

Everyone has Rocks (1 to 7 priorities per quarter)

and is focused on them

Example:

1, # Trainings Attended (Focus on Input)

2, # Calls made (Focus on Input)

3, Social Media Postings & Self- Promo (Focus on Input)

4, Appointments Booked (Focus on Input)

5, Agreements Signed (“Buyers Listings” & “Sellers Listings”)

6, Deals Closed

7, What’s the one thing that I can do in 2nd Quarter of 2021 (90 Days) to significantly improve my:

A, Family Life/ Relationship(s)

B, Health

C, \$ Financials

D, Personal Development

E, Spiritual Life