Maria Kozlovskaya

Lecturer in Economics Economics, Finance and Entrepreneurship Department Aston Business School United Kingdom Address: Aston University, Birmingham B4 7ET Phone: +44-121-204-4325 Email: m.kozlovskaya@aston.ac.uk Web: www.mariakozlovskaya.com

Employment

2017 - present	Lecturer (Assistant Professor)
_	Aston University
2015 - 2017	Lecturer, Senior Lecturer (Assistant Professor)
	University of Huddersfield
2011 - 2014	Graduate Teaching Assistant
	University of Birmingham
2010 - 2011	Senior Economist
	Russian Regional Development Bank

Education

2014 - 2016	University of Leicester
	PhD in Economics (viva passed without corrections)
	Examiners: Prof. Alessandro Pavan, Dr. Fabrizio Adriani
	Supervisors: Prof. Martin Kaae Jensen, Prof. Chris Wallace
2011 - 2014	University of Birmingham
	PhD candidate in Economics (first year exams GPA 75.33/100)
	Supervisors: Prof. Rajiv Sarin, Prof. Martin Kaae Jensen
2005 - 2010	Financial University under the Government of the Russian Federation (Moscow)
	BSc in Economics with Crisis Management (Distinction; GPA 4.97/5.00)
2009 - 2010	University of Birmingham
	Year 3 of BSc in Economics (GPA: 76.25/100)

Research Interests

Game Theory, Behavioural Economics, Information Economics

Publications

Jensen, M.K. and M. Kozlovskaya (2016). A Representation Theorem for Guilt Aversion. *Journal of Economic Behavior and Organization* 125 (3^{*}), 148–161.

Public Good Provision Mechanisms and Reciprocity (with Antonio Nicoló) – forthcoming in *Journal of Economic Behavior and Organization* (3*)

Working Papers

Industrial Espionage in Duopoly Games

Are Payoff Maximisers More Cooperative? Evidence from a Prisoner's Dilemma Experiment

Work In Progress

Characterising Mixed Equilibria in a Market Game (with Ralph Bailey and Indrajit Ray)

Signalling Expertise in Markets for Credence Goods (with Matteo Foschi and Alexandros Rigos)

An Experimental Analysis of Property Rights in the Digital Music Industry (with Maria Escriva Beltran, Enrique Fatas and Sofia Izquierdo Sanchez)

Awards, Grants and Scholarships

2019	Best New Lecturer in the UK (Economics Network)
2019-2021	Aston University Research Development Fund Grant (£2410)
2019-2020	Aston University International Collaborations Fund Grant (£2500)
2018	Royal Economic Society Discover Economics Event (£3500; co-applicant)
2014-2015	University of Leicester full scholarship (fees and maintenance)
2011-2014	Economics and Social Research Council PhD Studentship
2009-2010	Russian President Scholarship for Study Abroad
2007	Bank Societe Generale Grant for academic excellence

Conference Presentations

2019	Economic Science Association European Meeting (Dijon, 04-07 September)
	15th European Meeting on Game Theory (Turku, 2-4 July)
	Central European Programme for Economic Theory (Udine, 27-28 June)
	Games, Agents and Incentives Workshop (Montreal, 13-14 May) – Skype presentation
2018	Strategic Interactions and General Equilibrium IX Workshop (Paris Nanterre, 29-30 November)
	Manchester Economic Theory Workshop (19-20 June)
	The 14th Meeting of the Society for Social Choice and Welfare (Seoul, 14-17 June)
	RES-York Symposium and Mini-Courses on Game Theory (6-8 June)
	2018 Conference on Mechanism and Institution Design (Durham, 12-13 May)
2017	3rd Lancaster Game Theory Conference (17-18 November)
	28th International Conference on Game Theory (Stony Brook, 17-21 July)
	2nd Workshop on Psychological Game Theory (UEA, 5-6 July)
	Manchester Economic Theory Workshop (13-14 June)
	Oligo Workshop (Moscow, 1-2 June)
2016	Asian Meeting of the Econometric Society (Kyoto, 11-13 August)
	GAMES 2016, the 5th World Congress of the Game Theory Society (Maastricht, 24-28 July)
	META 5: the 5th Workshop of Midlands Economic Theory and Applications Group (Cardiff, 8 July)
	European Workshop on General Equilibrium Theory (Glasgow, 16-18 June)
	Manchester Economic Theory Workshop (15 June)
	RES-York Symposium and Mini-Courses on Game Theory (1-4 June) – poster presentation
	Royal Economic Society Annual Conference (Brighton, 21-23 March)
2015	Oligo Workshop (Carlos III University of Madrid, 1-3 June)
	20th Spring Meeting of Young Economists (Ghent, 21-23 May)
	Royal Economic Society Inaugural Symposium of Junior Researchers (Manchester, 2 April)
	Warwick Economics PhD Conference 2015 (23-24 February) – <i>poster presentation</i>
	Royal Economic Society 2015 Postgraduate Presentation Meetings and Job Market (London, 9-10 January)
2014	Leicester International PhD Conference in Economics (4-5 December)
	UECE Lisbon Meetings in Game Theory and Applications 2014 (6-8 November)
2013	24th Jerusalem Summer School in Economic Theory (10-19 June) – <i>poster presentation</i>

2012 1st Annual Nottingham-Birmingham-Warwick ESRC DTC Conference (Nottingham, 14 November)

Invited Talks

- 2020 University of Bayreuth Economics Research Seminar (8 January)
- **2019** Cardiff University Economics Seminar (2 October) Warsaw Economic Seminar (21 March)
- **2018** Oxford University Nuffield Economic Theory Seminar (16 November) Lund University Microeconomics Seminar Series (29 October)
- 2017 University of Birmingham Department of Economics External Seminar Series (22 March)
- **2016** Manchester Economic Theory Seminar Series (05 October) Nottingham School of Economics Workshop Series (20 January)

Teaching and Supervision Experience

Aston University, UK Lecturer in Economics	Behavioural Economics (final year of BSc degrees, 50 students, 2018-2019) Economic Environment of Business (online MSc, 30 students, 2017-18 and 2018-19) Business, Government and Society (year 2 of BSc degrees, 1000 students, 2017-18) <i>MSc Dissertation Supervision</i> : 3 students in 2017-18 and 5 in 2018-19 <i>BSc Dissertation Supervision</i> : 2 students in 2017-18
University of Manchester, UK <i>Visiting Lecturer in Economics</i>	Business Economics II (final year of BSc degrees, 250 students, 2018-2019)
University of Huddersfield, UK Lecturer in Economics	Intermediate Microeconomics (year 2 BSc Economics, 2015-16 and 2016-17) Quantitative Economics (year 2 BSc Economics, 2015-16 and 2016-17) Microeconomics (MSc Economics, 2015-16 and 2016-17) Economic Theory and Applications (year 3 BSc Economics, 2016-17) <i>MSc Economics Dissertation Supervision</i> : 5 students in 2015-16 and 6 in 2016-17 <i>BSc Economics Dissertation Supervision</i> : 6 students in 2016-17
University of Birmingham, UK <i>Graduate Teaching Assistant</i>	Microeconomics (2nd year BSc Economics, 2011-12) Game theory (MSc Economics, 2012-13 and 2013-14) Advanced Microeconomics (PhD Economics, 2012-13)

Professional Development

Qualifications	Fellowship of the Higher Education Academy (2016)	
	Postgraduate Certificate in Advanced Research Methods, University of Birmingham (2011 - 2014)	
	GRE test (2011): Quantitative Reasoning 800/800; Verbal Reasoning 610/800; Analytical Writing 4/6	
	Pedagogy Certificate, Financial University, Russia (2011)	
Training	Advanced Negotiation Skills Programme, Centre for Effective Dispute Resolution (2018)	
	Early Careers Workshop, the Economics Network (2018)	
	Consultancy Skills for Researchers Course, University of Birmingham (2013)	

Media Appearances and Other Writing

Can't Buy Me Love? The Economics of Gift Giving. The Conversation 17/05/2016

Wedding Gift Economics. BBC Radio 4 More or Less: Behind the Stats 19/08/2016

Are People Rational? The Importance of Behavioural Economics. The Economic Review, November 2016.

Memberships and Professional Activities

MemberRoyal Economic Society; The Game Theory Society; The Society for Social Choice and WelfareRefereeJournal of Economic Behavior and Organization; Mathematical Social Sciences;
Review of Industrial Organization; Economic Bulletin; Cogent Economics and Finance

Other Skills

ITMatlab, z-Tree, LaTeX, STATA, Microsoft OfficeLanguagesEnglish (fluent); Russian (native); German (intermediate); Spanish (basic)

Last updated: October 28, 2019