

Our Services



- Procurement Governance
- Capability Development
- Procurement Processes



- Sourcing Delivery
- Buying Teams
- Benefits Realisation



- Contract Performance
- Procurement Platforms
- Procurement Talent



- Quantity Surveying
- Building Information Modelling (BIM)
- Project Management Services

1 Procurement Governance

These services include establishing, assessing, refining procurement:

1. Structures, oversight bodies & decision-making authorities
2. Policy, procedure, process, criteria, decision-making mechanisms
3. Risk management & risk assessments to identify vulnerabilities
4. Strategy & plan, tailoring our Roadmap to your vision, mission & needs
5. Operating model, organising your people, processes & systems to deliver against your organisation's procurement strategy

Recognising the importance of good procurement governance in terms of transparency, fairness, accountability, integrity and value, Aidiation works with your organisation to establish, or review and enhance, your procurement governance framework, ensuring it is fit-for-purpose and compliant with regulatory frameworks.



2 Procurement Capability Development

These services include:

1. Performance measurement, continuous improvement, benchmarking
2. Capabilities assessment driving learning & manpower needs
3. On-the-job coaching & advice
4. Manpower to fill gaps, whilst transferring knowledge to your teams
5. Training & facilitation covering topics such as regulations, market analysis, supplier relationship management, negotiation, good governance & contract management

Aidiation enhances the skills, knowledge and competencies of your procurement professionals, and supports your organisation through continuous improvement and transformational change initiatives to enable successful procurement outcomes for all key stakeholders.



3 Procurement Processes

These services include:

1. Mapping to visualise & understand existing activities, decisions points & suggest alternatives across procurement lifecycle
2. Measurement to highlight delays, redundancies or compliance risks, including potential cost & time savings
3. Risk management to drive compliance to regulations & policies
4. Optimisation to drive efficiency whilst managing supply chain risk
5. Stakeholder mapping to identify / develop management strategies

Aidiation captures, reviews, recommends, and where relevant, enhances procurement processes, whilst maintaining compliance and adopting best practice principles.



4 Sourcing Delivery

These services include:

1. Market analysis, longlist & shortlist development
2. Supplier engagement RFI, PQQ, RFP, RFQ and relationship building
3. Evaluation & recommendation
4. Negotiation, contracting & mobilisation
5. Performance tracking and measurement against contract deliverables

Aidiation takes your tenders to market, leveraging its expertise in local, regional and global markets to identify parties with capability, capacity and propensity to support your organisation in delivering its vision and strategy.



5 Buying Teams (Category / General)

These services include:

1. Market analysis driving competition / insights / innovation
2. Inventory & demand planning, to optimise supply chain
3. Identification, evaluation & recommendation of 3rd parties
4. Contracting, onboarding, integration of 3rd parties
5. Requisition & purchase order management, to ensure timeliness
6. Supplier relationship management, building strong relationships that drive performance

Aidiation establishes or augments specialist teams with buyers who understand your vision, intent, and the nuanced requirements necessary to achieve the pre-requisite quality.



6 Benefits Realisation

These services include:

1. Identification / definition of strategic, operational & commercial benefits e.g. cost, efficiency, quality, risk reduction & sustainability
2. Setting measurable objectives e.g. KPIs that support benefits realisation. Developing mechanisms to assess performance
3. Tracking delivery against KPIs to ensure benefits realisation
4. Reporting benefits through clear structures / dashboards to provide insights. Periodic strategy review to optimise realisation
5. Institutionalise change becoming BAU to ensure sustained value

Aidiation drives benefits realisation across your procurement organisation, delivering wins in terms of price, quality and time, and enabling delivery against your organisation's vision and strategy.



7 Contract Performance

These services include:

1. Negotiation / contracting to agree scope, terms, cost, programme
2. Leveraging analysis tools & techniques to develop mechanisms to monitor KPIs, including dashboards & reporting frameworks
3. Identifying improvement areas & proposing actions to enhance
4. Identifying & analysing lessons learned from performance reviews to develop / oversee roadmaps for future improvement
5. Drive realisation of sustainability and ethical sourcing objectives

Aidiation manages delivery against agreed contracts, identifying strategic insights, benchmarking, and driving quality, timeliness, and returns to the bottom line, as well as future investment and growth opportunities.



8 Procurement Platform Optimisation

These services include:

1. Increasing the use of procurement platforms for related activity
2. Automating workflows and reduce manual tasks
3. Data driven decision making using analytics to inform decisions
4. Supplier integration to support efficient 3rd party transactions
5. Driving compliance to source to pay policy & procedure
6. Reducing overhead & risk through increased digitisation

Aidiation assesses your organisation's procurement platforms and associated data management, and works with your organisation to maximise the efficiency, effectiveness and value, driving compliance to KSA regulations and automating key controls wherever possible.



9 Procurement Talent

These services include:

1. Immediate capacity / triage
2. Augmentation of existing capability - Secondments
3. Strategic and operational support (short, medium and long term)
4. Project support pre & post contract
5. Procurement process outsourcing & shared services

Aidiation can provide your organisation with access to best-in-class procurement experts from our deep pool of experienced talent, including director-level immediately available on-shore to meet with you to discuss your requirements.

