

Notaries Public EVOLVE with NEW APPROACHES and TECHNOLOGY

2022 Maryland Notary Public Day Conference | November 11 – 12, 2022

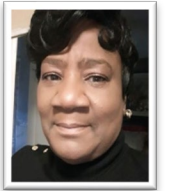
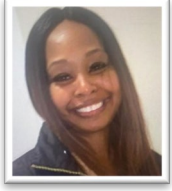


Coordinated by
Elaine Wright Harris, NNA 2009 Notary of the Year, and
Wanda Moore, NNA 2020 Notary of the Year Special Honoree
in conjunction with

Prince George's Community College, Largo, MD

Day 1 – Friday (November 11) | 6:30 PM – 9:00 PM EST

Registration closes at 12 Noon on November 10, 2022.

6:00 pm	Zoom Door Opens  <i>"Grow. Evolve. Step out of your comfort zone." Anonymous</i>
6:30 pm – 6:45 pm	Welcome Elaine Wright Harris <i>2009 NNA Notary of the Year Mitchellville, MD</i> Wanda Moore <i>2020 NNA Notary of the Year Special Honoree Upper Marlboro, MD</i>
6:45 pm – 7:30 pm	Panel Discussion: Building a Successful Business – Tips from Notaries Public and Notary Signing Agents Learn tips from novice and seasoned notaries and notary signing agents on building a successful business.  Notary Panel Moderator - Daniel Lewis <i>2010 Notary of the Year Carmel, IN</i>
Meet Our Panelists	
 Debbie Best-Schneidmill Lead Employee Notary Raised the education bar - instituted multi-state training  Shawnte Harvey Gracious Service Provider Gives "Thank You Notes" to all clients.  Bruce Holmes Community Supporter Serves the Community while preparing for the future as a TIPIC.  Brenda McClellan Persistent Goalsetter Prepared for and passed TIPIC exam in record time.	
 Star McQueen Visionary Success for family, profession and business.  Tya Ransom Live in the Moment "It is not about the money; it is about the experience."  Donnell Smith Globetrotter and MD TIPIC Constantly travels for 9-5 job and serves as MD TIPIC.	

7:30 pm – 8:15 pm	Creating Meaningful Relationships Establishing trust with clients is a common question that Notaries often have—especially when getting their business on its feet! It is a vital element of building and maintaining a strong business. Stasie will lead us through some crucial practices in identifying the different needs of clients and making quick modifications to make the interactions meaningful by being attentive to their needs. These tips will strengthen our ability to establish long-lasting connections for a business with an indestructible foundation!	Anastasia Tammen <i>NNA Seminar Instructor National Notary Association Chatsworth, CA</i>
8:15 pm – 9:00 pm	The Anatomy of a Loan Closing (Part I) TIPICs/NSAs will learn to perform mortgage closings by meticulously performing the following four steps in an accurate, efficient, confident, and timely manner: (1) accepting the assignment, (2) handling pre-closing activities, (3) executing the closing ceremony, and (4) performing post-closing responsibilities. Part I of the Anatomy of a Loan Closing will focus on accepting the assignment and handling pre-closing responsibilities. <i>Part II of The Anatomy of a Loan Closing will be held on Saturday, November 12, 2022, during the afternoon workshop session. Part II will focus on the last two steps in conducting the loan closing: executing the closing ceremony and performing post-closing responsibilities. See Saturday's agenda for more details.</i> You will have the opportunity to learn from a high-impact closer. Then, craft your loan closing approach to the style of your choice.	Eric Wolley <i>Title Insurance Producer Independent Contractor High Impact Closer Upper Marlboro, MD</i>

Day 2 on the next page.



Zoom door opens at 8:00 am.

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2022 Maryland Notary Public Day Conference | November 11 – 12, 2022

Prince George's Community College, 301 Largo Road, Largo, MD

Day 2 – Saturday (November 12) | Morning General Session and Workshops

8:30 AM – 5:30 PM EST

Registration closes at 12 Noon on November 10, 2022.

Morning General Session 8:30 AM – 12:00 PM Registration Opens at 7:45 AM		
Location: Center for Performing Arts/Proscenium Theater Campus Map #9		
8:30 am – 8:45 am	Welcome	Elaine Wright Harris 2009 National Notary Association Notary of the Year Wanda Moore 2020 National Notary Association Special Honoree
8:45 am – 9:00 am	Giving Back to Our Community Thank you for your contributions to Giving Back to the Community projects over the years. We feel confident that the recipients are thankful and appreciative of your kindness and generosity.	Wanda Moore 2020 National Notary Association Special Honoree
9:00 am – 9:20 am	An Update on the DC Office of Notary Commissions and Authentications Since COVID The District of Columbia has continued to serve notaries since the onset of COVID-19. Learn how the Office of Notary Commissions and Authentications (ONCA) transitioned through the challenges presented by the pandemic, as well as how it is moving forward with In-Person Electronic Notarization (IPEN) and Remote Notarization.	Judi Gold Director, Office of Notary Commissions and Authentications Office of the Secretary of the District of Columbia
9:20 am – 10:00 am	Keeping Abreast of Maryland Notary Laws Major changes to the Maryland notary laws have become effective over the past year. Learn about the new notary regulations and requirements.	Michael Schlein Division Administrator Charities & Legal Services Division Office of the Maryland Secretary of State
10:00 am – 10:15 am	Benefits of Being a Member of the National Notary Association From part-time work to a full-time business, no matter how far you set your sights as a Notary, membership with the National Notary Association® can help you get there. Listen to how the benefits can impact your role as a Notary no matter how you serve the public in performing your duties.	Nicola Jackson Senior Manager, Training and Education National Notary Association Chatsworth, CA
10:15 am – 10:30 am	Recognition 2022 NNA Conference Attendees 2020 NNA Notary of the Year Special Honoree 2022 NNA Notary of the Year	Nicola Jackson Senior Manager, Training and Education National Notary Association Chatsworth, CA
10:30 am – 11:15 am	The Notary's Field Guide for Performing Traditional and Technology-Based Notarial Acts The past two years reminded us people will always need Notary services. When it was unsafe to meet face-to-face with a Notary, most states temporarily or permanently authorized notarial acts to be performed online. In so doing, the Notary Public office was fundamentally changed as more notarizations were performed using technology than ever before. All Notaries – both up-and-comers and seasoned veterans – can use a “field guide” to navigate this new world. They need <i>The Notary Public Code of Professional Responsibility of 2020</i> to guide them in finding the “true north” when providing both traditional and technology-based notarial services.	Bill Anderson Vice President, Government Affairs National Notary Association Keynote Speaker

11:15 am – 12:00 pm	Sit back and enjoy “Notaries Public Dress for Success Fashion Show”. Click here for a snippet of the 2019 Notaries Public Dress for Success Fashion Show.	 DW Consultants Dottie Williams, Coordinator Accokeek, MD
12:00 pm – 12:15 pm	Morning General Session Wrap Up	
12:15 pm – 1:30 pm	Lunch Break – Lunch on your own at local restaurants.	
	Chick-fil-A – 1040 Shoppers Way, Largo, MD 20774 – 2.2 miles	Popeyes – 12120 Central Ave, Mitchellville, MD 20721 – 2.4 miles
	Chipotle - 2 Watkins Park Dr, Upper Marlboro, MD 20774 – 2.9 miles	Shoppers Food - 806 Largo Center Dr, Largo, MD 20774 – 1.7 miles
	Giant Food - 10480 Campus Way S, Largo, MD 20774 - .6 miles	Star Bucks - 10500 Campus Way S, Largo, MD 20774 - .7 miles
	Golden Corral - 1001 Shoppers Way, Largo, MD 20774 – 2.2 miles	Subway – 10428 Campus Way S #3, Upper Marlboro, MD 20774 – .5 miles
	*Jerry’s Yum - 10696 Campus Way S, Kettering, MD 20774 - .8 miles	Taco Bell - 1006 Largo Center Dr, Largo, MD 20774 - 1.6 miles
	Kentucky Fried Chicken - 10 Watkins Park Dr, Upper Marlboro, MD 20774 – 2.8 miles	Weis Markets – 12100 Central Avenue, Mitchellville, MD 20721 – 2.3 miles
	Peru’s Chicken - 12106 Central Ave, Mitchellville, MD 20721 – 2.4 miles	*Wings 21 Kettering - 10578 Campus Way S, Largo, MD 20774 - .9 miles
	*No website available.	

- **Workshops begin promptly at 1:30 pm.**
- **See Workshops at A Glance Below.**

WORKSHOPS AT A GLANCE

Locations: [Center for Performing Arts \(CPA\) - #9](#) & [Center for Advanced Technology \(CAT\) - #7](#) | Workshops will begin promptly. | [Registration closes at 12 Noon on November 10, 2022.](#)

Time	CPA - 110	CPA - 111	CPA - 113	CPA - 114	CAT – 105	CAT - 203	CAT - 205	CAT - 209	CAT - 210	CAT - 225
1:30p-2:10p	The Ethics of Remote Notarization (Bill Anderson) [Electronic Notarization]	NotaryAct – The Ultimate Notary [Electronic] Journal (Lee Bialostok) [Business Tools]	Boost Your Business with In-Person Electronic Notarization (IPEN) (Amy Moses) [Electronic Notarization]	You’re Not an Acknowledgment! And Other Notary Acts That You Don’t See Every Day (Nicola Jackson) [Notary Skills]	RON Platform 101 (Karynn Snow) [Electronic Notarization]	Realización De Cierre de Préstamo En Español [Performing Loan Closing in Spanish] (Ron Foster) [Notary Signing Agent Skills/TIPIC]	Creating Sustainable Income in Retirement (Earl King, Sr., CFP®) [Financial Planning]	Expand Your Notary Business and Add More Income \$\$\$ (Geraldine Pierre-Fleurimond) [Business Skills]	Notarizing in the District of Columbia: A Refresher (Judi Gold & Debbie Best-Schneidmill) [Notary Skills]	21st Century Notary: Information Technology for the Mobile Notary (Donnell Smith) [Business Skills]
2:20p-3:00p	The Anatomy of a Loan Closing – Part II (Eric Wolley) [Notary Signing Agent Skills/TIPIC]	NotaryAct – The Ultimate Notary [Electronic] Journal (Lee Bialostok) [Business Tools]	Boost Your Business with In-Person Electronic Notarization (IPEN) (Amy Moses) [Electronic Notarization]	You’re Not an Acknowledgment! And Other Notary Acts That You Don’t See Every Day (Nicola Jackson) [Notary Skills]	RON Platform 101 (Karynn Snow) [Electronic Notarization]	<u>Your Business Needs YOU!</u> How you can use your current talents and treasures to build and grow a thriving business (Samantha N. Smith) [Business Skills]	Creating Sustainable Income in Retirement (Earl King, Sr., CFP®) [Financial Planning]	Wills, Powers of Attorney & Advance Medical Directives: Estate Planning is For Everyone (Adrienne Morgan Davis, Esq.) [Estate Planning]	Notarizing in the District of Columbia: A Refresher (Judi Gold & Debbie Best-Schneidmill) [Notary Skills]	How To Operate an Effective Notary Business (Daniel Lewis) [Business Skills]
3:10p-3:50p	The Anatomy of a Loan Closing – Part II (Eric Wolley) [Notary Signing Agent Skills/TIPIC]	NotaryAct – The Ultimate Notary [Electronic] Journal (Lee Bialostok) [Business Tools]	Boost Your Business with In-Person Electronic Notarization (IPEN) (Amy Moses) [Electronic Notarization]	Tools of the Trade: What’s In Your Toolkit? (Elaine Harris) [Business Tools]	21st Century Notary: Information Technology for the Mobile Notary (Donnell Smith) [Business Skills]	<u>Your Business Needs YOU!</u> How you can use your current talents and treasures to build and grow a thriving business (Samantha N. Smith) [Business Skills]	Creating Sustainable Income in Retirement (Earl King, Sr. CFP®) [Financial Planning]	Wills, Powers of Attorney & Advance Medical Directives: Estate Planning is For Everyone (Adrienne Morgan Davis, Esq.) [Estate Planning]	Maryland Notary Handbook Did You Know? (Wanda Moore & Frederick Harris) [Notary Skills]	How To Operate an Effective Notary Business (Daniel Lewis) [Business Skills]
4:00p-4:50p	Remote Notarization Live Demonstration – New laws and technology now provide the option for notary professionals to deliver services remotely to clients. With remote online notarization (RON), a signer personally appears before the Notary at the time of the notarization using audio-visual technology over the Internet instead of being physically present in the same room. Join us for a live demo. Location: CPA/Proscenium Theater Workshop Presenters: Ashley Spiess & Jacqueline Phillips									 Zoom door closed! See you next year!
5:00p-5:30p	Closing Prize drawings!!!!									