



RE/MAX[®]
ALOHA HOMES

SELLER SCRIPT FOR ABSENTEE OWNERS

Good afternoon is this Mr or Mrs _____? Oh Hi mr _____ my name is (-----) from Remax aloha homes in Oahu Hawaii. How are you today sir? excellent Mr _____ the reason for my call today is I am calling owners like yourself in your neighborhood of (area) to offer a FREE complimentary emailed home valuation of your property located at (_____) so you would have an idea what your home could sell for right now in this hot demanding market. Single-family homes in the right areas are bringing over market value many times with competing offers Would that be okay with you if i emailed you a home valuation report of your home to look over? It's 100 % FREE and obligates you to nothing.

If yes.

Ask a few qualifying questions

Confirm address, tenanted, rent being paid, condition of house, 1031 exchange etc etc