

This is the 1st Affidavit of Cecil Cheveldave made on July 29, 2020

NO. S1913131 VANCOUVER REGISTRY

IN THE SUPREME COURT OF BRITISH COLUMBIA

BETWEEN:

MICHAEL NEIL STREET and MARIELLE JACQUELINE ANGELLA BRULE

PLAINTIFFS

AND:

SATHER RANCH LTD. by its Court Appointed Receiver and Manager, G. Moroso & Associates Inc.

DEFENDANT

AFFIDAVIT

- I, Cecil Cheveldave, of Suite 600 I, 235 First Avenue, Kamloops BC, V2C 3J4, MAKE OATH AND SAY THAT:
- 1. I am President of C. Cheveldave & Associates Ltd., the Receiver of Sather Ranch Ltd. (the "Receiver"), and as such have personal knowledge of the matters and facts herein deposed to except where stated to be on information and belief and where so stated do verily believe the same to be true.
- 2. Pursuant to a Receivership Order granted on November 21, 2019 by Mr. Justice Walker of this Honourable Court, the Receiver was granted authority to sell the property located on 1313 Greyback Mountain Road, Penticton, British Columbia, V2A 8T4 and legally described as:

PID: 011-781-441

SUB LOT 8, DISTRICT LOT 2711 SIMILKAMEEN DIVISION YALE DISTRICT PLAN 1190

(the "Property")

- 3. The Property was listed for sale on June 23, 2020 for \$1,595,000.
- 4. An offer was received on July 4, 2020 for \$1,600,000. Negotiations ensued concerning various conditional subjects and related time frames. On July 9, 2020, the offer of \$1,600,000 was accepted.
- 5. Attached hereto and marked **Exhibit "A"** to this my Affidavit is a copy of an appraisal prepared by Mr. Lionel Hoffman of NCA Commercial Inc. dated January 30, 2020 (the "**Appraisal**". The Appraisal indicates the current market value of the Property is \$1,050,000 subject to the appraiser's assumptions, qualifications and limited conditions as cited in the Appraisal.
- 6. Attached hereto and marked **Exhibit "B"** to this my Affidavit is a true copy of the Contract of Purchase and Sale made by Dennis Brodersen and Kim Brodersen which is the subject of this application.
- 7. Attached hereto and marked **Exhibit "C"** to this my Affidavit is a copy of a Marketing Report dated July 20, 2020 received from the listing realtor.
- 8. The Receiver has approved the purchase price offered and is recommending to this Honourable Court that this sale transaction be approved as the amount offered is more than the appraised value for the Property.

SWORN BEFORE ME at Kamloops,) British Columbia, this 29th day of)

July, 2020

A Commissioner for taking affidavits) in British Columbia or a Notary

Public in and for British Columbia.

Hal Hicks

Barrister & Solicitor

FULTON & COMPANY LLP

#300 - 350 LANSDOWNE STREET

KAMLOOPS, BC V2C 1Y1

CECIL CHEVELDAVE





Market Value Appraisal

Acreage Property 1313 Greyback Mountain Road Penticton, British Columbia Exhibit A referred to in the Affidevit

of <u>Cacil</u> Cheveldave

January 30, 2020 sworn before ms the 29thday of July

Prepared for:

A Commissioner for taking Alfidavits for British Columbia

C. Cheveldave & Associates Ltd. Receiver - Manager of Sather Ranch Ltd. Suite 600 - I, 235 First Avenue Kamloops, British Columbia V2C 3J4

Prepared by:

Lionel Hoffmann, AACI, P.App. BBA. NCA Commercial Inc. T. 250-868-9244 E. lionel@ncacommercial.com



Suite 306 – 1824 Gordon Drive, Kelowna, BC V1Y 0E2

Tel: (250) 868-9244
Toll Free: 1-844-644-7815
www.ncacommercial.com
info@ncacommercial.com

File: 20-1758-LH

January 30 2020

C. Cheveldave & Associates Ltd Receiver – Manager of Sather Ranch Ltd Suite 600 – I, 235 First Avenue Kamloops, British Columbia V2C 3J4

Dear Sir:

Re: Market Value Appraisal

Acreage Property

1313 Greyback Mountain Road, Penticton, British Columbia

In response to your request, I have completed an inspection of the subject property described herein and an analysis of relevant data for the purpose of providing an opinion of the current market value, exclusive of the modular home.

In view of the potential high level of market variance/volatility regarding this category of property, the market value of the subject property, conditional to the qualifications, assumptions and limiting conditions contained herein, is concluded at \$1,050,000, with a conceivable range from \$950,000 to \$1,150,000.

ONE MILLION FIFTY THOUSAND (\$1,050,000) DOLLARS

The attached report, containing 48 pages of text and 3 exhibits in the Addenda, represents the basis for the opinions expressed herein.

Sincerely,

NCA Commercial Inc.

Per:

Lionel Hoffmann, AACI, P. App, BBA/lbh



Table of Contents

	<u>Page</u>
Title Page	1
Letter of Transmittal	2
Table of Contents	3
Summary of Salient Facts and Important Conclusions	5
Definition of the Appraisal and Property Identification	6
Purpose, Use and Scope	6
Purpose of the Appraisal	6
Intended Use and Intended Users	6
Scope of Work	6
Effective Date of Opinion of Value	6 7
Property Identification	7
Civic Address	7
Legal Description	7
Property Rights Appraised and Definitions	7
Property Rights Appraised	7
Market Value	7
Exposure Time	8
Assumptions and Limiting Conditions	8
Confidentiality and Use Parameters	8
Accuracy of Gathered Information	9
Legal and Environmental Parameters	10
Extraordinary Assumptions and Hypothetical Conditions	11
Figure 1 - Regional Map	12
Regional Description	13
Overview	13
Location	13
Population	13
Economic Overview	13
Real Estate Association	14
Building Permit Statistics	15
Real Estate Overview	16
Conclusion	18
Property Description	10
Subject Photography	19 19
Figure 2 - Ortho Map	25
Figure 3 - Location Map	
Figure 4 - Cadastral Map	26 27
Figure 5 - Extract from Plan 1190	28
Location	29
Overview	29
Site Description	29
Size and Dimensions	29
Terrain and Topography	30
Access and Services	30
Soils and Environmental	30
Hydrology	30
Non-Financial Encumbrances	31



		<u>Page</u>
	Grazing Licence	31
	Land Use Controls	32
	Zoning	32
	Official Community Plan	33
		35
	Agricultural Land Reserve	36
	Assessment and Market History	
	Assessment	36
	Market History	36
Valuation		37
	Highest and Best Use	37
	Preamble	37
	Analyses and Conclusion	38
	Land Valuation	39
	Comparable Sales Schedule	39
	Comparable Sales Summary	45
	•	46
	Analysis	·-
	Conclusion	46
Cartification	nn	48

ADDENDA

Exhibit A – Land Title Documents Exhibit B – Zoning Regulations Exhibit C – Appraiser's Qualifications



Summary of Salient Facts and Important Conclusions

TYPE OF PROPERTY: - Acreage property.

CIVIC ADDRESS: - 1313 Greyback Mountain Road, Penticton, B.C.

LEGAL DESCRIPTION: - Sub Lot 8, District Lot 2711, Similkameen Division

Yale District, Plan 1190.

DATE OF OPINION: - January 30, 2020

LOT AREA: - 80.3 acres

IMPROVEMENTS: - Improvements include riding arena, hay yard, pens

and corrals. As per the terms of reference, the 1,485 square foot modular home is excluded for this

valuation.

ZONING: - RA, Resource Area.

OFFICIAL COMMUNITY PLAN: - RA, Resource Area.

AGRICULTURAL LAND RESERVE: - 55 acres inside the ALR

HIGHEST AND BEST USE: - Cattle operation or alternate agricultural use.

ESTIMATE OF MARKET VALUE BY

THE DIRECT COMPARISON APPROACH: - \$1,050,000 with a conceivable range from \$950,000

to \$1,150,000.





Definition of the Appraisal and Property Identification

Purpose, Use and Scope

PURPOSE OF THE APPRAISAL

The purpose of the appraisal is to estimate the market value of the subject property's fee simple interest, exclusive of the modular home, conditional to the qualifications, assumptions and limiting conditions contained herein.

INTENDED USE AND INTENDED USERS

This report is prepared for the exclusive use of **Cheveldave & Associates Ltd** ("Client"). The intended use of the report is to provide an informed basis for property disposition. This report and its contents are considered confidential between the client and the appraiser and will not be conveyed or disclosed to any other party without the client's permission. No other person or party, other than the identified intended users, should rely on this report for any other purpose or use and liability to all such persons or parties is denied.

SCOPE OF WORK

The scope of work utilized in this appraisal assignment is in conformance with the Canadian Uniform Standards of Professional Appraisal Practice (CUSPAP) and is specific to the needs and requirements of the intended users and purpose as defined herein. All relevant material is contained within this report including discussion and reasoning of appropriate data and analyses utilized in the appraisal process to develop an opinion of value. Additional documentation has been retained on file if required for future reference. Data sources and the scope of this report included inspections of the neighbourhood, subject property and comparative sales analyzed herein, review of pertinent municipal land use bylaws and maps and survey plans, thorough market research and analysis of sales for comparative analysis, data sources include Kamloops Land Title Office, Landcor Data Services, municipal data, NCA Commercial Inc. data bank; and appraisal and real estate sources familiar with the real estate market, and the application of the Direct Comparison Approaches in estimating market value.

EFFECTIVE DATE OF THE OPINION OF VALUE

The Effective Date is defined in Section 3.20 of the Canadian Uniform Standards of Professional Appraisal Practice (CUSPAP 2020) as:



"The date at which the analyses, opinions and conclusions in an assignment apply."

The Effective Date of the Appraisal is January 30, 2020. The subject property was inspected on January 23, 2020.

Property Identification

CIVIC ADDRESS

1313 Greyback Mountain Road, Penticton, B.C.

LEGAL DESCRIPTION

Sub Lot 8, District Lot 2711, Similkameen Division Yale District, Plan 1190.

Parcel Identifier No.: 011-781-441

Property Rights Appraised and Definitions

PROPERTY RIGHTS APPRAISED

With reference to the *Appraisal of Real Estate*, Third Canadian Edition, 2010, the fee simple interest/estate is defined as an:

"...absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the four powers of government: taxation, expropriation, police power, and escheat."

Conditional to the expressed qualifications and assumptions contained herein, the subject property is appraised as though free and clear of all charges, liens and encumbrances, whether existing or otherwise, unless otherwise stated.

MARKET VALUE

The definition of market value accepted by the Appraisal Institute of Canada, as indicated in Section 3.44 of the 2020 edition of the "Canadian Uniform Standards of Professional Appraisal Practice" are as follows:

"The most probable price, as of a specified date, in cash, or in terms equivalent to cash, or in precisely revealed terms, for which the specified property rights should sell after reasonable exposure in a competitive market under all conditions requisite to a fair sale, with the buyer and



seller each acting prudently, knowledgeably, and for self-interest, and assuming that neither is under duress."

EXPOSURE TIME

With reference to the 2020 edition of the "Canadian Uniform Standards of Professional Appraisal Practice", as indicated in Section 3.21, exposure time is defined as:

"The estimated length of time the property interest being appraised <u>would have been offered</u> on the market before the hypothetical consummation of a sale at the estimated value <u>on the Effective Date</u> of the appraisal."

The Appraisal of Real Estate, Third Canadian Edition, 2010, defines exposure time as:

"the estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale, at market value, on the effective date of the appraisal; a retrospective estimate based upon an analysis of past events assuming a competitive and open market."

And further clarified:

"The overall concept of reasonable exposure time encompasses not only adequate, sufficient and reasonable time, but also adequate, sufficient and reasonable marketing effort. The reasonable exposure period is a function of price, time and use, not an isolated opinion of time alone."

A typical market exposure period, terminating at the date of appraisal, considering economic and real estate market conditions, property location and physical characteristics, is estimated at ±12 months.

Assumptions and Limiting Conditions

CONFIDENTIALITY AND USE PARAMETERS

This report is prepared at the request of the client and for the specific use referred to herein. The client has agreed that the performance of this appraisal and the report format are appropriate for the intended use. It is not reasonable for any other party to rely on this appraisal without first obtaining written authorization from the client, the author and any supervisory appraiser. Liability is expressly denied to any other party that does not obtain written consent and, accordingly, no responsibility is accepted for any damage suffered by any such person as a result of decisions made or actions based on this report. Diligence by the client and all intended users is assumed.

The contents of this report are confidential and will not be disclosed by the author to any party except as provided for by the provisions of the Canadian Uniform Standards of Professional Appraisal Practice ("The Standards") and/or when properly entered into evidence of a duly qualified judicial or quasi-judicial body. The



appraiser acknowledges that the information collected herein is personal and confidential and shall not use or disclose the contents of this report except as provided for in the provisions of the Canadian Uniform Standards of Professional Appraisal Practice (the "Standards") and in accordance with the appraiser's privacy policy. The client and any authorized intended user agrees that in accepting this report, it shall maintain the confidentiality and privacy of any personal information contained herein and shall comply in all material respects with the contents and in accordance of the appraiser's privacy policy and with the Personal Information Protection and Electronic Documents Act (PIPEDA).

This appraisal report, its content and all attachments/addendums and are the property of the author who has signed this report. The client, intended users and any other party are strictly forbidden and no permission is expressly or implicitly granted or deemed to be granted, to modify, alter, merge, publish (in whole or in part) screen scrape, database scrape, exploit, reproduce, decompile, reassemble or participate in any other activity intended to separate, collect, store, reorganize, scan, copy, manipulate electronically, digitally, manually or by any other means whatsoever this appraisal report, addendum, all attachments and the data contained within for any commercial, or other, use.

If transmitted electronically, this report will have been digitally signed and may be secured with personal passwords to lock the appraisal file. Due to the possibility of digital modification, only originally signed reports and those reports sent directly by the appraiser, can be relied upon without fault.

Where the intended use of this report is for financing or mortgage lending, it is the lender's responsibility to complete thorough due diligence which reasonably concludes that the borrower has the intention and capacity to repay the loan. We assume no responsibility for loans made where the borrower lacks the ability or motivation to repay the loan, or where the lender has not followed prudent lending practices.

Because market conditions, including economic, social and political factors change rapidly and, on occasion, without warning, the market value estimate expressed as of the date of this appraisal cannot be relied upon as of any other date except with further advice from the appraiser and confirmed in writing.

This report is completed on the basis that testimony or appearance in court concerning this appraisal is not required unless specific arrangements to do so have been made beforehand. Such arrangements will include, but not necessarily be limited to, adequate time to review the appraisal report and data related thereto and the provision of appropriate compensation.

ACCURACY OF GATHERED INFORMATION

Any/all exhibits presented are for illustration purposes only. A survey of the property has not been completed by the appraiser. Any sketch in the appraisal report shows approximate dimensions and is included only to



assist the reader of the report in visualizing the property. It is assumed that the utilization of land and improvements is within the boundaries of the subject property.

The analysis set out in this report relied on written and verbal information obtained from a variety of sources we considered reliable. Except as noted herein, a reasonable attempt has been made to verify all such information.

The term "inspection" refers to our observation and reporting of site characteristics and the general material finishing and conditions seen for the purposes of a standard appraisal inspection. The inspection scope of work includes the identification of marketable characteristics/amenities offered for comparison and valuation purposes only, in accordance with the Canadian Uniform Standards of Professional Appraisal Practice (CUSPAP).

LEGAL AND ENVIRONMENTAL PARAMETERS

The subject property is presumed to comply with government regulations including zoning, building codes and health regulations and, if it doesn't comply, its non-compliance may affect market value.

The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it. The appraiser assumes that the title is good and marketable and free and clear of all encumbrances including leases, unless otherwise noted in this report. The property is appraised on the basis of it being under responsible ownership and/or professional management.

Unless otherwise stated in this report, the appraiser has no knowledge of any hidden or unapparent conditions of the property (including, but not limited to, its soils, physical structure, mechanical or other operating systems, its foundation, etc.) or adverse environmental conditions (on it or a neighbouring property, including the presence of hazardous wastes, toxic substances, etc.) that would make the property more or less valuable. It has been assumed that there are no such conditions unless they were observed at the time of inspection or became apparent during the normal research involved in completing the appraisal. This report should not be construed as an environmental audit or detailed property condition report, as such reporting is beyond the scope of this report and/or the qualifications of the appraiser. The author makes no guarantees or warranties, express or implied, regarding the condition of the property, and will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. The bearing capacity of the soil is assumed to be adequate.

The appraiser is not qualified to comment on environmental issues that may affect the market value of the property appraised, including but not limited to pollution or contamination of land, buildings, water, groundwater or air. Unless expressly stated, the property is assumed to be free and clear of pollutants and contaminants, including but not limited to moulds or mildews or the conditions that might give rise to either,



and in compliance with all regulatory environmental requirements, government or otherwise, and free of any environmental condition, past, present or future, that might affect the market value of the property appraised. If the party relying on this report requires information about environmental issues then that party is cautioned to retain an expert qualified in such issues. We expressly deny any legal liability relating to the effect of environmental issues on the market value of the subject property.

Extraordinary Assumptions and Hypothetical Conditions

With reference to the 2020 edition of the "Canadian Uniform Standards of Professional Appraisal Practice", as indicated in Section 3.32, Extraordinary Assumption is defined as:

"An assumption, directly related to a specific assignment, which, if found to be false, could materially alter the opinions or conclusions."

Extraordinary Assumptions presume as fact otherwise uncertain information about or anticipated changes in the physical, legal or economic characteristics of the subject property, or about conditions external to the subject property such as market conditions or trends, or the integrity of data used in an analysis.

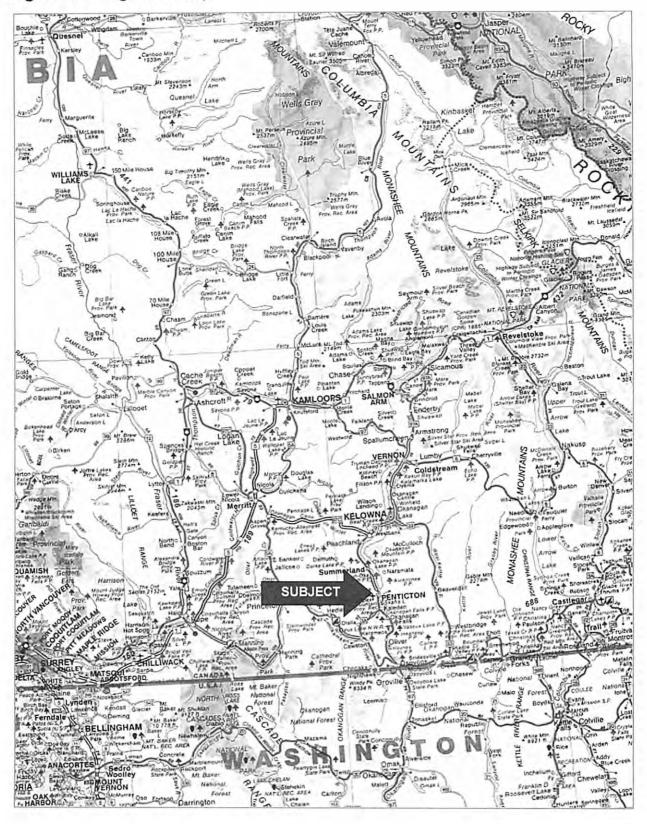
According to Section 3.31, Hypothetical Conditions are a specific type of an Extraordinary Assumption that presumes, as fact, simulated but untrue information about physical, legal or economic characteristics of the subject property or external conditions, and are imposed for purposes of reasonable analysis.

As per the client's instructions, the existing modular home is excluded from this valuation.

According to Western Water Associates Ltd report completed on April 16, 2019, investigations revealed that there is migration of chloride and nitrate from the subject property cattle operations to the adjacent Campbell Mountain Landfill property located below the subject. The subject property owner is responsible for providing the Ministry of Environment with a Notice of Migration, site risk classification report and remediation plan. To date these requirements have not been completed by the property owner. Costs associated with completing these requirements are not known. For the purpose of this valuation, it is critically assumed that these requirements have been completed by the property owner.



Figure 1 - Regional Map





Regional Description

Overview

LOCATION

The City of Penticton, which occupies an area approximating 45 km², is located in the south portion of the Okanagan Valley, within the Regional District of Okanagan-Similkameen. Penticton, situated 72 km north of the US border near the Town of Osoyoos and 64 km south of Kelowna, is bounded by Okanagan and Skaha Lakes to the north and south and the Penticton Indian Reserve to the west. The east part of the city traverses across moderately sloped terrain, extending along the east side of both Okanagan and Skaha Lakes. The Peach city, the regional service market centre for the South Okanagan, is situated 370 km east of Vancouver and 660 km south west of Calgary, Alberta.

POPULATION

The Regional District of Okanagan-Similkameen 2016 census population, 83,022, reflected a 2.8% growth over the 2011 census population. The City of Penticton, the largest community in the RDOS, reported a 2016 census population of 33,761, a 2.7% growth over 2011. The District of Summerland's 2016 census population was 11,615 and the Towns of Osoyoos, Oliver and Princeton were 5,085, 4,928 and 2,828 respectively.

The following chart summarizes the population figures for the RDOS:

RDOS	CENSU	S YEAR	POPULATION GROWTH		
KDOS	2011	2016	NUMBER	PERCENT	
City of Penticton	32,877	33,761	884	2.7%	
District of Summerland	11,280	11,615	335	3.0%	
Town of Oliver	4,824	4,928	104	2.2%	
Town of Osoyoos	4,845	5,085	240	5.0%	
Town of Princeton	2,724	2,828	104	3.8%	
Village of Keremeos	1,330	1,502	172	12.9%	
Electoral Areas A - H	20,248	20,442	194	1.0%	
Indian Reserves	2,614	2,861	240	9.9%	
Total	80,742	83,022	2,273	2.8%	

ECONOMIC OVERVIEW

Penticton serves as the region's economic centre. The largest employment sources include the service industry and trade, both of which are supported by tourism and retirement. The South Okanagan is a



favourite holiday destination and ongoing highway improvements have enhanced access from Vancouver, BC and Alberta.

Penticton's primary tourist attractions, in addition to the arid climate, include the expansive, well maintained Skaha Lake and Okanagan Lake beaches, affordable and accessible golfing opportunities between Summerland and Osoyoos, numerous commercial and estate wineries extending from Naramata, north of Penticton on the east side of Okanagan Lake, south to Osoyoos, and Apex Resort, one of the Okanagan's premier winter ski areas.

BC REAL ESTATE ASSOCIATION

The following excerpts were extracted from the BCREA Housing Forecast September 2019 for British Columbia:

- The BC housing market appears to be stabilizing after a year and a half of volatility induced by the B20 mortgage stress test and other policy measures. Total MLS® unit sales are on pace to finish 2019 at just under 75,000 units, a 5 per cent decline from 2018. Home sales posted a sharp rebound over the summer, buttressed by strong employment growth and a decline in mortgage rates. We expect that most markets will normalize around long-term averages in 2020, with total provincial sales reaching 82,710 units.
- Growth in the BC economy is projected to slow for a second consecutive year in 2019. A policy driven slowdown in housing activity, a challenging global trade environment and cautious consumer spending have provincial real GDP on pace to grow at about 2.2 per cent this year. Our baseline forecast is for slightly improved economic growth at 2.5 per cent in 2020, as spending on LNG projects ramp up and the impacts of restrictive mortgage credit begin to fade. There remains significant downside risk around this forecast, however, given the uncertain economic outlook in the United States.
- Housing starts in the province were much higher than anticipated through the first half of 2019 as some construction activity in the Metro Vancouver area was pushed forward to avoid higher development costs slated to be implemented in the back half of the year. While we do expect the pace of new home construction to moderate, the large pipeline of units under construction ensures that markets will be well supplied in the short-run. A recovery in home sales has slowed the accumulation of resale inventory, with active listings still well short of the previous peak in 2012. That leaves market conditions at the provincial level essentially balanced with little upward pressure on prices. We anticipate that the MLS® average price will decline 2.3 per cent in 2019 before rising modestly by 3.2 per cent to \$718,000 in 2020.
- Current market conditions are expected to provide little upward pressure on home prices this year, with the average annual residential price forecast to remain essentially unchanged, albeit down 2 per cent to \$697,000. Modest improvement in consumer demand is expected to unfold through 2020, with unit sales climbing 15 per cent and the average residential price increasing 4 per cent to \$726,000.



Housing Forecast Summary — Third Quarter

	Unit Sales			Average MLS* Price (\$)			
Board Area	2018	2019F	2020F	2018	2019F	2020F	
Levis and the second	6,770	6,700	7,200	700,630	680,500	682,000	
Victoria	-20%	-196	7.5%	7.3%	-2.9%	0.2%	
use and the same of	8,391	7,700	8,100	465,124	488,200	505,400	
Vancouver Island	-16%	-8.2%	5.2%	7.8%	5%	3.5%	
Describing Complete Comple	351	300	330	359,047	360,000	366,000	
Powell River Sunshine Coast	-13%	-14.5%	10%	13.3%	0.3%	1.7%	
e - 27 pr	25,051	24,500	28,500	1,048,435	990,000	1,010,000	
Greater Vancouver	-32%	-2.2%	16.3%	1.6%	-5.6%	2%	
	14,837	13,700	15,400	747,725	716,000	727,000	
Fraser Valley	-31%	-7.7%	12.4%	6.5%	-4.2%	1.5%	
CL (II)	2,829	2,600	2,800	516,843	530,000	536,000	
Chilliwack and District	-29%	-8.1%	7.7%	11.2%	2.5%	1.196	
V 15 15	2,984	2,750	2,900	390,668	421,000	427,000	
Kamloops and District	-11%	-7.8%	5.5%	796	7.8%	1.4%	
OV.	7,559	7,200	7,600	521,206	527,100	534,200	
Okanagan Mainline	-18%	-4,7%	5.6%	5.5%	1.1%	1.3%	
Sauth Olassana	1,885	1,800	2,000	418,422	430,000	437,800	
South Okanagan*	-22%	-4.5%	11.1%	4.6%	2.8%	1.8%	
No. of Contract	379	360	380	252,060	258,700	262,000	
Northern Lights	-12%	-5%	5.6%	1.7%	2.6%	1.3%	
V	3,065	2,870	3,000	321,123	343,100	346,400	
Kootenay	-6%	-6.4%	4.5%	4.6%	6.8%	196	
DC N	4,404	4,300	4,500	295,427	311,000	323,300	
BC Northern	2.6%	-2.4%	4.7%	7.8%	5.3%	496	
DC Tatal	78,505	74,780	82,710	711,646	695,500	718,000	
BC Total	-24.3%	-4.796	10.6%	0.4%	-2.3%	3.2%	

NOTE: The Northern Lights Real Estate Board (NLREB) became part of the South Okanagan Real Estate Board (SOREB) on January 1, 2011. *Excluding Northern Lights

BUILDING PERMIT STATISTICS

Regional Overview:

The following table summarizes Regional District of Okanagan Similkameen building permit construction values and residential housing starts for the 10-year period January 1, 2010 to December 31, 2019. These figures are for the unincorporated areas outside of Osoyoos, Oliver, Penticton and Summerland.

YEAR ENDED DECEMBER 31	RDOS BUILDING PERMIT TOTAL VALUE	SINGLE FAMILY HOUSING STARTS
2010	\$44,478,749	92
2011	\$37,973,702	69
2012	\$38,777,386	57
2013	\$30,450,003	75
2014	\$41,563,930	50
2015	\$53,939,305	84
2016	\$56,629,545	85
2017	\$88,108,116	101
2018	\$61,897,739	87
2019	\$48,675,452	71



Building permit construction values and residential housing starts have declined for two consecutive years since the peak in 2017. Building permit construction values and residential housing starts have averaged \$61.9 million and 86 units over the past 5 years.

City of Penticton:

VEAR ENDED	PENTICTON		HOUSING STARTS	3
YEAR ENDED DECEMBER 31	PERMIT TOTAL VALUE	SINGLE/TWO FAMILY	MULTIPLE FAMILY	TOTAL
2010	\$ 94,623,144	47	196	243
2011	\$ 29,490,880	37	3	40
2012	\$ 50,874,093	17	105	122
2013	\$ 54,953,393	47	170	217
2014	\$ 59,524,208	112	42	154
2015	\$ 60,760,408	129	39	168
2016	\$197,869,483	133	221	354
2017	\$197,878,905	157	249	406
2018	\$145,111,923	160	254	414
2019	\$182,436,759	89	264	353

Aggregate building permit values fluctuated between \$29.5 and \$94.6 million from 2009 to 2015 and then accelerated to \$198 million in 2016 and 2017, surpassing the peak of \$143.3 million in 2006. Housing starts varied from 40 to 243 units from 2009 to 2015 before upward trending to 354 and 406 units in 2016 and 2017 respectively, the highest levels since 540 units in 2006 peak. Building permit values fell to \$145.1 million in 2018, 27% lower than the previous two years but housing starts at 414 units surpassed the previous year's total of 406 units. Aggregate building permit values in 2019 were \$182.4 million reflecting a 26% increase over 2018 but was largely attributable to substantial increases in commercial, institutional and multi-family construction. Single/Two family housing starts dropped to 89 units in 2019, a drop of 44% and construction permit values fell to by \$13.7 million or 30% relative to 2018. Overall, 2019 permit values are the third highest recorded level in the past 10 years.

REAL ESTATE OVERVIEW

Market Rental Survey:

The following vacancy data was extracted from the Canada Mortgage and Housing Corporation's (CMHC) Fall 2019 – 2012 rental market report for the Penticton CA.

CATEGORY	FALL							
(APARTMENT)	2012	2013	2014	2015	2016	2017	2018	2019
Vacancy Rate	4.2%	3.0%	1.3%	1.6%	1.1%	0.9%	1.7%	1.9%



The Penticton apartment vacancy rate declined from 4.2% in October 2012 to 0.9% in October 2017 before increasing to 1.7% in 2018 and 1.9% in 2019 in response to new supply of purpose-built rental apartments outpacing growth in demand. The average vacancy rate over the past 8 years is 2.0%.

Multiple Listing Service Statistics:

The South Okanagan Real Estate Board market area extends from the District Municipality of Summerland, north of Penticton, 80 km south to the Town of Osoyoos near the US border. Board-wide MLS statistics encompassing all property categories for the 10 year period 2010 – 2019 are summarized on the following table. Approximately 60%-80% of total MLS sales are comprised of the residential category with the remainder consisting of farms, vacant land and industrial, commercial and investment properties.

YEAR ENDED	DOLLAR	SOLD	PRICE/
DECEMBER 31	VOLUME	UNITS	UNIT
2010	\$ 499,963,202	1,533	\$326,134
2011	\$ 492,732,936	1,529	\$322,258
2012	\$ 483,113,318	1,519	\$318,046
2013	\$ 507,282,779	1,614	\$314,301
2014	\$ 642,145,293	2,010	\$319,475
2015	\$ 795,913,612	2,322	\$342,771
2016	\$1,122,708,467	2,974	\$377,509
2017	\$1,199,837,211	2,870	\$418,062
2018	\$1,005,010,346	2,233	\$450,113
2019	\$ 910,942,436	2,023	\$450,293

Dollar volumes declined in 2018 and 2019 after 5 consecutive years of increases, 2013 – 2017. The 2018 sales volume hit the \$1.0 billion mark for the third time and surpassed the 2007 peak of ±\$950 million. 2019 sales volume dropped to \$910.9 million, or 9.4% over 2018. Total unit sales in 2018 and 2019 fell to 2,233 and 2,023 units respectively, well below the previous peak years, 2016 – 2017. Notwithstanding the drop in volumes, the South Okanagan Real Estate Board market has recorded 6 consecutive years, 2014 -2019, of unit sales exceeding 2,000. Despite the decline in sales dollar volumes and sold units, the 2019 average sale price, \$450,293, remained unchanged relative to 2018.

Penticton is the largest urban centre in the Regional District of Okanagan-Similkameen. The following table includes the Penticton area MLS sale activity for the period 2019 - 2018.



PENTICTON YEAR-END						
MLS CATEGORY	YTD DEC 31 2019	YTD DEC 31 2018	%			
All Category Sales Volume	\$396,116,450	\$444,750,156	-10.9%			
Number of Sales	879	952	- 7.7%			
Average Sale Price	\$450,644	\$467,175	- 3.5%			
Current Listings	482	521	- 7.5%			
All Residential Sales Volume	\$356,028,394	\$377,395,508	- 5.7%			
Number of Sales	828	878	- 5.7%			
Average Sale Price	\$429,986	\$429,835	0.1%			
Current Listings	332	390	-14.9%			
Single Family Sales Volume	\$196,778,088	\$207,300,321	- 5.1%			
Number of Sales	358	360	- 0.6%			
Average Sale Price	\$549,659	\$575,834	- 4.5%			
Current Listings	125	160	-21.9%			
Single Family Lot Sales Volume	\$4,539,000	\$6,189,500	-26.7%			
Number of Sales	12	19	-36.8%			
Average Sale Price	\$378,250	\$325,763	16.1%			
Current Listings	94	73	28.8%			

Dollar sales volume and unit sales modestly declined in three of the four categories. The largest declines were recorded in Single family Lot being the smallest category. Average sale price marginally declined in All Category and All Residential with no decline in Single Family. Current listings decreased in all categories but for Single family Lots which saw a jump of 29%.

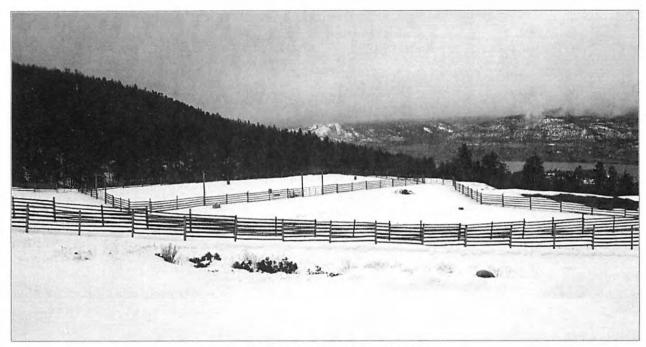
CONCLUSION

Year-to-date statistics indicate decreased residential construction throughout the South Okanagan region save for Penticton due to commercial, institutional and large multi-family projects. Multiple listing sales dollar volume and sold units modestly decreased overall with little change in prices (slight decrease or levelling off). Notwithstanding the slight pull back in activity, the region and the province's long-term growth prospects remain strong. Favourable demographics, positive population growth and an accelerating job market mean that the economy, after a brief slowdown, should regain momentum in 2020 and beyond.



Property Description

Subject Photography



Subject property southwest perspective.

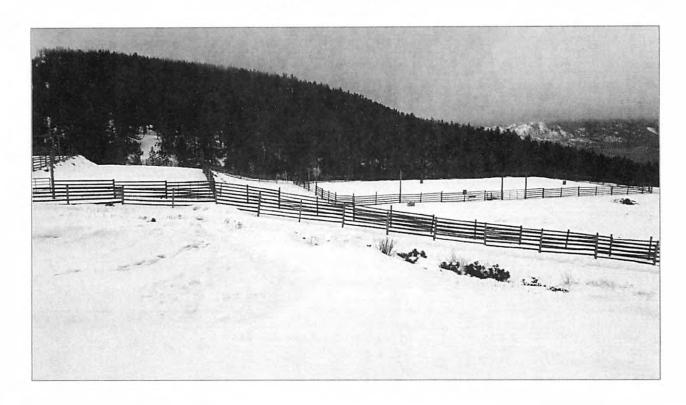


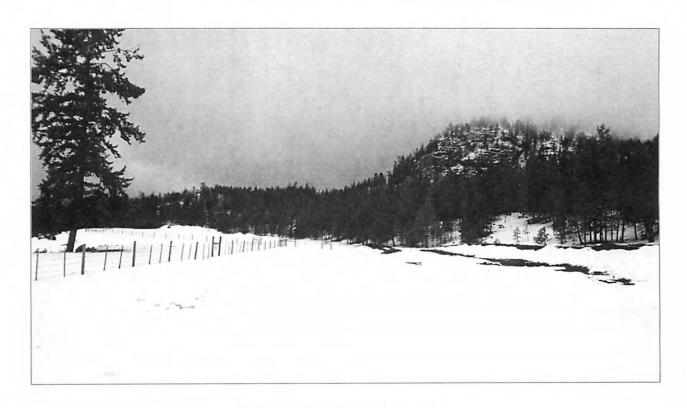
Subject property west perspective.





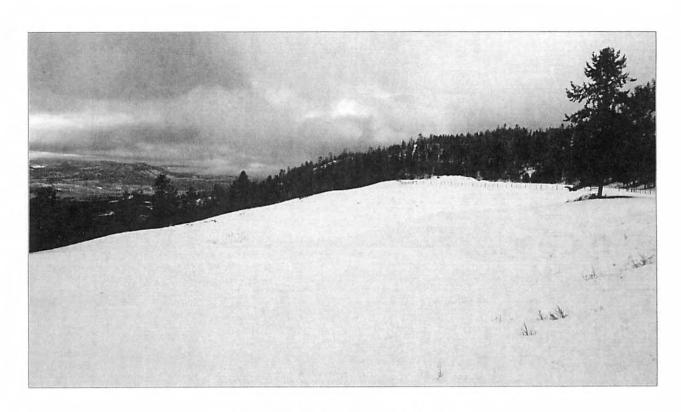
Subject property south perspectives.



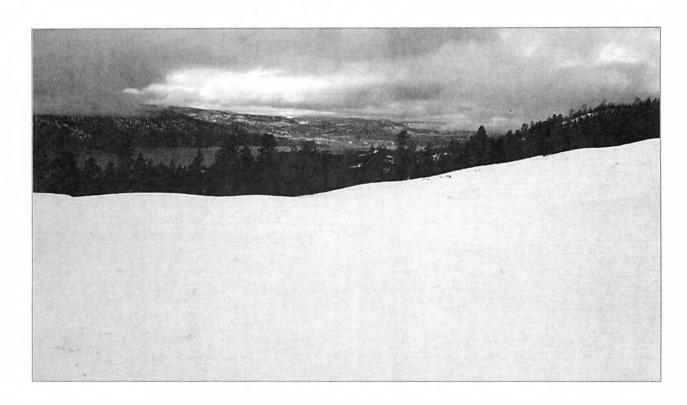


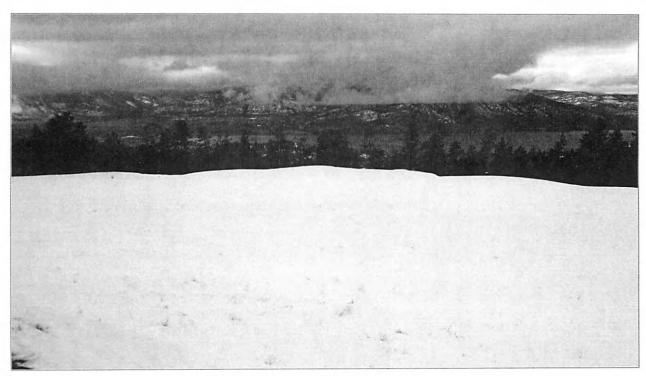
Subject property north perspectives.





Subject property north perspectives.





Subject property west perspective.



Subject property south perspective.



Subject property east perspectives.

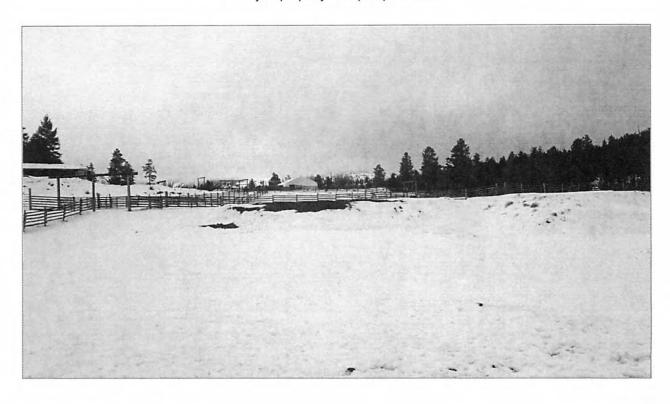


Figure 2 - Ortho Map



Figure 3 - Location Map

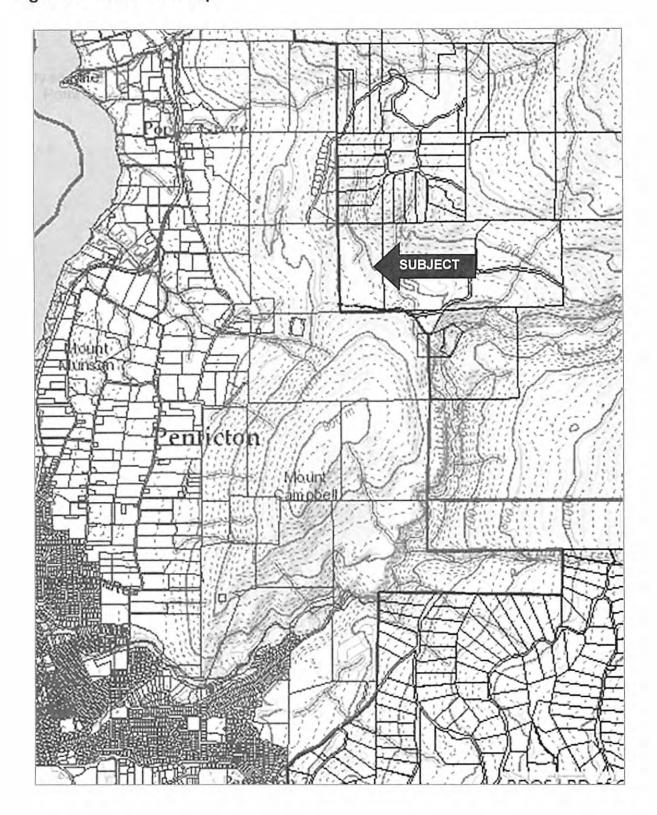


Figure 4 - Cadastral Map

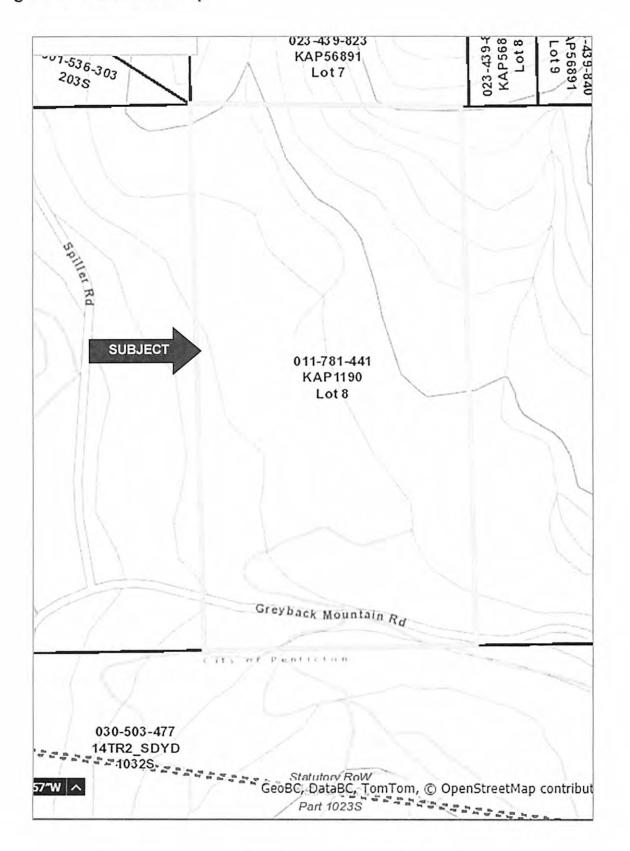
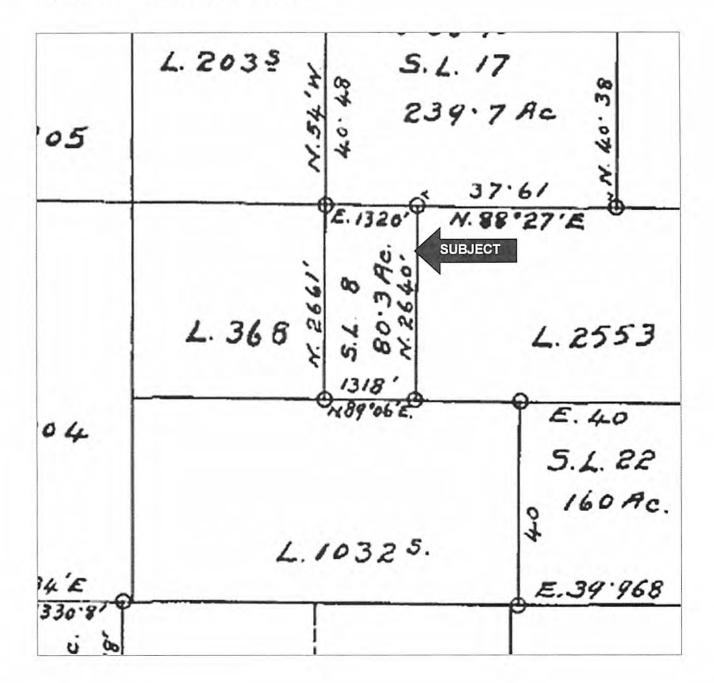


Figure 5 - Extract from Plan 1190



Location

OVERVIEW

The subject property is located adjacent to and east of the City of Penticton boundary within Electoral Area E of the Regional District Okanagan South. Although situated within Electoral E, the subject property is urban influenced due to its proximity to City of Penticton urban services and amenities.

Electoral Area E is situated on the eastern shores of Okanagan Lake, north of the City of Penticton, and is bordered to north by the Okanagan Mountain Provincial Park. Electoral Area E is located on the gently sloping west facing Naramata Benchlands above Okanagan Lake. The Naramata townsite is located below the Benchlands along the shores of Okanagan Lake, 16± km north from downtown Penticton, and is surrounded by fertile clay benches. Agricultural land is a major influence on the physical layout within Electoral Area E. Major agricultural uses currently include tree fruit and grape production, and pasture. Secondary agricultural industries include fruit packing and processing, wineries, wholesaling and retailing, tourism, and product sales. The 2016 Census population of Electoral Area E was 1,903, 2.3% of the entire population of the RDOS. Majority of the population rests along the Benchlands and within the Naramata townsite. Area E consists of six general areas of human settlement, known as Falcon Ridge, Naramata Benchlands, Naramata townsite, Indian Rock, Glenfir, and Chute. The remaining upland land base is managed by the Province as Crown land.

The most notable influence within the subject's immediate area is the Campbell Mountain Landfill located below and adjacent to the subject. The P3 zoned landfill property comprises 147 acres and is open 7 days a week from 8:30 am to 4:45 pm. Due to the proximity of the landfill, there are potentially environmental detriments due to odours and noise from landfill operations which may negatively impact the subject property.

Site Description

SIZE AND DIMENSIONS

According to Plan 1190, the rectangular shaped subject property comprises 80.3 acres but includes a portion of Greyback Mountain Road which bisects the south extremity of the site. Although this portion of the road is not a dedicated public road (not subdivided) it is considered an un-surveyed public road as per Section 42 of the Transportation Act (if public money is spent on a travelled road that is not a highway, the travelled road is deemed and declared to be a highway). It is recommended a prospective purchaser conduct their own due diligence to confirm the legal status of this road portion bisecting the property. Excluding the Section 42 road estimated at 1 acre and subject to legal survey confirmation, the property size is estimated ±79.3 acres.



Plan 1190 indicates the following subject boundary dimensions:

north property line
west property line
east property line
south property line
1,320 feet;
2,661 feet;
2,640 feet;
1,318 feet.

TERRAIN AND TOPOGRAPHY

The subject terrain varies from level to moderate and steep sloping. Approximately 35 acres is level to moderate sloping and is mostly cleared (formerly used for cattle operations). Greyback Road and the land area south of the road, estimated at ±6 acres, is moderate/steep sloping. The northeast quadrant comprises mountainous terrain with grades in excess of 30%.

ACCESS AND SERVICES

Vehicle access to the subject property is provided from Greyback Mountain Road, a two-lane paved road with gravel shoulders and ditch. Services to the property include overhead hydro and telecommunications. An on-site well and spring are located immediately north of the residence. Underground water lines distribute water to the corrals. Sewage is disposed by way of septic tank and field system.

SOILS AND ENVIRONMENTAL

The valuation assumes the subject soils have good load bearing capability. The appraiser is not aware of the contents of any geotechnical investigations that may have been carried out on the property. The value estimate assumes without verification that there are no detrimental conditions on, in or near the property that would cause a loss in value. The appraiser is unaware of any possible presence of contaminants and hazardous material, either within the boundaries of the property or in proximity to the property. The value estimate herein assumes without verification that there are no hazardous materials or condition on, in or near the property that would cause a loss in value.

HYDROLOGY

According to Western Water Associates Ltd report completed on April 16, 2019, investigations revealed that there is migration of chloride and nitrate from the subject property cattle operations to the adjacent Campbell Mountain Landfill property located below the subject. The subject property owner is responsible for providing the Ministry of Environment with a Notice of Migration, site risk classification report and remediation plan. To date these requirements have not been completed by the property owner. Costs associated with completing these requirements are not known. For the purpose of this valuation, it is critically assumed that these requirements have been completed by the property owner. This represents an extraordinary assumption.



NON-FINANCIAL ENCUMBRANCES

A title search of the subject property revealed two charges described below. Although the foregoing charges are not considered to detrimentally impact market value, it is recommended a prospective purchaser and/or lender conduct their own legal due diligence to determine if there is any impact to the property.

Reservation 44185E:

Dated November 16, 1905. The Columbia and Western Railway (grantor) grants the land to Percy Mark (grantee) reserving unto the grantor all wood, timber and tress upon the said land except as such may be required by the grantee for fuel, fencing and building. Also reserves the right unto the grantor coal, petroleum and marketable stone. Also reserving the right to take a strip or strips of land 100 feet wide to be used for a right of way or other railway purposes.

Right of Way N32015:

Dated June 12, 1978. Registered in favour of the West Kootenay Power and Light Company for electric distribution and communication lines. The registered document does not include a right of way plan.

Other:

Although not formally registered on title, the owner reports NAV Canada and Telus have a gate located on the south side of Greyback Mountain Road on the subject property for access to their works to the south. City of Penticton also has a gate within the same location accessing their water reservoir to the south.

GRAZING LICENCE

Discussions with an official from Okanagan Shuswap Natural Resource District responsible for land tenures within the subject region confirms Sather Ranch Ltd possesses a Grazing Licence (Agreement RAN077332) for the adjacent crown lands for 1,262 Animal Unit Months (AUM). A Grazing Licence allows a tenure holder access to a defined amount of forage through grazing (measured in Animal Unit Months). The subject property land tenure is for the adjacent Crown land and therefore offers inherent value for a cattle operation or to a purchaser seeking to acquire a cattle operation/ranch. There is no contributory value to any other buyer seeking an alternate use for the lands.

The client reports the annual renewal fee for the Grazing Licence was recently paid (reported to be \$3.75 per annum per AUM for 2020). The client reports Sather Ranch Ltd company has recently liquidated its cattle inventory and there is no cattle operation on the property.



Land Use Controls

ZONING

The subject property is zoned RA, Resource Area Zone, pursuant to the Electoral E Naramata Area Zoning Bylaw No. 2459, 2008 – Regional District Okanagan-Similkameen.



Principal uses in this zone include:

- a) agriculture, subject to Section 7.23;
- b) deleted;cxv
- c) cemeteries;
- d) equestrian centres;
- e) forestry;
- f) packing, processing and storage of farm and off-farm products;
- g) natural resource extraction; cxvi
- h) single detached dwelling or mobile home;
- i) veterinary establishments;



Section 7.23 indicates that on parcels 2.0 ha (4.94 acre) or greater in area, keeping of livestock and small livestock shall be unlimited.

Secondary uses in this zone are:

- j) accessory dwelling or mobile home, subject to Section 7.11;
- k) bed and breakfast operation, subject to Section 7.19;
- I) home industries, subject to Section 7.18;
- m) home occupations, subject to Section 7.17;
- n) kennels, subject to Section 7.25;
- o) retail sales of farm and off-farm products, subject to Section 7.24;
- p) secondary suites, subject to Section 7.12; and
- q) accessory buildings and structures, subject to Section 7.13.

The minimum parcel size is 20 ha (49.4 acres) subject to servicing requirement. Where the Agricultural Land Commission permits a subdivision under its homesite severance policy, there shall be no minimum parcel size.

The maximum number of principal dwellings for properties 12.0 ha or greater is 2. The number of accessory dwellings or mobile homes permitted per parcel is zero.

A copy of the RA zoning extract is attached in the Addenda.

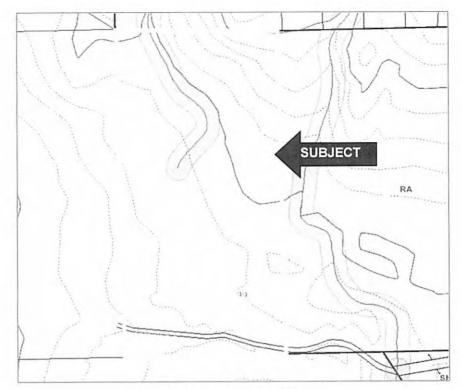
OFFICIAL COMMUNITY PLAN

The subject property is designated RA – Resource Area pursuant to the Electoral E Naramata Area Official Community Plan Bylaw No. 2458, 2008 – Regional District Okanagan-Similkameen.

Resource Areas are described as large parcels of land, primarily 20 ha or greater, and includes both private and/or Crown land. Typical uses include forest land, grazing or range land, public recreation areas, watershed, and resource extraction areas. Although it is recognized that local land use designations do not apply to the Crown, the 20 ha minimum parcel size is still applied to Crown land in order to provide regulations upon alienation, and to address Crown leases.

A significant portion of the subject property is designated Environmentally Sensitive Development Permit (ESDP) Area and Watercourse Development Permit (WDP) Area for the protection of the natural environment, its ecosystems and biological diversity. For a complete discussion on these development permit areas, reference is directed to Section Official Community Plan.





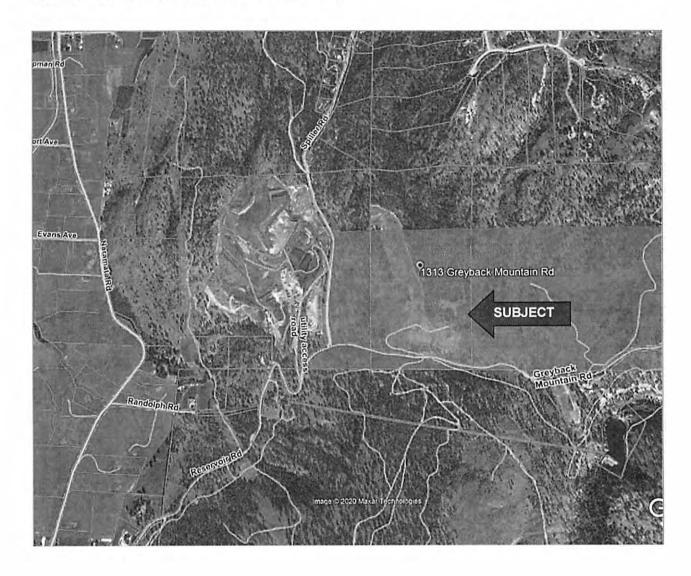
Future Land Use Map



Development Permit Area Map

AGRICULTURAL LAND RESERVE

Approximately 55 acres is situated within the Agricultural Land Reserve, a provincial government land legislation which takes precedent over municipal zoning.



Assessment and Market History

ASSESSMENT

The property assessment is intended to reflect the market value of the subject land and improvements as determined by the British Columbia Assessment Authority as of July 1 of the previous year.

Assessment	2020	2019
Land	\$8,259	\$8,259
Improvements		
Total	\$8,259	\$8,259

The subject property is designated as farm class. Farm class derived values are not market related.

"Market Value" assessments determined by BC Assessment are carried out via statistically generated mass appraisal techniques. Mass appraisal, as it is entirely dependent on the availability of sufficient market sales evidence, works well enough for common or relatively simple property types such as residential housing; particularly in urban areas. However, for industrial, commercial and investment properties, unique properties, or in instances where BC Assessment records on property inventory/condition/income are out of date, the assessed values can differ significantly from actual market value. This is primarily due to the lack of BC Assessment resources/expertise and/or the property not having been recently inspected.

MARKET HISTORY

The Canadian Uniform Standards of Professional Appraisal Practice requires the sales history of the subject property to be reported within the most recent three-year period. According to public records, the subject property has not sold nor been listed for sale on the Multiple Listing Service.





Valuation

Highest and Best Use

PREAMBLE

With reference to the *Appraisal of Real Estate*, Third Canadian Edition, 2010, highest and best use may be defined as follows:

"The reasonably probable and legal use of vacant land or an improved property that is physically possible, appropriately supported, and financially feasible and that results in the highest value."

Highest and best use is influenced by the following criteria:

- Legally Permissible: The use must be legal and must comply with land use classifications or zoning regulations or probable zoning and with building regulations applicable to the land. The use must be within the realm of probability and not speculative or conjectural.
- Physically Possible: The most probable future use should be selected from among
 the alternatives that the site can reasonably support considering the characteristics of
 its location, access, size and shape, services and load bearing capacity.
- Financially Feasible: There must be a demand for the use selected and economic conditions which make it probable that such use will take place.
- Maximally Productive: While closely associated with financially feasible, this criterion would distinguish between two equally probable uses where one can be shown to provide a higher return, or one that is more durable than the other. This concept does not imply that maximum productivity is only to be considered in monetary terms, however, that is the most common methods of measuring productive use.

These criteria are often considered sequentially, because if a use is not legally permissible or physically possible, it is irrelevant as to whether or not it is financially feasible or maximally productive.

Highest and Best Use of the property as if vacant and unimproved is considered separately from the Highest and Best Use as improved because the Highest and Best Use of the site as if vacant and available for development determines the value of the land relative to its overall value with improvements. The underlying concept is that any parcel of land can be made vacant by demolishing improvements. The analysis of highest and best use of land as though vacant focuses on testing each probable use for the above criteria. For improved properties the four tests above are applied but the focus is not on alternative uses but on three



possibilities: continuation of the existing use, modification of the existing use, or demolition and redevelopment of the land.

ANALYSES AND CONCLUSION

The subject property's highest and best use, as vacant and unimproved, considering the location, Resource Area zoning, site attributes, existing improvements and grazing licence, is for cattle operations use. Alternately rural acreage use as permitted by zoning.

Land Valuation

Valuation techniques for vacant land comprise four methodologies including:

- Direct Comparison
- Market Extraction
- Allocation
- Income Capitalization Techniques:
 - a) Direct Capitalization: Land Residual Technique
 - b) Direct Capitalization: Ground Rent Capitalization
 - c) Yield Capitalization: Discounted Cash Flow Subdivision Development Analysis

In view of the quantity of comparative sales data, the Direct Comparison Approach represents the most reliable technique to estimating the market value of the subject property.

The Direct Comparison Approach is the most common technique for valuing land and it is the preferred method when comparable sales are available. To apply this method, data on sales of similar parcels of land is collected, analyzed, compared, and adjusted to provide a value indication for the site being appraised. In the comparison process the similarity or dissimilarity of the parcels is considered. The basis of this valuation approach is the principle of substitution and the influences of the concepts of anticipation and change, supply and demand, balance and externalities. The principle of substitution holds that the value of a property tends to be set by the price that would be paid to acquire a substitute property of similar utility and desirability within a reasonable amount of time.

The Market Approach is also a common technique for valuing land and requires the deduction of the depreciated value of the improvements from the sale price resulting in an indicated land value.

COMPARBALE SALES SCHEDULE

The following comparative sales data have been researched and analyzed for the purpose of estimating the subject property's market value, as vacant.



Civic Address: - 1251 Spiller Road, Penticton

Parcel Identifier No.:

Zoning:
OCP:

- 001-502-662
RA, Resource Area
RA, Resource Area

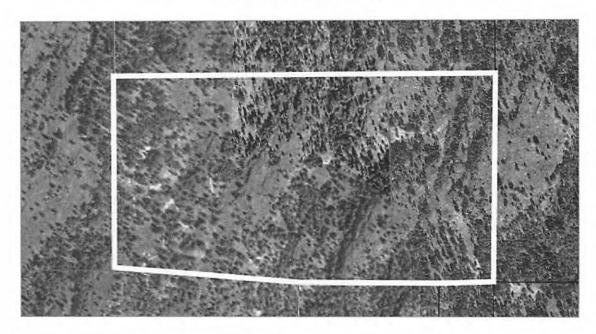
Agricultural Land Reserve: - Outside
Lot Area: - 86.7 acres

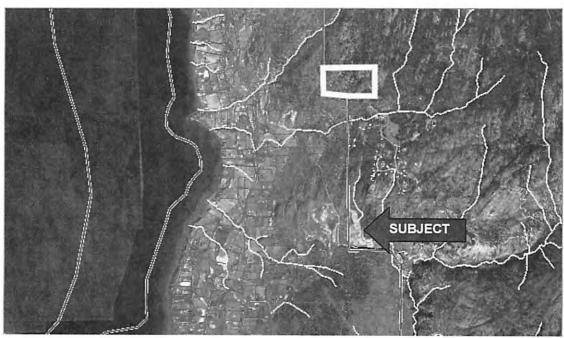
List Date: - Active since January 2020

List Price: - \$1,495,000 Rate/Acre: - \$17,243

Comments: - Located north of the subject property. Undulating terrain. Limited

services. Distant Lake views.





Civic Address: - 931 Meadow Valley Road, Summerland

Parcel Identifier No.: - 005-013-933

Zoning: - AG3, Agriculture Three Zone

OCP: AG. Agricultural Land Reserve: Outside Lot Area: 80.18 acres Sale Date: December 2017 \$1,740,000 Sale Price: \$ 485,000 Less Improvements: \$1,255,000 Adjusted Sale Price: \$15,652 Rate/Acre:

Comments: - Land is mostly all useable. Property borders onto Garnet Lake.

Improvements comprise: 1,800 sq. ft rancher (1986) & 7,800 sq. ft barn (15 horse stalls, shower, tack area & storage on main floor and 2,000 sq. ft hay loft & 1,300 sq. ft suite on upper level). 23-25 acres

planted in hay. Limited services.





Civic Address: - 139 Highway 3A, Kaleden

Parcel Identifier No.: - 004-739-761

Zoning: RA, Resource Area RA, Resource Area OCP: Agricultural Land Reserve: ±30 acres inside 98.15 acres Lot Area: December 2017 Sale Date: Sale Price: \$1,100,000 \$ 350,000 Less Improvements: \$750,000 Adjusted Sale Price: \$7,641 Rate/Acre:

Comments: - Located west of Kaleden. Mountainous terrain. Property includes

small Lake. Improvements comprises a 2,000 sq. ft house (1992)

and 720 sq. ft barn. Limited services.





Civic Address: - 3200 Evergreen Drive, Penticton

Parcel Identifier No.:

Zoning:
OCP:

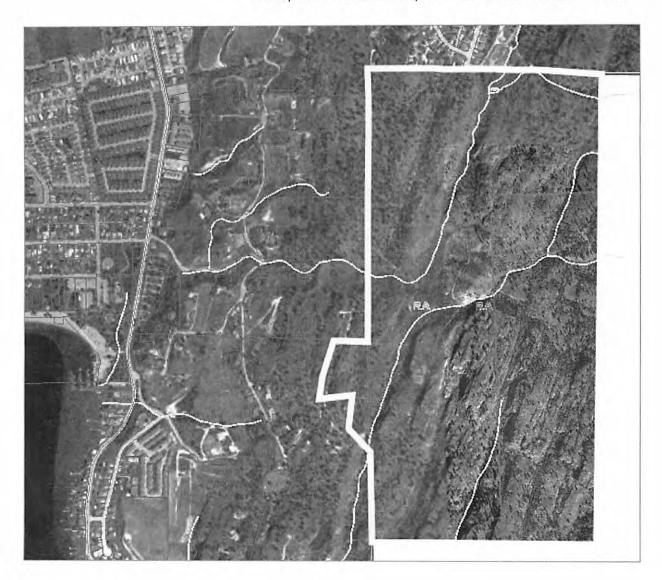
- 025-796-020
- Resource Area
- Resource Area

Agricultural Land Reserve: - Outside
Lot Area: - 320 acres
Sale Date: - December 2016
Sale Price: - \$2,200,000

Rate/Acre: - \$13,725 (based on 160.29 acre northerly portion of site)

Comments: - Lands are located on the eastern hillside of Penticton known as "The

Bluffs at Skaha". Property purchase included 320 acres but was subsequently subdivided into two 160 acre parcels. The southerly 160 acres was donated as Park land as part of the rezoning and incorporation into City of Penticton boundaries. The OCP for the northerly 160 acres has been amended to allow for residential development. Phased development has commenced. Lake views.



Civic Address: - 187 Racette Way, Okanagan Falls

Parcel Identifier No.: - 026-922-479

Zoning: - CA, Conservation Area & CDS, Comprehensive Development

OCP: - Conservation Area & Small Holdings

 Agricultural Land Reserve:
 Outside

 Lot Area:
 48.42 acres

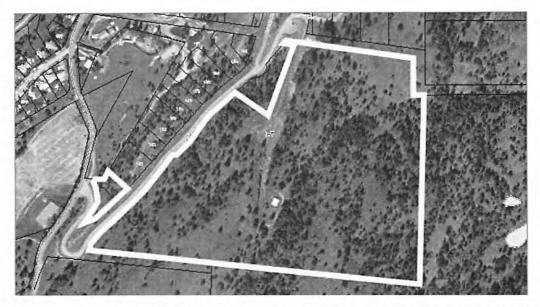
 Sale Date:
 October 2017

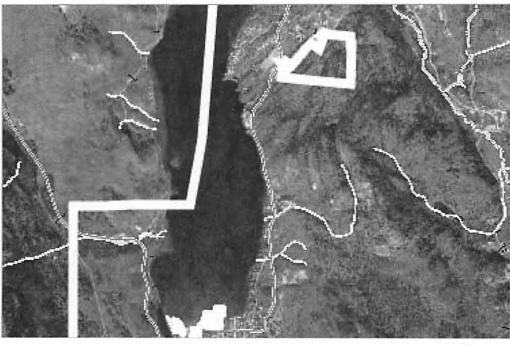
 Sale Price:
 \$856,190

 Rate/Acre:
 \$17,683

Comments: - North of Okanagan Falls. Mountainous terrain. Limited services.

Lake views.





COMPARABLE SALES SUMMARY

Index No.	Address	Zoning	OCP	ALR	Size (Ac)	Sale Date	Sale/ List Price	Improv. Value'	Adjusted Sale/List Price	Price/ Acre
-	1251 Spiller Road, Penticton	RA	RA	Outside	86.70	Active	\$1,495,000	\$0	\$1,495,000	\$17,243
2	931 Meadow Valley Road, Summerland	AG3	AG	Outside	80.18	12/1/2020	\$1,740,000	\$485,000	\$1,255,000	\$15,652
е	139 Highway 3A, Kaleden	RA	RA	P. inside	98.15	8/1/2019	\$1,100,000	\$350,000	\$ 750,000	\$ 7,641
4	3200 Evergreen Drive, Penticton	RA	8	Outside	160.29	12/1/2016	\$2,200,000	\$0	\$2,200,000	\$13,725
co.	187 Racette Way, Okanagan Falls	CA	CA	Outside	48.42	10/1/2017	\$ 856,190	\$0	\$ 856,190	\$17,683
Subject	1313 Greyback Road, Penticton	RA	RA	P. Inside	79.3*	1	1	1	ı	1

*Excluding the Section 42 road estimated at 1 acre (subject to legal survey confirmation), the subject property size is ±79.3 acres

ANALYSIS

With reference to the comparable sales summary table, large acreage properties exhibit per acre land rates from \$7,641 to \$17,683. The comparative indices presented herein vary in terms of location, size, topography/utility and land use.

Index 5 is the smallest property, 48.2 acres, and exhibits the highest rate, \$17,683 per acre. A significant determinant of value for acreage properties is size. Generally, the larger the parcel size the lower the rate per acre assuming all other value determining factors are similar. A lower per acre rate is indicated for the subject due to size differences.

Index 1 is located closest to the subject at the north end of Spiller Road. The property is of similar size, 89.70 acres, and topography. Given these key determinants, Index 1 is the best comparable but represents a listing at \$17,243 per acre. Assuming a 10% discount from the list price, Index 1's potential sale price is $$1,495,000 \times 0.90 = $1,345,000$, or \$15,513 per acre. A further downward adjustment is required to recognize the subject's landfill influence.

Index 3 is a larger parcel, 98.15 acres, and offers both an inferior location and topography relative to the subject. On this basis, Index 3's per acre rate, \$7,641, represents an extreme lower limit value. A much higher per acre rate is indicated for the subject.

Index 2 is a similar size property, 80.2 acres, but the rural Summerland location is inferior however site characteristic such as terrain and Garnet Lake location are superior. Index 2's indicated per acre rate of \$15,652 sets an absolute upper limit subject rate.

Index 4 represents the acquisition of 320 acres at the south end of Penticton. The southerly 160 acres was donated as Park land as part of the rezoning and incorporation into City of Penticton boundaries. Land use for the northerly 160 acres was amended to allow for residential development. The indicated per acre rate based on the northerly 160 acres was \$13,725, a reflection of its development potential.

CONCLUSION

The most notable influence within the subject's immediate area is the Campbell Mountain Landfill located below and adjacent to the subject. Due to the proximity of the landfill, there are potentially environmental detriments due to odours and noise from landfill operations which may negatively impact the subject property.

Index 1 is the best comparable. Index 1's potential sale price was estimated at $1,495,000 \times 0.90 = 1,345,000$, or 15,513 per acre. Although difficult to quantify, a 15% downward adjustment for the adjacent land fill influence is applied to Index 1 indicating a subject rate of: 15,513 per acre 15,513 per acre



As with any appraisal estimate, a variance of 5% is considered within market tolerances indicating the following potential values:

•	Ceiling Value Estimate:	79.3 acres x \$13,845	=	\$1,097,650, rounded to \$1,100,000
•	Market Value Estimate:	79.3 acres x \$13,186	=	\$1,045,650, rounded to \$1,050,000
•	Floor Value Estimate:	79.3 acres x \$12,527	=	\$ 993,339, rounded to \$1,000,000

However, the subject property is unique from the perspective that there is a grazing licence which may enhance the property's value to a cattle operator purchaser. Conversely, the property's location adjacent to the landfill will deter numerous buyers. As such a greater value variance could occur. Based on a 10% variance the following values are indicated:

•	Ceiling Value Estimate:	79.3 acres x \$14,505	=	\$1,150,247 rounded to \$1,150,000
•	Market Value Estimate:	79.3 acres x \$13,186	=	\$1,045,650 rounded to \$1,050,000
•	Floor Value Estimate:	79.3 acres x \$11,867	=	\$ 941,051 rounded to \$ 950,000

In view of the potential high level of market variance/volatility regarding this category of property, the market value of the subject property, conditional to the qualifications, assumptions and limiting conditions contained herein, is concluded at **\$1,050,000**, with a conceivable range from \$950,000 to \$1,150,000.

ONE MILLION FIFTY THOUSAND (\$1,050,000) DOLLARS





Certification

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported critical assumptions, contingent and limiting conditions, and are my personal, unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the affected property which is the subject of this report, and I have no personal interest or bias with respect to the parties involved.
- The client for whom this appraisal report has been prepared, and any third parties, are advised that the Appraisal Institute of Canada retains the right to review this report.
- Compensation is not contingent upon the reporting of a predetermined value or direction in value that
 favours the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or
 the occurrence of a subsequent event.
- Analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute of Canada.
- I made a personal inspection of the subject property located at 1313 Greyback Mountain Road, Penticton, British Columbia, which is the subject of this report, January 23, 2020.
- No one provided significant professional assistance to the person signing this report.

In view of the potential high level of market variance/volatility regarding this category of property, the market value of the subject property, conditional to the qualifications, assumptions and limiting conditions contained herein, is concluded at \$1,050,000, with a conceivable from \$950,000 to \$1,150,000.

The Appraisal Institute of Canada has a Mandatory Recertification Program for designated members. As of the date of this report, Lionel Hoffmann, AACI, P.App, BBA, has fulfilled the requirements of this program.

Certified this 30th day of January, 2020.

NCA Commercial Inc.

Per:

Lionel Hoffmann, AACI, P.App. BBA



Addenda

ADDENDA

Exhibit A – Land Title Documents

Exhibit B – Zoning Regulations

Exhibit C – Appraiser's Qualifications

EXHIBIT A

Land Title Document

TITLE SEARCH PRINT

2020-01-13, 09:03:01 Requestor: Lionel Hoffmann

File Reference:

Declared Value \$150000

CURRENT INFORMATION ONLY - NO CANCELLED INFORMATION SHOWN

Land Title District

KAMLOOPS

Land Title Office

KAMLOOPS

Title Number

CA5807500

From Title Number

CA5748632

Application Received

2017-02-06

Application Entered

2017-02-10

Registered Owner in Fee Simple

Registered Owner/Mailing Address:

SATHER RANCH LTD., INC.NO. A0088770

1335 COMMERCIAL WAY

PENTICTON, BC

VZA 3H4

Taxation Authority

Penticton Assessment Area

Description of Land

Parcel Identifier:

011-781-441

Legal Description:

SUB LOT 8 DISTRICT LOT 2711 SIMILKAMEEN DIVISION YALE DISTRICT PLAN 1190

Legal Notations

NONE

Charges, Liens and Interests

Nature:

RESERVATION

Registration Number:

44185E

Registered Owner:

THE COLUMBIA WESTERN RAILWAY

Remarks:

DD 8303

Nature:

RIGHT OF WAY

Registration Number:

N32015

Registration Date and Time:

1978-06-12

Registered Owner:

WEST KOOTENAY POWER AND LIGHT COMPANY LIMITED

TITLE SEARCH PRINT

2020-01-13, 09:03:01 Requestor: Lionel Hoffmann

File Reference:

Declared Value \$150000

Nature:

Registration Number:

Registration Date and Time: Registered Owner:

CA5807665 2017-02-06 15:46 MICHAEL NEIL STREET

MARIBLE JACQUELINE ANGELLA BRULE

AS JOINT TENANTS

Transfer Number:

CA7496634

MORTGAGE

Nature:

Registration Number:

Registration Date and Time: Registered Owner:

CA5807666 2017-02-06 15:46 MICHAEL NEIL STREET

ASSIGNMENT OF RENTS

MARIELLE JACQUELINE ANGELLA BRULE

AS JOINT TENANTS

Transfer Number:

CA7496635

Duplicate Indefeasible Title

NONE OUTSTANDING

Transfers

NONE

Pending Applications

NONE

EXHIBIT B

Zoning Regulations

10.0 RURAL

10.1 RESOURCE AREA ZONE (RA)

10.1.1 Permitted Uses:aw

Principal uses:

- a) agriculture, subject to Section 7.23;
- b) deleted; crv
- c) cemeteries;
- d) equestrian centres;
- e) forestry;
- f) packing, processing and storage of farm and off-farm products;
- g) natural resource extraction; cm
- h) single detached dwelling or mobile home;
- i) veterinary establishments;

Secondary uses:

- accessory dwelling or mobile home, subject to Section 7.11;
- k) bed and breakfast operation, subject to Section 7.19;
- I) home industries, subject to Section 7.18;
- m) home occupations, subject to Section 7.17;
- n) kennels, subject to Section 7.25;
- o) retail sales of farm and off-farm products, subject to Section 7.24;
- p) secondary suites, subject to Section 7.12; and
- q) accessory buildings and structures, subject to Section 7.13.

10.1.2 Site Specific Resource Area (RAs) Provisions:

a) see Section 17.1

10.1.3 Minimum Parcel Size:

a) 20 ha, subject to servicing requirements

Amendment Bylaw No. 2728, 2017 – adopted July 20, 2017.

⁴m Amendment Bylaw No. 2808, 2018 - adopted October 18, 2018.

^{***} Amendment Bylaw No. 2783, 2018 – adopted April 19, 2018.

b) where the Agricultural Land Commission permits a subdivision under its homesite severance policy, there shall be no minimum parcel size.

10.1.4 Minimum Parcel Width:

a) Not less than 25% of the parcel depth.

10.1.5 Maximum Number of Dwellings Permitted Per Parcel: CXVIII

a) the number of principal dwellings and the number of accessory dwellings or mobile homes permitted per parcel shall be as follows:

Parcel Size	Maximum Number of Accessory Dwellings or Mobile Homes	Maximum Number of Principal Dwellings
Less than 4.0 ha	1	1
4.0 ha to 7.9 ha	2	1
8.0 ha to 11.9 ha	3	1
12.0 ha or greater	4	1
12.0 ha or greater	0	2

b) one (1) secondary suite.

10.1.6 Minimum Setbacks:cxh

a) Buildings and structures:

i)	Front parcel line:	10.0 metres
ii)	Rear parcel line:	9.0 metres
iii)	Interior side parcei line:	4.5 metres
iv)	Exterior side parcel line:	4.5 metres

b) Despite Section 10.1.6(a), livestock shelters, equestrian centres, generator sheds, boilers or walls with fans, greenhouses and cannabis production facilities:

i)	Front parcel line:	15.0 metres
ii)	Rear parcel line:	15.0 metres
iii)	Interior side parcel line:	15.0 metres
iv)	Exterior side parcel line:	15.0 metres

c) Despite Section 10.1.6(a), incinerators or compost facility:

⁻⁻⁻⁻ Amendment Bylaw No. 2728, 2017 – adopted July 20, 2017.

come Amendment Bylaw No. 2743, 2016 – adopted September 15, 2016.

⁴m Amendment Bylaw No. 2728, 2017 – adopted July 20, 2017.

COX Amendment Bylaw No. 2849, 2019 - adopted December 5, 2019.

i) Front parcel line: 30.0 metres

ii) Rear parcel line: 30.0 metres

iii) Interior side parcel line: 30.0 metres

iv) Exterior side parcel line: 30.0 metres

10.1.7 Maximum Height:

a) No building, accessory building or structure shall exceed a height of 10.0 metres.

10.1.8 Maximum Parcel Coverage:[∞]

- a) 35% for parcels less than 2,500 m² in area;
- b) 20% for parcels greater than 2,500 m² and less than 2.0 ha in area; and
- c) for parcels greater than 2.0 ha in area:
 - i) 5%; and
 - ii) 75% for greenhouse uses.

^{cost} Amendment Bylaw No. 2728, 2017 – adopted July 20, 2017.

EXHIBIT C

Appraiser's Qualifications

Qualifications and Affiliations Lionel Hoffmann, AACI, P. App, BBA

EDUCATION

- Accreditation Appraisal Institute of Canada 2000
- Diploma in Real Estate Appraisal Langara College, 1996 (Honours)
- Bachelor of Business Administration Simon Fraser University, 1987

DESIGNATIONS

- AACI, P. App (Accredited Appraiser Canadian Institute) Appraisal Institute of Canada
- BBA Simon Fraser University
- DIPL.RA Langara College, British Columbia

PROFESSIONAL BACKGROUND

- Appraiser (Associate) NCA Commercial Inc., Kelowna, British Columbia 2015 to present.
- Appraiser (Associate) Kent-Macpherson, Kelowna, British Columbia 1998 to 2014.
- Appraiser Okanagan Appraisals Ltd., Kelowna, British Columbia 1996 to 1998.
- **Property Agent Assistant** Ministry of Transportation and Highways, Nanaimo, British Columbia 1995.

MEMBERSHIP AND AFFILIATIONS

- Member of the Appraisal Institute of Canada.
- Member of the Okanagan Chapter of the Appraisal Institute of Canada.
- Member of the British Columbia Expropriation Association

EXPERT QUALIFICATIONS

- Qualified as an expert witness (Real Estate Valuation) - Supreme Court of British Columbia.

QUALIFICATIONS

Extensive real estate valuation and consultation for financing, purchase and sale, due diligence, and litigation support regarding:

- Office buildings
- Shopping centres and retail plazas
- Mixed use developments
- Light and heavy industrial properties
- Service commercial properties
- Multiple family properties (rental and strata-title)
- Modular/mobile home parks
- Development land (residential, commercial and industrial)
- Waterfront land (acreage and development)
- Agricultural and acreage land
- Institutional properties
- Claimant and authority partial and full takings pursuant to the British Columbia Expropriation
- road and utility rights-of-way
- Appraisal review
- Commercial lease analysis and market rent estimates
- Market studies

Appraisal assignments completed throughout the Okanagan, Similkameen, Columbia-Shuswap, and Kootenay regions.



PAGE of PAGES

CONTRACT OF PURCHASE AND SALE

BROKERAGE: CANADA FLEX REA	LTY INC. DATE: July 4th 2020
ADDRESS: 1873 MAIN STREET KELOWNA	
PREPARED BY: GIL SZABO, PREC*	MLS® NO:184404
SELLER: C CHEVELDAVE & ASSOCIATES LTD.	BUYER: BRODERSEN, DENNIS
SELLER: RECEIVER OF SAMUE FAMEL	BUYER: BRODERSEN, KIM
ADDRESS: / 7).	ADDRESS:
SUITE 600-1 235 FOR ACULE	
Kampools BC PC: V2C 354	<u>AB</u> PC:
PHONE:	PHONE:
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	OCCUPATION:
PROPERTY:	ROAD
1313 GREYBACK MOUNTAIN R	NONU
UNIT NO. ADDRESS OF PROPERTY Penticton	V2A 8T4
CITY/TOWN/MUNICIPALITY	POSTAL CODE
011-781-441	This is Exhibit B referred to in the Affident
PID OTHER PID(S)	The second to He are Alligery
SUB LOT 8, DL 2711 SDYD PLAN 1190	d <u>Cecil</u> Cheveldave
	SERROR before me the Athdey of July 20 20
	SHOW BEING UP THE THINGS OF THE
LEGAL DESCRIPTION	
The Buyer agrees to purchase the Property from the Seller on the	A Commissioner for telena Alfidavia
The Buyer agrees to purchase the 1-roperty from the Scher on tr	ne following terms and subject in the following conditions:
1. PURCHASE PRICE: The purchase price of the Property w	vill be
One Million S	ix Hundred Thousand
	DOLLARS \$ 1,600,000.00 (Purchase Price)
- DEROSIT: A deposit of \$ 80,000,000 which will form	part of the Purchase Price, will be paid within 24 hours of
	(CFC)
Vacceptance unless agreed as follows: \$10,000 WITHIN 72 HOURS OF ACCEPTANCE	MONNE XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
	***XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
-	be paid in accordance with section 10 or by unbedflied cheque
	vill be delivered in trust to CANADA FLEX REALTY GROUP
and I	held in trust in accordance with the provisions of the Real
	the Deposit as required by this Contract, the Seller may, at the
	eceives the Deposit is authorized to pay all or any portion of the
	veyancer") without further written direction of the Buyer or Seller.
provided that: (a) the Conveyancer is a Lawyer or Notar	ry; (b) such money is to be held in trust by the Conveyancer as
behalf of any of the principals to the transactions and to the	Services Act pending the completion of the transaction and not on
party as stakeholder or paid into Court.	the sale does not complete, the money should be returned to such
part into dourt.	0505

BC2057 REV. DA FEB 2019

COPYRIGHT - BC REAL ESTATE ASSOCIATION AND CANADIAN BAR ASSOCIATION (BC BRANCH)

1313 GREYBACK MOUNTAIN ROAD

Penticton

BC V2A 8T4 PAGE

CFC

PAGES

PROPERTY ADDRESS

3. TERMS AND CONDITIONS: The purchase and sale of the Property includes the following terms and is subject to the XXXXXXXX following conditions: SUBJECT TO THE BUYER COMPLETING AND BEING SATISFIED WITH THEIR DUE DILIGENCE BY JULY 18- DS

2020.

THE SELLER SHALL PROVIDE A COPY OF THE AUTHORIZATION LETTER TO REVIEW RDOS FILES WITHIN 72 HOURS OF ACCEPTANCE. 2 UPON CONFIRMATION THE INTIAL DEPORT OF \$10,000 HAS BEEN PAID.

THIS CONDITION IS FOR THE SOLE BENEFIT OF THE BUYER

SUBJECT TO COURT APPROVAL BY AUGUST 17, 2020 THIS CONDITION IS FOR THE BENEFIT OF BOTH THE BUYER AND SELLER

THE BUYER IS AWARE OF THE BC PROPERTY TRANSFER TAX OF 1% ON THE FIRST \$200,000 AND 2% ON THE BALANCE.

THE BUYER IS AWARE THAT GST IS APPLICABLE ON THIS TRANSACTION AND IS RESPONSIBLE TO PAY APPLICABLE GST.

THE BUYER HAS BEEN ADVISED TO SEEK INDEPENDENT LEGAL AND ACCOUNTING ADVICE

T7115

INCOCRMEND INTO AND FREMS A PART OF THIS CON will arrange for

THE SELLER WARRANTS THAT ALL PERSONAL PROPERTY AND DEBRIS SHALL BE REMOVED FROM THIS PROPERTY NO LESS THAN 7 DAYS PRIOR TO COMPLETION, AND THAT THE PROPERTY SHALL BE CLEAN AND CLEAR OF ALL PERSONAL PROPERTY, JUNK, SCRAP METAL AND ANY OTHER DEBRIS OF ANY KIND. THE BUYER AND SELLER SHALL CONDUCT A WALK THROUGH OF THE PROPERTY TO ENSURE ALL DEBRIS AND PERSONAL PROPERTY HAS BEEN REMOVED NO MORE THAN 7 DAYS PRIOR TO COMPLETION. SHOULD THERE BE ANY PERSONAL PROPERTY, JUNK, SCRAP METAL AND ANY OTHER DEBRIS OF ANY KIND REMAINING ON THE PROPERTY, THE BUYER AND SELLER MUTUALLY AGREE THAT A HOLD BACK OF \$10,000 SHALL BE HELD BY THE BUYERS LAWYER UNTIL ALL DEBRIS HAS BEEN REMOVED. SHOULD THE DEBRIS NOT BE REMOVED WITH 30 DAYS OF COMPLETION, THE SELLER AUTHORIZES THE BUYER TO HAVE THE DEBRIS REMOVED AT THE SELLERS

EXPENSE AND SAID REMOVAL PAID FOR FROM THE HOLDBACK HELD BY THE BUYERS LAWYER. ANY AND ALL REMAINING FUNDS SHALL BE FORWARDED TO THE SELLER AND OR THEIR REPRESENTATIVE AFTER THE

EXPENSE OF REMOVING THE DEBRIS HAS BEEN PAID.
Personal property does not include the modular home which wilk per remove or before October 31, 2020. Wood debris / wood-waste will not be remove

IN THE EVENT THAT THIS CONTRACT DOES NOT PROCEED DUE TO NO FAULT ON THE BUYERS PART. INCULDING BUT NOT LIMITED TO, THE COURTS ACCEPTANCE OF ANOTHER OFFER, OR THE PROPERTY BEING REDEEMED BUY THE MORTGAGOR OR ANY OTHER RESPONDANT, THAT THE FULL DEPOSIT SHALL

BECOME DUE AND PAYABLE TO THE BUYER AND RETURNED IN FULL IMMEDIATELY TO THE BUYER CFC)

Each condition, if so indicated is for the sole benefit of the party indicated. Unless each condition is waived or declared fulfilled by written notice given by the benefiting party to the other party on or before the date specified for each condition, this Contract will be terminated thereupon and the Deposit returnable in accordance with the Real Estate Services Act.

	1313 GREYBACK MC	UNTAIN ROAD	Penticton	BC V2A 814	PAGE 01	PAGES
PRO	OPERTY ADDRESS					
4.	COMPLETION: The sale will t	ne completed on		September	, yr.	2020
••	(Completion Date) at the appropr					
			of the Department	4:00		p. m. on
5.	POSSESSION: The Buyer will h		of the Property at _	to the following evis	ting lenancies	
	September 14 , yr	2020 (Possession	n Date) OR. Subject	to the following exis	ang tenencies.	. II Giriy
_	ADJUSTMENTS: The Buyer wil	Lassume and naviallit	nxes, rates, local imi	provement assessn	nents, fuel utilit	ies and other
ь.	charges from, and including, the	date set for adjustmen	nts, and all adjustme	ents both incoming	and outgoing o	of whatsoever
,	nature will be made as of		. vr. 2020	(Adjustment Date).	
<u> </u>						
7.	INCLUDED ITEMS: The Purcha	ase Price includes any	buildings, improvem	nents, fixtures, appu	irlenances and	I attachments
s 763	thereto, and all blinds, awnings,	screen doors and windo	ows, curtain rods, tra	icks and valances, I	ixed mirrors, fix	ked carpeling.
/γ	electric, plumbing, heating and a	r conditioning fixtures a	nd all appurtenances	and attachments th	erelo as viewed	d by the Buyer
	at the date of inspection, INCLUI AUTOMATIC STOCK WATER	DING:	ND CATES ON SI	TE-I-ARGE \A/LIITI	- COVERALL	PORTABLE
_	BUILDING, ALL SHEDS ON S	HE AL SON	in mar in 1-	TU -0 -0 -06	10012	DAG YEU.
	BOILDING, ALL OF LOS ON S	GARE LEAD	ING TO CAMPBE	F/xei) 70 かに LL MOUNTAIN /	08	1110 1000
	CATTLE RANGE LICENCE			OS (1 70	
_	DS	C	FC)	14/4	VY	
ام	41-					
Y	The state of the s					
÷	BUT EXCLUDING:	LISTED IN SC	want B'			
7.	FILL HEIMS	LISTED IN SC	nences F			
8.	VIEWED: The Property and all	included items will be it	n substantially the s	ame condition at th	e Possession	Date as wher
	viewed by the Buyer on		July			
9.	TITLE: Free and clear of all end		=			
	including royalties, contained in	• •	•	•		-
	pending restrictive covenants an		or unines and public	c aumonues, exisun	g tenancies set	out in Section
	5, if any, and except as otherwis	e set out netem.				
10	. TENDER: Tender or payment	of monies by the Buy	er to the Seller wi	If be by certified o	heque, bank	draft, cash o
	Lawyer's/Notary's or real estate	brokerage's trust chequ	IO.			
11.	. DOCUMENTS: All documents re			•		necessary and
	will be lodged for registration in	ле арргорнате сапо тт	ie Office by 4 pm on	the Completion Dai	.e.	
11.	A. SELLER'S PARTICULARS A	ND RESIDENCY: The	Seller shall deliver	to the Buyer on or	before the Co	mpletion Date
	a statutory declaration of the S					•
	Buyer's Property Transfer Tax F	Return to be filed in con	nection with the cor	inpletion of the trans	saction contem	iplated by this
	Contract (and the Seller hereby of					-
	Speculation and Vacancy Tax fo	•		•	•	
	Vacancy By-Law for residential p					
	as described in the non-resider					

Completion Date will not be, a non-resident of Canada. If on the Completion Date the Seller is a non-resident of Canada as described in the residency provisions of the *Income Tax Act*, the Buyer shall be entitled to hold back from the Purchase Price

the amount provided for under section 116 of the Income Tax Act.

GREYBACK MOUNTAIN ROAD 1313

Penticton

BC V2A 8T4 PAGE

of

PAGES

PROPERTY ADDRESS

- 11B. GST CERTIFICATE: If the transaction contemplated by this Contract is exempt from the payment of Goods and Services Tax ("GST"), the Seller shall execute and deliver to the Buyer on or before the Completion Date, an appropriate GST exemption certificate to relieve the parties of their obligations to pay, collect and remit GST in respect of the transaction. If the transaction contemptated by this Contract is not exempt from the payment of GST, the Seller and the Buyer shall execute and deliver to the other party on or before the Completion Date an appropriate GST certificate in respect of the transaction.
- 12. TIME: Time will be of the essence hereof, and unless the balance of the cash payment is paid and such formal agreements to pay the balance as may be necessary is entered into on or before the Completion Date, the Seller may, at the Seller's option, terminate this Contract, and, in such event, the amount paid by the Buyer will be non-refundable and absolutely forfeited to the Seller, subject to the provisions of Section 28 of the Real Estate Services Act, on account of damages, without prejudice to the Seller's other remedies.
- 13. BUYER FINANCING: If the Buyer is relying upon a new mortgage to finance the Purchase Price, the Buyer, while still required to pay the Purchase Price on the Completion Date, may wait to pay the Purchase Price to the Seller until after the transfer and new mortgage documents have been lodged for registration in the appropriate Land Title Office, but only if, before such lodging, the Buyer has: (a) made available for tender to the Seller that portion of the Purchase Price not secured by the new mortgage, and (b) fulfilled all the new mortgagee's conditions for funding except lodging the mortgage for registration, and (c) made available to the Seller, a-Lawyer's or Notary's undertaking to pay the Purchase Price upon the lodging of the transfer and new mortgage documents and the advance by the mortgage of the mortgage proceeds pursuant to the Canadian Bar Association (BC Branch) (Real Property Section) standard undertakings (the "CBA Standard Undertakings").
- 14. CLEARING TITLE: If the Seller has existing financial charges to be cleared from title, the Seller, while still required to clear such charges, may wait to pay and discharge existing financial charges until immediately after receipt of the Purchase Price, but in this event, the Selter agrees that payment of the Purchase Price shall be made by the Buyer's Lawyer or Notary to the Seller's Lawyer or Notary, on the CBA Standard Undertakings to pay out and discharge the financial charges, and remit the balance, if any, to the Seller.
- 15. COSTS: The Buyer will bear all costs of the conveyance and, if applicable, any costs related to arranging a mortgage and the Seller will bear all costs of clearing title.
- 16. RISK: All buildings on the Property and all other items included in the purchase and sale will be, and remain, at the risk of the Seller until 12:01 am on the Completion Date. After that time, the Property and all included items will be at the risk of the Buyer.
- 17. PLURAL: In this Contract, any reference to a party includes that party's heirs, executors, administrators, successors and assigns; singular includes plural and masculine includes feminine.
- 18. REPRESENTATIONS AND WARRANTIES: There are no representations, warranties, guarantees, promises or agreements other than those set out in this Contract and the representations contained in the Property Disclosure Statement if incorporated into and forming part of this Contract, all of which will survive the completion of the sale.
- 19. PERSONAL INFORMATION: The Buyer and the Seller hereby consent to the collection, use and disclosure by the Brokerages and by the managing broker(s), associate broker(s) and representative(s) of those Brokerages (collectively the "Licensee(s)") described in Section 21, the real estate boards of which those Brokerages and Licensees are members and, if the Property is listed on a Multiple Listing Service, the real estate board that operates the Multiple Listing Service, of personal information about the Buyer and the Seller:
 - A. for all purposes consistent with the transaction contemplated herein:
 - B. if the Property is listed on a Multiple Listing Service", for the purpose of the compilation, retention and publication by the real estate board that operates the Multiple Listing Service" and other real estate boards of any statistics including historical Multiple Listing Service" data for use by persons authorized to use the Multiple Listing Service" of that real estate board and other real estate boards:

GREYBACK MOUNTAIN ROAD

Penticton

BC V2A 8T4 PAGE

PAGES

PROPERTY ADDRESS

- C. for enforcing codes of professional conduct and ethics for members of real estate boards; and
- D. for the purposes (and to the recipients) described in the brochure published by the British Columbia Real Estate Association entitled Privacy Notice and Consent.

The personal information provided by the Buyer and Seller may be stored on databases outside Canada, in which case it would be subject to the laws of the jurisdiction in which it is located.

- 20. ASSIGNMENT OF REMUNERATION: The Buyer and the Seller agree that the Seller's authorization and instruction set out in section 25(c) below is a confirmation of the equitable assignment by the Seller in the Listing Contract and is notice of the equitable assignment to anyone acting on behalf of the Buyer or Seller.
- 20A. RESTRICTION ON ASSIGNMENT OF CONTRACT: The Buyer and the Seller agree that this Contract: (a) must not be assigned without the written consent of the Seller; and (b) the Seller is entitled to any profit resulting from an assignment of the Contract by the Buyer or any subsequent assignee.
- 21. AGENCY DISCLOSURE: The Seller and the Buyer acknowledge and confirm as follows (initial appropriate box(es) and complete details as applicable):

INITIALS	A. The Seller acknowledges having received, read (RECBC) form entitled "Disclosure of Representation has an agency relationship with TIM TEREPOCKI		that the Seller
	who is/are licensed in relation toROYAL L		
DS DS ()	B. The Buyer acknowledges having received, rea Representation in Trading Services" and hereby conf GIL SZABO, * PREC*		ship wilh
	who is/are licensed in relation toCAN		
INITIALS	C. The Seller and the Buyer each acknowledge entitled "Disclosure of Risks Associated with Dual Agragency relationship with	<u> </u>	ensent to a dual
	who is/are licensed in relation to		
	having signed a dual agency agreement with such De	esignated Agent(s)/Licensee(s) dated	·
INITIALS	O. If only (A) has been completed, the Buyer acknowled form "Disclosure of Risks to Unrepresented Parties" that the Buyer has no agency relationship.		
INITIALS	E. If only (B) has been completed, the Seller acknowledge of the selle		

DocuSign (Envetope ID: BC2	274DC7-C81C-4DCA	-8225-83C6A7	2D71AC						
-	1313	GREYBACK M			Penticton	ВС	V2A 8T4	PAGE	of	PAGES
PRO	PERTY ADDRES									
	Purchase and	E IRREVOCABLI	under seal.	it is agreed a	ind understood ti	iat the Selle	ecifically o	onfirm that ance is irrev	this Coocable.	ontract of including
	without limitati	on, during the per	ioa prior io i	ne uate spec Notain contai	ned for the buye	— DS	os			
		aive the terms and			rica, una o	(4)	170			
	B. exercise a	any option(s) here	ın contained			UF CHARACT	CALDAGE	BEEORE V	OU SIG	.N
×*****	(CFC	GAL DOCUMENT	1	تت سر	クセン う	90			000.0	•••
XXXXX		offer, or counter-offer, or counter-offer, 2020	ter will be c	oce mitheren Deu ior sicce	n in writing with r	otification b	o the other	party of suc	ch revoc	ation prior
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		of its acceptance	) and upon	accentance (	of the offer, or co	unter-offer.	by accepting	ng in writing	and no	tifying the
(XXXXX)	other party of	such acceptance.	there will be	a binding C	ontract of Purcha	ase and Sal	e on the te	rms and co	ndilions	set forth.
777	Officer party of	Such troophurios		DocuSigno						
				Vil	- F31		BRO	DERSEN,	DENNI	S
	WITNESS			BHYER 14495E	1/AC415		PRINT NA			
	YYITINESS				DocuSigned by:		<i>(</i> 2)			
	X				5/		342	DERSEN.	KIM	
	WITNESS			BUYER	ABORI BABI DADA	co	PRINT NA	ME		
		s an individual, the and Refugee Prote		Yes Inal they	— os	No INITIA		i lesioeni e	s demie	a in the
25.	set out above	CE: The Seller (a)	a commission or Seller to p	on as per the ay the comm	Listing Contract, a hission out of the	and (c) autho proceeds c	orizes and i of sale and	nstructs the forward co	Buyer a	and anyone
	Seller's acce	plance is daled	<del>- 1</del>	<del></del>	July	y 9	yr. <u>2</u>	-0.20		<u>-</u>
		eclares their reside	ency:	DS (	-DS					
	RESIDENT	<u> </u>	ITIALS		ENT OF CANADA	INITIALS	as defi	ned under t	he <i>Incol</i>	ne Tax Act.
					OF SATISE					
	X			••		· ·	C CI	IEVELDAV		
	WITNESS			1	IN 170 PORS	والملاك	PRINT NA	MECECIL	- Crti	VELDAVE
	v			CAPA	~/ ~/		SEAL			
	WITNESS		REF	SEILER	· ·		PRINT NA	ME		
					-					

*PREC represents Personal Real Estate Corporation

Trademarks are owned or controlled by The Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTOR®) and/or the quality of survices they provide (MLS.).

66

SCHEDULE "A" (Court Approved Sale)

DATE:	JULY 04, 2020
DAIC.	

CONTRACT OF PURCHASE AND SALE RE the lands and premises having the following parcel identifier 011-781-441 (the "Lands")

The following terms replace, modify and where applicable override the terms of the attached Contract of Purchase and Sale. Where a conflict arises between the terms of this Schedule and the Contract of Purchase and Sale, the terms of this Schedule shall apply. Notwithstanding any term or condition to this Contract of Purchase and Sale, whether contained herein or otherwise, on accepting this Contract of Purchase and Sale the parties hereto agree as follows:

- All references to Vendor/Seller in the Contract of Purchase and Sale and in this Schedule mean C. Cheveldave & Associates Ltd., in its capacity as court-appointed Receiver and Manager (the "Receiver") of the assets, undertakings and properties of Sather Ranch Ltd. (the "Dobtor") and the Lands pursuant to the Court Order made in Supreme Court of British Columbia, Action No. S1913131 (Vancouver Registry) on November 21, 2019, and not as vendor or owner.
- The Receiver agrees, subject to the other terms of this Contract of Purchase and Sale, to present this contract of Purchase and Sale to Court for approval and in so doing is not contractually or otherwise liable to any party in any way;
- 3. The Buyer accepts the Lands "as is, where is" as of the Possession Date and saves the Receiver harmless from all cleims resulting from or relating to the age, fitness, condition, zoning, lawful use, environmental condition or circumstances and location of the Lands, and agrees to accept the Lands subject to any outstanding work orders or notices or infractions as to the date of closing and subject to the existing municipal or other governmental by-laws, restrictions or orders affecting its use, including subdivision agreement and easements;
- 4. The Buyer acknowledges and agrees that the Receiver makes no representations or warranties whatsoever with respect to the Lands. The Buyer acknowledges and agrees that he has relied entirely upon his own inspection and investigation with respect to quantity, quality and value of the Lands.
- 5. With respect to environmental matters, and without limiting the generality of the foregoing, the Buyer agrees that he is responsible to investigate the environmental condition of the Lands to his satisfaction and that he is responsible to satisfy himself, and is relying on his own investigations to verify that the level of Contaminants, as hereinafter defined, on or migrating to or from the Lands is satisfactory to the Buyer and the environmental condition of the Lands is otherwise acceptable. Contaminants includes, without limitation, any contaminant, pollutant, underground or aboveground tank, asbestos materials, urea formaldehyde, deleterious substance, dangerous substance or good, hazardous, corrosive or toxic substance, special waste, waste or any other substance which is now or hereafter regulated under any laws, regulations, bylaws, orders or other lawful requirements of any governmental authority having jurisdiction over the Lands.
- 6. The Buyer acknowledges and agrees that the assets to be purchased under the Contract of Purchase and Sale do not include any personal property or challels and that any personal property or challels remaining in the premises on the Lands which are taken by the Buyer are taken by him at his own risk completely, without representation or warranty of any kind from the Receiver as to the ownership or state of repair of any such personal property or chattels;
- The Buyer acknowledges and agrees that there will be no adjustments, including but not limited to adjustments for rents
  or security deposits, made to the purchase price on account of any lenancies assumed by the Buyer.
- The Receiver is not and will not be liable to the Buyer nor to anyone claiming by, through or under the Buyer for any damages, costs or expenses for damage caused to the Lands by the registered owner of the Lands or his tenants, guests, assigns, agents or by persons unknown.
- 9. This Contract of Purchase and Sale is subject to approval by the Supreme Court of British Columbia (the "Court"), with the real estate commission in respect of this contract of Purchase and Sale to be paid only if the sale completes pursuant to an order of the Court in the Proceedings. This condition is for the sole benefit of the Receiver.
- 10. The Buyer acknowledges and agrees that other prospective purchasers may attend in Court in person or by agent at the hearing of the motion to approve this Contract of Purchase and Sale and such prospective purchasers may make competing offers which may be approved by the Court. The Receiver may be competled to advocate that the Court consider other offers in order to obtain the highest price for the Lands. The Receiver gives no undertaking to advocate the acceptance of this offer. To protect his Interest in purchasing the Lands, the Buyer acknowledges and agrees that he should attend at the Court hearing in person or by agent and be prepared there to make such amended or increased offer to purchase the Lands as the Court may permit or direct;

18

36622.146976.SRA.18291403.1

- 11. This Contract of Purchase and Sale may be terminated at the Receiver's sole option if at any time prior to Court approval:
  - a. the Court varies or vacates the receivership order to remove or impede the Receiver's ability to market the Lands for sale;
  - the property is redeemed by the mortgagor or any respondent, through private sale or otherwise, prior to court approval of a sale of the Lands; or
  - c. The Receiver determines it is inadvisable to present this Contract of Purchase and Sale to the Court

and in any such event the Receiver shall have no further obligations or liability to the Buyer under this Contract of Purchase and Sale or otherwise. This condition is for the sole benefit of the Receiver.

- 12. The Buyer acknowledges and agrees that ho is purchasing title in the Lands free and clear of all encumbrances of the parties to the proceedings concerning the Lands brought by Michael Street and Marielle Brute in the Supreme Court of British Columbia in accordance with such vesting order as may be made in the said proceedings except: subsisting conditions, provisos, restrictions, exceptions and reservations, including royalties contained in the original grant or contained in any other grant or disposition from the Crown registered or pending restrictive covenants and rights-of-way in favour of utilities and public authoritios, existing lenancies, if any, and except as otherwise set out herein.
- 13. The Buyer acknowledges and agrees that time will be of the essence hereof, and unless the balance of the cash payment is paid and such formal agreement to pay the balance as may be necessary is entered into on or before the Completion Date, "the Receiver may at it's option either terminate or reaffirm this Contract, and in either event the amount paid by the Buyer, including without limitation the deposit will be absolutely forfeited to the Receiver on account of damages, and not in substitution therefore, without prejudice to the Receiver's other remedies.
- 14. No property condition disclosure statement concerning the Lands forms part of this Contract of Purchase and Sale whether or not such a statement is attached to it.
- 15. The Purchase Price does not include Goods and Services Tax, if any, which shall be payable by the Buyer.
- 16. The Receiver may, at its sole discretion, extend the Completion Date by up to 10 days.
- 17. If the Buyer fails or refuses to complete the purchase and sale herein contemplated after all the Buyer's conditions have been satisfied or walved, the Deposit together with accrued interest thereon shall be forfeited to the Receiver as liquidated damages as a genuine pre-estimate of its damages, without prejudice to any other rights and remedies which the Receiver may have at law or in equity against the Buyer. In accordance with s. 30(1)(g) and 30(2)(b) of the Real Estate Services Act, the Buyer and Receiver hereby agree to the rolease of the Deposit and accrued interest thereon to the Receiver hereby instructs the party holding the Deposit to so release the Deposit together with accrued interest thereon to the Receiver, upon written demand from the Receiver or its counsel confirming that the Buyer has failed or refused to complete the purchase and sale herein contemplated despite the Buyer's conditions having been satisfied or waived.

18.	All funds payable in connection with this Contract of Purchase and Sale will be by certified cheque, bank draft, cash or certified Lawyer's/Notary's trust cheque, and shall be delivered by prepaid courier to the solicitor acting for the Receiver.
	OocuSigned by:

	Vom Til
Witness	Bayef4A4496B1AC44A DocuSigned by:
Wilness	Buyer AliosF9AHF-07D4CD
Witness	C. Chylothave & Associates Ltd, Receiver and
	Manager of Sather Runch Ltd., including the Land as defined herein (and not in its personal capacity)
	asacrinea acrem (and not in as personal capacity)

# SCHEDULE B – EXCLUSIONS TO PURCHASE AND SALE OF 1313 GREYBACK MOUNTAIN ROAD

#### Items specifically excluded:

- 1000 gallon tank
- Snow plow blade
- Old cattle squeeze
- Misc. gates
- 600 gallon water trough
- Calf shelters (6)
- Horse shelters (3)
- Feeders (4)
- Steel panels (20)
- HiQual cattle squeeze
- Calf squeeze
- 10 x 8 Hi Hog frame gate (6)
- Hi Hog Maternity Pen
- 40 x 40 tent
- Heavy duty bull feeders (2)
- Wall tent 14 x 16
- Honda Generator 3500 (well used)
- Misc tools / chainsaw
- Truck ramps
- Stock waterers (5)
- 2009 Modular Home.





DocuSign Envelope ID: 681B5139-26E2-4E8E-B5F9-866EB4CBA4A6
DocuSign Envelope ID: BF2229D6-3AA8-4C4E-9924-CA97F48A1262
DocuSign Envelope ID: BC274DC7-C81C-4DCA-8225-83C6A72D71AC

TITLE SEARCH PRINT

2020-06-29, 08:36:13 Requestor: Sandi Taylor

File Reference: TEREPOCKI Declared Value \$150000

**CURRENT INFORMATION ONLY - NO CANCELLED INFORMATION SHOWN**

Land Title District

KAMLOOPS

Land Title Office

KAMLOOPS

**Title Number** 

CA5807500

From Title Number

CA5748632

**Application Received** 

2017-02-06

**Application Entered** 

2017-02-10

Registered Owner in Fee Simple

Registered Owner/Mailing Address:

SATHER RANCH LTD., INC.NO. A0088770

1335 COMMERCIAL WAY

PENTICTON, BC

V2A 3H4

**Taxation Authority** 

Penticton Assessment Area

Description of Land

Parcel Identifier:

011-781-441

Legal Description:

SUB LOT 8 DISTRICT LOT 2711 SIMILKAMEEN DIVISION YALE DISTRICT PLAN 1190

**Legal Notations** 

NONE

Charges, Liens and Interests

Nature:

RESERVATION

Registration Number:

44185E

Registered Owner:

THE COLUMBIA WESTERN RAILWAY

Remarks:

DD 8303

Nature:

RIGHT OF WAY

Registration Number:

N32015

Registration Date and Time: Registered Owner:

1978-06-12
WEST KOOTENAY POWER AND LIGHT COMPANY LIMITED

1

OS OS

Title Number: CA5807500

TITLE SEARCH PRINT

Page 1 of 2



TITLE SEARCH PRINT

File Reference: TEREPOCKI Declared Value \$150000

Nature:

MORTGAGE

Registration Number:

CA5807665 2017-02-06 15:46

Registration Date and Time:

MICHAEL NEIL STREET

Registered Owner:

MARIELLE JACQUELINE ANGELLA BRULE

AS JOINT TENANTS

Transfer Number:

CA7496634

Nature:

ASSIGNMENT OF RENTS

Registration Number: Registration Date and Time: CA5807666 2017-02-06 15:46

Registration Date and Tim

MICHAEL NEIL STREET

Registered Owner:

MARIELLE JACQUELINE ANGELLA BRULE

AS JOINT TENANTS

Transfer Number:

CA7496635

**Duplicate Indefeasible Title** 

NONE OUTSTANDING

**Transfers** 

NONE

**Pending Applications** 

NONE





2020-06-29, 08:36:13

Requestor: Sandi Taylor

DocuSign Envelope ID: 681B5139-26E2-4E8E-B5F9-866EB4CBA4A6

DocuSign Envelope ID: BF2229D6-3AA8-4C4E-9924-CA97F48A1262

DocuSign Envelope ID: BC274DC7-C81C-4DCA-8225-83C6A72D71AC

# PROPERTY DISCLOSURE STATEMENT LAND ONLY

PAGE 1 of 2 PAGES



Date of disclosure: Quit 21, WW

The following is a statement made by the seller concerning the Land located at:

ADDRESS: 1313 Greyback Mountain Rd Penticton			(ti	e "Land")
THE SELLER IS RESPONSIBLE for the accuracy of the answers on this Property Disclosure Statement and where uncertain should reply 'do not know." This Property Disclosure Statement constitutes a representation under any Contract of Purchase and Sale if so agreed, in writing, by the seller and the buyer.			SHOULD INIT	
1. LAND	YES	NO	DO NOT KNOW	DOES NOT APPLY
A. Are you aware of any encroachments, unregistered easements or unregistered rights-of-way?	<b>S</b>			
B. Are you aware of any existing tenancies, written or oral?	₹5.			
C. Are you aware of any past or present underground oil storage tank(s) on the Land?		<u>a.</u>		
D. Is there a survey certificate available?		<u> </u>	555	
E. Are you aware of any current or pending local improvement levies/charges?				
F. Have you received any other notice or claim affecting the Land from any person or public body?	8			
G. Is the Land managed forest lands?		<u> </u>	ļ	
H. Is the Land in the Agricultural Land Reserve?	(3)			
Are you aware of any past or present fuel or chemical storage anywhere on the Land?		Ø		
J. Are you aware of any fill materials anywhere on the Land?		Sec. S		
K. Are you aware of any waste sites, past or present, excluding manure storage anywhere on the Land?		4		
L. Are you aware of any uncapped or unclosed water wells on the Land?		معاتب ا		
M. Are you aware of any water licences affecting the Land?		<b>₹</b>		
N. Has the Land been logged in the last five years?		1		
(i) If yes, was a timber mark/ticence in place?				
(ii) If yes, were laxes or fees paid?			1	
O. Is there a plot plan available showing the location of wells, septic systems, crops etc.			<b>A</b>	
2. SERVICES				
A. Indicate the water system(s) the Land uses:  Municipal (I Community-I.) Private V Well II Not Connected I.)  Other	0			
B. Are you aware of any problems with the water system?		9		
C. Are records available regarding the quantity and quality of the water available?	< < < < < < < < < < < >			
D. Indicate the sanitary sewer system the Land is connected to.  Municipat (I Community I') Septic (I) Lagoon I': Not Connected (1)  Other				
E. Are you aware of any problems with the sanitary sewer system?		B		
F. Are there any current service contracts (i.e., septic removal or maintenance)?		8		
G. If the system is septic or lagoon and installed after May 31, 2005, are		R		

0G1003 REV. APR 2020

COPYRIGHT BC REAL ESTATE ASSOCIATION

© 2020, British Columbio Roal Estate Association ("BCREA"). All rights reserved. This form was developed by BCREA for lite use and reproduction by BC REAL FORCE of other parties authorized to writing by BCREA. Any other use or reproduction is prohibited except with prior written consent of BCREA. This form is not to be altered when printing or reproducing the standard pre-set portion. BCREA bears no habitely for your use of this form.



DocuSign Envelope ID: 681B5139-26E2-4E8E-B5F9-866EB4CBA4A6 DocuSign Envelope ID: BF2229D6-3AA8-4C4E-9924-CA97F48A1262

DocuSign Envelope ID: BC274DC7-C81C-4DCA-8225-83C6A72D71AC

ATE OF DISCLOSURE				
DDRESS: 1313 Greyback Mountain Rd Penticton  BUILDING: (Not Applicable)	YES	NO	DO NOT KNOW	DOES NOT APPLY
	<del></del>			
A. Are you aware if the Land has been used to grow cannabis (other than as	1			
nemitted by law) or to manuacture megal substances.	_			
B. Are you aware of any latent defect in respect of the Land?				
For the purposes of this quostion, "latent defect" means a defect that cannot be discerned through a reasonable inspection of the Land that renders the Land: (a) dangerous or potentially dangerous to occupants; or (b) unfit for habitation.		8		
C. Are you aware if the Land, or any portion of the Land, is designated or proposed for designation as a "heritage site" or of "heritage value" under the Haritage Conservation Act or under municipal legislation?	,	8		
DDITIONAL COMMENTS AND/OR EXPLANATIONS: (Use additional pages	f necessa	ry.)		
ADDITIONAL COMMENTS ANDIOR EXTERNATION OF THE PROPERTY OF THE		745	man -	NO REGION
- CITY OF PENTICION HAS A GATE & ROAD ACCES	<i>ر</i> رو	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<i>/</i> /(* - {	
& regress				
- LOCKED GATE AT SOVTH END OF THE LUT I ETC ACCESS TO TOWERS ON CAMPOSIL			- NO R	the TaleD
,	Loak	)		
- GREYBRE MNT. LOAD 15 A SECTION 42				
- GREBALL MNT. LOAD 15 A SEZTION 42 - WATER MIGLATION ISSUE NOTED IN 2019.				
— GREIBRUE MNT. LOAD 15 A SEZTION 42  - WATER MIGIATION 180E NUTED NO 2019.  The seller states that the information provided is true, based on the seller's cur Any important changes to this information made known to the seller will be discloseller acknowledges receipt of a copy of this Property Disclosure Statement and buyer.  - PLEASE READ THE INFORMATION PAGE BE	rent actua sed by the agrees the	l knowledg seller to th it a copy m	e as of the d e buyer prior ay be given to	ate on page 1. lo closing. The o a prospective
The seller states that the information provided is true, based on the seller's cur Any important changes to this information made known to the seller will be disclo seller acknowledges receipt of a copy of this Property Disclosure Statement and buyer.  PLEASE READ THE INFORMATION PAGE BE	rent actua sed by the agrees the	l knowledg seller to th it a copy m	e as of the d te buyer prior ay be given to	ale on page 1. lo closing. The o a prospective
The seller states that the information provided is true, based on the seller's cur Any important changes to this information made known to the seller will be discloseller acknowledges receipt of a copy of this Property Disclosure Statement and buyer.  PLEASE READ THE INFORMATION PAGE BE	rent actua sed by the agrees the	I knowledg seller to the at a copy m	ay be given to	o a prospective
The seller states that the information provided is true, based on the seller's current any important changes to this information made known to the seller will be discloseller acknowledges receipt of a copy of this Property Disclosure Statement and buyer.  PLEASE READ THE INFORMATION PAGE BE C. CHEVELINE	rent actua sed by the agrees tha FORE SIG	I knowledg seller to th it a copy m SNING.	ay be given to	o a prospective  her Rench Led  Statement from
The seller states that the information provided is true, based on the seller's cur Any important changes to this information made known to the seller will be disclo seller acknowledges receipt of a copy of this Property Disclosure Statement and suyer.  PLEASE READ THE INFORMATION PAGE BE  C. CHEVELINE  SELLER(S)  C. Chevolative & Associates  SELLER(S)  The buyer acknowledges that the buyer has received, read and understood a signer  day of	rent actua sed by the agrees that FORE SIC	I knowledg seller to th al a copy m SNING.	ay be given to	o a prospective
The seller states that the information provided is true, based on the seller's cur Any important changes to this information made known to the seller will be disclo seller acknowledges receipt of a copy of this Property Disclosure Statement and cuyer.  PLEASE READ THE INFORMATION PAGE BE  C. CHEVELINE  SELLER(S)  C. Chevelanve & Accordates  SELLER(S)  The buyer acknowledges that the buyer has received, read and understood a signer the seller or the seller's brokerage on theday of	rent actua sed by the agrees that FORE SIC	I knowledg seller to that a copy m SNING.	ecuiver of Set y Disclosure The prudent by	o a prospective  her Rench Ltd  Statement from uyer will use this
The buyer acknowledges that the buyer has received, read and understood a signe seller or the seller's brokerage on the buyer's own inquiries. The buyer is urged to carofully inspect the Land and, if desired, to have	rent actua sed by the agrees that FORE SIC	I knowledg seller to that a copy m SNING.	ecuiver of Set y Disclosure The prudent by	o a prospective  her Rench Ltd  Statement from uyer will use this
The seller states that the information provided is true, based on the seller's current any important changes to this information made known to the seller will be disclosefiler acknowledges receipt of a copy of this Property Disclosure Statement and buyer.  PLEASE READ THE INFORMATION PAGE BE C. CHEVELTHE  SELLER(S)  C. Chevoldave & Associates  SELLER(S)  The buyer acknowledges that the buyer has received, read and understood a signed the seller or the seller's brokerage on the day of Property Disclosure Statement as the starting point for the buyer's own inquiries. The buyer is urged to carofully inspect the Land and, if desired, to have service of the buyer's choice.	rent actua sed by the agrees that FORE SIC	I knowledg seller to that a copy m SNING.	ecuiver of Set y Disclosure The prudent by	o a prospective  her Rench Ltd  Statement from uyer will use this
The seller states that the information provided is true, based on the seller's current any important changes to this information made known to the seller will be disclosseller acknowledges receipt of a copy of this Property Disclosure Statement and copyer.  PLEASE READ THE INFORMATION PAGE BE C. CHEVELINE  SELLER(S)  C. Chevoldave & Associates SELLER(S)  The buyer acknowledges that the buyer has received, read and understood a signer the seller or the seller's brokerage on the day of Property Disclosure Statement as the starting point for the buyer's own inquiries. The buyer is urged to carefully inspect the Land and, if desired, to have service of the buyer's choice.	rent actua sed by the agrees tha FORE SIG dcopy of the yr	I knowledg seller to that a copy m SNING.	ecuiver of Set y Disclosure The prudent by	o a prospective  her Rench Ltd  Statement from uyer will use this

COPYRIGHT BC REAL ESTATE ASSOCIATION



# Bench & Bual Property Specialists

OYAL LEPAGE

July 20, 2020

C.Cheveldave & Associates Ltd Suite 600 – I, 235 – First Ave Kamloops, BC V2C 3J4

Attention:

Mr. Cecil Cheveldave

Dear Mr. Cheveldave

This is Exhibit _____ referred to in the Affidevit
of _____ Cheve dave

sworn before me the 29th day of July 20 20

A Commissioner for taking Affidevits

for British Columbia

Re: 1313 Greyback Mountain Rd, Penticton, BC - Marketing Summary

Further to your request, we are pleased to provide you with a summary of our marketing efforts with respect to the potential sale of 1313 Greyback Mountain Rd, Penticton, British Columbia (the "property").

I, Tim Terepocki, am a professional realtor focused on marketing and selling ranches, farms and rural acreages for over 12 years offering specialized services to clients with my vast knowledge in the agricultural sector along with being very familiar with the working aspects of farms and ranches.

Prior to listing the property, I preformed my due diligence and valuation of the property with two on-site visits. I then reviewed multiple comparable properties that were listed at the present time and multiple 'sold' properties from the past 3 years. I concluded that 1313 Greyback Mountain Rd property is a unique acreage with many desirable attributes such as but not limited to:

- The acreage is bordering Penticton city limits
- Partially within the Agricultural Land Reserve
- Zoned LH1 under Naramata zoning by-law as Resource Area
- Fenced and cross fenced with 5 stock waters and developed spring
- Cattle handling setup, including cattle chute
- 200 head grazing license adjacent to the property
- Adequate water supply and newer pump
- Riding arena along with many other recreational opportunities out the back door
- Beautiful views and only 10 minutes from Penticton

With all the above considerations an asking price of \$1,595,000.00 was established.

The property was listed on June 23, 2020 for \$1,595,000.00

#### MARKETING

In addition to placing the listing on the Realtor.ca, I also took a proactive approach to marketing 1313 Greyback Mountain Rd in Penticton, BC. My approach included a combination of direct contact of potential purchasers, internet advertising along with listing on Royal Lepage and Ranches Only website.

- Realtor.ca Services: The listing of 1313 Greyback Mountain Rd was placed on the Realtor.ca website. Realtor.ca is available to the public as well as to all Realtors in the province along with Canada.
- Detailed Information Package: I prepared a comprehensive electronic and hardcopy information package providing prospects detailed information on the property. I included location maps, legal information, improvement details, zoning information and disclosure of current Covid19 related court protocols.
- 3. Internet: I placed the listing on Ranches Only.com website along with Royal Lepage.ca. RanchesOnly.com receives over 10,000 visitors a day looking for ranch and rural properties. Royal Lepage receives over 50,000 visitors a day. I created marketing material for Ranches Only Facebook and Instagram pages along with sharing it on my Facebook page.
- Direct Contact: I contacted 6 of my direct contacts that were potential prospects. This
  number does not include casual conversations or quick inquires developed from social
  media.

#### **OFFERS**

I received 7 enquiries regarding the property prior to receiving an offer. There were 2 on-site showings from the 7 enquiries. An offer was received July 4, 2020.

On July 4, 2020 an offer was presented by Gil Szabo of Gil Szabo Realestate from Pentiction on behalf of Dennis and Kim Brodersen. The offer was for \$1,600,000.00, which was \$5000.00 above the asking price. Negotiations took place on non-price terms and the offer was accepted by the Receiver on July 9, 2020

Subsequent to the acceptance of the offer, I've received interest from one interested party regarding the property.

SUMMARY

In summary, I have marketed 1313 Greyback Mountain Rd for 27 days. During this time I have continually marketed the property and have answered/replied to all enquires. I believe that the accepted offer represents the current market conditions and is fair to all parties involved.

I trust that this letter will be helpful in obtaining approval of the accepted offer by the Court. Please do not hesitate to call if you have any questions or require any clarification.

Sincerely

Tim Terepocki Personal Real Estate Corporation

JULY 20 /2020

Tim Terepocki 250-280-7653

ranchproperties@gmail.com