





Notaries Public EVOLVE with NEW APPROACHES and TECHNOLOGY  
2022 Maryland Notary Public Day Conference | November 11 – 12, 2022

Coordinated by  
Elaine Wright Harris, NNA 2009 Notary of the Year, and  
Wanda Moore, NNA 2020 Notary of the Year Special Honoree  
in conjunction with  
Prince George's Community College, Largo, MD

Day 1 – Friday (November 11) | 6:30 PM – 9:00 PM EST

6:00 pm		<i>‘Grow. Evolve. Step out of your comfort zone.’ Anonymous</i>	
6:30 pm – 6:45 pm	<h1>Welcome</h1>		<b>Elaine Wright Harris</b> <i>2009 NNA Notary of the Year Mitchellville, MD</i> <b>Wanda Moore</b> <i>2020 NNA Notary of the Year Special Honoree Upper Marlboro, MD</i>
6:45 pm – 7:30 pm	<p><b>Panel Discussion: Building a Successful Business – Tips from Notaries Public and Notary Signing Agents</b> Learn tips from novice and seasoned notaries and notary signing agents on building a successful business.</p> 		<b>Notary Panel Moderator - Daniel Lewis</b> <i>2010 Notary of the Year Carmel, IN</i>
<h2>Meet Our Panelists</h2>			
<div><p><b>Debbie Best-Schneidmill</b> Lead Employee Notary Raised the education bar - instituted multi-state training</p></div> <div><p><b>Shawnte Harvey</b> Gracious Service Provider Gives “Thank You Notes” to all clients.</p></div> <div><p><b>Bruce Holmes</b> Community Supporter Serves the Community while preparing for the future as a TIPIC.</p></div> <div><p><b>Brenda McClellan</b> Persistent Goalsetter Prepared for and passed TIPIC exam in record time.</p></div> <div><p><b>Phillix Adams</b> Notary Signing Agent/TIPIC Mobile Signings at Your Service</p></div> <div><p><b>Tya Ransom</b> Live in the Moment “It is not about the money; it is about the experience.”</p></div> <div><p><b>Donnell Smith</b> Globetrotter, Adj Instr, TIPIC Constantly travels for 9-5 job and serves as MD TIPIC.</p></div>			
7:30 pm – 8:15 pm	<p><b>Creating Meaningful Relationships</b> Establishing trust with clients is a common question that Notaries often have—especially when getting their business on its feet! It is a vital element of building and maintaining a strong business. Stasie will lead us through some crucial practices in identifying the different needs of clients and making quick modifications to make the interactions meaningful by being attentive to their needs. These tips will strengthen our ability to establish long-lasting connections for a business with an indestructible foundation!</p>		<b>Anastasia Tammen</b> <i>NNA Seminar Instructor National Notary Association Chatsworth, CA</i>
8:15 pm – 9:00 pm	<p><b>The Anatomy of a Loan Closing (Part I)</b> TIPICs/NSAs will learn to perform mortgage closings by meticulously performing the following four steps in an accurate, efficient, confident, and timely manner: (1) accepting the assignment, (2) handling pre-closing activities, (3) executing the closing ceremony, and (4) performing post-closing responsibilities. <b>Part I</b> of the Anatomy of a Loan Closing will focus on accepting the assignment and handling pre-closing responsibilities.</p> <p><i><b>Part II</b> of The Anatomy of a Loan Closing will be held on Saturday, November 12, 2022, during the afternoon workshop session. Part II will focus on the last two steps</i></p>		<b>Eric Wolley</b> <i>Title Insurance Producer Independent Contractor High Impact Closer Upper Marlboro, MD</i>

	<p><i>in conducting the loan closing: executing the closing ceremony and performing post-closing responsibilities. See Saturday's agenda for more details.</i></p> <p>You will have the opportunity to learn from a high-impact closer. Then, craft your loan closing approach to the style of your choice.</p>	
--	---	--

*Day 2 on the next page.*

# Notaries Public EVOLVE with NEW APPROACHES and TECHNOLOGY

2022 Maryland Notary Public Day Conference | November 11 – 12, 2022


Prince George's Community College, 301 Largo Road, Largo, MD

Day 2 – Saturday (November 12) | Morning General Session and Workshops

8:30 AM – 5:30 PM EST



Zoom door opens at 8:00 am.


Morning General Session   8:30 AM – 12:00 PM   Registration Opens at 7:45 AM								
Location: <a href="#">Center for Performing Arts/Proscenium Theater</a>   <a href="#">Campus Map #9</a>								
8:30 am – 8:45 am	<b>Welcome</b>	<b>Elaine Wright Harris</b> <i>2009 National Notary Association Notary of the Year</i> <b>Wanda Moore</b> <i>2020 National Notary Association Special Honoree</i>						
8:45 am – 9:00 am	<b>Giving Back to Our Community</b> Thank you for your contributions to Giving Back to the Community projects over the years. We feel confident that the recipients are thankful and appreciative of your kindness and generosity.	<b>Wanda Moore</b> <i>2020 National Notary Association Special Honoree</i>						
9:00 am – 9:20 am	<b>An Update on the DC Office of Notary Commissions and Authentications Since COVID</b> The District of Columbia has continued to serve notaries since the onset of COVID-19. Learn how the Office of Notary Commissions and Authentications (ONCA) transitioned through the challenges presented by the pandemic, as well as how it is moving forward with In-Person Electronic Notarization (IPEN) and Remote Notarization.	<b>Judi Gold</b> <i>Director, Office of Notary Commissions and Authentications Office of the Secretary of the District of Columbia</i>						
9:20 am – 10:00 am	<b>Keeping Abreast of Maryland Notary Laws</b> Major changes to the Maryland notary laws have become effective over the past several years. Learn about the new notary regulations and requirements.	<b>Michael Schlein</b> <i>Division Administrator Charities &amp; Legal Services Division Office of the Maryland Secretary of State</i>						
10:00 am – 10:15 am	<b>Benefits of Being a Member of the National Notary Association</b> From part-time work to a full-time business, no matter how far you set your sights as a Notary, membership with the National Notary Association® can help you get there. Listen to how the benefits can impact your role as a Notary no matter how you serve the public in performing your duties.	<b>Nicola Jackson</b> <i>Senior Manager, Training and Education National Notary Association Chatsworth, CA</i>						
10:15 am – 10:30 am	<b>Recognition</b> <ul style="list-style-type: none"><li>2022 NNA Conference Attendees</li><li>2020 NNA Notary of the Year Special Honoree</li><li>2022 NNA Notary of the Year</li></ul>	<b>Nicola Jackson</b> <i>Senior Manager, Training and Education National Notary Association Chatsworth, CA</i>						
10:30 am – 11:15 am	<b>The Notary’s Field Guide for Performing Traditional and Technology-Based Notarial Acts</b> The past two years reminded us people will always need Notary services. When it was unsafe to meet face-to-face with a Notary, most states temporarily or permanently authorized notarial acts to be performed online. In so doing, the Notary Public office was fundamentally changed as more notarizations were performed using technology than ever before. All Notaries – both up-and-comers and seasoned veterans – can use a “field guide” to navigate this new world. They need <i>The Notary Public Code of Professional Responsibility of 2020</i> to guide them in finding the “true north” when providing both traditional and technology-based notarial services.	<b>Bill Anderson</b> <i>Vice President, Government Affairs National Notary Association Keynote Speaker</i>						
11:15 am – 12:00 pm	Sit back and enjoy “Notaries Public Dress for Success Fashion Show”. <a href="#">Click here for a snippet of the 2019 Notaries Public Dress for Success Fashion Show.</a>	 <b>DW Consultants</b> Dottie Williams, Coordinator Accokeek, MD						
12:00 pm – 12:15 pm	<b>Morning General Session Wrap Up</b>							
12:15 pm – 1:30 pm	<b>Lunch Break – Lunch on your own at local restaurants.</b> <table><tr><td><a href="#">Chick-fil-A</a> – 1040 Shoppers Way, Largo, MD 20774 – 2.2 miles</td><td><a href="#">Popeyes</a> - 12120 Central Ave, Mitchellville, MD 20721 – 2.4 miles</td></tr><tr><td><a href="#">Chipotle</a> - 2 Watkins Park Dr, Upper Marlboro, MD 20774 – 2.9 miles</td><td><a href="#">Shoppers Food</a> - 806 Largo Center Dr, Largo, MD 20774 – 1.7 miles</td></tr><tr><td><a href="#">Giant Food</a> - 10480 Campus Way S, Largo, MD 20774 - .6 miles</td><td><a href="#">Star Bucks</a> - 10500 Campus Way S, Largo, MD 20774 - .7 miles</td></tr></table>		<a href="#">Chick-fil-A</a> – 1040 Shoppers Way, Largo, MD 20774 – 2.2 miles	<a href="#">Popeyes</a> - 12120 Central Ave, Mitchellville, MD 20721 – 2.4 miles	<a href="#">Chipotle</a> - 2 Watkins Park Dr, Upper Marlboro, MD 20774 – 2.9 miles	<a href="#">Shoppers Food</a> - 806 Largo Center Dr, Largo, MD 20774 – 1.7 miles	<a href="#">Giant Food</a> - 10480 Campus Way S, Largo, MD 20774 - .6 miles	<a href="#">Star Bucks</a> - 10500 Campus Way S, Largo, MD 20774 - .7 miles
<a href="#">Chick-fil-A</a> – 1040 Shoppers Way, Largo, MD 20774 – 2.2 miles	<a href="#">Popeyes</a> - 12120 Central Ave, Mitchellville, MD 20721 – 2.4 miles							
<a href="#">Chipotle</a> - 2 Watkins Park Dr, Upper Marlboro, MD 20774 – 2.9 miles	<a href="#">Shoppers Food</a> - 806 Largo Center Dr, Largo, MD 20774 – 1.7 miles							
<a href="#">Giant Food</a> - 10480 Campus Way S, Largo, MD 20774 - .6 miles	<a href="#">Star Bucks</a> - 10500 Campus Way S, Largo, MD 20774 - .7 miles							

	<a href="#">Golden Corral</a> - 1001 Shoppers Way, Largo, MD 20774 – 2.2 miles	<a href="#">Subway</a> – 10428 Campus Way S #3, Upper Marlboro, MD 20774 – .5 miles
	*Jerry's Yum - 10696 Campus Way S, Kettering, MD 20774 - .8 miles	<a href="#">Taco Bell</a> - 1006 Largo Center Dr, Largo, MD 20774 - 1.6 miles
	<a href="#">Kentucky Fried Chicken</a> - 10 Watkins Park Dr, Upper Marlboro, MD 20774 – 2.8 miles	<a href="#">Weis Markets</a> – 12100 Central Avenue, Mitchellville, MD 20721 – 2.3 miles
	<a href="#">Peru's Chicken</a> - 12106 Central Ave, Mitchellville, MD 20721 – 2.4 miles	*Wings 21 Kettering - 10578 Campus Way S, Largo, MD 20774 - .9 miles
	*No website available.	

- **Workshops begin promptly at 1:30 pm.**
- **See Workshops at A Glance Below.**

# SATURDAY WORKSHOPS AT A GLANCE

Location: Center for Performing Arts (CPA) | Workshops will begin promptly.

Time	CPA – 105A	CPA – 105B	CPA - 110	CPA - 111	CPA – 112	CPA- 113	CPA - 114	CPA- 119	CPA- 120	CPA - 214
1:30p-2:10p	<b>Creating Sustainable Income in Retirement</b> (Earl King, Sr., CFP®)  [Financial Planning]	<b>Boost Your Business with In-Person Electronic Notarization (IPEN)</b> (Amy Moses)  [Electronic Notarization]	<b>The Ethics of Remote Notarization</b> (Bill Anderson)  [Electronic Notarization]	<b>NotaryAct – The Ultimate Notary [Electronic] Journal</b> (Lee Bialostok)  [Business Tools]	<b>RON Platform 101</b> (Karynn Snow)  [Electronic Notarization]	<b>Expand Your Notary Business and Add More Income \$\$\$</b> (Geraldine Pierre-Fleurimond)  [Business Skills]	<b>You’re Not an Acknowledgment! And Other Notary Acts That You Don’t See Every Day</b> (Nicola Jackson) [Notary Skills]	<b>Realización De Cierre de Préstamo En Español</b> [Performing Loan Closing in Spanish] (Ron Foster)  [Notary Signing Agent Skills/TIPIIC]	<b>Notarizing in the District of Columbia: A Refresher</b> (Judi Gold & Debbie Best-Schneidmill)  [Notary Skills]	<b>21st Century Notary: Information Technology for the Mobile Notary</b> (Donnell Smith)  [Business Skills]
2:20p-3:00p	<b>Creating Sustainable Income in Retirement</b> (Earl King, Sr., CFP®)  [Financial Planning]	<b>Boost Your Business with In-Person Electronic Notarization (IPEN)</b> (Amy Moses)  [Electronic Notarization]	<b>The Anatomy of a Loan Closing – Part II</b> (Eric Wolley)  [Notary Signing Agent Skills/TIPIIC]	<b>NotaryAct – The Ultimate Notary [Electronic] Journal</b> (Lee Bialostok)  [Business Tools]	<b>RON Platform 101</b> (Karynn Snow)  [Electronic Notarization]	<b>Wills, Powers of Attorney &amp; Advance Medical Directives: Estate Planning is For Everyone</b> (Adrienne Morgan Davis, Esq.)  [Estate Planning]	<b>You’re Not an Acknowledgment! And Other Notary Acts That You Don’t See Every Day</b> (Nicola Jackson)  [Notary Skills]	<b>Your Business Needs YOU! How you can use your current talents and treasures to build and grow a thriving business</b> (Samantha N. Smith)  [Business Skills]	<b>Notarizing in the District of Columbia: A Refresher</b> (Judi Gold & Debbie Best-Schneidmill)  [Notary Skills]	<b>How To Operate an Effective Notary Business</b> (Daniel Lewis)  [Business Skills]
3:10p-3:50p	<b>Creating Sustainable Income in Retirement</b> (Earl King, Sr. CFP®)  [Financial Planning]	<b>Boost Your Business with In-Person Electronic Notarization (IPEN)</b> (Amy Moses)  [Electronic Notarization]	<b>The Anatomy of a Loan Closing – Part II</b> (Eric Wolley)  [Notary Signing Agent Skills/TIPIIC]	<b>NotaryAct – The Ultimate Notary [Electronic] Journal</b> (Lee Bialostok)  [Business Tools]	<b>21st Century Notary: Information Technology for the Mobile Notary</b> (Donnell Smith)  [Business Skills]	<b>Wills, Powers of Attorney &amp; Advance Medical Directives: Estate Planning is For Everyone</b> (Adrienne Morgan Davis, Esq.)  [Estate Planning]	<b>Tools of the Trade: What’s In Your Toolkit?</b> (Elaine Harris)  [Business Tools]	<b>Your Business Needs YOU! How you can use your current talents and treasures to build and grow a thriving business</b> (Samantha N. Smith)  [Business Skills]	<b>Maryland Notary Handbook Did You Know?</b> (Wanda Moore & Frederick Harris)  [Notary Skills]	<b>How To Operate an Effective Notary Business</b> (Daniel Lewis)  [Business Skills]
4:00p-4:50p	<b>Remote Notarization Live Demonstration</b> – New laws and technology now allow notary professionals to deliver services remotely to clients. With remote online notarization (RON), a signer personally appears before the Notary at the time of the notarization using audio-visual technology over the Internet instead of being physically present in the same room. Join us for a live demo. <b>Location:</b> CPA/Proscenium Theater <b>Workshop Presenters:</b> Ashley Spiess & Jacqueline Phillips									  Zoom door closed! See you next year.
5:00p-5:30p	<b>CLOSING Prize Drawings!!!</b>									



# 2022 Maryland Annual Notary Public Day Conference

## Prince George's Community College

### Workshop Class Descriptions

## Friday

ZOOM Session Only

6:00 pm	<p>Zoom Door Open</p>  <p><i>‘Grow. Evolve. Step out of your comfort zone.’ Anonymous</i></p>
6:30p – 6:45p	<h1>Welcome</h1>

BUSINESS SKILLS	
<p>6:45 p – 7:30 p</p> <p>Moderator Daniel Lewis</p>	<p><b>Panel Discussion: Building a Successful Business: Tips from Notaries Public and Notary Signing Agents</b></p> <p>Learn tips from novice and seasoned notaries and notary signing agents on building a successful business. Get your questions answered during a special Q &amp; A session.</p>

NOTARY SKILLS	
<p>7:30 p – 8:15 p</p> <p>Anastasia Tammen</p>	<p><b>Creating Meaningful Relationships with Clients</b></p> <p>Establishing trust with clients is a common question that Notaries often have—especially when getting their business on its feet! It is a vital element of building and maintaining a strong business. Stasie will lead us through some crucial practices in identifying the different needs of clients and making quick modifications to make the interactions meaningful by being attentive to their needs. These tips will strengthen our ability to establish long-lasting connections for a business with an indestructible foundation!</p>

NOTARY SIGNING AGENT SKILLS	
<p>8:15 p – 9:00 p</p> <p>Eric Wolley</p>	<p><b>The Anatomy of a Loan Closing (Part I)</b></p> <p>TIPICs/NSAs will learn to perform mortgage closings by meticulously performing the following steps in an accurate, efficient, confident, and timely manner: accepting the assignment, handling pre-closing activities, executing the closing ceremony, and performing post-closing responsibilities.</p>

# 2022 Maryland Annual Notary Public Day Conference

Prince George's Community College

Workshop Class Descriptions

## Saturday

In-Person and ZOOM Sessions

BUSINESS SKILLS	
<p>1:30 p – 2:10 p CPA – 214</p> <p>3:10 p – 3:50 p CPA – 112</p> <p>Donnell Smith</p>	<p><b>21st Century Notary: Information Technology for the Mobile Notary</b> Run your home-based business like a big company using multiple smart devices, i.e. smartphones, tablets, and computers. Learn about Information Technology (IT) applications that utilize smartphones, cloud-based software that protects non-public personal information (NPPI) and how to synchronize data files and pictures across multiple devices.</p>
<p>1:30 p – 2:10 p CPA – 113</p> <p>Geraldine Pierre-Fleurimond</p>	<p><b>Expand Your Notary Business and Add More Income \$\$\$</b> Running a Notary business can produce an additional or sole source of income for many. We have to become aware of the many avenues of income that this business offers and how we can survive the many changes in the real estate market while still working as a Notary Public.</p> <p>We will discuss three easy additional sources of revenue that Notaries can and have added to their successful Notary businesses to continue earning income even in rough economic patches. Let us get together and diversify to continue to earn more money as a Notary.</p>
<p>2:20 p – 3:00 p CPA 214</p> <p>3:10 p – 3:50 p CPA 214</p> <p>Daniel Lewis</p>	<p><b>How To Operate an Effective Notary Business</b> This workshop will illustrate several principles of operating an efficient and effective notary business. Questions answered: How do I start my notary business? Should I start as a sole owner, LLC or a Corporation?</p>
<p>2:20p – 3:00p CPA 119</p> <p>3:10p – 3:50p CPA 119</p> <p>Samantha N Smith</p>	<p><b>Your Business Needs You! How you can use your current talents and treasures to build and grow a thriving business.</b> Whether you are managing your business alongside a full-time job or you're a full-time notary-preneur, there will be standard industry and business practices for you to learn. However, when was the last time you looked in the mirror? Have you taken inventory of who YOU are and what YOU bring to the table?</p> <p>This workshop will help attendees explore their current skill sets and use them to start and grow their businesses. We will also uncover areas of opportunities (some call them weaknesses) that you can work on to become an even better business owner. We will close out the session with ways to fully apply (and show off) your skills while expanding the reach of your business."</p>

**2022 Maryland Annual Notary Public Day Conference**  
**Prince George's Community College**  
**Workshop Class Descriptions**

## Saturday

In-Person and ZOOM Sessions

<b>BUSINESS TOOLS</b>	
<p>3:10 p – 3:50 p CPA 114</p> <p>Elaine Wright Harris</p>	<p><b>Tools of the Trade: What's In Your Toolbox?</b></p> <p>Professional Notaries Public need tools in their toolkit that enable them to perform their duties and responsibilities effectively and efficiently. This session presents information on how to: a) easily and economically design professional identification badges, b) create QR codes for clients' quick and easy access to marketing information, c) design and publish affordable websites d) simplicity of printing legal and letter docs and e) efficiently track and record business tax information.</p>
<p>1:30 p – 2:10 p CPA 111</p> <p>2:20 p – 3:00 p CPA 111</p> <p>3:21 p – 3:50 p CPA 111</p> <p>Lee Bialostok</p>	<p><b>NotaryAct – The Ultimate Notary [Electronic] Journal</b></p> <p>The ideal product for professional notaries who are ready to capture the electronic recording of notarial acts embracing today's technology. Lee Bialostok, Esq. the founder of NotaryAct will demonstrate features in the new release including document bundles, multiple draft entries and so much more.</p>

<b>ELECTRONIC NOTARIZATION</b>	
<p>1:30 p – 2:10 p CPA 105B</p> <p>2:20 p – 3:00 p CPA 105B</p> <p>3:21 p – 3:50 p CPA 105B</p> <p>Amy Moses</p>	<p><b>Boost Your Business with In-Person Electronic Notarization (IPEN)</b></p> <p>Do you want to save \$45 per closing in time and money? If so, join this session as EscrowTab, the leading In-Person Electronic Notarization (IPEN) solution, shares how you can conduct closings electronically, while still meeting many borrowers' need to be face-to-face.</p> <p>During the session we'll conduct a demo of EscrowTab and explain how you can reap these benefits:</p> <ul style="list-style-type: none"> <li>• Eliminate printing all that paper!</li> <li>• Receive updated documents right up to the time you begin the closing.</li> <li>• Ensure there are no missed signatures on the documents.</li> <li>• Correct an error as soon as it occurs.</li> <li>• Save time (and gas money) by not driving to ship the package!</li> </ul> <p>Currently EscrowTab is used for loan signings, but soon it will be available for general notary work as well. After the demo, we'll answer all your questions about digital stamps and signatures, eJournals, engaging your title companies and how to get started!</p>



**2022 Maryland Annual Notary Public Day Conference**  
**Prince George's Community College**  
**Workshop Class Descriptions**

## Saturday

In-Person and ZOOM Sessions

<b>ELECTRONIC NOTARIZATION (cont'd)</b>	
<p>4:00p – 4:50p CPA – Proscenium Theater</p> <p>Ashley Spiess &amp; Jacqueline Phillips</p>	<p><b>Remote Notarization Live Demonstration</b></p> <p>New laws and technology now allow notary professionals to deliver services remotely to clients. With remote online notarization (RON), a signer personally appears before the Notary at the time of the notarization using audio-visual technology over the Internet instead of being physically present in the same room. Join us for a live demo. Learn best practices and procedures when performing remote notarization.</p>
<p>1:30p – 2:10 p CPA 112</p> <p>2:20p – 3:00 p CPA 112</p> <p>Karynn Snow</p>	<p><b>RON Platform 101</b></p> <p>Basics of how to choose a platform, what types of platforms are out there, and some examples of platforms to choose from.</p>
<p>1:30p – 2:10 p CPA 110</p> <p>Bill Anderson</p>	<p><b>The Ethics of Remote Notarization</b></p> <p>While remote notarization is new, Notaries can face situations that challenge them to do the right thing. In this session, you will learn what ethics is, consider why Notaries should be ethical, and apply Maryland law and Notary best practices to practical, real-life remote notarization scenarios.</p>

<b>ESTATE PLANNING</b>	
<p>2:20p – 3:00 p CPA 113</p> <p>3:10p – 3:50 p CPA 113</p> <p>Adrienne Morgan Davis Esq.</p>	<p><b>Wills, Powers of Attorney &amp; Advance Medical Directives: Estate Planning is For Everyone</b></p> <p>Making proper legal preparations in the event of one's passing or incapacitation isn't just for the elderly or the infirmed. Rather than leaving the management of your hard-earned assets and end-of-life wishes to chance, learn how estate planning provides direction for your loved ones upon death or incapacitation.</p>

## 2022 Maryland Annual Notary Public Day Conference

Prince George's Community College

Workshop Class Descriptions

[Click here to view Program, Instructor Bios, and Workshops at a Glance](#)

### Saturday

In-Person and ZOOM Sessions

FINANCIAL PLANNING	
1:30 p – 2:10 p CPA 105A	<b>Creating Sustainable Income in Retirement</b> Given the inflationary environment, market volatility, the war in Europe, and recessionary fears - all of which are having a negative impact on your current lifestyle as well as retirement assets, it is critical that you review your retirement balance sheet to determine if you are on track to achieve your lifestyle retirement and legacy goals.
2:20 p – 3:00 p CPA 105A	This applies to individuals saving for and nearing retirement as well as retired individuals who are concerned about sustained income and spending in retirement.
3:10 p – 3:50 p CPA 105A	
Earl R. King, Sr.	

NOTARY SIGNING AGENT/TIPIC SKILLS	
1:30 p – 2:10 p CPA 119	<b>Realización de cierre de préstamo en español</b> TIPICs/NSAs aprenderá a realizar cierres de hipotecas realizando meticulosamente los siguientes cuatro pasos de manera precisa, eficiente, segura y oportuna: aceptar la asignación, manejar las actividades previas al cierre, ejecutar la ceremonia de cierre y desempeñar las responsabilidades posteriores al cierre.
Ron Foster	<b>Performing a Loan Closing in Spanish</b> Learn how to present confident, accurate, and efficient, mortgage closings in Spanish.
2:20 p – 3:00 p CPA 110	<b>The Anatomy of a Loan Closing (Part II)</b> Loan closings may be performed using several styles: a low-impact closing (TIPIC describes the documents in the order received), moderate closings (TIPIC rearranges some documents and moderately describes the documents) and high-impact closings (TIPIC rearranges and describes most documents in detail). You will have the opportunity to learn from a high-impact closer in two (2) training sessions. Then, craft your loan closing approach to the style of your choice.
3:10 p – 3:50 p CPA 110	
Eric Wolley	

## 2022 Maryland Annual Notary Public Day Conference

Prince George's Community College

Workshop Class Descriptions

[Click here to view Program, Instructor Bios, and Workshops at a Glance](#)

### Saturday

In-Person and ZOOM Sessions

NOTARY SKILLS	
3:10 p – 3:50 p CPA 120  Wanda Moore & Fred Harris	<b>Maryland Handbook: Did You Know????</b> The Maryland Handbook was updated in 2020 and 2021. The updates address new requirements and incorporated communications technology methodology. Did you know that a signer who is not impaired and not under duress can assign a person to sign for him/her (no power of attorney required)? Learn more about this and other new requirements to perform notarization properly.
1:30 p – 2:10 p CPA 120  2:20 p – 3:00 p CPA 120  Judi Gold & Debbie Best-Schneidmill	<b>Notarizing in the District of Columbia: A Refresher</b> Often questions arise from DC notaries and those from other jurisdictions about how to perform notarial acts and what can and cannot be notarized in the District of Columbia. Come learn how to notarize properly in DC with real-life situations.
1:30 p – 2:10 p CPA-114  2:20 p – 3:00 p CPA-114  Nicola Jackson	<b>You're Not an Acknowledgment! And Other Notary Acts That You Don't See Every Day</b> This workshop will look at sample documents that do not use acknowledgments and show you how to perform these acts with zero errors! We will walk through the NNA's 5 Steps of Notarization with these documents to get you familiar with more than the most common notary act!

Thank  
You!



# 2022 Maryland Annual Notary Public Day Conference

Prince George's Community College

## Speakers and Workshop Presenters' Biographies

### SPEAKERS



**Bill Anderson**

Vice President of Government Affairs  
National Notary Association  
Chatsworth, CA

Bill Anderson is one of the nation's foremost authorities on notary best practices, procedures, and ethics. Bill is an expert in notary law and technology, corporate notary policies, and legislative issues. He is a California Notary and has created and presented Notary education courses in over 40 U.S. states and the District of Columbia. Bill oversees the NNA's legislative, government relations, and Notary bonds and insurance programs. He consistently works to promote, professionalize, and elevate the Notary Public profession by researching Notary Public law and technology issues, writing on topics relevant to Notaries, developing policy, and promoting legislation.

*Keynote Speaker*



**Michael Schlein**

Division Administrator  
Charities & Legal Services Division  
Office of the Maryland Secretary of State

Michael Schlein is the Division Administrator for the Charities & Legal Services Division at the Office of the Maryland Secretary of State. The division is responsible for regulating Notaries Public in the State of Maryland. He has served as an Investigator for the division; investigating charities and notaries public, as well as Extradition Coordinator. Michael also served as Co-Chair of the 2018 Notary Work Group and 2019 RULONA Work Group which reviewed and made recommendations to modernize notary laws.

*Guest Speaker*



**Judi Gold**

Director, Office of Notary Commissions and Authentications  
Office of the Secretary of the District of Columbia

Judi Gold currently serves as the Director of the Office of Notary Commissions and Authentications in the Office of the Secretary of the District of Columbia. Prior to being appointed to this position by Mayor Muriel Bowser, Judi served in the Ward 4 Council Office for then Councilmember Bowser as Deputy Director of Constituent Services. Her commitment to public service and government spans over 45 years beginning in her home state of Connecticut. Judi moved to Washington, DC to take a position in the Administration of President Bill Clinton as Special Assistant to the Secretary of the US Department of Transportation. Judi received her B.A. in History from the University of Denver in 1974.

*Guest Speaker*



**Nicola Jackson**  
Senior Manager, Training and Education  
National Notary Association  
Chatsworth, CA

Nicola Jackson manages the Training and Education Department at the National Notary Association. She also manages the NNA hotline which answers over 10,000 questions monthly from Notaries across the country. Nicola is a seminar instructor and is highly regarded as a subject matter expert in Notary laws and practices. Nicola also helped develop the NNA's Notary Signing Agent Certification course.

*Guest Speaker*



**Samantha N. Smith**  
2022 National Notary Association Notary of the Year  
ShelistenS® Notary Specialists  
Statesboro, GA

Samantha N. Smith has been an educator for 20 years. She is Dean, Adult Education, at Ogeechee Technical College, Statesboro, Georgia, which provides literacy skills and workplace training to students. Samantha is the Lead Notary Consultant, at ShelistenS® Notary Specialists, a 5-star mobile notary public service and Co-Founder, of Georgia Notary Network, Inc., a community for notaries to connect, learn, and expand business opportunities. Samantha was awarded National Notary Association (NNA) Notary of the Year in 2022 and is an NNA Notary Ambassador. Samantha's greatest work is being a #girlmom to Shekinah, Samariah and Sa'Daviyah (Sadie).

*Guest Speaker*



**Wanda W. Moore**  
2020 National Notary Association Notary of the Year  
Special Honoree  
Conference Coordinator  
Adjunct Instructor  
Prince George's Community College  
Upper Marlboro, MD

Wanda W. Moore is the 2020 National Notary Association (NNA) Notary of the Year Special Honoree and NNA Ambassador, Adjunct Instructor at Prince George's County Community College (PGCC), Largo, MD, Maryland Title Insurance Producer Independent Contractor, and Certified Signing Specialist. Wanda is a coordinator/presenter for Maryland's Annual Notary Public Day Program which provides updates on current and future events by top industry officials and a broad selection of training workshops by experts in the field. Wanda received a Bachelor's Degree in Business Administration from George Washington University in Washington, DC. She is a retired U.S. Federal Government Information Security Specialist Manager.




*Guest Speaker*

# 2022 Maryland Annual Notary Public Day Conference




Prince George's Community College




## Speakers and Workshop Presenters' Biographies

### WORKSHOP PRESENTERS



<b>Bill Anderson</b>	See Speaker Biographies.
 <b>Debbie Best-Schneidmill</b> Retired Legal Assistant Title Insurance Producer Independent Contractor Oxon Hill, MD	Debbie Best-Schneidmill is a retired legal assistant of one of the nation's leading law firms with offices around the globe. During her tenure, one of her many duties and responsibilities was Lead Notary in the Washington, DC office. She has 38 years of experience as a Notary Public and holds a dual commission in Maryland and the District of Columbia. Debbie is a Notary Signing Agent and also holds a license as a Title Insurance Producer Independent Contractor. Debbie has attended many National Notary Association conferences.
 <b>Lee Bialostok, Esq.</b> Founder, NotaryAct New York, NY	For more than 30 years, Lee Bialostok has provided general counsel to multiple corporate clients in diverse regulated industries including healthcare management, insurance, real estate and hospitality. These endeavors presented Lee with the inspiration to create NotaryAct as a logical evolution from paper journals. Lee is a member of the New York State Bar Association having earned a J.D. with honors from Hofstra University Law School (Long Island, NY) in 1986. His law practice is also located in New York City.
 <b>Ron Foster</b> Title Insurance Producer Independent Contractor Silver Spring, MD	Ron Foster is an NNA Certified Notary Signing Agent and licensed Title Insurance Producer Independent Contractor in the state of Maryland. Ron manages Fosteria Services, LLC providing notarial services for suburban Maryland. He has been a commissioned Notary Public for 22 years and a TIPIC for 5 years. Ron is multilingual; speaks 4 languages (English, Spanish, French and Tamil). After 17 years in the financial industry, he retired from Bank of America Private Bank to become a full-time TIPIC. He has a BA in Sociology with Psychology as a double major from Louisiana Tech University.
<b>Judi Gold</b>	See Speaker Biographies.








 <p><b>Elaine Wright Harris</b>  President, TASG LLC  Conference Coordinator  Adjunct Notary Procedures Instructor, Prince George's  Community College  2009 National Notary Association Notary of the Year  Certified Notary Signing Agent/Title Insurance Producer  Independent Contractor  Mitchellville, MD</p>	<p>Elaine Wright Harris, President, of Trusted Agent Services Group is a professional notary public educator and Adjunct Instructor at Prince George's Community College (PGCC), Largo, MD. She developed and implemented a comprehensive Notary Public Education Program for Prince George's Community College. Elaine is a MD Title Insurance Pre-Licensing and Continuing Education Instructor, and Coordinator of Maryland's Annual Notary Public Day Program, in conjunction with PGCC. Elaine was awarded the National Notary Association (NNA) Notary of the Year in 2009 and Prince George's Community College Adjunct Instructor of the Year in 2011. Elaine received a Bachelor's Degree in Business Administration from George Washington University in Washington, DC. She is a retired Maryland-National Capital Park and Planning Commission (M-NCPPC) Information Specialist.</p>
 <p><b>Frederick Harris</b>  Adjunct Notary Procedures Instructor  Title Insurance Producer Independent Contractor  Prince George's Community College  Mitchellville, MD</p>	<p>Frederick Harris has been an Adjunct Instructor at Prince George's Community College and served as a notary public for the general public for 20 years. For 19 years, Frederick has meticulously exercised his notarial skills while performing thousands of notarizations in the mortgage industry as a full-time Title Insurance Producer Independent Contractor. In 2017, Frederick was awarded a Certificate of Recognition for 15 years of dedicated service from Prince George's Community College. He received his Bachelor's Degree in Business Administration from Southeastern University in Washington, DC.</p>
<p><b>Nicola Jackson</b></p>	<p>See Speaker Biographies.</p>
 <p><b>Earl R. King, Sr., CFP®</b>  Financial Planner  E. Roger Financial Group, LLC  Mitchellville, MD</p>	<p>Earl R. King, Sr. is a Certified Financial Planner and Managing Member, E. Roger Financial Group, LLC. He is a registered Investment Advisor in the State of Maryland. E. Roger Financial Group, LLC provides comprehensive financial planning, retirement planning, investment Advisory services, and investment management services for individuals and small businesses. Earl has over 25 years of experience in financial services, economic development, and higher education. He began his professional career with the Social Security Administration as a Mathematical Statistician.</p> <p>Earl has served as an Adjunct Professor of Economics as well as the Manager of Small Business Services for Prince George's County Economic Development Corporation. Earl completed his formal financial planning education at the College for Financial</p>

	<p>Planning and was subsequently certified by the Certified Financial Planner Board of Standards, Inc. as a Certified Financial Planner. He has a B.S. in Mathematics and Graduate Studies in Monetary Economics. Earl is a United States Army Veteran.</p>
 <p><b>Daniel Lewis</b> Managing Partner, Lewis Notary Services 2010 National Notary Association Notary of the Year Carmel, IN</p>	<p>Daniel Lewis is a nationally recognized speaker and mentor on notarial issues. He has conducted workshops across the country on ethics, building a business, marketing, contract negotiation, effective use of social media, and more. Daniel was named the NNA's 2010 Notary of the Year and was honored by the Indiana Secretary of State as an Honorary Secretary of State the same year. He was the First President and Founder of the Indiana Notary Association. Daniel is also a licensed Financial/Wealth Manager and has mentored notary entrepreneurs across the country on proper financial planning for the self-employed.</p>
<b>Wanda Moore</b>	See Speaker Biographies.
 <p><b>Adrienne Morgan Davis, Esq.</b> Davis Law and Mediation, LLC 4 Industrial Park Drive, Suite A Waldorf, MD</p>	<p>Adrienne Morgan Davis, Esquire has practiced law in the State of Maryland for over 25 years. She is also licensed to practice law in Washington, D.C., and in the United States District Court of Maryland. Currently, she is a sole practitioner who owns Davis Law and Mediation, LLC, a premier law firm in Charles County, Maryland.</p> <p>Ms. Davis attended Morgan State University on an academic scholarship. She graduated cum laude with a Bachelor of Arts degree in political science and minored in English. In September 2019, she was presented an Official Citation by Senator Arthur Ellis for her "dedication in serving the Charles County Community as an accomplished attorney and the founding of Davis Law and Mediation, LLC."</p>
 <p><b>Amy Moses</b> Vice President, Marketing &amp; Communications Escrow Tab Tempe, AZ</p>	<p>Amy Moses is Vice President, Marketing and Communications at EscrowTab, where she's introducing a new angle of digital closing simplicity by building brand awareness through events, experiences, and education. EscrowTab is the leading In-Person Electronic Notarization (IPEN) solution, allowing title companies and lenders to seamlessly transition from paper closings to eClosings by applying technology to their current processes.</p> <p>Moses has over 20 years of experience in the mortgage industry, most recently with Snapdocs. Before that, Moses was the Director of Marketing at MERSCORP Holdings (MERS), where she worked for 10 years. Moses began her career at GMAC Mortgage in the subservicing and servicing realms. She holds an</p>



	<p>M.A. and a B.A. from the University of Northern Iowa. Moses serves on the Board of Governors for the Maryland Mortgage Bankers and Brokers Association (MMBBA) and volunteers her time with Axis Lending Academy and the Tripawds Foundation. Moses was a speaker at the 2022 Michigan Mortgage Lenders Association (MMLA) mPower event, the 2022 National Notary Association Conference, and the 2022 HousingWire Annual Marketing Summit and was named a 2022 HousingWire Marketing Leader.</p>
 <p><b>Jacqueline Phillips</b> Director, Notary Engagement and Education Notarize Warrenton, VA</p>	<p>Jacqueline Phillips was the first notary on the Notarize platform. Over the last six years at Notarize, she has worked as Notary Operations Team Lead and Manager of Notary Training and Compliance. Jacqueline also serves as the Director of Notary Engagement and Education at Notarize. In 2016, Jacqueline was one of the first individuals certified as an Electronic Notary in the Commonwealth of Virginia.</p> <p>Jacqueline oversees outreach and education efforts to notaries across the U.S. interested in learning about remote online notarization (RON). Jacqueline is a regular guest RON speaker at the National Notary Association's Annual Conferences.</p> <p>Jacqueline is the owner of 4U LLC DBA A-List Notary Services. In 2012, she started her own notarization business and has trained and mentored notaries. She has over 20 years of experience as a commissioned Notary Public and 10 years as a notary signing agent.</p>
 <p><b>Geraldine Pierre-Fleurimond</b> CNI, CNSA, RON Notary 2003 National Notary Association Notary of the Year President, Notary Public Seminars. LLC Port St. Lucie, FL</p>	<p>Geraldine Pierre-Fleurimond is a Florida Notary Public, Remote Online Notary, Certified Loan Signing Agent, and Notary Public Law Instructor for many states. Gerrie is also commissioned in New York and New Jersey where she conducts classes for Notaries and Title Insurance Agents.</p> <p>As a Notary, she provides Elder Law and general notarization services in Florida. She is also a Florida Wedding Officiant and Apostille Agent. Prior to the 20+ year career as a full-time Notary, she worked as an International Human Resources Manager in Florida, New York, and New Jersey. In this capacity, she became a specialist in Apostilles for immigration petitions.</p> <p>Gerrie is a native of Haiti and is multilingual. She speaks English, French, Spanish, and Haitian-Creole. She has also studied Italian. Speaking multiple languages positions Gerrie with the opportunity to serve a varied number of clients.</p>

 <p><b>Donnell Smith</b> President, DS Notaries LLC NNA Certified Notary Signing Agent Clinton, MD</p>	<p>Donnell Smith is President of DS Notaries LLC, a successful mobile notary business since 2012, operating in Maryland and Virginia. He is a Maryland NNA Certified Notary Signing Agent and a licensed Title Insurance Producer Independent Contractor (TIPIC). Donnell retired from the United States Air Force after 25 years of service and currently works for Leidos, largest IT provider to the Department of Defense, as an IT Project Manager. He earned Master's Degrees in Information Technology and IT Project Management. Donnell is also an Adjunct Instructor at Prince George's Community College. He was a workshop presenter for the 2017 and 2018 NNA Conferences.</p>
<p><b>Samantha N. Smith</b></p>	<p>See Speaker Biographies.</p>
 <p><b>Karynn Snow</b> Remote Online Notary and Mentor Side Hustle Seattle Seattle, WA</p>	<p>Karynn Snow is a Remote Online Notary, mentor and YouTuber focused on providing new and existing Notaries looking to get into the RON space with the information, tools, and resources they need to be successful. Karynn believes that the foundational knowledge needed to succeed in this business should be free and accessible to all and aim to do that with her YouTube channel "Side Hustle Seattle." The notary community has welcomed Karynn with open arms and looks forward to the valuable information she provides.</p>
 <p><b>Ashley Spiess</b> VP, Notary Strategy Notarize Bristow, VA</p>	<p>Ashley Spiess is Vice President, Notary Strategy at Notarize. She has spent the last five years pioneering RON (+ Online Notarization) with Notarize and helping thousands of notaries grow their businesses through the power of technology. She heavily dedicates her role to supporting the notary community and bringing awareness to the value of RON. She also ensures that the technology Notarize delivers becomes one of the most powerful, empowering tools for every entrepreneurial notary to grow their business. Ashley helped facilitate the very first RON closing in history alongside Jacqueline Philips and has continued to support the growth and availability of RON to over 30 states in the past few years.</p>
 <p><b>Anastasia Tammen</b> NNA Seminar Instructor National Notary Association Chatsworth, CA</p>	<p>Anastasia (Stasie) Tammen is a Seminar Instructor for the National Notary Association and has worked with Post-Prison Rehabilitation utilizing her Neuroscience background in theater therapy. She is an esteemed alum of Wheaton College (MA), the American College of Greece, and the National Theater Institute. Stasie has been featured in prominent national and international theaters and was awarded the Lillian Hellman Award for her multidiscipline work in theater. As diversity and inclusivity are important fundamentals of Stasie's teaching, she is a trained LGBTQIA+ and</p>

	Trans Advocate Ally and is an ordained Reverend of six years.
 <p><b>Eric D. Wolley</b>  Title Insurance Producer Independent Contractor  High Impact Closer  Blue Wolf Notary Services  Upper Marlboro, MD</p>	<p>Eric D. Wolley is President of Blue Wolf Notary Services. Eric is a Notary Signing Agent/Title Insurance Producer Independent Contractor in Maryland. Eric has been “coined” as a “high-impact” closer. He has been in business since 2018 and since that time has completed over 5,800 signings. He has developed a systematic signing strategy that allows him to complete a signing within an average of 30 minutes.</p>