

FINDING YOUR

NEW HOME



The Teston Team

Dan and Tanin Teston



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THE BUYER'S ROAD MAP



GETTING PRE-APPROVED



- **Choosing a lender**
- **Finding out what purchase price you're comfortable with**
- **Preapproval required when submitting an offer**



What are your wants and needs?



- **Square footage**
- **How many bedrooms and baths**
- **Location**
- **Turn key vs. minor renovations and updates**
- **What can be compromised?**
- **Starter home vs forever home**
- **New Construction**



SEARCH TOOLS

AGENT SEARCH

- MLS
- Agent network
- My website



CUSTOMER SEARCH

- Website
- Yard signs, open houses, model homes, friends, FSBO



HIGH-TECH TOOLS

- Automated home search system



MAKING AN OFFER



- Strength in Contract
- Earnest money
- Down payment and type of loan
- Important dates – Inspection and appraisal
- Inclusions in home – personal property and appliances
- Sellers contribution to closing costs
- Offer will be accepted, counter-offered, or declined



WHEN YOUR OFFER IS ACCEPTED



- Give earnest money to title company
- Inspection and repairs
- Appraisal
- Home insurance
- Finalize mortgage details
- Final walkthrough



CLOSING DAY



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Dan and Tanin Teston



This is the big day! I'll accompany you to the walkthrough and closing, answer any questions, and verify the closing paperwork matches our purchase contract.

- Bring your identification
- Everyone who is purchasing the property must be present. If this is not possible, let me know in advance.
- You will need to wire your down payment/closing costs.

ABOUT US



The Teston Team
Dan and Tanin Teston



- Dan is born and raised in Orlando and Oviedo, Florida.
- Dan has 11 years in residential real estate with 10+ years experience in site development
- Tanin was a real estate closer for 17 years prior to joining Dan as a team
- They have 4 girls
- Enjoy the outdoors, working out and cruising.

ABOUT The Teston Team



We service all of **Central Florida**,
Specializing in East Orlando and Seminole County



Brokered by eXp Realty, LLC who was established in 2009 and has over 16,000 agents nationwide



We are involved in our local schools and community programs.



CONTACT INFORMATION



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