

INTEGRATED

Logistics & Associates

Helping Build Successful Carriers One Load at A Time!

Factoring Q & A

Who is Integrated Logistics? Located in the Finger Lakes Region of Upstate New York, Integrated Logistics is a family owned and operated transportation source for: Factoring, Freight Billing & Collecting, Freight Bill Audit and Carrier Services. Our parent company is Leonard's Express, a third generation family owned transportation company. We are in the trucking business. We are not part of a bank or large financial company. We understand the daily needs of our customers.

What do our customers like about us? Our exceptional personal customer service!

- Integrated is Small enough to know all of our customers by name
- Professional and willing to assist every customer with the utmost respect & efficiency
- Knowledgeable about the ins and outs of the trucking business

We pride ourselves on having a live person answering each of our phone calls during our normal business hours – Monday through Friday, 8am to 5:30pm EST.

We deliver peace of mind by offering office support through our services of same day funding, same day invoicing, weekly aging reports, real time online portal access, free broker/shipper credit checks, free Transflo phone app, in-house collection services, bond filing assistance, repair advances and fuel advances. We also have sources for discounts on fuel, ELD's, truck & trailer financing, outside collections, toll discounts, hotel discounts, tire discounts and much more.

What sets us apart from most factoring companies? We want our customers to be in business with us because they *like* doing business with us, not because they are contractually obligated. Due to this fact, most of our contracts provide a 30 day out-clause. Also, we designed and own our factoring software. This allows us to personally manage our factoring system, web portal and reporting capability for our clients.

What does the future hold for Integrated Logistics? We are going to continue to grow at a manageable pace. We will continue to work with smaller carriers, typically 15 trucks or less. *And we will continue to explore ways to better serve our customers.*

Join the Factoring Family today!

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