

## NOW UNDER CONSTRUCTION | GREAT FINANCING AVAILABLE











## **PRIMA LUCE** ON THE WATERFRONT

## 2 TOWERS | 220 RESIDENCES | 7+ FLOOR PLANS





## PRIMA LUCE | LIFE IN A NEW LIGHT

INSPIRED BY THE FIRST LIGHT OF A NEW DAY SHINING DOWN ON THE CALOOSAHATCHEE RIVER ESTUARY, PRIMA LUCE ON THE WATERFRONT IS A PET-FRIENDLY WATERFRONT DEVELOPMENT IN THE HISTORIC RIVER DISTRICT OF DOWNTOWN, FORT MYERS, FLORIDA, FEATURING LUXURIOUS RESIDENCES AND AMENITIES.

**LIVE IT UP IN DOWNTOWN** | YEAR-ROUND DINING, SHOPPING, ENTERTAINMENT, EVENTS, OUTDOOR ACTIVITIES AND SO MUCH MORE ARE JUST A SHORT RIDE OR WALK DOWN FIRST STREET.

**REPUTATION & INNOVATION** | PRIMA LUCE WILL BE THE 5<sup>TH</sup> AND 6<sup>TH</sup> HIGH-RISE CONDOMINIUM TOWERS IN DOWNTOWN FORT MYERS BY DEVELOPER ROBERT MACFARLANE.

## ABOUT SOUTHWEST FLORIDA | FORT MYERS, LEE COUNTY, FLORIDA

- \* CLOSE PROXIMITY TO GORGEOUS BEACHES, WALKING TRAILS, PARKS AND MANY OUTDOOR ATTRACTIONS
- \* DIVERSE ARTS COMMUNITY WITH HUNDREDS OF THEATRES, MUSEUMS, GALLERIES, EVENTS AND FESTIVALS
- \* NAMED #8 ON SOUTHERN LIVING'S "SOUTH'S BEST CITIES ON THE RISE" IN 2022
- \* SOUTHWEST FLORIDA INTERNATIONAL AIRPORT SERVES NEARLY 9 MILLION PASSENGERS ANNUALLY
- \* 10 UNIVERSITIES AND COLLEGES AND 25 CHARTER SCHOOLS IN THE REGION
- \* FORT MYERS IS THE SPRING TRAINING HOME OF THE BOSTON RED SOX AND MINNESOTA TWINS BASEBALL TEAMS



Sources: Southwest Florida International Airport (2018), TripAdvisor.com, USNEWS.com, SouthernLiving.com





# PRIMA LUCE **PRICING & COA FEES**

## **EAST TOWER**

UNIT	BED / BATH	SQ. FT.	PRICE RANGE	COA/MO
LUCCA	Studio	837 sf	SOLD OUT	\$277.82
SAN LUCIDO	1/1	1,058 sf	SOLD OUT	\$361.02
RAVELLO	2/1.5	1,370 sf	\$460,000 - \$480,000	\$458.90
PALERMO	2/2	1,393 sf	\$785,000 - \$885,000	\$481.11
VERONA	2/2	1,484 sf	\$645,000 - \$985,000	\$501.82
SIENA	3/2	1,772 sf	\$860,000 - \$1,195,000	<b>\$595</b> .93
SALERNO	3/2.5	2,198 sf	\$790,000 - \$870,000	\$736.72

## **WEST TOWER**

UNIT	BED / BATH	SQ. FT.	PRICE RANGE	COA/MO
LUCCA	Studio	837 sf	\$335,000	\$277.82
SAN LUCIDO	1/1	1,058 sf	SOLD OUT	\$361.02
RAVELLO	2/1.5	1,370 sf	\$500,000	\$458.90
PALERMO	2/2	1,393 sf	\$805,000 - \$885,000	\$481.11
VERONA	2/2	1,484 sf	\$605,000 - \$1,010,000	\$501.82
SIENA	3/2	1,772 sf	\$880,000 - \$1,205,000	<b>\$595</b> .93

PRICING AS OF 2/24/23

## **RESIDENCE** FEATURES



# TOUR RESIDENCES ONLINE AT PRIMALUCELIFE.COM





### **CONDO FEATURES**

- \* OVER 7 FLOOR PLANS PLUS OPTIONS
- \* HURRICANE-RESISTANT WINDOWS AND DOORS
- \* PRIVATE BALCONY WITH WATER VIEWS
- \* GRAND MASTER SUITES AND WALK-IN CLOSETS
- \* OPEN CONCEPT, HIGH-CEILING LIVING AREAS
- \* SEPARATE LAUNDRY WITH STACKABLE WASHER/DRYER
- \* HIGH-SPEED DATA LINES & USB CHARGING PORTS
- \* DECORATIVE & RECESSED LIGHTING OPTIONS
- \* FIRE SPRINKLER SYSTEM
- \* PORCELAIN TILE FLOORS

### **KITCHEN & BATHROOM**

- \* 8'0" HIGH CEILINGS
- \* QUARTZ COUNTERTOPS AND BACKSPLASH
- \* STAINLESS STEEL APPLIANCES
- \* WALK-IN PANTRY (VERONA & SALERNO ONLY)
- \* WOOD CABINETRY
- \* WALK-IN SHOWERS WITH SLIDING GLASS DOOR
- \* PORCELAIN SINK AND FULL-SIZE WALL MOUNTED MIRRORS
- \* CEILING MOUNTED EXHAUST FAN

### **BEDROOM & BALCONY**

- \* 9'4" HIGH CEILINGS
- \* OPEN CONCEPT WITH FULL-HEIGHT WINDOWS
- \* MASTER WALK-IN CLOSET WITH WOOD SHELVES AND RODS
- \* CARPETING AVAILABLE UPON REQUEST

### **ELECTRIC FEATURES**

- \* ENERGY-EFFICIENT LED LIGHTING
- \* QUICK-RECOVERY WATER HEATERS
- \* 16+ SEER HIGH-EFFICIENCY CENTRAL A/C
- \* FULLY PROGRAMMABLE DIGITAL THERMOSTAT
- \* PRE-WIRED CABLE/PHONE/WI-FI

# WATERFRONT RESIDENCES













# PRIMA LUCE LEVEL 1 AMENITIES







- 1 FITNESS CENTER
- 2 YOGA STUDIO
- 3 SOCIAL ROOM
- **4** CATERING KITCHEN
- **5** GOLF SIMULATOR
- **6** COVERED ENTRY
- **7** OWNER STORAGE











# **COMMUNITY AMENITIES**

- \* TWO DOG PARKS AND A GROOMING AREA
- \* TWO PRIVATE PIERS WITH GAZEBOS FOR LOUNGING
- \* TWO BOAT DOCKS FOR DAY USE
- \* RESORT INSPIRED THREE-TIERED SALT-WATER POOL PLUS SPA
- \* POOLSIDE COVERED VERANDA WITH RESTROOMS, BAR AREA AND LARGE SCREEN TV'S
- \* EXPANSIVE POOL DECK SITUATED ALONG THE WATER'S EDGE WITH OUTDOOR SEATING, FIREPITS AND BBQ AREAS
- \* SOCIAL ROOM WITH CATERING KITCHEN AND BAR AREA
- \* GOLF AND SPORT SIMULATOR
- \* STATE-OF-THE-ART FITNESS CENTER AND YOGA STUDIO



- \* PET-FRIENDLY RESIDENCES (2 PETS UP TO 80 LBS. EACH)
- \* COMMON AREA WI-FI ACCESS
- \* BUSINESS CENTER WITH HOTSPOT DESKS AND HIGH-SPEED INTERNET
- \* COVERED WALKWAY LEADING FROM THE PARKING GARAGE INTO THE MAIN LOBBY
- \* TWO HIGH-SPEED ELEVATORS PER TOWER
- \* RESIDENT MAILBOX AND PACKAGE ROOM
- \* SECURED GROUND-LEVEL RESIDENT STORAGE LOCKERS
- \* DESIGNATED BICYCLE STORAGE

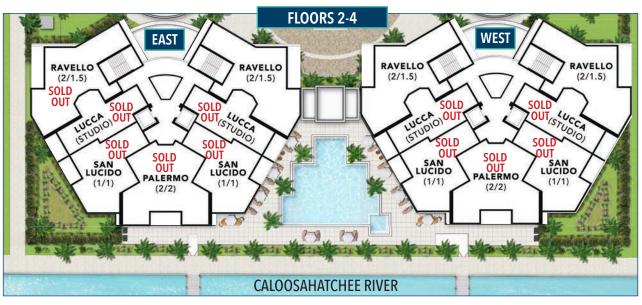


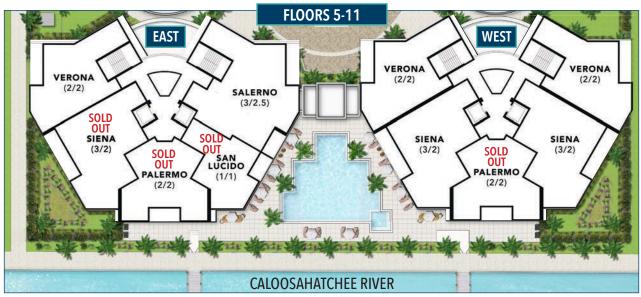
- \* ON-SITE PROPERTY MANAGEMENT & MAINTENANCE
- \* VIRTUAL CONCIERGE
- \* SECURED RESIDENT-ONLY ENTRY
- \* SECURED PROPERTY WITH PRIVATE PARKING GARAGE
- \* ELECTRIC CAR CHARGE STATIONS
- \* ONE COVERED PARKING SPACE PER RESIDENCE WITH AN OPTION TO PURCHASE A SECOND (WHILE AVAILABLE)
- \* CAR WASH AND DETAILING SPACE
- \* GROUND-LEVEL GUEST PARKING
- \* LUSH, LANDSCAPED GARDENS

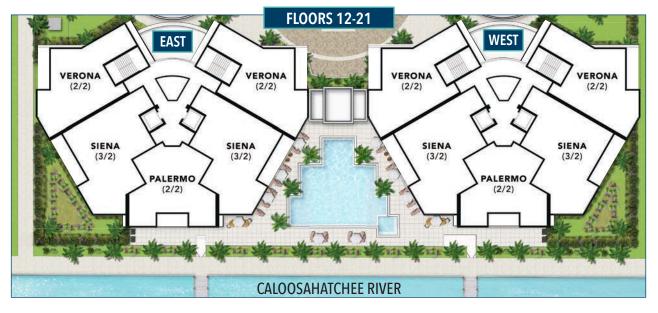




# **PRIMA LUCE** SITE PLAN







# SALERNO | 3 BED 2.5 BATH



# SIENA | 3 BED 2 BATH













# PALERMO | 2 BED 2 BATH



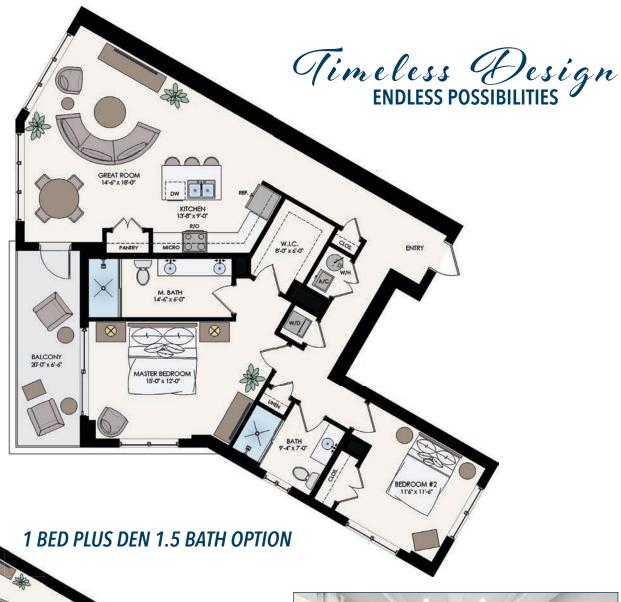


## **DESIGN YOUR CONDO WITH OUR IN-HOUSE INTERACTIVE APP**

## STANDARD, UPGRADE AND CUSTOM OPTIONS



# **VERONA** | 2 BED 2 BATH









# RAVELLO | 2 BED 1.5 BATH









# **DOWNTOWN** FORT MYERS



### **LOCAL RESTAURANTS & BARS** TO VISIT

#### THE LUMINARY HOTEL

2200 EDWARDS DRIVE, FORT MYERS, FL 33901

### FIRESTONE RESTAURANT, MARTINI & SKYBAR

2224 BAY ST, FORT MYERS, FL 33901

#### **BRUNO'S OF BROOKLYN**

2112 SECOND ST, FORT MYERS, FL 33901

#### **86 ROOM**

22 PATIO DE LEON, FORT MYERS, FL 33901

#### **DEEP LAGOON**

14040 MCGREGOR BLVD, FORT MYERS, FL 33919 2278 FIRST ST, FORT MYERS, FL 33901

#### THE BOAT HOUSE

17101 STATE RD 31, FORT MYERS, FL 33905

#### THE OXBOW

1300 HENDRY ST, FORT MYERS, FL 33901

#### **IZZY'S**

2282 FIRST ST, FORT MYERS, FL 33901

#### THE VERANDA

2122 SECOND ST, FORT MYERS, FL 33901

#### THE LODGE



### **DOWNTOWN EVENTS**

MONTHLY ART WALK & MUSIC WALK **SEASONAL THEATRE, CONCERTS & EXHIBITIONS SEASONAL EVENTS & FESTIVALS ANNUAL ARTFEST IN FEBRUARY** ANNUAL BOAT SHOW IN NOVEMBER

### **BOATS & MARINAS**

FORT MYERS YACHT BASIN

PRIVATE YACHT CHARTERS

J.C. CRUISES

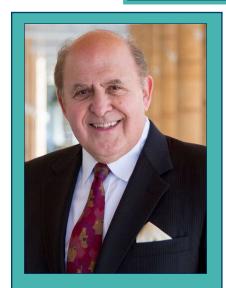
**LEGACY HARBOR MARINA** 

**PURE FLORIDA** 





# ABOUT THE **DEVELOPER**



ROBERT MACFARLANE
CHAIRMAN, PRIMA LUCE LLC,
MACFARLANE GRAND PROPERITES

MORE THAN 50 YEARS OF DEVELOPMENT EXPERIENCE ACROSS THE UNITED STATES

TRANSACTED MORE THAN 10 MILLION SQUARE FEET TOTALING OVER \$2 BILLION

COMPLETED THREE NEW WATERFRONT HIGH-RISES (2004–2006), THE FIRST SUCCESSFUL WATERFRONT DEVELOPMENT IN DOWNTOWN FORT MYERS IN 20 YEARS

TRANSFORMED A FORMER DOWNTOWN FORT MYERS (2016-2018) HOTEL INTO A 55+FULL-SERVICE LUXURY RENTAL COMMUNITY

RECEIVED OVER \$40 MILLION IN TAX INCREMENT FINANCING ("TIF") GRANTS ON HIS FORT MYERS DEVELOPMENTS, INCLUDING \$18.4 MILLION FOR PRIMA LUCE ON THE WATERFRONT

PRIOR TO HIS DEVELOPMENT PROJECTS IN FLORIDA, MR. MACFARLANE WAS THE MANAGING DIRECTOR OF REAL ESTATE FOR ONE OF THE ROCKEFELLER FAMILY TRUSTS

### **COMPLETED DEVELOPER PROJECTS**



FORT MYERS, FLORIDA | ST. TROPEZ, RIVIERA AND BEAU RIVAGE



FORT MYERS, FLORIDA | CAMPO FELICE



DALLAS, TEXAS | THANKSGIVING TOWER

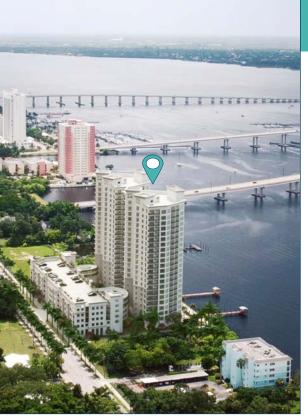


NEW YORK CITY, NEW YORK | FORMER HOTEL CONVERSION



HARTFORD, CONNECTICUT | COLT GATEWAY





# **BULK INVESTMENT OPPORTUNITY**

## **EARN 8% UNTIL CLOSING**

Investors will receive 8% simple interest on invested funds, compounded and paid in quarterly installments. Minimum deposit of 30% is required, multiple units with a minimum value of \$2.5M, and a maximum value of \$10M (per entity). Contact your agent for more details.

### **FUNDING TERM**

Approximately two years from initial deposit to closing of the units.

If purchaser elects to assign any of the unit purchase agreements to a new buyer, purchaser shall receive 100% of the net incremental increase in purchase price at the time of the closing of the condominium with new buyer. Net increase shall be defined as the difference between the purchaser's price and the price received from the new buyer after the payment of all regular and customary closing costs, to include but not limited to real estate commissions, costs incurred by seller for closing, adjustments, etc.

ORAL REPRESENTATIONS CANNOT BE RELIED UPON BY ITSELF AS CORRECTLY STATING REPRESENTATIONS OF THE DEVELOPER. FOR CORRECT REPRESENTATIONS, MAKE REFERENCE TO THIS BROCHURE AND TO THE DOCUMENTS REQUIRED BY SECTION 718.503, FLORIDA STATUTES, TO BE FURNISHED BY A DEVELOPER TO A BUYER OR LESSEE.