REAL ESTATE SALES AND PROPERTY MANAGEMENT SERVICES



Prepared by: E. Annette Merrill and Alexis Wilson - Licensed Property Managers

Thank you for your interest in what our company has to offer. We're delighted to share this company bio, which contains information about our company, our services, and how we can work together. We look forward to hearing from you soon!

About Us

Located in Beaumont, Texas, Homestead Realty was established in 2003 by Patricia L. Merrill and has steadily grown each year. Due to the growth over the years, our company now covers the following additional areas: Lumberton, Silsbee, Kountze, Woodville, Bevil Oaks, Sour Lake, Winnie, Fannett, Hamshire, Labelle, China, Nome, Port Arthur, Nederland, Port Neches, Groves, Port Acres, Vidor, Bridge City and Orange, Texas. We do have occasional service requests in the Houston area as well. Our company is BBB accredited with an A+ rating. We have also been involved with Property Management for about 10 years. We currently manage over 130 homes a year. Our team consists of licensed and knowledgeable Real Estate Agents. As a realtor, it is an honor to guide a seller/buyer along their journey and be able to assist them through the whole process from start to finish. We recognize and value the trust our clients' place in us and strive to exceed their expectations.

Scope of Work

Services -

- Real Estate Transactions:
 - Buying a Home
 - o Selling a Home
 - Purchasing Land
 - Selling Land
 - With an in-house Mortgage Company, we can also arrange for a pre-financing qualification, if you
 desire.
 - We work closely with local insurance providers to help you with home, windstorm, and flood insurance.
 - We also can arrange for Home Mortgage insurance for those who wish to have this coverage.
- Property Management:
 - o Rental Management services for Residential and Commercial locations
 - Tenant Screening
 - Quarterly Inspections
 - Maintenance service providers
 - And many more additional amenities to help protect your investment.

Goals -

- Always conduct ourselves in a professional and ethical manner.
- Work closely with you to understand your needs and concerns to provide the services you are looking for and expect from us.
- Provide and deliver quality service during your real-estate transaction- this includes giving expert advice about the dos and don'ts of home purchasing/selling, land purchasing/selling, home loans, and home insurance through the appropriate associated company.
- Good communication is an important part of any transaction we will communicate in an open and positive manner to achieve this.
- Create a client for life by exceeding your expectations and providing service even after the transaction is complete.

Meet the Owner / Broker

Greetings! My name is Patricia (Patti) L. Merrill. I am a licensed professional Real Estate Broker. I have 23 years of knowledge in Real Estate and Mortgage Financing. I am the owner and founder of Homestead Realty and have served Jefferson/Hardin/Orange County and the surrounding areas for about 23 years. I

also have a Real Estate degree from Lamar. Before moving to Jefferson Co., I practiced Real Estate in New Mexico for a short time. I am a hands-on broker and get very involved in every transaction Homestead Realty takes on. I stive to make sure my firm has agents that work well together and have no problem helping and teaching each other.

When it comes to the foreclosure side of our business – we take these very seriously to avoid any conflict or issues. We strive to make sure we are doing right by our client and exceeding their expectations. What you can expect from us is for things to be well communicated between us and the client, and that things are done timely and concise. Inspections are done every Friday – it is a set day in our office that is strictly followed so that there is no misunderstanding or time lapse. We also advertise the properties in several ways. Some of the advertising we use is (but not limited to): social media, The Real Estate Book, TV, Internet, MLS and Newspaper. We can also host open houses to get more people coming thru. We have even put together an agent luncheon to get more agents in the area in the homes.

The company itself has not been actively listing REO's until the last few years but has experience from years ago as well as when we were HUD agents. With that being said, we do have additional qualified agents, other than myself, that have been involved in REO listings for over 15 years.

I am affiliated with Beaumont Board of Realtors, NAR, TAR, Lamar Institute of Technology Advisory Committee for Real Estate, and I have served on several committees with the Beaumont Board. I am also currently a commissioner with Beaumont Housing.

Should you choose to work with Homestead Realty – you will not be disappointed with our company.

Contact Details

<u>Name</u>	<u>Email</u>	<u>Role</u>
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