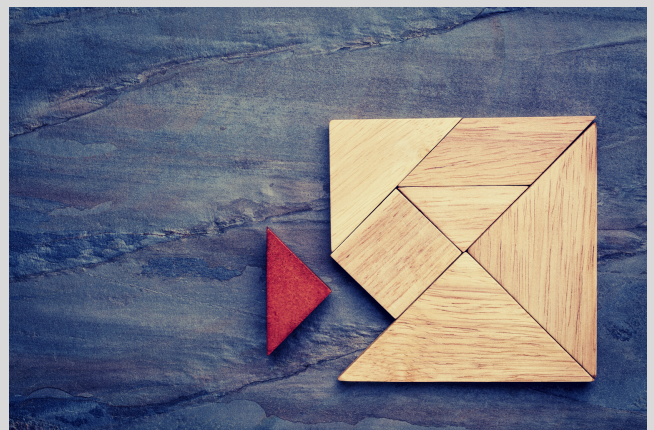


W I L L I A M S O N
G R E E N E

CANDIDATE & MARKET

DUE DILIGENCE OFFERING

The objective check and
balance for senior lateral
hires and strategy



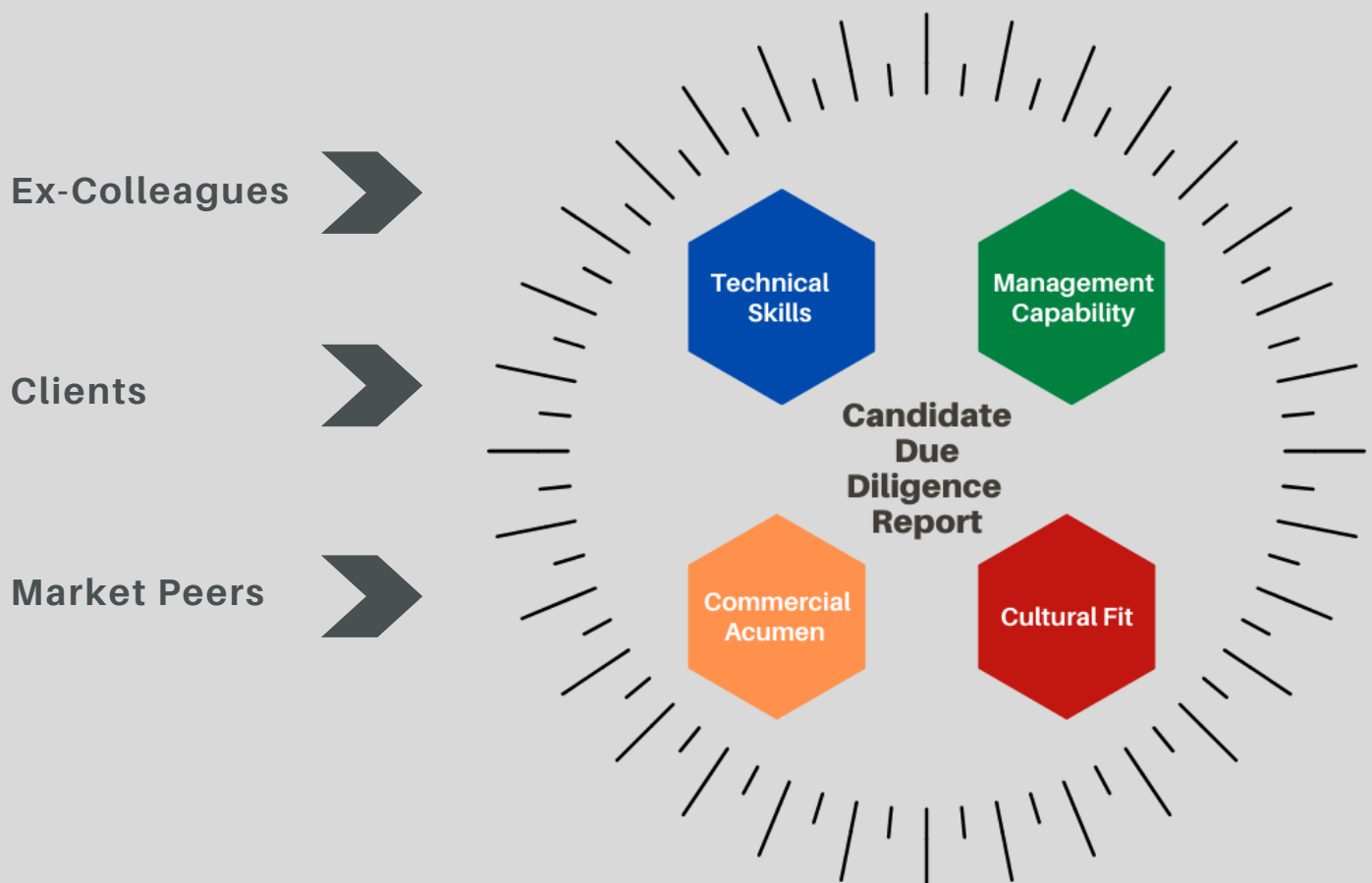
CANDIDATE DUE DILIGENCE

In the highly fragmented and competitive legal market of 2020, lateral hires represent not just an expanded team offering, but market growth in multiple practice areas, and often significant opportunities for the firm as a whole. Conversely, lateral hires often under deliver their potential, particularly with respect to client portability, cultural fit, and integration.

A thorough due diligence report aims to add an essential layer of peace-of-mind, and an objective check and balance to help ensure you make the right strategic decisions.

As the dust settles from the pandemic, and law firms position their respective strategies, now more than ever it is critical to ensure the right decisions are made, and costly mistakes are avoided.

By aggregating anonymous commentary from three pools of sources, our report measures four key areas:



MARKET DUE DILIGENCE

Increasingly, law firms are wanting to conduct their own recruitment processes, or ahead of commencing a search for an existing office or a new market entry, wanting to understand the dynamics of the talent within a particular practice area or city.

As part of our due diligence product, Williamson Greene offers bespoke reports for clients aimed at giving an up to date view of a particular market, and can be tailored to capture multiple data points of information.

THE PROCESS AND COSTS

Now more than ever, law firms are reliant on making the right decisions on lateral hires or market strategy. This requires a fast, cost effective, accurate and confidential process.

We aim to deliver our full due diligence reports within seven working days, with an interim update delivered at the half way stage.

We charge **£5000** for a full report on one individual, **£9000** for full reports on two individuals, and **£12,000** for full reports on three individuals.

In the case of a market due diligence, as this can vary considerably depending on the area of practice and requirements, costs for this service are bespoke to the individual report required.