

BOLD

INCENTIVE PROGRAM – FALL 2023

BOLD First Step – Wednesday, October 18, 2023

Steps 2 through 7 – October 25- December 6, 2023

Your Name: _____

1. **(initial to select)** _____ **Reimbursement Program** Agent pays \$799 up front and the Market Center will reimburse the Agent on the following schedule:

___ Register by September 22 to get \$400 per transaction for the first 2 transactions (total reimbursement of \$800)

___ Register by October 18 to get \$200 per transaction for the first 2 transactions (total reimbursement of \$400)

All reimbursements are subject to the following: Written from Step 1 (Date) October 18 2023 thru Step 7 on December 6, 2023 and closing 6 months following graduation (Date of expiration) June 6, 2024. If settlement is extended, you will still qualify.

To qualify for the Reimbursement Program the Agent must attend all classes, do all the homework, graduate and contribute Company Dollar. A Bold Reimbursement note must be noted in your commission request with final ALTA and commission checks. Your agreements must have been generated out of the dates of the program. For example a listing or buyer agency agreement must be in the date range of the Bold program (01/17/2023 thru 03/14/2023) Any agreements outside this window will NOT qualify for reimbursement.

When turning in commission, you must submit a BOLD Reimbursement form with the commission to receive reimbursement. We will not reimburse you without the form. Form can be found at kwagentportal.com/bold

PREVIOUS BOLD: If you have taken BOLD in this calendar year and already received reimbursement, you will not be eligible for reimbursement for this session.

CAPPED AGENTS: If the agent is capped, reimbursements will begin once Company Dollar is generated and, if 2-4 transactions were closed during the time above, the following 2-4 transactions will qualify for reimbursement. Special situations and considerations may only be determined by the Team Leader.

TEAMS: Teams on a team cap are omitted from this reimbursement due to team cap structure.

*****NOTE: Incentive program available only to those individuals who are associates within the Keller Williams of Central PA business and market center. Agents who leave Keller Williams prior to their eligible reimbursement and agents who “drop out” of BOLD will not be eligible for reimbursement**

I understand the options and agree to the selection and terms above:

Agent Signature

Date

Team Leader Signature

Date