SATURDAY AFTERNOON WORKSHOPS

Location: Lanham Hall

TIME	ROOM 202	ROOM 203	ROOM 206	ROOM 208	ROOM 227
1:30 PM – 2:10 PM	**Apostille (Federal Level)** Handling federal apostille requests can seem complex, but with the right foundation, the process becomes manageable. This workshop introduces notaries to federal level apostilles, including how to identify documents requiring U.S. Department of State authentication and more. **Instructors:** Shelly Gause & Debbie Best-Schneidmill **Assistant:** Michele Klempner	**Your First Remote Online Notarization, Start to Finish** A practical session geared toward notaries who haven't started doing RON work yet: what your state requires for RON, what a remote signing actually looks like from request to completed document, and the steps to take for your first appointment. **Instructor:** Joey Smith **Assistant:** Nikita Shumaker	**The Electronic Journal** This workshop introduces notaries to the advantages of using NotaryAct, a secure electronic journal that streamlines how notarial acts are recorded and managed. Learn how digital recordkeeping enhances accuracy, strengthens compliance with state requirements, and protects client NPPI. **Instructor:** Lee Bialostok **Assistant:** Sandra Hall	**How Sharp Is Your Notarial Knowledge?** History shows that years of commissioning, the number of courses completed, or even the volume of notarizations performed do not necessarily equal notarial knowledge. Build your expertise by getting the right answers and sharpening your notarial skills. **Instructors:** Elaine & Fred Harris **Assistant:** Glenise Marshall	**I Got My Notary Commission, Now What?** This presentation serves as a practical, step-by-step roadmap for aspiring and newly commissioned Maryland Notaries Public, outlining the education, tools, professional development, and business practices needed to build a successful notary career. **Instructor:** Jacqueline Phillips **Assistant:** Wanda Moore
2:15 PM – 2:55 PM	**Mastering Mortgage Closings** A streamlined overview of today's key loan-signing assignments, covering purchase, sale, and refinance closings; specialized products like HELOCs, reverse mortgages, and loan modifications; and buyer/seller packages. **Instructor:** Tornnette Proctor **Assistant:** Sandra Hall	**The AI-Powered Notary Marketing Playbook: Strategies for Online Business Growth** A tactical guide to using AI tools to build a stronger online brand and establish a consistent referral engine that scales your RON practice. **Instructor:** Keturah Miller **Assistant:** Crystal Sutherlin	**Estate Planning** This session provides a streamlined overview of estate-planning signings. Participants will learn the notary's role and limitations, the importance of neutrality, discretion, and awareness of family dynamics, and how to work effectively with attorneys, financial advisors, and healthcare providers. **Instructor:** Robyn White **Assistant:** LeJuene Wynn	**How Sharp Is Your Notarial Knowledge?** History shows that years of commissioning, the number of courses completed, or even the volume of notarizations performed do not necessarily equal notarial knowledge. Build your expertise by getting the right answers and sharpening your notarial skills. **Instructors:** Elaine & Fred Harris **Assistant:** Janae Blatch	**I Got My Notary Commission, Now What?** This presentation serves as a practical, step-by-step roadmap for aspiring and newly commissioned Maryland Notaries Public, outlining the education, tools, professional development, and business practices needed to build a successful notary career. **Instructor:** Jacqueline Phillips **Assistant:** Wanda Moore
3:15 PM – 5:30 PM	**Afternoon General Session** Join us in **Lanham Hall, Room 125** for the lively **"Notaries Public Dress for Success Fashion Show!"** Then, wrap up the Conference with two essential sessions designed to strengthen your professional foundation: • **"Minimize Risk and Maximize Trust: Exercising Reasonable Care in Every Setting"** • **"Roundtable Discussion: One Profession. Every Platform. Unwavering Integrity."** • **Closing** **Who will take home the 4-Year National Notary Association Membership? You must be present to win!**				