

10%	Cutoff Point for Next level	Monthly Target Level	10%	Variable Rate of margin
First	100	10	First 10	20%
PRIMARY LEVEL			Next 90	10%
Sales Advisor				

15%	Cutoff Point for Next level	Monthly Target Level	15%	Variable Rate of margin
Second	500	50	First 50	25%
SECONDARY LEVEL			Next 50	20%
			Next 400	15%
Sales Associate				

20%	Cutoff Point for Next level	Monthly Target Level	20%	Variable Rate of margin
Third	2000	100	First 200	30%
THIRD LEVEL			Next 300	25%
			Next 1500	20%
Sales Consultant				

25%	Cutoff Point for Next level	Monthly Target Level	25%	Cutoff Point for Next level
Fourth	6000	150	First 600	30%
FOURTH LEVEL			Next 5400	25%
Executive Advisor				

30%	Cutoff Point for Next level	Monthly Target Level	30%	Cutoff Point for Next level
Fifth	12500	200	First 2500	35%
LAST LEVEL			Next 10000	30%
Business Development Advisor				