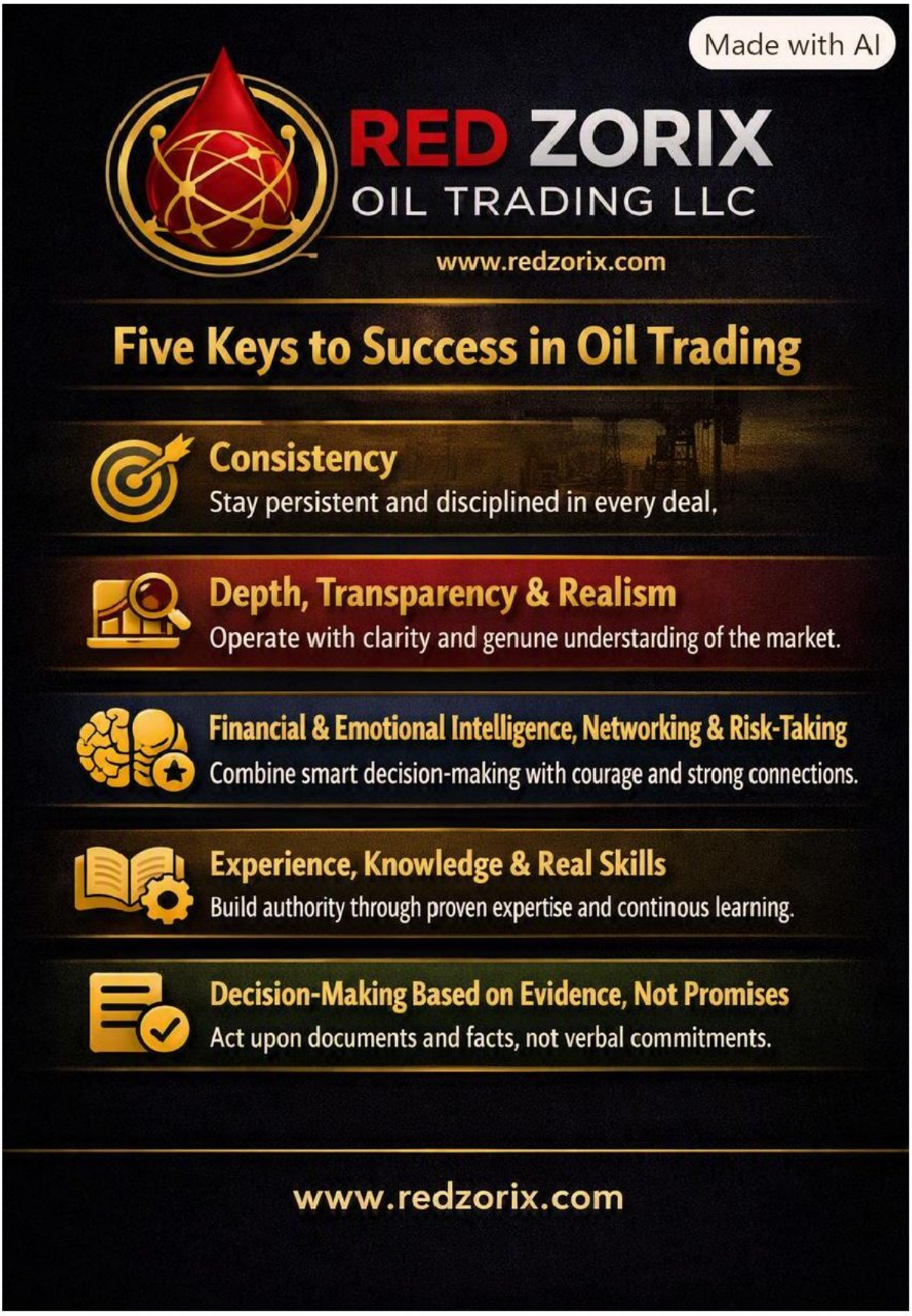
Ultimately, we choose the path after diagnosis, and make decisions after analysis.

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RED ZORIX
OIL TRADING LLC
EVERY OIL TRADE IS BUILT ON
FOUR FUNDAMENTAL PRINCIPLES
SUPPLY & DEMAND
The market drives trade. We connect opportunity with need.
TRUST & INTEGRITY
Honesty builds relationships. Trust creates long-term partnerships.
COOPERATION & RISK TAKING
We work together, manage risks and turn challenges into successful results.
RESPECT & MUTUAL BENEFIT
We value each other and aim for mutual growth and sustainable success.
STRONG PRINCIPLES.
STRONGER PARTNERSHIPS.
TRANSPARENT • RELIABLE • PROFITABLE
redzorix.com


Made with AI
RED ZORIX
OIL TRADING LLC
Seven Core Pillars of a Successful Business
Red Zorix Oil Trading LLC · www.redzorix.com
Marketing Management
Sales Management
Product Management
Leadership
Succesful Business
Product Management
Branding & Networking
Financial Resource Management
Human Resource Management


RED ZORIX
OIL TRADING LLC
ESSENTIAL PILLARS FOR SUCCESS IN OIL TRADING & PROVING AUTHORITY
1. Consistency
Maintain a steady, dependable presence and operational reliability in the market.
2. Depth, Transparency, and Realism
Cultivate thorough market insight, absolute clarity in procedures, and a grounded, realistic approach.
3. Financial & Emotional Intelligence, Networking, and Risk Management
Master emotional control during high-stakes volatility, build strategic industry networks, and manage calculated risks
4. Real Experience, Knowledge, and Practical Skill
Rely on genuine expertise and hands-on operational mastery rather than superficial understanding.
5. Decision-Making Based on Verified Documentation, Not Mere Commitments
Prioritize hard evidence, verified Proof of Funds (POF), and Proof of Product (POP) over unverified verbal promises or paper offers.


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RED ZORIX
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Five Keys to Success in Oil Trading
Consistency
Stay persistent and disciplined in every deal,
Depth, Transparency & Realism
Operate with clarity and genune understarding of the market.
Financial & Emotional Intelligence, Networking & Risk-Taking
Combine smart decision-making with courage and strong connections.
Experience, Knowledge & Real Skills
Build authority through proven expertise and continous learning.
Decision-Making Based on Evidence, Not Promises
Act upon documents and facts, not verbal commitments.
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Four Levels of Oil Trade
1
Entering the game to make profit without having Skills and Knowledge of the market.
2
Taking emotional actions to gain profit without understanding the true face of the game.
3
Time passes, gaining knowledge, experience, accepting risk, and identifying various success factors.
4
Take acsions based on watching not trusting; entering the game based on seeing, not hearing.
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In Oil Trading, Think Beyond Profit

Oil trading is not only about wealth — it is about power, control, risk management, and trust.

Remember:

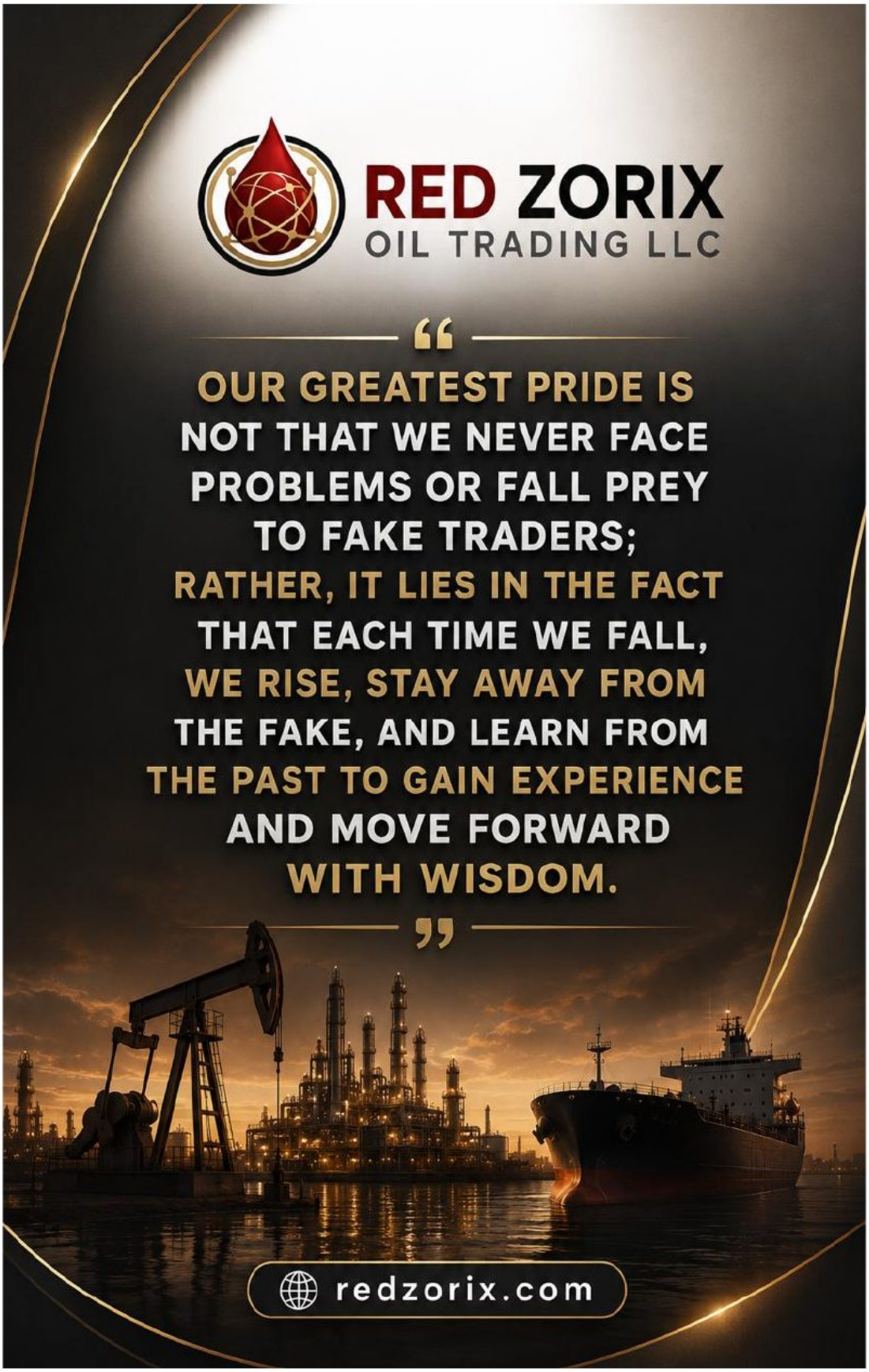
- **Identify risks** before pursuing opportunities.
- **Manage capital** and commodities with discipline.
- **Build transparent** contracts with clear responsibilities.
- **Verify commitment** through Proof of Funds (POF), and Proof of Product (POP).
- **Create win-win agreements based on trust and transparency.**

In oil trading, the distribution of power is often more important than the distribution of wealth.

The right structure protects your wealth and creates sustainable opportunities.

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Zorix
Oil Trading LLC
IN OIL TRADING,
WE KNOW THE DIFFERENCE.
WE KNOW THE DIFFERENCE
BETWEEN DISCIPLINE AND
MOTIVATION.
WE KNOW THE DIFFERENCE
BETWEEN FAKE AND
REAL.
WE KNOW THE DIFFERENCE
BETWEEN EFFECTIVENESS
AND EFFICIENCY.
THESE DIFFERENCES MAKE
OUR PRESENCE IN EVERY
TRANSACTION
NOT JUST VALUABLE — BUT ESSENTIAL.
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“
OUR GREATEST PRIDE IS
NOT THAT WE NEVER FACE
PROBLEMS OR FALL PREY
TO FAKE TRADERS;
RATHER, IT LIES IN THE FACT
THAT EACH TIME WE FALL,
WE RISE, STAY AWAY FROM
THE FAKE, AND LEARN FROM
THE PAST TO GAIN EXPERIENCE
AND MOVE FORWARD
WITH WISDOM.
”
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Our truth is like this.

At **Red Zorix Oil Trading LLC**, we believe that successful trading is more than buying and selling commodities—it is about building trust, managing risk, and creating long-term value for our business partners.

Customer satisfaction is at the heart of everything we do. We support our partners throughout every stage of the transaction—from the initial inquiry and sourcing process to contract execution, logistics, delivery, and post-transaction support—ensuring a smooth, transparent, and reliable trading experience.

Our experienced and dedicated team professionally manages every aspect of procurement, supply chain coordination, commercial operations, and transaction management with precision, integrity, accountability, and full compliance with international business standards. Our objective is to deliver efficient, secure, and successful transactions while minimizing commercial and operational risks.

Leveraging our international supply chain and extensive global business network, we provide sustainable trading solutions, competitive offers, standardized transaction procedures, and effective risk management strategies tailored to the expectations of buyers, importers, distributors, and industrial clients worldwide.

Over the years, we have established and continue to expand strong business relationships with producers, refineries, suppliers, buyers, importers, distributors, and industrial companies across more than **20 countries**, enabling us to respond quickly and efficiently to the evolving demands of global markets.

Our business covers the trading and commercial management of petroleum products, petrochemicals, natural gas, chemicals, fertilizers, and other industrial commodities. Through market expertise, commercial intelligence, and a reliable international network, we help our partners execute complex cross-border transactions with confidence.

For us, every successful transaction marks the beginning of a long-term strategic partnership—not the end of a deal. We are committed to creating sustainable value, strengthening business relationships, reducing risk, and supporting the long-term growth and success of our partners.

Our vision is to become one of the region's most trusted and respected energy trading and transaction management companies, recognized globally for **integrity, transparency, reliability, operational excellence, and customer-focused solutions.**

Red Zorix connects global supply with global demand—delivering confidence, creating value, and building lasting partnerships.

Redzorix.com

https://redzorix.com

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OIL TRADING LLC

We do not create benefit for you — we create benefit with you.

At Red Zorix, we follow one transparent principle:

Together, we build and protect three core values that define every successful partnership:





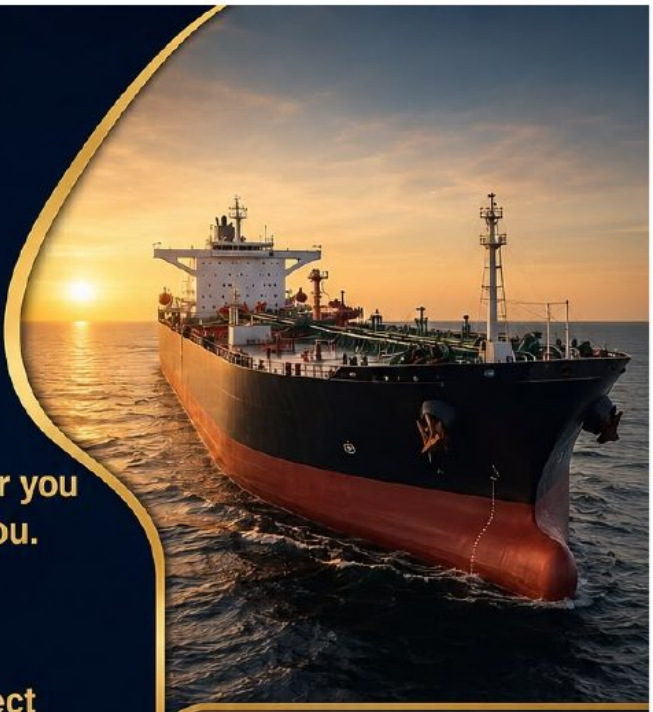
- **Mutual Respect** — The foundation of every conversation, every negotiation, every step forward.
- **Mutual Trust** — The bridge that allows real deals to move from intention to execution.
- **Mutual Purpose** — The shared objective that ensures both sides grow, win, and succeed together.

These three pillars are not slogans. They are the architecture of every deal we enter.

Red Zorix — Success is built when both sides rise together.

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Zorix
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RED ZORIX OIL TRADING LLC

5-STAGE OFFER EVALUATION & EXECUTION PROCESS

1 READ • LISTEN • UNDERSTAND

We read, listen to, and fully understand the offer, its terms, structure, requirements, and proposed procedure.



2 ANALYZE • RISK-ASSESS • DIAGNOSE

We analyze the offer, assess transactional risks, verify its logic, and identify gaps, inconsistencies, and potential obstacles.



3 ACT • RESOLVE • ADVANCE

We take appropriate action and provide practical solutions to identified issues in order to qualify the transaction for the next stage.



4 FOLLOW UP • STABILIZE • CONFIRM

We follow up systematically, stabilize the transaction framework, clarify outstanding points, and confirm both parties' readiness to proceed.



5 EXECUTE • VERIFY • OBSERVE

We exchange KYC documents, verify POP & POF, conduct physical or operational observation where applicable, and assess the actual capacity of both parties. Only after satisfactory verification do we proceed to practical execution.





OUR GUIDING PRINCIPLE

WE DO NOT EVALUATE AN OIL OFFER BY PRICE OR PROMISES ALONE. WE EVALUATE IT THROUGH UNDERSTANDING, RISK ASSESSMENT, CORRECTIVE ACTION, STABILIZATION, VERIFICATION, AND OBSERVED EXECUTION CAPABILITY.


RED ZORIX OIL TRADING LLC
EST. 2012
L/N6 676874
Dubai - UAE
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6 KEY QUESTIONS FROM BUYER TO SELLER
We want a positive answer to all 6 questions.
A "YES" is not sufficient.
Each "YES" must be supported by a verifiable document, bank confirmation, physical observation or contractual undertaking.
1
MUTUAL PENALTY GUARANTEE
Is the seller willing to execute a Mutual Penalty Guarantee in writing and in a legally enforceable form?
2
BANK-TO-BANK CONTRACT VERIFICATION
BANK
Is the seller willing to send the contract through its bank to the buyer's bank, or to provide its bank for verification of authenticity and issuance of the contract?
3
PRE-LC PHYSICAL VERIFICATION
SGS
Is the seller willing to allow the buyer, before LC activation, to visit and physically verify the stock, see the Title Holder, and provide SGS inspection for discharge at the warehouse/terminal located at the port?
4
2% PROFORMA BONUS / PERFORMANCE COMMITMENT
2%
Is the seller willing to confirm through its bank that within 24 hours after LC activation, the 2% Proforma Bonus will be activated and provided?
5
LOADING COMMITMENT
Is the seller's bank able to confirm that within 72 to 96 hours after LC activation, the seller will proceed with loading?
6
VESSEL NOMINATION & LOADING SCHEDULE
Is the seller committed to provide the Vessel Nomination and Loading Schedule within 48 hours after LC activation?
OUR DECISION PROCESS
YES
Answer
Evidence
(Documents / Bank Confirmation / On-site)
Verification
(Due Diligence & Physical Check)
Commitment
(Contractual Undertaking)
REAL PARTNERS | TRANSPARENT PROCESS | SECURE TRANSACTIONS
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GLOBAL ENERGY
A STRONGER TOMORROW

PEOPLE
RESOURCES
MARKETS
OPPORTUNITIES
A MORE SECURE ENERGY FUTURE





The Traffic Lights of an Oil Transaction

An oil transaction can be compared to a traffic light.
Professional traders do not move simply because an opportunity looks attractive.
They move when the transaction has passed the right stages.

RED – RISK
Stop.

Do not rush into the transaction.
Identify the risks, weaknesses, unknowns, and warning signs.

Ask yourself:
What can go wrong, and what evidence do we have?
At the red stage, caution is not fear — it is professional discipline.

YELLOW – VERIFICATION
Slow down.

This is the stage for due diligence and verification.
Verify the parties, authority, product, ownership, documents, financial capacity, logistics, banking route, and contractual obligations.

Do not replace evidence with promises.
Trust can open a conversation; verification must open the transaction.

GREEN – EXECUTION
Move forward.

Only when the critical risks have been identified, the essential information has been verified, and the transaction structure is acceptable should execution begin.

At this stage, confidence comes from preparation — not emotion.

RED means stop and assess.

YELLOW means verify and prepare.

GREEN means execute with control.

In oil trading, the goal is not to move fast.
The goal is to know exactly when it is safe and logical to move.


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EST 2012
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When is an oil deal real?
An oil deal enters the operational phase when the parties go beyond the promise to buy or sell and provide verifiable and observable evidence of their ability, authority, and capacity to perfo..
In a real deal, the mindset of both parties shifts to a positive, trust-building mindset:
In a real deal, the distance between buying and selling is only one thing
Proof + Observation → Real Deal

RED ZORIX
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TRUST | TRANSPARENCY | GLOBAL TRADE



We do not conduct any oil, gas, or petroleum products transaction based solely on verbal promises, **commercial representations, unverifiable documents, or documents that do not provide legally reliable evidence.**

Our payment and product acceptance process is strictly based on the following principles:

1



Exchange of Penalty Guarantee Undertakings

Before entering into financial committments, both parties must formally exchange mutually agreed contractual undertakings and Penalty Guarantee obligations, providing a clear and enforceable remedy in the event of non-performance.

2



Verification of Identity, Authority and Capacity

Both parties must exchange and verify their corporate registration documents, identification documents, authorized signatories, legal authority of representatives, relevant licenses, and evidence demonstrating their genuine capacity to perform the transaction.

3



Bank-to-Bank Exchange of Transaction Documents

The transaction contract and principal commercial documents must be exchanged through official, verifiable banking channels between the respective banks, or through another mutually agreed and independently verifiable banking mechanism.

4



Proof of Product, Ownership, Right to Sell and Financial Capacity

The Seller must provide verifiable evidence confirming that the product physically exists and is available for delivery; the Seller is the legal owner of the product or has legally authorized rights to sell and deliver it; the quantity, specification, location and status of the product can be independently verified; and the Seller has the legal and operational capacity to deliver the product in accordance with the contract.
Evidence of payment, product shipment, transfer of title/ownership and other material transaction documents must also be verifiable through the agreed banking and documentary channels.

5



Verification of Final Shipping Documents Before Release of Funds

Before the release of funds, the Buyer must receive and verify the applicable final shipping and commercial documents in accordance with the agreed transaction and payment structure, including, where applicable:

- Booking Confirmation
- Final Commercial Invoice
- Bill of Lading
- Certificate of Origin
- Inspection/Quality Certificate
- and any other documents required under the contract or Letter of Credit.

Our fundamental principle is simple:

No payment will be released solely against verbal promises, personal assurances, screenshots, copies of documents, unverifiable emails, or unsupported claims of product ownership or availability.

Every payment must be supported by **legally enforceable contractual obligations, verified identity and authority of the parties, verifiable proof of the product and the Seller's ownership/right to sell, authentic transaction documents**, and **fulfillment of the agreed contractual conditions.**

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Safe Trade • Stronger Partnerships



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Standard Operating Procedure (SOP)

We operate our oil-trading activities under a strict Standard Operating Procedure (SOP). Our decisions, actions, and commitments are driven by structured processes—not emotions, personal preferences, or verbal assurances.

SOP Framework

- Verification Process
- Capability Assessment
- Written Obligations
- Penalty & Guarantee Exchange
- Integrity & Transparency Standards
- Risk-Mitigation Management

Operational Principle

In the oil market, trust is built through documents, capability, compliance, and performance—not through verbal promises or unverified claims.

A real transaction only proceeds when the counterparty's financial, logistical, and operational capability is clearly demonstrated and validated.

Corporate Belief

At Red Zorix, we believe that every successful deal must be grounded in transparency, verification, and accountability.

Our SOP ensures that each transaction mems interation sslaris of due diligence and professional integrity.

Red Zorix
Oil Trading LLC
Offshore Crude Oil Trading // Offshore Refined Oil Product Trading

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Ontario Tower - C1804 - Business Bay - Dubai – UAE

STANDARD TRADING & DOCUMENTATION PROCEDURES

Our Commitment

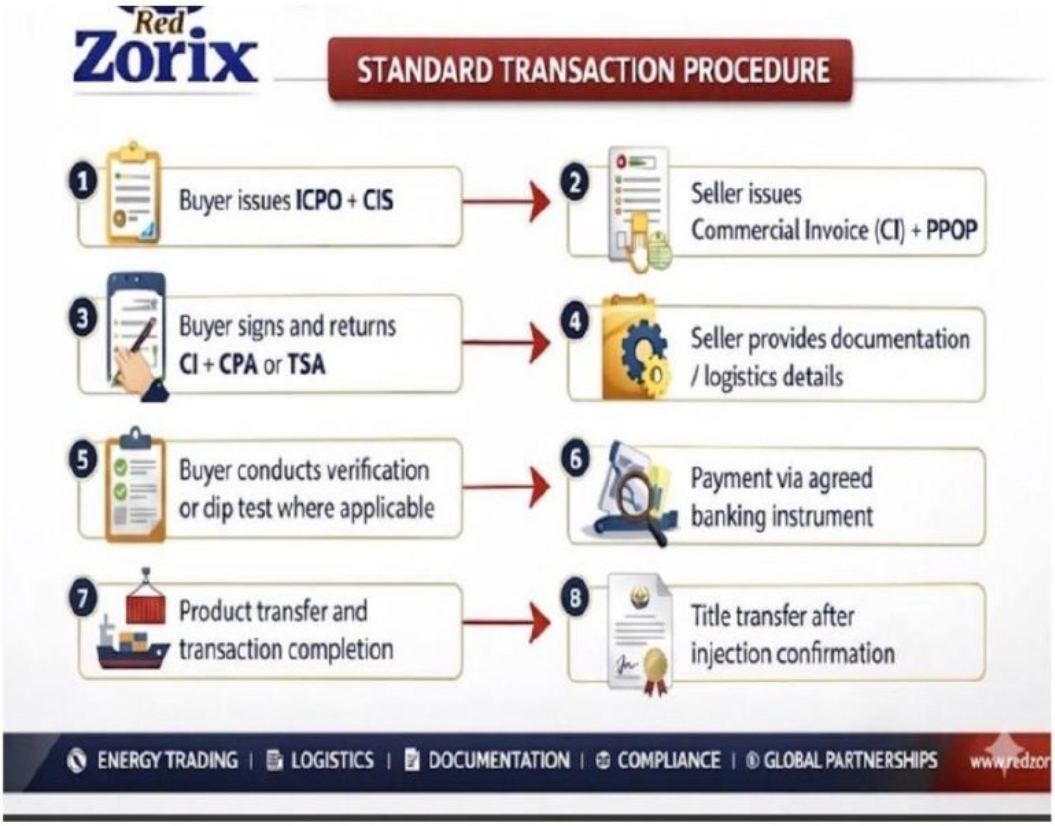
At Red Zorix Oil Trading , we operate with full transparency and professional integrity.

Whether we act as the seller or the buyer, we follow strict international compliance standards and present all required documents to ensure trust, clarity, and smooth execution of every transaction.

Official Corporate Framework

When We Act as the Seller	When We Act as the Buyer
To ensure maximum transparency, we present and verify all critical transactional documents during secure, Face-to-Face (F2F) meetings with verified buyers:	*As a reliable counterparty, we streamline the procurement process by swiftly providing the following compliance and financial assurances:*
1. Company Profile & Operational Capability 2. Commercial Invoice (CI) 3. UDTA 4. Title Holder Verification 5. Bill of Lading (B/L) 6. Quantity & Quality (Q&Q) Report 7. Certificate of Origin 8. TSR (Tank Storage Receipt) or Cargo Manifest 9. Sales and Purchase Agreement (SPA) for execution	1. ICPO + CIS + Company Capability Statement 2. Q88 & Proof of Funds (POF) 3. Endorsement of Commercial Invoice & SPA 4. Full Payment Release immediately following a successful Dip Test and Tank/Vessel sealing

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CIF DEAL PROCEDURE (Final)

1. Seller issues **Corporate Soft Offer (CSO)**.
2. Buyer issues **ICPO + CIS + POF**.
3. Seller issues **Full Corporate Offer (FCO)** or **Pro forma Invoice (PI)**.
4. Buyer reviews, signs, and returns the **FCO/PI**.
5. Seller issues the **Sales and Purchase Agreement (SPA)**.
6. Buyer signs the **SPA** and opens an **Irrevocable Documentary Letter of Credit (DLC MT700)** in accordance with the SPA.
7. Seller verifies and accepts the LC, then commences cargo preparation, loading, and shipment.
8. Cargo is inspected (if applicable) and loaded. Shipping documents are issued.
9. Cargo is shipped to the discharge port under CIF terms.
10. Seller presents the original shipping documents to the advising/negotiating bank in compliance with the LC terms.
11. Upon successful document examination, the issuing bank releases payment to the Seller.
12. Buyer receives the original shipping documents, clears the cargo, and takes delivery at the discharge port.

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1. TANK TO TANK (TTT) – DIP & PAY PROCEDURE

1. Buyer issues **ICPO + CIS + TSA + POF**.
2. Seller issues **FCO**.
3. Buyer signs the **FCO**.
4. Seller issues the **SPA**.
5. Buyer signs the **SPA**.
6. Seller provides **Partial POP**, **Tank Access Authorization**, and **TSA**.
7. Buyer conducts **SGS Dip Test**.
8. Buyer releases **MT103 / TT Payment**.
9. Seller transfers **Title Ownership**.
10. Seller injects the product into Buyer's nominated tank.

---

2. TANK TO VESSEL (TTV) – DIP & PAY PROCEDURE

1. Buyer issues **ICPO + CIS + Vessel Details + POF**.
2. Seller issues **FCO**.
3. Buyer signs the **FCO**.
4. Seller issues the **SPA**.
5. Buyer signs the **SPA**.
6. Seller provides **Partial POP** and **Loading Authorization**.
7. Buyer's vessel arrives alongside the seller's terminal.
8. Buyer performs **SGS Dip Test** in the seller's storage tank.
9. Buyer releases **MT103 / TT Payment**.
10. Seller loads the cargo into the buyer's vessel.


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Ten Legal & Commercial Clauses in Oil Trade Contracts
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1. Governing Law
2. Sanctions Clause
3. Liability Limitations
4. Payment Mechanism & Currency Risk
5. Intellectual Property & Confidentiality
6. Guarantees & Proof Documents
7. Damages & Penalty Guarantee
8. Force Majeure
9. Exit & Termination Conditions
10. Arbitration Clause in Case of Non-Performance



Negotiation Structure in a Successful Oil Transaction

A successful oil transaction requires more than an attractive price.
It requires a structured negotiation.

A professional negotiation should, whenever practical, include direct interaction—preferably face-to-face—because understanding the people behind the transaction, their capabilities, authority, communication, and willingness to take responsibility can provide valuable commercial insight.

However, physical presence alone does not create trust. Trust must be supported by **evidence**, **verification**, and **execution capability**.

The Purpose of Negotiation

Professional negotiation is not simply about winning better terms.

Its purpose is to **identify the gap between**:

What is claimed → **What can be proven** → **What can be executed**

A strong negotiator does not only ask questions. They identify problems, test assumptions, evaluate evidence, propose solutions, allocate responsibilities, and establish a practical path toward execution.

The Key Elements of a Real Oil-Trading Negotiation

A real oil-trading negotiation should address the critical elements of the transaction and, where problems arise, provide practical solutions for them:

Price	Is the price commercially realistic and sustainable?
Volume	Is the required quantity genuinely available and deliverable?
Quality	Does the product meet the agreed specification and inspection requirements?
Payment	Are the payment method, banking process, timing, and conditions clear and verifiable?
Services	What additional commercial, logistical, operational, or transaction-management services are required?
Risk	What are the major risks, who carries them, and how will they be controlled?
Guarantees	What protections and performance commitments are available to both parties?
Capabilities	Does each party have the authority, financial capacity, operational resources, and experience required to perform?
Observations & Verification	What can be independently observed, inspected, documented, and verified?
Transaction Management	Who is responsible for each stage, decision, document, deadline, and corrective action?

Red Zorix Perspective

A real negotiation should move the transaction from **discussion to clarity**, from clarity to commitment, and from commitment to **execution**.

- **Price** may open the negotiation.
- **Terms** structure the transaction.
- **Evidence** supports trust.
- **Solutions** remove obstacles.
- **Execution** proves the deal.



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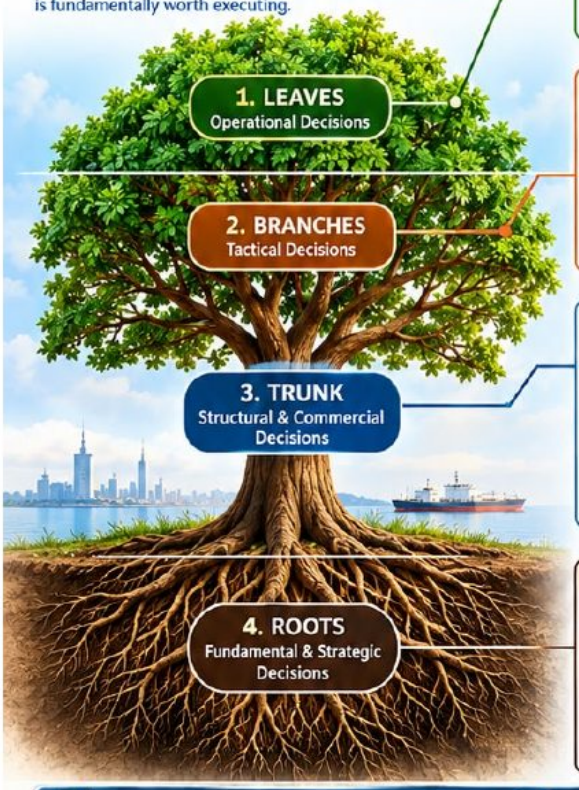
Decision-Making in an Oil Transaction

— Think Like a Tree —

Look beyond the leaves.
Understand the roots.
Build the right structure.
Execute with confidence.

Think of an oil transaction as a tree.
If you only look at the **leaves**, you may become occupied with operational details and lose sight of the structure supporting the entire transaction.

Professional decision-making moves from the leaves to the **roots** to understand **what** must be executed, **why** it must be executed, and **whether** the transaction is fundamentally worth executing.



1. Leaf-Level Decisions
Operational Decisions

This is where we deal with day-to-day execution.

- Who does what?
- Which document needs to be submitted?
- When should we follow up?
- How should communication be managed?
- What is the next action?

These decisions keep the transaction moving.

2. Branch-Level Decisions
Tactical Decisions

Here, we evaluate different paths.

- Which option is more suitable for price, payment terms, delivery, logistics, documentation, and negotiation?
- If one route fails, what is the alternative?
- Which action creates the strongest possibility of real execution?

These decisions determine which direction the transaction takes.

3. Trunk-Level Decisions
Structural & Commercial Decisions

This is where we examine the core structure of the transaction.

- Who is the real seller?
- Who is the real buyer?
- How is ownership or selling authority verified?
- What is the transaction structure?
- How are financial, contractual, banking, logistical, and legal risks managed?
- Is the structure commercially and operationally executable?

The trunk connects the strategy to execution.

4. Root-Level Decisions
Fundamental & Strategic Decisions

The roots determine whether the entire tree can survive and grow.

- Does the product actually exist?
- Does the seller genuinely have the authority to sell it?
- Does the buyer genuinely have the capacity and intention to purchase?
- Does the transaction make economic sense?
- Are the major risks identifiable and controllable?
- Is the transaction consistent with the company's long-term strategy, reputation, and objectives?

A mistake at the roots can mean that the entire transaction was built on a false or unverified foundation.

The Core Principle

The closer a decision is to the **root**, the greater its **impact on the entire transaction.**

- A mistake in the **leaves** may cause a delay.
- A mistake in the **branches** may eliminate a transaction route.
- A mistake in the **trunk** may damage the entire transaction structure.
- But a mistake in the **roots** can mean that the entire transaction was built on a false or unverified foundation.

The Right Order

In oil trading:

Healthy Roots → Strong Trunk → Right Branches → Effective Execution

Before deciding how to execute a small action, first ask:

- ✓ Are the roots sound?
- ✓ Is the trunk properly structured?
- ✓ Are the right branches being followed?

Then — and **only** then — should we focus on the **leaves.**

Red Zorix Perspective

Do not start with **execution details.**
Start by proving the foundation of the transaction.

- **Evidence** before assumption.
- **Structure** before execution.
- **Verification** before commitment.





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15 Essential Questions in an Oil Purchase Strategy

When purchasing an oil product, there are 15 fundamental questions that must be addressed. Under a disciplined purchasing strategy, every answer should be supported by observation, evidence, independent verification, risk assessment, and economic calculation before it enters the decision-making and action process.

1. Is the seller a real and legally existing company, and can its identity and authority be verified?
2. Is the seller the actual owner of the product, or does the seller have legally verifiable authority to sell it?
3. Is the seller's intention to sell genuine and supported by verifiable evidence?
4. Does the product actually exist and is it physically available and ready for delivery?
5. Does the product meet the agreed quantity, specifications, quality and contractual requirements?
6. Is the price genuinely competitive after considering quality, delivery location, logistics, costs and transaction risks?
7. Can the agreed loading and delivery schedule realistically be achieved according to the contract and market requirements?
8. Are the commercial, ownership, inspection, shipping and export documents genuine, valid and independently verifiable?
9. Are all delivery requirements—from inspection, loading and insurance to transportation and final delivery—clearly defined and practically executable?
10. Is there an appropriate and enforceable material guarantee or security mechanism to support the parties' contractual obligations?
11. Are the legal, financial, banking, operational, compliance and counterparty risks acceptable?
12. After calculating all costs, risks and obligations, will the transaction generate a genuine and acceptable profit?
13. Do we have a real, qualified and accessible buyer and market for the product?
14. Does the transaction have the potential to become a sustainable and repeatable commercial relationship, rather than being only a one-time transaction?
15. If the transaction does not proceed as planned, do we have a clear contractual and practical exit route with controlled losses and without disproportionate liabilities?

From Strategy to Decision

Claim → Evidence → Verification → Risk → Economics → Decision → Action

A positive answer to one question alone is not sufficient to justify a purchase.

The complete set of evidence must demonstrate that the transaction is sufficiently credible, executable and economically justified across:

Seller → Authority → Product → Documents → Execution
Risk → Economics → Market → Exit

Red Zorix Perspective

In oil trading, a real opportunity becomes valuable only when it can be verified, executed and converted into controlled economic value.

- ✓ Claims are easy to make.
- ✓ Evidence requires structure.
- ✓ Verification requires discipline.
- ✓ Execution requires capability.
- ✓ Profit requires calculation.

Therefore, every important purchasing decision should be based not only on what is promised, but on what can be independently verified, observed, calculated and executed.

Ignoring or failing to verify any critical element can result in the loss of capital, time, opportunity, reputation and commercial trust.

Trust should support a transaction—but evidence should drive the decision.

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MANDATE
WHO THEY ARE
A Mandate is the OFFICIAL, AUTHORIZED REPRESENTATIVE of the buyer or seller.
They hold LEGAL AUTHORITY to negotiate, approve documents, and make binding decisions.
OFFICIAL NEGOTIATION
Conducting formal discussions
DOCUMENT APPROVAL
LOI, ICPO, FCO, SPA
LEGAL REPRESENTATION
LOI, IEPO, ALC
DECISION MAKING
Approving terms & Oelivery
AUTHORITIES & COMPETENCIES
• Verified Authorization
• Product & Market Expertise
• Strong Negotiation Skills
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RED ZORIX
OIL TRADING LLC
BROKER
WHO THEY ARE
A Broker is an INDEPENDENT INTERMEDIARY connecting buyers and sellers in oil transactions. They bridge communication and facilitate access without representing either party legally.
CONNECTING PARTIES
Linking buyer and seller
INFORMATION TRANSFER
Passing details accurately
COORDINATION
Arranging calls & meetings
CONFIDENTIALITY
Protecting sensitive data
AUTHORITIES & COMPETENCIES
• Extensive Network
• Oil Market Knowledge
• Negotiation Skills
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FACILITATOR
WHO THEY ARE
RED ZORIX
OIL TRADING LLC
A Facilitator is the PROCESS ENABLER who ensures smooth, coordinated, and transparent execution of all steps in an oil transaction.
COMMUNICATION COORDINATION
Arranging calls, meetings, and document exchange
INFORMATION MANAGEMENT
Ensuring accurate and timely transfer of detials
PROCESS FOLLOW-UP
Tracking progress from introduction to contract
ISSUE RESOLUTION
Removing obstachs and clarifying misunderstandings
TRANSPARENCY & TRUST
Creating a secure and clear envionment for decision-making.
AUTHORITIES & COMPETENCIES
• Operational Coordination
• Process Management
• Market Awareness
• Non-Decision Role
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END SELLER
WHO THEY ARE
RED ZORIX
OIL TRADING LLC
A Seller is the LEGAL OWNER of the product and holds full authority to sell and deliver petroleum commodities.
PRODUCT OWNERSHIP:
Must legally own the product and have full authority to sell.
DOCUMENT ISSUANCE:
Provide verified LOI, FCO, and product specifications.
CONTRACT EXECUTION:
Sign SPA and ensure delivery terms are met.
QUALITY & QUANTITY ASSURANCE:
Guarantee product standards and shipment accuracy.
TRANSPARENCY & COMPLIANCE:
Maintain full compliance with international trade regulations.
AUTHORITIES & COMPETENCIES
Product Ownership
Quality Control
Contract Execution
Legal Authority
Process Management
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END BUYER

WHO THEY ARE

RED ZORIX
OIL TRADING LLC

A Buyer is the **FINAL PURCHASER** who provides financial proof and essures contractual fulfiliment for petroleum transactions.

FINANCIAL CAPABILITY:
Must prove readiness and ability to pay (BCL, RWA, or POF).

DOCUMENT SUBMISSION:
Issue LOI and ICPO with clear product and quantity details.

CONTRACT COMMITMENT:
Sign SPA and honor payment schedules.

VERIFICATION & DUE DILIGENCE:
Verify seller credentials and product authenticity.

TRANSACTION COORDINATION
Maintain communication with facilitators, mandates, and brokers for smooth execution.

AUTHORITIES & COMPETENCIES

- Financial Strength
- Verification
- Contract Compliance
- Financial Strength
- Market Integrity

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1

VERIFY COUNTERPARTY CAPACITY

We thoroughly verify the capability, credibility and reliability of the other party.



2

ANALYZE THE OPPORTUNITY

We assess and analyze the market, price, and commercial opportunity to ensure the best value and feasibility.



3

NEGOTIATE ON DETAILS & FACTS

We negotiate with the counterparty on legal, commercial and trade details – based on facts, evidence and real conditions.



5

SIGN A WIN-WIN CONTRACT

We conclude a clear and balanced contract built on mutual benefit and long-term partnership.



6

BUILD A PROFIT PLAN

We design a clear and realistic profitability plan to achieve sustainable returns.



7

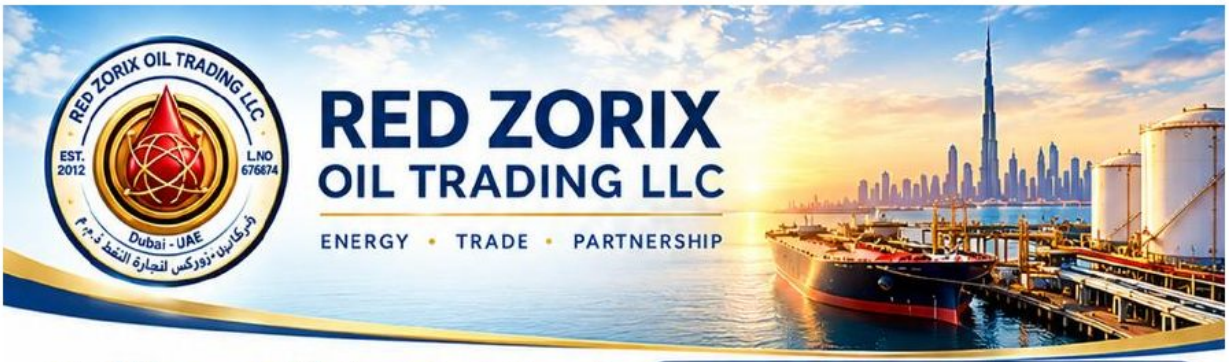
MANAGE THE DEAL

We monitor and manage the transaction throughout the entire process until final execution and delivery.

STRATEGY + DILIGENCE + EXPERIENCE = SUCCESS

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Your Trusted Oil Trading Partner



Selling Oil Is Not Just About the Product

It's About the Buyer, the Market and Creating Real Value

In the oil business, understanding the buyer is as important as understanding the product.

A buyer does not purchase a product simply because it is available. Whether the buyer intends to consume, process, distribute or resell the product, the purchase must serve a clear commercial purpose and make economic sense within the buyer's own market.

Therefore, a successful transaction is not built by just presenting a product, its specifications and a price. It is built by understanding the business behind the purchase.

OUR APPROACH

At Red Zorix, we follow a client-focused approach based on trust, transparency and value. Our commitment is to support our customers at every step of the journey.

UNDERSTAND YOUR NEEDS | PROVIDE RELIABLE SOLUTIONS | ENSURE SMOOTH EXECUTION | BUILD LONG-TERM PARTNERSHIPS

Your Success is Our Business

OUR 9 KEY PRINCIPLES

1. **Respect the Customer**
   We treat every serious buyer with professionalism, respect and transparency.
2. **Understand the Customer's Capacity**
   We seek to understand the buyer's purchasing capacity, operational capability, financial structure and execution requirements.
3. **Listen to the Customer**
   We listen carefully to what the customer needs, rather than assuming what the customer wants.
4. **Understand the Customer's Market**
   We study the buyer's target market, business model, distribution channels and commercial objectives.
5. **Understand Requests and Objections**
   Questions, concerns and objections are not obstacles. They are valuable information that helps us identify the real issue and find the right solution.
6. **Provide Practical Solutions**
   We respond with clear information, verified documents and executable solutions to address our customer's legitimate concerns.
7. **Build Confidence Through Evidence**
   Trust in oil trading should not rely on words alone. It must be supported by verified information, proper documentation, transparency and proven execution capability.
8. **Structure the Offer Around the Buyer's Market**
   Our commercial offer is tailored to the buyer's real needs, product specifications, logistics, payment terms, delivery requirements and target market.
9. **Deliver Commercial Value**
   Our goal is not just to sell a cargo.
   It is to provide a product and transaction structure that creates measurable commercial value for the buyer within his target market.

THE RED ZORIX PRINCIPLE

We do not sell oil by talking about oil alone.

We seek to understand who the buyer is, what the buyer needs, where the product will go, how the transaction will be executed, and where the commercial value is created.

FROM DISCUSSION TO EXECUTION

For us, a successful trade is:

Verified Product + Qualified Buyer + Market Understanding + Suitable Commercial Structure + Execution Capability = Sustainable Business

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Zorix
OIL TRADING LLC
WE ARE A
BUYER, RESELLER, SUPPLIER, FACILITATOR, ADVISOR AND TRANSACTION MANAGER
in the field of
Oil and Chemical Products
for you
BUYER
Procure the best products for you
RESELLER
Expand your market with quality supply
SUPPLIER
Reliable supply of oil and chemicals
FACILITATOR
Smooth and secure business connections
ADVISOR
Professional advice for smart decisions
TRANSACTION MANAGER
End-to-end management of your transactions
OIL
OIL
OIL
LPG
YOUR TRUST, OUR COMMITMENT
DELIVERING VALUE ACROSS THE GLOBE
TRUST & INTEGRITY
GLOBAL NETWORK
QUALITY ASSURANCE
PROFITABLE PARTNERSHIPS
24/7 SUPPORT
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OIL TRADING LLC

Official Checklist to Identify a Real Company in the Oil Market

(Red Zorix – Executive Version)

No.	CRITERIA	WHAT A REAL COMPANY MUST HAVE	WHY IT MATTERS	FAKE COMPANY BEHAVIOR
1	**Real Operational Capability**	• Visible product • Real terminal or storage • Loading operations • Operational team • Proven delivery history	Oil is a physical business. Real companies have assets, operations, people, and a proven ability to deliver.	• Makes big claims • Shows only documents • No real product • No operational proof
2	**Physical Presence**	• Real office • Real staff • Real equipment • A location that can be visited	A real company is physically visible and verifiable. Presence builds trust and confirms existence.	• No physical office • No real team • Only online presence • Avoids visits
3	**Authentic Product Documents**	• SGS • Q&Q • B/L • Loading photos/videos • Terminal reports	Documents with real stamps, signatures, and verifications prove the product exists and has been handled.	• Fake / edited documents • No SGS or Q&Q • No loading evidence • No terminal reports
4	**Verifiable Track Record**	• Previous contracts • Real clients • Completed operations • Official reports	Performance history is the strongest proof of a real company's reliability and experience.	• No real clients • No history • Only stories and claims • No references
5	**Real Financial Strength**	• Genuine LC • Genuine SBLC • Verifiable bank accounts • Proven payment history	Real financial capability ensures the company can pay or receive payments securely.	• Fake or unverifiable LC • Fake SBLC • No real bank proof • No payment history
6	**Real Team Structure**	• Operations manager • Finance manager • Commercial manager • Terminal team • Logistics team	A real company operates with a team. Roles and responsibilities ensure smooth execution.	• Only one person • No team structure • All handled by one WhatsApp contact

> **A real buyer is proven by payment,**
> **and a real seller is proven by delivery of the product.**
>
> In the oil market, physical reality, operational proof, and verifiable performance define a real company— not licenses, not websites, not loud claims.

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RED ZORIX — OFFICIAL CHECKLIST TO IDENTIFY A REAL COMPANY IN THE OIL MARKET

Executive Verification Version | Practical Due-Diligence Framework

No.	Verification Area	What a Real Company Should Demonstrate	Red Flags / Weak Evidence	Executive Test
1	**Real Operational Capability**	Visible product; real terminal/storage; loading operations; operational team; proven delivery history.	Claims, presentations and promises without independently verifiable operations.	**Capability over claims.** Can the operation actually be demonstrated and verified?
2	**Physical Presence**	A real office, identifiable staff, equipment/facilities where applicable, and a location that can be visited or independently verified.	Website, WhatsApp, PDFs or virtual presence presented as proof of physical capability.	**Physical reality over digital appearance.**
3	**Authentic Product Documents**	Authentic and verifiable SGS/Q&Q;, B/L, terminal/loading records, and appropriate loading evidence.	Unverifiable PDFs, recycled documents, inconsistent dates, quantities, ports, vessel or terminal information.	**Documents must be independently verifiable.**
4	**Verifiable Track Record**	Previous contracts, identifiable clients where disclosure is lawful, completed operations and reliable documentary evidence.	Stories, testimonials, screenshots or documents that cannot be independently confirmed.	**Past performance must be traceable.**
5	**Real Financial Strength**	For buyers: genuine and verifiable banking/payment capacity, authentic LC/SBLC where applicable, and credible payment history. For sellers: evidence of capacity to perform contractual obligations.	Bank claims, screenshots or MT messages treated as proof without proper bank-level verification.	**Financial capacity must be verified through appropriate channels.**
6	**Real Team Structure**	Appropriate commercial, operations, finance and logistics personnel, with responsibilities that can be independently confirmed.	One WhatsApp contact claiming to control seller, terminal, vessel, bank and buyer simultaneously.	**Professional transactions require accountable functions.**

EXECUTIVE CONCLUSION

License ≠ proof of performance. A company registration or license establishes legal existence, but does not by itself prove product ownership, operational capacity, financial strength, or successful delivery. In oil trading, the strongest indicators are **physical reality, independently verifiable documentation, financial capacity, accountable personnel, and demonstrated performance.**

This checklist is a due-diligence framework, not a legal certification. Each item should be verified through independent and appropriate sources before a transaction is committed.

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Checklist of a Real Seller

- Full transparency — A real seller provides clear information: price, terms, capacity, documents, and procedures.
- Fast and consistent communication — No delays in calls, emails, or document responses.
- Provides documents without resistance — Company papers, ownership proof, LOA, SGS, and supply evidence are shared without avoidance.
- Stable pricing and terms — Prices and conditions remain consistent; no daily changes unless justified.
- No games or time-wasting — Avoids vague phrases like "we are checking," "let's wait," or "maybe later."
- Real supply capability — Has actual capacity, port availability, loading schedule, and logistics—not just talk.
- Eager to solve problems — When issues arise, he proposes solutions instead of stepping back.
- Proposes continuation steps — Suggests meetings, calls, contract adjustments, or alternative options.
- Honest about limitations — If there is a restriction, he states it clearly instead of making unrealistic promises.
- No fake pride or silence — Maintains professional behavior without unnecessary arrogance or long silent gaps.

Key Insight

A real seller always does two things quickly:

1. Provides proof of supply
2. Initiates direct communication (call or meeting)

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Checklist of a Real Buyer

• Persistent follow-up — A real buyer actively pursues the deal and pushes it forward.

• No excuses or emotional reactions — He doesn't make excuses, disappear, or get offended.

• Doesn't avoid answering or providing documents — He does not run away from communication, compliance, or document submission.

• Eager to solve problems — When an issue appears, he looks for solutions instead of delaying.

• Price-sensitive, especially when discounts exist — Price matters to him, especially if a discount is possible.

• Doesn't use time-wasting phrases — He avoids phrases like "we will see later," "let's wait," or "we are still thinking."

• No fake pride or silent attitude — He doesn't show artificial arrogance or long silent gaps.

• Proposes solutions and continuation of negotiation — He suggests steps: calls, meetings, document updates, or negotiation adjustments.

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Buyer Due Diligence Requirements

To proceed with the transaction, the Buyer is required to provide the following documents for verification:

*** Valid Company License / Certificate of Incorporation**

*** Company Profile**

*** Official Company Website**

*** Official Company Email & Contact Number listed on the website**

*** Business History & Evidence of Financial Capacity**

*** International Trade Compliance / KYC information**

*** CEO / Authorized Signatory Passport Copy**

*** ICPO and CIS**

*** Valid CPA or TSA, where applicable, confirming the Buyer's loading/receiving and storage arrangements**

All documents must be genuine, valid, and verifiable. Red Zorix reserves the right to conduct the necessary KYC, compliance, and commercial verification before proceeding with the transaction

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Risk Management in Oil Trading

In oil trading, not all risks are the same.
Professional traders understand that risks must be classified, managed, and addressed through the right approach.

1. Circle of Control — What We Control
Areas that are directly within our responsibility:
- Selecting reliable trading partners
- Verifying documents and contracts
- Managing buyer and seller due diligence
- Controlling information flow and communication
- Following professional trading standards

2. Circle of Influence — What We Can Influence
Areas that are not fully under our control, but where we can create a positive impact:
- Negotiation conditions
- Contract structure and terms
- Cooperation between parties
- Operational risk reduction
- Building trust and transparency among partners

3. Circle of Concern — What We Cannot Control
External factors that we must monitor and prepare for:
- Global oil market movements
- Political and geopolitical developments
- International regulations and policies
- Energy price volatility
- Unexpected market events

Professional oil trading is not about eliminating all risks — it is about understanding, managing, and making intelligent decisions despite uncertainty.
Red Zorix — Building confidence through transparency, structure, and responsible trading.

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Connecting Energy to a Stronger Tomorrow

DON'T SWIM IN THE DESERT

In oil trading, if you are not a real Buyer or a real Seller, the transaction may look active—but it may have nowhere to go.

- ✔ You can exchange offers.
- ✔ You can send ICPOs.
- ✔ You can discuss prices.
- ✔ You can arrange calls and meetings.
- ✔ You can spend weeks negotiating.

But if the party on the other side does not have the product, authority, buying capacity, or financial ability to perform, you may simply be swimming in the desert.



Professional oil trading starts with one basic question:

Are you dealing with a real commercial party—or only with a chain of claims?

Before discussing price, verify:

Identity → Authority → Product → Capacity → Finance → Evidence → Execution

In oil trading, activity is not the same as progress. The right transaction begins with the right parties.

Verify first. Trade second.

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Stronger People Brighter Tomorrow
LEAD TODAY FOR A BETTER TOMORROW
50 ESSENTIAL LEADERSHIP SKILLS
The Ultimate Framework for Becoming an Inspiring Leader
PEOPLE IDEAS ACTION RESULTS
1 Emotional Intelligence
2 Communication & Relationship Building
3 Appreciation & Recognition
4 Talent Development
5 Observation Skills
6 Decision Making
7 Work-Life Balance
8 Empowering Others
9 Critical Thinking
10 Taking Action Despite Fear
11 Active Listening
12 Stress Management
13 Effective Meeting Management
14 Negotiation & Influence
15 Public Speaking
16 Creative Problem Solving
17 Self-Confidence
18 Motivation & Retention
19 Building Positive Culture
20 Goal-Oriented Focus
21 Time Management
22 Continuous Learning
23 Leading by Example
24 Empathetic Listening
25 Personal Branding & Social Impact
26 Asking the Right Questions
27 Inspiring Others
28 Personal Growth & Development
29 Persistence & Continuous Improvement
30 Positive Thinking
31 Ability to Say "No"
32 Learning from Mistakes
33 Empathy & Understanding Others
34 Knowledge Sharing
35 Innovation & Creativity
36 Curiosity & Inquiry
37 Diversity & Inclusion
38 Risk Management
39 Giving & Receiving Feedback
40 Assertive Decision-Making
41 Constructive Criticism
42 Self-Motivation
43 Planning & Forecasting
44 Strategic Thinking
45 Self-Management
46 Adaptability & Flexibility
47 Fairness & Integrity
48 Change Management
49 Staying Calm Under Pressure
50 Inspiring Through Actions
Leadership Drives Progress
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Dubai - UAE



Professional Performance in Oil Trading

It takes more than opportunity — it takes a clear strategy, the right skills and disciplined execution.

Professional performance in oil trading is built when you know:

1. **What do you want?**
   Your goal and expected outcome.
2. **What are your capabilities?**
   Capital, network, market access, supply and execution capacity.
3. **What skills do you have?**
   Negotiation, analysis, evaluation, trade management and communication.
4. **How do you manage risk?**
   Identify, verify, control and reduce risk.
5. **How do you plan to reach your goal?**
   Route, resources, timeline and responsibilities.
6. **How do you build trust?**
   Through transparency, documents, performance and proof — not just claims.
7. **How do you make an agreement?**
   Commercial terms, obligations, responsibilities, guarantees and execution plan.
8. **How do you evaluate the post-trade performance?**
   What went well, what went wrong, and what to improve.
9. **How do you assess and predict the success and benefit of the deal?**
   Based on data, cost, risk, margin and real scenarios — not just optimism.
10. **How do you turn your goal into action?**
    Decision → Action → Execution → Control → Result.

From Planning to Profit
— We Make It Happen —

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RED ZORIX OIL TRADING LLC

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Authority and Accountability in an Oil Trading Company

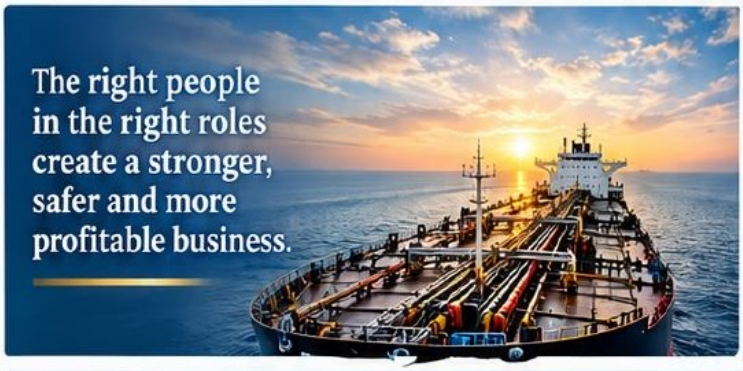
In oil trading, the management structure must clearly define who has the authority to make each decision and who is accountable for its outcome.

In a professional oil trading company, it must be clearly established:

1. Who is the owner?
2. Who is the decision-maker?
3. Who is the executor?
4. Who is accountable?
5. Who is responsible for oversight and control?

Differences of opinion are normal in any company. In fact, constructive disagreement can improve decision-making.

The real problem begins when authority is unclear, responsibilities overlap, and there is no clearly identified person accountable for the final decision.



Professionalism Must Come Before Personal Relationships

In a professional company, personal relationships must never replace competence, experience, qualifications, and performance.

When professionalism is sacrificed for personal relationships, several problems can arise:

1. **Decisions based on relationships rather than competence**
   People may be given positions or influence because of personal connections rather than their ability to perform the role.
2. **Demotivation of competent professionals**
   Qualified and experienced employees may lose motivation when performance is consistently treated as less important than personal connections.
3. **Interference and overlapping authority**
   People may interfere in decisions outside their assigned authority, creating confusion and weakening management discipline.
4. **Lack of accountability**
   When responsibilities are influenced by relationships, it becomes difficult to identify who is genuinely responsible when a decision fails.
5. **Increased commercial and operational risk**
   In oil trading, poor decisions can result in financial losses, contractual disputes, reputational damage, compliance problems, and legal exposure.

The Management Principle

Ownership, authority, execution, and accountability are different responsibilities and must not be confused.

A professional company can have disagreement, debate, and different opinions.

What it cannot afford is unclear authority, undefined responsibility, and the absence of a clearly accountable decision-maker.

- Relationships may create connections.
- **Competence** should **create responsibility.**
- **Authority** must be clearly defined.
- **Decisions** must be **documented.**
- **Execution** must be traceable.
- **Accountability** must have a clearly identified owner.



20 MANAGEMENT MISTAKES THAT CAN DESTROY AN OIL TRADING COMPANY

In the oil business, a company can lose far more than a single transaction when its management develops the wrong habits.

1. **Being excessively strict**
   Creates fear and reduces initiative and creativity within the team.
2. **Trying to control everything**
   Takes away authority, ownership, and responsibility from managers and employees.
3. **Unclear expectations from the team**
   When success is not clearly defined, accountability becomes difficult.
4. **Focusing only on results**
   Ignoring the process can encourage shortcuts and increase operational and compliance risks.
5. **Failing to provide feedback**
   Mistakes are repeated, and employees do not know what needs to be improved.
6. **Ignoring progress and achievements**
   Reduces motivation, engagement, and commitment.
7. **Keeping unsuitable employees**
   Weakens overall performance and can negatively affect capable employees.
8. **Failing to lead by example and keep promises**
   Destroys trust in management.
9. **Having no fair reward and accountability system**
   Makes strong and weak performance appear equal.
10. **Ignoring the chain of command**
    Creates confusion, overlapping responsibilities, and disorder.
11. **Not valuing teamwork**
    Turns the company into a collection of individuals rather than an integrated organization.
12. **Ignoring team and system problems**
    Allows small problems to become major operational and financial risks.
13. **Ignoring data, market intelligence, and marketing**
    Separates management decisions from actual market realities.
14. **Not taking discipline and accountability seriously**
    Weakens execution and contractual performance.
15. **Lacking customer focus**
    Disconnects the company from real customer needs and market demand.
16. **Using a rigid and subjective management style**
    Makes decisions dependent on the manager's personal preferences rather than clear systems and standards.
17. **Having no plan for future challenges**
    Leaves the company vulnerable to market changes, crises, and failed transactions.
18. **Taking personal credit for the company's successes**
    Undermines the contribution of the team and the organizational system.
19. **Blaming the team for every loss or shortcoming**
    Creates a culture of blame instead of solving the root causes of problems.
20. **Treating customers and business partners according to personal preference**
    Makes commercial relationships inconsistent, subjective, and unprofessional.

THE PROFESSIONAL MANAGEMENT PRINCIPLE

A professional oil-trading manager does not manage transactions alone.
They manage people, systems, information, risk, capital, customers, business relationships, and decision-making processes.

People · Systems · Information · Risk · Capital · Customers · Business Relationships · Decision-Making Processes

In the oil business, poor management can destroy more than a single transaction.
It can destroy team trust, company reputation, commercial relationships, and future opportunities.

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7 Factors of Success in a Real Oil Transaction VS. 7 Warning Signs of a Deal at Risk of Failure

In oil trading, a transaction should not be judged by promises, attractive prices, or impressive documents alone.

A real transaction is built through verification, evidence, capacity, financial readiness, clear contractual obligations, and correct execution.

7 Factors of Success in a Real Oil Transaction

1. **Verified Parties**
   The buyer and seller are identifiable, legitimate, authorized, and capable of performing their contractual obligations.
2. **Verified Product and Supply**
   The product, quantity, specification, origin, availability, and supply capacity can be independently verified.
3. **Clear Commercial Terms**
   Price, Incoterms, quantity, delivery location, payment terms, timelines, commissions, and responsibilities are clearly defined.
4. **Financial Readiness**
   The parties have the required financial capacity, and payment instruments and banking procedures can be independently verified.
5. **Strong Contractual Structure**
   The transaction has clear contracts, obligations, conditions precedent, performance requirements, remedies, and appropriate protections for both parties.
6. **Physical and Operational Execution**
   Storage, terminal, vessel, loading, inspection, documentation, logistics, and other operational requirements are realistically available and coordinated.
7. **Continuous Verification and Controlled Execution**
   Critical claims are verified before commitments are made, risks are monitored throughout the transaction, and each stage is completed before moving to the next.

7 Warning Signs of a Deal at Risk of Failure

1. **Unverified Identity or Authority**
   The party cannot clearly prove who they are, who they represent, or whether they have the authority to sell or buy.
2. **Claims Without Independent Proof**
   Large quantities, refinery access, product availability, title, allocation, or supply capacity are repeatedly claimed but cannot be independently verified.
3. **Constant Changes in Terms**
   Price, quantity, payment procedure, loading location, seller identity, or contractual conditions repeatedly change without a commercially reasonable explanation.
4. **Pressure to Commit Before Verification**
   The party pushes for money, documents, signatures, financial commitments, or other irreversible actions before essential verification is completed.
5. **Weak or Unclear Banking Process**
   Banking arrangements are vague, inconsistent, unverifiable, or disconnected from the actual contractual parties and transaction structure.
6. **No Credible Physical Execution Path**
   There is no convincing evidence of the terminal, storage, product, vessel, inspection, loading window, or logistics required to execute the transaction.
7. **Repeated Delays, Excuses, and Broken Commitments**
   Deadlines repeatedly pass without execution, explanations constantly change, and promised actions are not supported by measurable evidence.

Red Zorix Perspective

In real oil trading, trust is not a substitute for verification.
The practical sequence is:

Claim → Verification → Evidence → Contract → Financial Readiness → Physical Execution → Delivery

The stronger the evidence at each stage, the stronger the transaction.
A real oil transaction does not become real because people say it is real.
It becomes real when the critical claims can be verified and the transaction can actually be executed.

Red Zorix Principle

- Evidence over claims.
- Verification before commitment.
- Execution over promises.

Real Transactions. Lasting Value.



RED ZORIX OIL TRADING LLC

ENERGY • TRADE • PARTNERSHIP



7 Factors of Success and 7 Factors of Failure in Oil Trading

Success or failure in oil trading is rarely accidental.
It is usually the result of multiple choices, decisions, behaviors, and factors that are managed either correctly or incorrectly.

7 Factors of Success in Oil Trading

1. **Deep Market Knowledge and Understanding Customer Needs**
   Understand supply, demand, pricing, competition, market conditions, and, most importantly, the real needs of customers.
2. **Strategic Thinking and Data-Based Decision-Making**
   Important decisions should be based on reliable information, analysis, and evidence—not simply on emotions or assumptions.
3. **Efficient Resource Management and Higher Productivity**
   Manage capital, time, human resources, relationships, and other resources effectively to achieve better results with less waste.
4. **Flexibility and Continuous Learning**
   The oil market is constantly changing. A professional company must learn from experience, mistakes, feedback, and market developments and adapt accordingly.
5. **Accurate Planning and Realistic Goal Setting**
   Goals should be clear, measurable, and aligned with the company's actual resources, capabilities, and market conditions.
6. **Building a Strong Thinking Team and Motivating Employees**
   Sustainable business is not built by one person alone. It requires a team that can think, take responsibility, execute, and remain accountable for results.
7. **Focusing on Value Creation for Customers and Society**
   The objective is not simply to complete a transaction. It is to create real value through the right product, proper execution, risk reduction, and a better customer experience.

7 Factors of Failure in Oil Trading

1. **Lack of Market Knowledge and Understanding of Real Customer Needs**
   Selling a product that the market does not need can lead to failure, even when the price appears attractive.
2. **Emotional Decision-Making Instead of Logical Analysis**
   Unjustified trust, haste, fear, greed, or excitement can replace proper analysis and verification.
3. **Poor Resource Management**
   Mismanagement of capital, time, human resources, and business relationships can significantly reduce execution capacity.
4. **Lack of Clear Planning and Objectives**
   When the destination, strategy, priorities, and performance criteria are unclear, high activity does not necessarily lead to progress.
5. **Resistance to Change and Failure to Learn**
   A changing market gradually leaves behind companies that refuse to learn, adapt, and improve.
6. **Selecting or Retaining Inefficient People and Resources**
   The wrong team can undermine even a well-designed business strategy during execution.
7. **Excessive Focus on Competitors Instead of Customers**
   Competitors matter, but commercial decisions should begin with customer needs, value, and behavior—not simply with reactions to competitors.

Conclusion

Success in oil trading is built on three fundamental elements:

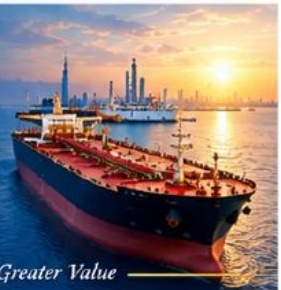
Knowledge | **Planning** | **Correct Execution**

For sustainable success, these must be supported by:

Continuous Evaluation | **Learning** | **Improvement**

In oil trading, having an opportunity is not enough.

The real difference comes from recognizing a genuine opportunity, managing its risks, and executing it correctly.



Red Zorix Perspective

Better Decisions | Lower Risks | Greater Value



14 ESSENTIAL REALITIES IN OIL TRADING

Whether you are acting as a Seller or Buyer, professional oil trading requires you to understand, demonstrate, and follow these essential realities:

1. **Credibility**
   Do you have a verifiable identity, reputation, track record, and business standing?
2. **Authenticity**
   Are the company, product, authority, documents, and transaction genuinely real and verifiable?
3. **Integrity**
   Do you act honestly, ethically, and consistently with your commitments?
4. **Transparency**
   Are the relevant facts, terms, risks, limitations, and conditions clearly disclosed?
5. **Responsibility**
   Do you take responsibility for your commitments, decisions, and obligations?
6. **Execution Capability**
   Do you have the actual capacity and resources to execute what you promise?
7. **Accountability**
   When something goes wrong, do you take ownership and provide a solution rather than shifting responsibility?
8. **Risk Tolerance**
   Do you understand the risks involved and have the ability to manage them responsibly?
9. **Professional Conduct**
   Do your communication, negotiation, behavior, and treatment of counterparties reflect professional standards?
10. **Performance**
    What have you actually accomplished? In oil trading, proven performance is more meaningful than promises.
11. **Potential**
    Do you have the genuine capacity for growth, market development, and future transactions?
12. **Leadership Capability**
    Can you make sound decisions, manage people, solve problems, and lead a transaction under pressure?
13. **Adaptability**
    Can you respond rationally and professionally when market, financial, logistical, or contractual conditions change?
14. **Learning Ability**
    Do you learn from experience, mistakes, market changes, and previous transactions—and continuously improve?

RED ZORIX PERSPECTIVE

In oil trading, these qualities should never be evaluated only through words or promises.

Claim → Evidence → Verification → Capability → Performance → Trust

Professional trust is not the starting point of a transaction.
Trust is the result of continuously verified credibility, integrity, capability, and performance.

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14 BUYER MINDSETS IN OIL TRADING

Understand the mindset • Recognize the behavior • Trade with confidence

1 Price-Oriented

Focuses mainly on the lowest price.

How Red Zorix handles it: Shows total value, not just the price.

2 Quality-Oriented

Prioritizes product specifications, standards, analysis and quality.

How Red Zorix handles it: Provides verified quality, SGS and full documentation.

3 Comparison-Oriented

Compares multiple offers, prices, sellers and terms of trade.

How Red Zorix handles it: Offers transparent, complete and competitive proposals.

4 Research-Oriented

Investigates product, seller, market, documents and risks before decision.

How Red Zorix handles it: Provides all verifiable documents and real case references.

5 Hesitant

Receives information but delays the final decision.

How Red Zorix handles it: Provides clear answers, structured process and follow-up.

6 Risk-Averse

Prioritizes reducing financial, legal, operational and credit risks.

How Red Zorix handles it: Uses guarantees, insurance, proven bank procedures and verified partners.

7 Fast Decision-Maker

Decides quickly after receiving minimum necessary information.

How Red Zorix handles it: Delivers clear, concise and reliable information for immediate action.

8 Relationship-Oriented

Values trust, past cooperation and personal/business relationships.

How Red Zorix handles it: Builds long-term partnership based on transparency, honesty and mutual benefit.

9 Distrust-Oriented

Doesn't believe claims without proof, demands verification.

How Red Zorix handles it: Provides evidence, independent verification and on-site observation.

10 Bargain-Oriented

Negotiates price, payment terms, delivery, guarantees and other conditions.

How Red Zorix handles it: Finds win-win solutions while protecting both sides.

11 Emotion-Driven

Decides based on personal trust, time pressure, excitement, fear of missing an opportunity or emotional behavior.

How Red Zorix handles it: Stays professional, uses facts and data, not emotions.

12 Logic-Driven

Decides based on data, documents, calculations, risk and economic logic.

How Red Zorix handles it: Provides analysis, numbers, scenarios and practical solutions.

13 Risk-Tolerant

Accepts higher risk for potentially higher returns.

How Red Zorix handles it: Evaluates potential, structures safeguards and manages risk.

14 Deceptive / Fake Thinking

Uses false appearance, claims or documents to create trust or pressure, while the real capacity doesn't match.

How Red Zorix handles it: Verifies identity, authority, capacity and real facts. No deal without proof.

Right Mindset Leads to Right Deals

TRANSPARENCY | TRUST | LONG-TERM PARTNERSHIP

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Global Energy. Trusted Partnership.

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OIL TRADING LLC

ENERGY • TRADE • PARTNERSHIP



In the World of Business, Two Types of Capital Matter:

1 Human Capital | **2 Financial Capital**



Money does not create money by itself.
Human thinking, knowledge, and capability create value from capital.

Therefore, instead of focusing only on financial capital, invest more in real capital — **your human capital.**

Invest in Your Human Capital

Develop and strengthen the following mindset:

Creative Thinking
To create new solutions and opportunities.

Exploratory Thinking
To discover real markets, information and opportunities.

Honest Thinking
To build credibility and lasting relationships.

Trustworthy Thinking
To earn trust and achieve long-term partnerships.



"Financial capital can be a tool in business; but human capital is the one that creates, grows and manages it better."

If you want more financial capital, first invest in your real capital — the human being, the mind, the capability.

STRONG PEOPLE | SMART THINKING | SUSTAINABLE GROWTH

www.redzorix.com



Our Key Strengths

More than capital — we bring together people, knowledge, trust and global connections to turn opportunities into successful oil trade.

Financial Capital
Funding capacity to participate in and execute viable transactions.

Banking Expertise
International trade finance, banking procedures, LCs and payment solutions.

Market Knowledge
Oil & product markets, supply and demand, pricing and risk analysis.

Trust & Credibility
With traders, product owners, buyers, sellers and investors.

Negotiation Capability
Structuring mutually beneficial and commercially viable deals.

Capital Attraction
Building investor confidence and securing financing partners.

Business Network
A wide and growing network of traders, product owners, buyers, sellers and partners.

Reputation
Personal and social standing that opens doors and builds long-term relationships.

Transaction Management
From opportunity and due diligence to contracting, financing, logistics and completion.

Risk & Crisis Management
Identifying risks, solving challenges and protecting the parties' interests.

Investor Confidence
Transparency, verification and professional execution.

Commercial Connectivity
Linking buyers, sellers, product owners, intermediaries and investors.

STRONGER CONNECTIONS • BIGGER OPPORTUNITIES

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L/No 676874
Dubai - UAE
RED ZORIX
OIL TRADING LLC
ENERGY • TRADE • PARTNERSHIP
Our Key Strengths
More than capital — we bring together people, knowledge, trust and global connections to turn opportunities into successful oil trade.
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STRONGER CONNECTIONS • BIGGER OPPORTUNITIES
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RED ZORIX
OIL TRADING LLC

INTEGRITY | TRANSPARENCY | PROFESSIONALISM

OUR SALES & BUY PRODUCTS

01 LIGHT CRUDE OIL



- API Gravity: 30° – 45°
- Sulfur: 0.05% – 1.00%
- Origin: Various
- Packing: Bulk
- Delivery: FOB / CIF

02 LIGHT NAPHTHA



- Purity: 99% Min
- RON: 60 – 70
- Sulfur: 0.1% Max
- Packing: Bulk
- Delivery: FOB / CIF

03 EN590 (10PPM)



- Standard: EN 590
- Sulfur: 10 ppm Max
- Density: 820 – 845
- Packing: Bulk
- Delivery: FOB / CIF

04 D2 (5000PPM)



- Sulfur: 5000 ppm Max
- Density: 820 – 870
- Flash Point: 55°C Min
- Packing: Bulk
- Delivery: FOB / CIF

05 GASOLINE (92/95)



- Octane: 92 / 95
- RON: 92 / 95 Min
- Sulfur: 10 ppm Max
- Packing: Bulk
- Delivery: FOB / CIF

06 JET A1



- Standard: ASTM D1655
- Freezing Point: -47°C Max
- Flash Point: 38°C Min
- Packing: Bulk
- Delivery: FOB / CIF

07 LPG / LNG



- LPG: Propane / Butane
- LNG: -162°C
- Purity: 95% Min
- Packing: Bulk
- Delivery: FOB / CIF

08 SULFER GRANULAR



- Purity: 99.5% Min
- Moisture: 0.5% Max
- Granular Size: 2-4 mm
- Packing: Bulk / Bags
- Delivery: FOB / CIF

09 UREA 46%



- Nitrogen: 46% Min
- Biuret: 1.0% Max
- Moisture: 0.5% Max
- Packing: Bulk / Bags
- Delivery: FOB / CIF

10 BITUMEN



- Penetration: 60/70, 80/100
- Softening Point: 45-60°C
- Ductility: 100 cm Min
- Packing: Bulk
- Delivery: FOB / CIF

PREMIUM QUALITY PRODUCTS | RELIABLE SUPPLY WORLDWIDE | COMPETITIVE PRICES ON TIME DELIVERY | GLOBAL NETWORK TRUSTED PARTNER

www.redzorix.com
info@redzorix.com
WhatsApp:
00971 58 526 9898
Dubai, United Arab Emirates

RED ZORIX
OIL TRADING LLC

OIL OFFER
KEY TRANSACTION INFORMATION

A TRANSPARENT, SECURE & PROFESSIONAL OIL TRADING FRAMEWORK

01	**FULL TRANSACTION PROCEDURE** • Complete step-by-step transaction procedure from ICPO to DPR & Title Transfer.	ICPO → SPA → PPOP → Buyer's ICPO → Seller Approval → Contract → Performance Guarantee → Shipment → Payment → Title Transfer
02	**PRODUCT ANALYSIS** • Product specifications, quality standards & Certificate of Analysis (COA).	**Product:** D2 Diesel EN 590 (10 PPM) **Density:** 820 – 845 kg/m³ @ 15°C **Sulfur:** Max 10 PPM **COA:** SGS / Intertek / Bureau Veritas
03	**ORIGIN OF PRODUCTION** • Country of origin & refinery / production source.	**Origin:** Kazakhstan **Refinery:** Shymkent Refinery **Production From:** CPS Pipeline **Export From:** Novorossiysk Port, Russia
04	**AVAILABLE QUANTITY** • Spot / Monthly quantity & total available volume.	**Spot Quantity:** 50,000 MT ± 5% **Monthly Quantity:** 100,000 MT ± 5% **Total Available:** Negotiable
05	**STOCK LOCATION & TYPE** • Physical stock location, terminal / tank / warehouse & stock status.	**Location:** Novorossiysk Port, Russia **Type of Stock:** Onshore Tank **Stock Status:** Ready for Inspection
06	**FINAL SELLING PRICE** • Firm / Indicative price, currency & Incoterms®.	**Price:** USD 795.00 per MT **Currency:** USD (US Dollars) **Incoterms®:** CIF ASWP
07	**PAYMENT METHOD** • Accepted banking instrument & payment terms.	**Instrument:** Irrevocable & Transferable LC MT760 / DLC or SBLC **Payment Terms:** 100% by LC at Sight
08	**DELIVERY METHOD** • FOB / CIF / CFR / TTO / TTV or applicable delivery procedure.	**Delivery Term:** CIF ASWP **Loading Port:** Novorossiysk, Russia **Discharge Port:** ASWP **Shipment:** Within 5 – 10 Working Days
09	**PROOF OF PRODUCT (POP)** • Verifiable product documentation and inspection documents.	**Documents:** Certificate of Origin, SGS Report, COA, Tank Report, Bill of Lading, Export License **Inspection:** SGS / Intertek / BV
10	**TITLE HOLDER / REFINERY / SUPPLIER / INVESTOR** • Full legal identity, corporate details, ownership / supply authority & transaction role.	**Title Holder:** Shymkent Refinery JSC **Supplier:** Red Zorix Oil Trading LLC **Investor:** Available Upon Request **Role:** Sales & Marketing / Transaction Manager

NO UNVERIFIABLE CLAIMS.
EVERY OFFER MUST BE SUPPORTED BY VERIFIABLE COMMERCIAL AND PRODUCT DOCUMENTATION.

www.redzorix.com | info@redzorix.com | +971 50 574 2204 | Dubai, United Arab Emirates

RED ZORIX OIL TRADING LLC
INTEGRITY | TRANSPARENCY | PROFESSIONALISM


Red Zorix
Oil Trading LLC
SPECIAL SUPPLY OFFER
BITUMEN 60/70
GRADE A
We are pleased to offer a reliable supply of premium-quality Bitumen 60/70 (Grade A) for international buyers under competitive commercial terms.
EN590 10ppm
(Ultra-Low Sulfur Diesel)
Density @15C 820-845 kg/m3
Sulfur content Max 10 mg/kg
Flash point Min 60C
Cetane Index Min 51
Jet A-1
(Aviation Turbine Fuel)
Density @15C 775-840 kg/m3
Freezing point Max -47C
Flash point Min 38C
Smoke point Min 25mm
LPG
(Liquefied Petroleum Gas - Butane/Propane Mix)
Vapor pressure @37.8C Max 14.5 kg/cm2
Composition Propane >50%, Butane <90%
Sulfur content Max 50 ppm
Copper strip corrosion Class 1
Fuel Oil 380 CST
Viscosity @50C Max 380 cSt
Pour point Max 30C
Sulfur content Max 3.5% or 0.5% depending on spec
Flash point Min 60C
Base Oil SN150
Kinematic Viscosity @40C cSt 29-32 cSt
Viscosity Index Min 95
Pour point Max -9C
Flash point Min 210C
Base Oil SN500
Kinematic Viscosity @40C cSt 95-105 cSt
Viscosity Index Min 90
Pour point Max -9C
Flash point Min 230C
BITUMEN 60/70
BUSINESS ACTIVITIES
Offshore Crude Oil Trading
Offshore Refined Petroleum Products Trading
LICENSE & TAX INFORMATION
DET Licence No.: 676874 (Since 2012)
Corporate Tax Registration No.: 104495276800001
CONTACT DETAILS
Office: +971 4 321 9578
Mobile / WhatsApp: +971 58 526 9898
+971 58 527 9678
EMAIL & WEBSITE
Email: info@redzorix.com
Website: www.redzorix.com
OFFICE ADDRESS
Ontario Tower, Office C-1004
Business Bay, Dubai, United Arab Emirates
PROFESSIONAL RELIABLE
TRUSTED TRADING PARTNER


Red
Zorix
Oil Trading LLC
If Do you want to earn
UP TO
$1,000,000
IN A YEAR?
You only need to do one thing:
Identify a real buyer or seller of oil products and connect with us to trade more than a million tons of their product in a year.
Your commission will be $1 per ton.
This means you will earn up to $1,000,000 in commission in a year.
Very simple. Transparent. And real.
Come grow with us.
https://redzorix.com
Red
Zorix
Oil Trading LLC


RED ZORIX
OIL TRADING LLC
ENERGY TODAY • PARTNERSHIP TOMORROW
In Oil Trading,
WE DON'T CHASE
THE CHEAPEST PRICE.
We look for REALITY.
REAL PRICE
REAL PRODUCT
REAL QUALITY
REAL COMMITMENT
A genuine seller or buyer is our
BUSINESS PARTNER.
But an unrealistic, below-market offer
is not an opportunity —
it is a commercial risk.
www.redzorix.com

YOU CAN BUY OIL FROM ANY SUPPLIER.

With **RED ZORIX**, you may pay **USD 10–20** per MT more.

BUT WHAT DO YOU RECEIVE IN RETURN?

GENUINE CONTRACTS
Legally valid, enforceable, and bank-acceptable contracts.

COMPLETE TRANSPARENCY
Clear documentation, real-time updates, and open communication.

VERIFIED PRODUCTS
Quality assured, lab tested, and SGS-verified.

REDUCED TRADING RISK
Secure procedures that protect your investment from start to finish.

PROFESSIONAL EXPERIENCE
Years of hands-on experience in global oil & energy trading.

LONG-TERM TRUST
We build partnerships, not just transactions.

Red Zorix
— OIL TRADING LLC —



"The real question isn't whether you pay **USD 10–20** more.

The real question is:
WHAT WILL IT COST YOU IF YOU PAY LESS?

IN OIL TRADING,
THE CHEAPEST DEAL IS OFTEN
THE MOST EXPENSIVE MISTAKE.

Red Zorix
— OIL TRADING LLC —

WE DON'T JUST SELL OIL.
WE DELIVER CERTAINTY.

SECURE · TRANSPARENT · PROFESSIONAL · RELIABLE

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REAL CONTRACTS • REAL TRANSPARENCY • REAL PRODUCTS • REAL PROFIT • REAL EXPERIENCE • REAL TRUST

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Zorix
Oil Trading LLC
OFFSHORE CRUDE OIL TRADING // OFFSHORE REFINERY OIL PRODUCT TRADING
For a real oil transaction, only real elements matter:
- Real Buyer
- Real POF (Proof of Funds)
- Real POP (Proof of Product)
- Real Title Holder
- ICPO, CIS & CI are not part of genuine deals.
Real Deal: Just Face-To-Face meeting between Seller & Buyer.
RED ZORIX OIL TRADING
OFFSHORE CRUDE OIL TRADING // OFFSHORE REFINERY OIL PRODUCT TRADING
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@redzorix

Made with AI

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Red
Zorix
Oil Trading LLC
In oil trading, price attracts attention, quality creates value; but truth and honesty build lasting trust.
If you do not want to fall victim to fake offers, scams, and time-wasting, evaluate our principles:
PRICE
QUALITY
TRUTH
INTEGRITY
Because the best deal is not always the cheapest deal; rather, it is a deal you can trust.
redzorix.com


Red
Zorix
OIL TRADING LLC
AT RED ZORIX,
WE DO NOT SIMPLY BUY AND SELL COMMODITIES.
WE BUILD CONFIDENCE, SECURITY, AND MUTUAL TRUST.
Our mission does not end when a contract is signed.
It ends only when you are fully confident in your purchase,
the cargo has been successfully delivered,
and the exchange of both the product and payment
has been completed safely and transparently.
Because for us, a successful transaction
is not just about selling a product—
it's about creating a long-term partnership
built on trust, reliability, and performance.
Your satisfaction is our responsibility.
Your trust is our greatest asset.
Your success is our ultimate goal.
redzorix.com

RED ZORIX
OIL TRADING LLC

NAVIGATE GLOBAL ENERGY MARKETS WITH CONFIDENCE



In the complex world of international oil trading, **transparency** is not just an **option**— it is the foundation of every successful transaction.

At **Red Zorix Oil Trading LLC**, we are committed to integrity, professionalism, and transparency throughout every stage of the transaction. Our objective is to protect our clients' time, capital, and commercial interests from the very beginning.



WHEN WORKING WITH US, YOU CAN EXPECT THE FOLLOWING PROFESSIONAL SERVICES:

- Commercial Negotiation Management
- Commercial & Legal Analysis of Transaction Structures
- Verification and Assessment of Transaction Procedures
- Due Diligence of Counterparties' Claims, Documents, and Credentials
- Strategic, Practical, and Professional Advisory Services
- Facilitation of Communications and Transaction Infrastructure
- Contract Review, Risk Management, and Protection of Your Commercial Interests

OUR MISSION

Our goal is not merely to facilitate a transaction.

Our mission is to help build **genuine, transparent, secure, and successful oil transactions** that protect the long-term interests of all parties involved.

WEBSITE
www.redzorix.com

EMAIL
info@redzorix.com

WHATSAPP
+971 58 526 9898

CONNECTING QUALITY TO THE WORLD



RED ZORIX OIL TRADING LLC

5-STAGE OFFER EVALUATION & EXECUTION PROCESS

1 READ • LISTEN • UNDERSTAND

We read, listen to, and fully understand the offer, its terms, structure, requirements, and proposed procedure.



2 ANALYZE • RISK-ASSESS • DIAGNOSE

We analyze the offer, assess transactional risks, verify its logic, and identify gaps, inconsistencies, and potential obstacles.



3 ACT • RESOLVE • ADVANCE

We take appropriate action and provide practical solutions to identified issues in order to qualify the transaction for the next stage.



4 FOLLOW UP • STABILIZE • CONFIRM

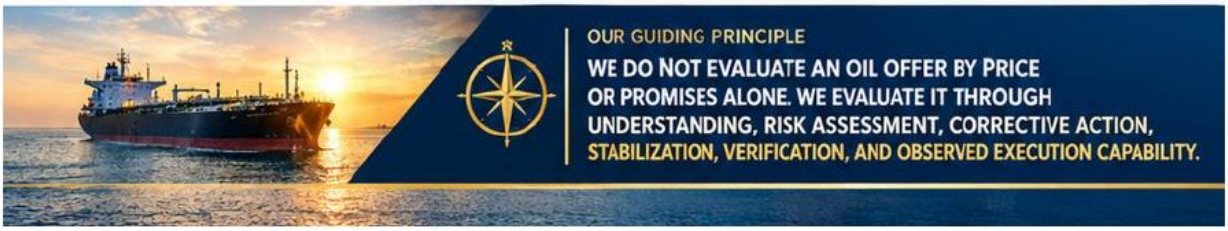
We follow up systematically, stabilize the transaction framework, clarify outstanding points, and confirm both parties' readiness to proceed.



5 EXECUTE • VERIFY • OBSERVE

We exchange KYC documents, verify POP & POF, conduct physical or operational observation where applicable, and assess the actual capacity of both parties. Only after satisfactory verification do we proceed to practical execution.





OUR GUIDING PRINCIPLE

WE DO NOT EVALUATE AN OIL OFFER BY PRICE OR PROMISES ALONE. WE EVALUATE IT THROUGH UNDERSTANDING, RISK ASSESSMENT, CORRECTIVE ACTION, STABILIZATION, VERIFICATION, AND OBSERVED EXECUTION CAPABILITY.



6 KEY QUESTIONS FROM BUYER TO SELLER

We want a positive answer to all 6 questions.

> ***A "YES" is not sufficient.***
> *Each "YES" must be supported by a verifiable document, bank confirmation, physical observation or contractual undertaking.*

1 MUTUAL PENALTY GUARANTEE

Is the seller willing to execute a **Mutual Penalty Guarantee** in writing and in a legally enforceable form?

2 BANK-TO-BANK CONTRACT VERIFICATION

Is the seller willing to send the **contract through its bank to the buyer's bank**, or to provide its bank for verification of authenticity and issuance of the contract?

3 PRE-LC PHYSICAL VERIFICATION

Is the seller willing to allow the buyer, before LC activation, to visit and physically verify the stock, see the **Title Holder**, and provide **SGS inspection** for discharge at the warehouse/terminal located at the port?

4 2% PROFORMA BONUS / PERFORMANCE COMMITMENT

Is the seller willing to confirm through its bank that within **24 hours** after LC activation, the **2% Proforma Bonus** will be activated and provided?

5 LOADING COMMITMENT

Is the seller's bank able to confirm that within **72 to 96 hours** after LC activation, the seller will proceed with loading?

6 VESSEL NOMINATION & LOADING SCHEDULE

Is the seller committed to provide the **Vessel Nomination** and **Loading Schedule** within **48 hours** after LC activation?

OUR DECISION PROCESS

YES Answer → **Evidence** (Documents / Bank Confirmation / On-site) → **Verification** (Due Diligence & Physical Check) → **Commitment** (Contractual Undertaking) → **Execution** (Real Transaction)

REAL PARTNERS | TRANSPARENT PROCESS | SECURE TRANSACTIONS

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RED ZORIX
OIL TRADING LLC

TRUST | TRANSPARENCY | GLOBAL TRADE

We do not conduct any oil, gas, or petroleum products transaction based solely on verbal promises, **commercial representations, unverifiable documents, or documents that do not provide legally reliable evidence.**

Our payment and product acceptance process is strictly based on the following principles:

1



Exchange of Penalty Guarantee Undertakings

Before entering into financial committments, both parties must formally exchange mutually agreed contractual undertakings and Penalty Guarantee obligations, providing a clear and enforceable remedy in the event of non-performance.

2



Verification of Identity, Authority and Capacity

Both parties must exchange and verify their corporate registration documents, identification documents, authorized signatories, legal authority of representatives, relevant licenses, and evidence demonstrating their genuine capacity to perform the transaction.

3



Bank-to-Bank Exchange of Transaction Documents

The transaction contract and principal commercial documents must be exchanged through official, verifiable banking channels between the respective banks, or through another mutually agreed and independently verifiable banking mechanism.

4



Proof of Product, Ownership, Right to Sell and Financial Capacity

The Seller must provide verifiable evidence confirming that the product physically exists and is available for delivery; the Seller is the legal owner of the product or has legally authorized rights to sell and deliver it; the quantity, specification, location and status of the product can be independently verified; and the Seller has the legal and operational capacity to deliver the product in accordance with the contract.
Evidence of payment, product shipment, transfer of title/ownership and other material transaction documents must also be verifiable through the agreed banking and documentary channels.

5



Verification of Final Shipping Documents Before Release of Funds

Before the release of funds, the Buyer must receive and verify the applicable final shipping and commercial documents in accordance with the agreed transaction and payment structure, including, where applicable:

- Booking Confirmation
- Final Commercial Invoice
- Bill of Lading
- Certificate of Origin
- Inspection/Quality Certificate
- and any other documents required under the contract or Letter of Credit.

Our fundamental principle is simple:

No payment will be released solely against verbal promises, personal assurances, screenshots, copies of documents, unverifiable emails, or unsupported claims of product ownership or availability.

Every payment must be supported by **legally enforceable contractual obligations, verified identity and authority** of the parties, verifiable proof of the product and the Seller's **ownership/right to sell, authentic transaction documents, and fulfillment of the agreed contractual conditions.**

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Safe Trade • Stronger Partnerships


RED ZORIX
OIL TRADING LLC
TRUST | TRANSPARENCY | GLOBAL TRADE
WE DO MORE THAN
JUST BUY AND SELL
IN THE OIL BUSINESS
CONTRACT
1
VERIFY COUNTERPARTY CAPACITY
We thoroughly verify the capability, credibility and reliability of the other party.
2
ANALYZE THE OPPORTUNITY
We assess and analyze the market, price, and commercial opportunity to ensure the best value and feasibility.
3
NEGOTIATE ON DETAILS & FACTS
We negotiate with the counterparty on legal, commercial and trade details – based on facts, evidence and real conditions.
5
SIGN A WIN-WIN CONTRACT
We conclude a clear and balanced contract built on mutual benefit and long-term partnership.
6
BUILD A PROFIT PLAN
We design a clear and realistic profitability plan to achieve sustainable returns.
7
MANAGE THE DEAL
We monitor and manage the transaction throughout the entire process until final execution and delivery.
STRATEGY + DILIGENCE + EXPERIENCE = SUCCESS
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Made with AI

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INTEGRITY | TRANSPARENCY | PROFESSIONALISM

OUR SALES & BUY PRODUCTS

01 LIGHT CRUDE OIL



- API Gravity: 30° – 45°
- Sulfur: 0.05% – 1.00%
- Origin: Various
- Packing: Bulk
- Delivery: FOB / CIF

02 LIGHT NAPHTHA



- Purity: 99% Min
- RON: 60 – 70
- Sulfur: 0.1% Max
- Packing: Bulk
- Delivery: FOB / CIF

03 EN590 (10PPM)



- Standard: EN 590
- Sulfur: 10 ppm Max
- Density: 820 – 845
- Packing: Bulk
- Delivery: FOB / CIF

04 D2 (5000PPM)



- Sulfur: 5000 ppm Max
- Density: 820 – 870
- Flash Point: 55°C Min
- Packing: Bulk
- Delivery: FOB / CIF

05 GASOLINE (92/95)



- Octane: 92 / 95
- RON: 92 / 95 Min
- Sulfur: 10 ppm Max
- Packing: Bulk
- Delivery: FOB / CIF

06 JET A1



- Standard: ASTM D1655
- Freezing Point: -47°C Max
- Flash Point: 38°C Min
- Packing: Bulk
- Delivery: FOB / CIF

07 LPG / LNG



- LPG: Propane / Butane
- LNG: -162°C
- Purity: 95% Min
- Packing: Bulk
- Delivery: FOB / CIF

08 SULFER GRANULAR



- Purity: 99.5% Min
- Moisture: 0.5% Max
- Granular Size: 2-4 mm
- Packing: Bulk / Bags
- Delivery: FOB / CIF

09 UREA 46%



- Nitrogen: 46% Min
- Biuret: 1.0% Max
- Moisture: 0.5% Max
- Packing: Bulk / Bags
- Delivery: FOB / CIF

10 BITUMEN



- Penetration: 60/70, 80/100
- Softening Point: 45-60°C
- Ductility: 100 cm Min
- Packing: Bulk
- Delivery: FOB / CIF

PREMIUM QUALITY PRODUCTS | **RELIABLE SUPPLY WORLDWIDE** | **COMPETITIVE PRICES ON TIME DELIVERY** | **GLOBAL NETWORK TRUSTED PARTNER**

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Dubai, United Arab Emirates

RED ZORIX
OIL TRADING LLC

OIL OFFER
KEY TRANSACTION INFORMATION

A TRANSPARENT, SECURE & PROFESSIONAL OIL TRADING FRAMEWORK

01	**FULL TRANSACTION PROCEDURE** • Complete step-by-step transaction procedure from ICPO to DPR & Title Transfer.	ICPO → SPA → PPOP → Buyer's ICPO → Seller Approval → Contract → Performance Guarantee → Shipment → Payment → Title Transfer
02	**PRODUCT ANALYSIS** • Product specifications, quality standards & Certificate of Analysis (COA).	**Product:** D2 Diesel EN 590 (10 PPM) **Density:** 820 – 845 kg/m³ @ 15°C **Sulfur:** Max 10 PPM **COA:** SGS / Intertek / Bureau Veritas
03	**ORIGIN OF PRODUCTION** • Country of origin & refinery / production source.	**Origin:** Kazakhstan **Refinery:** Shymkent Refinery **Production From:** CPS Pipeline **Export From:** Novorossiysk Port, Russia
04	**AVAILABLE QUANTITY** • Spot / Monthly quantity & total available volume.	**Spot Quantity:** 50,000 MT ± 5% **Monthly Quantity:** 100,000 MT ± 5% **Total Available:** Negotiable
05	**STOCK LOCATION & TYPE** • Physical stock location, terminal / tank / warehouse & stock status.	**Location:** Novorossiysk Port, Russia **Type of Stock:** Onshore Tank **Stock Status:** Ready for Inspection
06	**FINAL SELLING PRICE** • Firm / Indicative price, currency & Incoterms®.	**Price:** USD 795.00 per MT **Currency:** USD (US Dollars) **Incoterms®:** CIF ASWP
07	**PAYMENT METHOD** • Accepted banking instrument & payment terms.	**Instrument:** Irrevocable & Transferable LC MT760 / DLC or SBLC **Payment Terms:** 100% by LC at Sight
08	**DELIVERY METHOD** • FOB / CIF / CFR / TTO / TTV or applicable delivery procedure.	**Delivery Term:** CIF ASWP **Loading Port:** Novorossiysk, Russia **Discharge Port:** ASWP **Shipment:** Within 5 – 10 Working Days
09	**PROOF OF PRODUCT (POP)** • Verifiable product documentation and inspection documents.	**Documents:** Certificate of Origin, SGS Report, COA, Tank Report, Bill of Lading, Export License **Inspection:** SGS / Intertek / BV
10	**TITLE HOLDER / REFINERY / SUPPLIER / INVESTOR** • Full legal identity, corporate details, ownership / supply authority & transaction role.	**Title Holder:** Shymkent Refinery JSC **Supplier:** Red Zorix Oil Trading LLC **Investor:** Available Upon Request **Role:** Sales & Marketing / Transaction Manager

NO UNVERIFIABLE CLAIMS.
EVERY OFFER MUST BE SUPPORTED BY VERIFIABLE COMMERCIAL AND PRODUCT DOCUMENTATION.

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RED ZORIX OIL TRADING LLC
INTEGRITY | TRANSPARENCY | PROFESSIONALISM


RED ZORIX
OIL TRADING LLC
EVERY OIL TRADE IS BUILT ON
FOUR FUNDAMENTAL PRINCIPLES
SUPPLY & DEMAND
The market drives trade. We connect opportunity with need.
TRUST & INTEGRITY
Honesty builds relationships. Trust creates long-term partnerships.
COOPERATION & RISK TAKING
We work together, manage risks and turn challenges into successful results.
RESPECT & MUTUAL BENEFIT
We value each other and aim for mutual growth and sustainable success.
STRONG PRINCIPLES.
STRONGER PARTNERSHIPS.
TRANSPARENT • RELIABLE • PROFITABLE
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Official Checklist to Identify a Real Company in the Oil Market

(Red Zorix – Executive Version)

No.	CRITERIA	WHAT A REAL COMPANY MUST HAVE	WHY IT MATTERS	FAKE COMPANY BEHAVIOR
1	**Real Operational Capability**	• Visible product • Real terminal or storage • Loading operations • Operational team • Proven delivery history	Oil is a physical business. Real companies have assets, operations, people, and a proven ability to deliver.	• Makes big claims • Shows only documents • No real product • No operational proof
2	**Physical Presence**	• Real office • Real staff • Real equipment • A location that can be visited	A real company is physically visible and verifiable. Presence builds trust and confirms existence.	• No physical office • No real team • Only online presence • Avoids visits
3	**Authentic Product Documents**	• SGS • Q&Q • B/L • Loading photos/videos • Terminal reports	Documents with real stamps, signatures, and verifications prove the product exists and has been handled.	• Fake / edited documents • No SGS or Q&Q • No loading evidence • No terminal reports
4	**Verifiable Track Record**	• Previous contracts • Real clients • Completed operations • Official reports	Performance history is the strongest proof of a real company's reliability and experience.	• No real clients • No history • Only stories and claims • No references
5	**Real Financial Strength**	• Genuine LC • Genuine SBLC • Verifiable bank accounts • Proven payment history	Real financial capability ensures the company can pay or receive payments securely.	• Fake or unverifiable LC • Fake SBLC • No real bank proof • No payment history
6	**Real Team Structure**	• Operations manager • Finance manager • Commercial manager • Terminal team • Logistics team	A real company operates with a team. Roles and responsibilities ensure smooth execution.	• Only one person • No team structure • All handled by one WhatsApp contact

> **A real buyer is proven by payment,**
> **and a real seller is proven by delivery of the product.**
>
> In the oil market, physical reality, operational proof, and verifiable performance define a real company— not licenses, not websites, not loud claims.

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Buyer Due Diligence Requirements

To proceed with the transaction, the Buyer is required to provide the following documents for verification:

*** Valid Company License / Certificate of Incorporation**

*** Company Profile**

*** Official Company Website**

*** Official Company Email & Contact Number listed on the website**

*** Business History & Evidence of Financial Capacity**

*** International Trade Compliance / KYC information**

*** CEO / Authorized Signatory Passport Copy**

*** ICPO and CIS**

*** Valid CPA or TSA, where applicable, confirming the Buyer's loading/receiving and storage arrangements**

All documents must be genuine, valid, and verifiable. Red Zorix reserves the right to conduct the necessary KYC, compliance, and commercial verification before proceeding with the transaction

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