

# Maria Kozlovskaya

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## Employment

2017 - present Lecturer (Assistant Professor)  
**Aston University**  
2015 - 2017 Lecturer, Senior Lecturer (Assistant Professor)  
**University of Huddersfield**  
2011 - 2014 Graduate Teaching Assistant  
**University of Birmingham**  
2010 - 2011 Senior Economist  
**Russian Regional Development Bank**

## Education

2014 - 2016 **University of Leicester**  
PhD in Economics (viva passed without corrections)  
Examiners: Prof. Alessandro Pavan, Dr. Fabrizio Adriani  
Supervisors: Prof. Martin Kaae Jensen, Prof. Chris Wallace  
2011 - 2014 **University of Birmingham**  
PhD candidate in Economics (first year exams GPA 75.33/100)  
Supervisors: Prof. Rajiv Sarin, Prof. Martin Kaae Jensen  
2005 - 2010 **Financial University under the Government of the Russian Federation (Moscow)**  
BSc in Economics with Crisis Management (Distinction; GPA 4.97/5.00)  
2009 - 2010 **University of Birmingham**  
Year 3 of BSc in Economics (GPA: 76.25/100)

## Research Interests

Game Theory, Behavioural Economics, Information Economics

## Publications

Jensen, M.K. and M. Kozlovskaya (2016). A Representation Theorem for Guilt Aversion. *Journal of Economic Behavior and Organization* 125, 148–161.

## Working Papers

Public Good Provision Mechanisms and Reciprocity (with Antonio Nicoló)

Industrial Espionage in Duopoly Games

Are Payoff Maximisers More Cooperative? Evidence from a Prisoner's Dilemma Experiment

## Work In Progress

Characterising Mixed Equilibria in a Market Game (with Indrajit Ray)

Signalling Expertise in Markets for Credence Goods (with Matteo Foschi and Alexandros Rigos)

## Awards, Grants and Scholarships

- 2018 Royal Economic Society Discover Economics Event (£3500; co-applicant)
- 2014-2015 University of Leicester full scholarship (fees and maintenance)
- 2011-2014 Economics and Social Research Council PhD Studentship
- 2009-2010 Russian President Scholarship for Study Abroad
- 2007 Bank Societe Generale Grant for academic excellence

## Invited Talks

Oxford University Nuffield Economic Theory Seminar (16 November 2018)

Lund University Microeconomics Seminar Series (29 October 2018)

University of Birmingham Department of Economics External Seminar Series (22 March 2017)

Manchester Economic Theory Seminar Series (05 October 2016)

Nottingham School of Economics Workshop Series (20 January 2016)

## Conference Presentations

- 2018 Manchester Economic Theory Workshop (19-20 June)
- The 14th Meeting of the Society for Social Choice and Welfare (Seoul, 14-17 June)
- RES-York Symposium and Mini-Courses on Game Theory (6-8 June)
- 2018 Conference on Mechanism and Institution Design (Durham, 12-13 May)
- 2017 3rd Lancaster Game Theory Conference (17-18 November)
- 28th International Conference on Game Theory (Stony Brook, 17-21 July)
- 2nd Workshop on Psychological Game Theory (UEA, 5-6 July)
- Manchester Economic Theory Workshop (13-14 June)
- Oligo Workshop (Moscow, 1-2 June)
- 2016 Asian Meeting of the Econometric Society (Kyoto, 11-13 August)
- GAMES 2016, the 5th World Congress of the Game Theory Society (Maastricht, 24-28 July)
- META 5: the 5th Workshop of Midlands Economic Theory and Applications Group (Cardiff, 8 July)
- European Workshop on General Equilibrium Theory (Glasgow, 16-18 June)
- Manchester Economic Theory Workshop (15 June)
- RES-York Symposium and Mini-Courses on Game Theory (1-4 June) – poster presentation
- Royal Economic Society Annual Conference (Brighton, 21-23 March)
- 2015 Oligo Workshop (Carlos III University of Madrid, 1-3 June)
- 20th Spring Meeting of Young Economists (Ghent, 21-23 May)
- Royal Economic Society Inaugural Symposium of Junior Researchers (Manchester, 2 April)
- Warwick Economics PhD Conference 2015 (23-24 February)
- Royal Economic Society 2015 Postgraduate Presentation Meetings and Job Market (London, 9-10 January)
- 2014 Leicester International PhD Conference in Economics (4-5 December)
- UECE Lisbon Meetings in Game Theory and Applications 2014 (6-8 November)
- 2013 24th Jerusalem Summer School in Economic Theory (10-19 June) – poster presentation
- 2012 1st Annual Nottingham-Birmingham-Warwick ESRC DTC Conference (Nottingham, 14 November)

## Teaching and Supervision Experience

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|---|---|
| <b>Aston University, UK</b><br><i>Lecturer in Economics</i>               | Behavioural Economics (year 3 of BSc degrees, 2018-2019)<br>Economic Environment of Business (online MSc degrees, 2017-18 and 2018-19)<br>Business, Government and Society (year 2 of BSc degrees, 2017-18)   |
| <b>University of Huddersfield, UK</b><br><i>Lecturer in Economics</i>     | Intermediate Microeconomics (year 2 BSc Economics, 2015-16 and 2016-17)<br>Quantitative Economics (year 2 BSc Economics, 2015-16 and 2016-17)<br>Microeconomics (MSc Economics, 2015-16 and 2016-17)<br>Economic Theory and Applications (year 3 BSc Economics, 2016-17)<br><i>MSc Economics Dissertation Supervision: 5 students in 2015-16 and 6 in 2016-17</i><br><i>BSc Economics Dissertation Supervision: 6 students in 2016-17</i> |
| <b>University of Birmingham, UK</b><br><i>Graduate Teaching Assistant</i> | Microeconomics (2nd year BSc Economics, 2011-12)<br>Game theory (MSc Economics, 2012-13 and 2013-14)<br>Advanced Microeconomics (PhD Economics, 2012-13)  |

## Professional Development

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|-----------------------|--|
| <b>Qualifications</b> | Fellowship of the Higher Education Academy (2016)<br>Postgraduate Certificate in Advanced Research Methods, University of Birmingham (2011 - 2014)<br>GRE test (2011): Quantitative Reasoning 800/800; Verbal Reasoning 610/800; Analytical Writing 4/6<br>Pedagogy Certificate, Financial University, Russia (2011) |
| <b>Training</b>       | Advanced Negotiation Skills Programme, Centre for Effective Dispute Resolution (2018)<br>Early Careers Workshop, the Economics Network (2018)<br>Consultancy Skills for Researchers Course, University of Birmingham (2013)  |

## Media Appearances and Other Writing

Can't Buy Me Love? The Economics of Gift Giving. *The Conversation* 17/05/2016

Wedding Gift Economics. *BBC Radio 4 More or Less: Behind the Stats* 19/08/2016

Are People Rational? The Importance of Behavioural Economics. *The Economic Review*, November 2016.

## Memberships and Professional Activities

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|----------------|---|
| <b>Member</b>  | Royal Economic Society; The Game Theory Society; The Society for Social Choice and Welfare  |
| <b>Referee</b> | Journal of Economic Behavior and Organization; Review of Industrial Organization; Economic Bulletin;<br>Cogent Economics and Finance; RES Symposium of Junior Researchers |

## Other Skills

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|------------------|--|
| <b>IT</b>        | Matlab, z-Tree, LaTeX, STATA, Microsoft Office                             |
| <b>Languages</b> | English (fluent); Russian (native); German (intermediate); Spanish (basic) |