

2023 Maryland Notary Public Day Conference November 17-18, 2023

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Coordinated by
Elaine Wright Harris, NNA 2009 Notary of the Year, and
Wanda Moore, NNA 2020 Notary of the Year Special Honoree
in conjunction with
Prince George's Community College, Largo, MD

**Notaries Public Are the Gatekeepers for Accurate and Secure Notarizations in
Today's Modernized Notary Public Profession: Notarization Is More Relevant
Today Than Ever Before!**

[Click here to register for the Conference.](#)

Day 1 of 2 – Friday, November 17 6:00 PM – 9:00 PM EST Virtual		
5:30 pm	Zoom Door Opens (Virtual)	
6:00 pm – 6:15 pm	Welcome	Elaine Wright Harris 2009 NNA Notary of the Year Mitchellville, MD Wanda Moore 2020 NNA Notary of the Year Special Honoree Upper Marlboro, MD
6:15 pm – 6:45 pm	Opportunities to Grow Your Notary Business: A Notary Public exemplifies integrity and a level of trust that opens doors to additional money-making opportunities. 	Notary Panel Moderator - Daniel Lewis 2010 NNA Notary of The Year Managing Partner, Lewis Notary Services Carmel, IN
6:45 pm – 7:15 pm	A Veteran Notary's Perspective: The Future of The Mortgage Industry: Understanding the peaks and valleys of mortgage interest rates and managing your notary signing agent business.	Marcy Tiberio 2015 NNA Notary of the Year Special Honoree President, Professional Notary Services, Inc. Rochester, N.Y.
7:15 pm – 7:45 pm	A CEO's Perspective: The Future of In-Person Electronic Notarization (IPEN): IPEN is an attractive option for title companies, recorders, signers, and Notaries due to its flexible and secure digital solution that utilizes traditional notary practices.	Brendon Weiss CEO and Co-Founder EscrowTab, Inc. Tempe, AZ
7:45 – 8:15 pm	A Veteran Notary's Perspective: The Future of Remote Online Notarization (RON): RON utilizes technology to conveniently and efficiently provide notarial services to clients.	Geraldine Pierre-Fleurimond 2003 NNA Notary of the Year President, Notary Public Seminars, LLC Port St. Lucie, FL
8:15 – 8:45 pm	What's Your Notaryality? Notaries Public's unique personal characteristics, style, preferred behavior, and choices determine how they choose to operate their notary businesses and serve their clients.	Elaine Wright Harris 2009 NNA Notary of the Year Mitchellville, MD Wanda Moore 2020 NNA Notary of the Year Special Honoree Upper Marlboro, MD
8:45 – 9:00 pm	Announcements	Elaine Wright Harris 2009 NNA Notary of the Year Mitchellville, MD

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Day 2 of 2 – Saturday, November 18 8:30 AM – 5:30 PM EST In-Person and Virtual Morning General Session Afternoon Workshops Evening General Session		
8:30 am – 12:00 pm	1:30 pm – 3:30 pm	3:45 pm – 5:30 pm
Morning General Session 8:30 AM – 12:00 PM		
Location: Center for Performing Arts/Proscenium Theater Click here for Campus Map - Item #9		
7:45 am	Center for Performing Arts Doors Open – In-Person Admission	
8:00 am	Zoom Door Opens (Virtual Admission)	
8:30 am – 8:45 am	Welcome Address	Dr. Falecia D. Williams <i>President, Prince George's Community College (Video)</i> Elaine Wright Harris <i>2009 National Notary Association Notary of the Year</i> Wanda Moore <i>2020 National Notary Association Special Honoree</i>
8:45 am – 9:15 am	Giving Back to Our Community Thank you, Notary Public Professionals, for your contributions to "Giving Back to the Community" projects. The recipients are thankful and appreciative for your kindness and generosity.	Wanda Moore <i>2020 National Notary Association Special Honoree</i>
9:15 am – 9:30 am	Implementation of In-Person Electronic Notarization (IPEN) in the District of Columbia The District of Columbia Office of Notary Commissions and Authentications (ONCA) is accepting applications from Notaries for performing In-Person Electronic Notarizations (IPEN). Learn the new features and how to properly execute the requirements.	Judi Gold <i>Director, Office of Notary Commissions and Authentications Office of the Secretary of the District of Columbia</i>
9:30 am – 10:00 am	Implementation of New Maryland Notary Public Regulations and Administrative Changes New and modified notary public applications and operational rules, processes, and procedures went into effect during the last year. Learn about new features and procedures and how to properly execute new requirements.	Michael Schlein <i>Division Administrator Charities & Legal Services Division Office of the Maryland Secretary of State</i>
10:00 am – 10:15 am	Benefits of Being a Member of the National Notary Association From part-time work to a full-time business, no matter how far you set your sights as a Notary, membership with the National Notary Association® can help propel you towards your goal. Learn how the benefits can impact your role as a Notary as you serve the public in performing your duties.	Nicola Jackson <i>Director, Training and Education National Notary Association Chatsworth, CA</i>
10:15 am – 10:30 am	Break	

10:30 am – 11:15 am	Safeguarding Signatures in the Digital Notary Fraud Arms Race The keynote speaker will discuss impersonation deed fraud, the latest criminal exploit making news, early remote online notarization legal cases involving fraud, and how Notaries performing RONS can protect remotely located principals, parties relying on RONS, and themselves, and introduce the mobile driver's license, a more trustworthy and reliable identification credential, that is available now in Maryland and in other states.	Bill Anderson <i>Vice President, Government Affairs National Notary Association Chatsworth, CA Keynote Speaker</i>
11:15 am – 12:00 pm	Notaries Public Dress for Success Fashion Show Sit back and enjoy "Notaries Public Dress for Success Fashion Show".	Dottie Williams <i>Producer, D.W. & Associates williamsdottie615@gmail.com</i>

Lunch Break 12:00 PM – 1:30 PM		
12:00 – 1:30 pm	Lunch Break (Lunch on your own – Local Restaurants)	<p>Scan the QR Code to view local restaurants.</p> 

Afternoon Workshops 1:30 PM – 3:30 PM		
1:30 pm – 3:30 pm	Afternoon Workshops In this awesome single-event setting, Notaries will receive Information on various topics important in performing vital services to the general public, businesses, and government. These sessions will educate, reinforce, and inspire Notaries to execute their duties accurately and properly. Notaries will have the opportunity to meet face-to-face with key industry leaders from across the United States and network with other notaries.	<p>See page 4 to view the Afternoon Workshops. or Scan the QR Code to view the Afternoon Workshops</p> 

Evening General Session 3:45 PM – 5:30 PM		
3:45 pm – 4:30 pm	The Apostille Process An <i>apostille</i> is a certificate — often attached to the document by an appropriate government official after it is notarized. While the Notary Public is not responsible for obtaining an <i>apostille</i> , signers often have questions; so it's helpful to have an understanding of the process.	Frederick Smalls <i>Assistant Secretary of State Administration and Finance Office of Maryland Secretary of State</i>
4:30 pm – 5:25 pm	Recognition – Prizes	Elaine Wright Harris
5:25 pm – 5:30 pm	Closing Remarks	Elaine Wright Harris Wanda Moore
5:30 pm	Conference Adjourned. Zoom Door Closed. See you next year!	

**SATURDAY AFTERNOON WORKSHOPS

Location: Center for Performing Arts (CPA) | Workshops will begin promptly. Due to fire code guidelines, a maximum of 30 students per room.

Time							
1:30p – 2:10p	Diversify Your Income: Don't Put All Your Eggs in One Basket! As a Notary Public, keeping abreast of the industry is important. Learn to be an informed notary and how it correlates to diversifying our income.	Top 5 Questions Asked on the National Notary Association Hotline: We will cover the 5 most questions asked by Notaries on the NNA Hotline and how to answer them.	On A Mission with Your Notary Commission: Teach Me How to Google: This session is for notaries at any level or stage in business! While it is not required, attendees are strongly encouraged to bring a personal electronic device to participate in the presentation.	Maximizing Your Ability to Achieve Minimum Loss of Time with In-Home Closings and Other Notarizations: This class is intended for TIPICs who limit their practice to notarizing mortgage packages, and various documents assigned by title companies. Receive hands-on experience.	Mock Trial – The Case of the Negligent Notary: The attending notaries comprise the jury and are responsible for determining the Notary defendant's innocence or guilt and rendering a verdict.	Conducting Loan Signing in Spanish/Realización de cierre de préstamo en español: Aprenda a presentar cierres hipotecarios seguros, precisos y eficientes en español.	Running An Effective Notary Business: This workshop will illustrate several principles of operating an efficient and effective notary business. Questions answered: How do I start my notary business? Should I start as a sole proprietor, LLC or a Corporation?
	Jamie Liggins	Nicola Jackson	Samantha Smith	Theodore Cavacos	Lora Jarrett	Ron Foster & Isabel Orellano	Daniel Lewis
Time							
2:20p – 3:00p	NotaryAct – The Ultimate Electronic Journal: The ideal product for professional notaries used to capture the electronic recording of notarial acts. Learn about features in the new release including document bundles, multiple draft entries, and more.	Notarizing in the District of Columbia: Frequently, notaries from different jurisdictions have questions on how to perform notarial acts in Washington, DC. This class will present how to properly perform notarial acts in DC.	Five (5) Steps to A Compliant RON (Remote Online Notarization): With Remote Notarization now in over 45 states, notaries across the nation are adding this method of Notarization to their specialty.	Straight Talk from the Other Side: Want to know what it's really like to own a signing company? Have questions for which you want honest answers? Love a good notary horror story? This presentation has all that and more. Marcy will tell you the good and bad of being a signing service owner and what a signing company actually does as the middleman.	The Anatomy of Loan Closing: Loan closings may be performed using several styles: low, moderate, or high-impact. You will have the opportunity to learn from a high-impact closer. Then, craft your loan closing presentation according to the style of your choice.	Boost Your Productivity with EscrowTab: Join this interactive session where you'll learn why EscrowTab is a productivity tool for title, settlement, lenders and notaries! We'll explain and demo how you can easily perform In-Person Electronic Notarization (IPEN) closings, and more.	Interpret and Understand ALTA, HUD-1, and Closing Disclosure Real Estate Documents These documents present terms, conditions, charges, and credits of real estate transactions. Learn about the purpose of each document and how to interpret and properly present appropriate information to clients.
	Lee Bialostok, Esq. & Scott Keller	Judi Gold & Debbie Best-Schneidmill	Jacqueline Phillips	Marcy Tiberio	Eric Wolley	Amy Moses	Nancy Gusman, Esq.
Time							
3:10p – 3:30p	How Sharp Is Your Notarial Knowledge? History has proven that the number of years commissioned, the number of notary courses that you have taken, or how many notarizations you have performed MAY NOT equate to notarial knowledge. Find out the answer to "How Sharp Is Your Notarial Knowledge?".	SAfE – Situation Awareness for Everyone: Protecting ourselves is our number one priority while working with the general public. This class will provide notaries with a safety guidance received from local area law enforcement agencies.	How To Choose A RON Platform: Choosing a RON platform that is right for you can be challenging. Learn the different types of platforms, the pros and cons of each, and what to consider when making your decision.	Professional Networking: Increase your network community by Growing Referrals, Building a Community Presence, Continuing Education and Conferences, and more ...	Preparing for a Loan Closing: Proper preparation for mortgage loan closings is critical for navigating the mortgage loan closing process. Generally, the TIPIIC is the only "face" the client sees during this process. A well-organized plan for getting to the closing table can set the stage for a professional and flawless performance.	Healthy Tips for Professional Notaries: Be Fit – Don't Sit! Learn the secrets of breathing and stretching to alleviate stress and injuries. A well-tuned body is a must for operating a successful notary business.	Senate Bill 317 – RIN Effective June 1, 2022, MD notaries can perform remote notarial acts for a "remotely located individual" who is signing a hard copy document using a wet ink signature. This act <u>does not</u> require signing up with a RON platform; you may use Zoom, Microsoft Teams, etc.
	Frederick Harris	Eugene Dickson	Karynn Snow	Christine Wissbrun	Eric Wolley	Lisa Bialostok	Elaine Wright Harris & Wanda Moore

**** 3:45 PM – 5:30 PM Evening General Session: Return to the Proscenium Theater for additional sessions. [The Apostille Process, Recognition, and Prizes]**

Note: Workshops may be subject to change.