PERENNIAL MANAGEMENT, LLC

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June 29, 2011

Jim Graham
Executive Director
National Association for Child Window Safety
2101 10th Avenue south
Minneapolis, MN 55404

Dear Mr. Graham:

Our company manages buildings in which the standard mesh screens with aluminum frames were replaced with heavy duty frames with stainless steel mesh in 2006-2007.

In the past, maintenance staff routinely needed to pick up screens from the ground and re-install them. Screens in which the frames had been bent and screening material pushed off of the frame needed repeated repairs as even small children were able to push the screen off the windows.

The heavy duty safety screens have solved these maintenance issues. The mesh is installed in such a way that it cannot simply be pushed out of the frame. The frames cannot be easily bent nor pushed off the window.

In addition to the safety provided, the cost savings have been significant. Over a two year period, costs related to screens have dropped by approximately 98% compared to a similar time frame before the installation of the heavy duty screens.

We have recommended these screens to other property owners and will continue to recommend them.

Sincerely,

Managing Member

Perennial Management LLC



