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### The Impact of Experiential Marketing

What is Experiential Marketing?

An approach that engages consumers through immersive brand experiences.

Vision/Goal: Create memorable experiences that build emotional connections and brand advocacy.





#### Enhanced Engagement

- Consumers are 3.6 times more likely to view experiential content if they've participated personally.
- Immersive experiences increase retention rates, increasing the likelihood of direct action.

## **Amplified Brand Awareness**

- Events can increase brand recognition by 70% as shared through usergenerated content.
- 85% of consumers are more likely to purchase after participating in experiences.





# Strengthened Consumer Loyalty

- 75% of consumers become repeat buyers after a unique brand experience.
- Emotional engagement boosts word-of-mouth by 50%.
  - Pop-up Events
  - Interactive Brand Installations

#### Experiential Marketing Turns Attention into Loyalty and Advocacy

Discover how our strategic consulting can harness the power of experiential marketing to elevate your brand.

