Cambridge Waterfront Development, Inc.

AUDITED FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

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INDEPENDENT AUDITORS' REPORT

Board of Directors Cambridge Waterfront Development, Inc. Cambridge, Maryland

Opinion

We have audited the accompanying combined financial statements of Cambridge Waterfront Development, Inc. and affiliates (the Organization), which comprise the combined statement of financial position as of December 31, 2022, and the related combined statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental information, as listed in the table of contents, is presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

UHY LLP

Salisbury, Maryland June 26, 2023

STATEMENT OF FINANCIAL POSITION December 31, 2022

ASSETS	
Current assets	
Cash	\$ 3,020,683
Receivables:	
Grants	50,000
Other	30,300
Prepaid expense and other assets	76,383
Total current assets	3,177,366
Work in progress, net	5,346,447
Total Assets	8,523,813
LIABILITIES AND NET ASSETS	
Current liabilities	
Accounts payable	518,069
Unearned revenue	2,551,741
Total current liabilities	3,069,810
NET ASSETS	
Without donor restrictions	5,454,003
Total net assets	5,454,003
Total liabilities and net assets	\$ 8,523,813

STATEMENT OF ACTIVITIES

Year Ended December 31, 2022

Revenue and Support	
State government grants	\$ 4,956,330
Local government	50,000
Project income	50,755
Interest	902
Other	10,934
Total revenue and support	5,068,921
Expenses	
Program services	84,423
Management and general	181,774
Total expenses	266,197
Change in Net Assets	4,802,724
Net assets, Beginning	651,279
Net Assets, Ending	\$ 5,454,003

STATEMENT OF FUNCTIONAL EXPENSES

Year Ended December 31, 2022

		5		5		5		Total Expenses
Administrative expenses	\$	-	15,047	\$ 15,047				
Contract services	Ŧ	-	134,289	134,289				
Insurance		-	14,670	14,670				
Other		-	17,768	17,768				
Property maintenance		84,423	-	84,423				
Total expenses	\$	84,423	\$ 181,774	\$ 266,197				

STATEMENT OF CASH FLOWS

Year Ended December 31, 2022

Cash Flows from Operating Activities	
Change in net assets	\$ 4,802,724
Adjustments to reconcile change in net assets to net cash	
provided by operating activities:	
Net changes on:	
(Increase) decrease in grant receivables	173,615
(Increase) decrease in other receivables	(30,300)
(Increase) decrease in prepaid expense and other assets	(76,383)
Increase (decrease) in accounts payable	310,750
Increase (decrease) in unearned revenue	 551,741
Net cash provided by operating activities	5,732,147
Cash Flows from Investing Activities	
Predevelopment costs	 (4,824,628)
Net cash used by investing activities	 (4,824,628)
Net Increase in Cash	907,519
Cash, Beginning	2,113,164
Cash, Ending	\$ 3,020,683

Cambridge Waterfront Development, Inc. Notes to the Financial Statements For the year ended December 31, 2022

NOTE 1. THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES

Cambridge Waterfront Development, Inc. (the "Organization") is a non-profit corporation organized under the laws of the State of Maryland and is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization was formed on July 9, 2018. The Organization is led by an appointed seven-member board of directors - three members appointed by the Commissioners of the City of Cambridge, two members appointed by the Commissioners of Dorchester County, one member appointed by the Governor of the State of Maryland, and one member appointed by the Organization. Board members serve staggered terms to maintain continuity. Funds secured and generated by the Organization are used to promote and facilitate the redevelopment of certain properties along and adjacent to the City of Cambridge waterfront ("Cambridge Harbor") for the betterment of Cambridge, Dorchester County and the region.

On December 13, 2021, the Organization formed CWDI Holdings, LLC ("Holdings") to hold property acquired by the Organization. The Organization is the sole member of Holdings.

The financial statements of the Organization have been prepared on the accrual basis of accounting. Significant accounting policies not disclosed elsewhere in the financial statements are as follows:

Financial Statement Presentation

FASB ASC Topic 958-210, *Presentation of Financial Statements of Not-for-Profit Entities*, requires the Organization to report information regarding its financial position and activities according to two classes of net assets (net assets without donor restrictions and net assets with donor restrictions) based upon the existence or absence of donor-imposed restrictions.

A description of the two categories of net assets is as follows:

Net Assets without Donor Restrictions– Net assets are free from donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets are presently available for use by the Organization at the discretion of the Board of Directors.

Net Assets with Donor Restrictions – Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Revenue Recognition

FASB ASC Topic 606, *Revenue from Contracts with Customers*, requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In addition, this standard requires enhanced qualitative and quantitative disclosures related to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

Cambridge Waterfront Development, Inc.

Notes to the Financial Statements For the year ended December 31, 2022

NOTE 1. THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

FASB ASC Topic 958, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, establishes standards for characterizing grants and similar contracts with resource providers as either exchange transactions or conditional contributions.

Grant Revenue

Grants are awarded to support the Organization's program activities that are conditioned on performing certain services or incurring certain reimbursable expenditures. Cost reimbursement grants are recognized as revenue in the period the qualifying allowable expenditures are incurred. Grants Receivable consist of outstanding amounts due for grants in which the allowable expenditures have been incurred but the funding has not been reimbursed to the Organization. Grant amounts collected in advance but unearned are reflected as unearned revenue. Unearned revenue applies to services to be rendered in future periods and revenue is recognized in the year when the services are earned. Certain unexpended grants could be required under the grant terms to be returned to the funding entity.

Project income

Project income is recognized when earned. Project income is recognized over the terms of the project and the period of service provided. Amounts collected are reflected as deferred revenue if the Organization has an obligation to perform services before it has a right to retain the amounts collected. In addition, project income under cost reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed, or expenditures are incurred.

Contribution Revenue and Pledges Receivable

The Organization records contributions (including pledges) when the contribution is deemed unconditional. Contributions are reflected in the financial statements at the earlier of the transfer of the asset or at the time an unconditional pledge is made.

Conditional pledges, where the donor has placed a condition on the gift that the ultimate transfer of the asset or pledge is contingent on a future and uncertain event, are not recorded as contributions until the condition is met. There were no conditional pledges received during 2022.

Cash and Cash Equivalents

The Organization considers cash, investment accounts, and other demand deposits as cash equivalents.

Property and Equipment

Property and equipment are stated at cost. Major expenditures for property and equipment, which substantially increase useful lives, are capitalized. Maintenance and repairs are expensed as incurred. When assets are retired or otherwise disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains or losses are included in income. Depreciation is computed using straight-line methods over the estimated useful lives of the assets. There was no equipment as of December 31, 2022.

Cambridge Waterfront Development, Inc. Notes to the Financial Statements For the year ended December 31, 2022

NOTE 1. THE ORGANIZATION AND ITS SIGNIFICANT ACCOUNTING POLICIES (Continued)

Long-Lived Assets

The carrying value of long-lived assets is reviewed by management for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. No assets were deemed impaired as of December 31, 2022.

Credit Risk

The Organization has deposits in financial institutions, which may, at any point in time, have amounts of deposits in excess of amounts insured by the Federal Deposit Insurance Corporation (FDIC).

Allowance for Doubtful Accounts

The allowance method is used to account for uncollectible receivables. The allowance for doubtful accounts is based on historical collection experience and management's analysis of possible future bad debts. Charge-offs are recorded when management deems that the receivable will not be collected. Bad debt recoveries are charged against the allowance account as realized. At December 31, 2022, there was no allowance for doubtful accounts recorded as management deemed receivables to be fully collectible.

Unearned Revenue

Unearned revenues are those for which asset recognition criteria have been met, but for which revenue recognition criteria have not been met. Therefore, such amounts are reported within the accompanying financial statements as cash and/or receivables and are offset by a deferred revenue account. These monies will remain in unearned revenue until it is expended for the purpose of the grant, at which time it is recognized as revenue. The balance of unearned revenue represents the amounts received under grants that will be spent in upcoming years in accordance with grant provisions.

Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Uncertain Income Tax Positions

As of December 31, 2022, the Organization has no uncertain income tax positions that qualify for either recognition or disclosure in the financial statements under ASC 740. Further, no interest or penalties have been accrued or charged to expense. The Organization's tax returns are subject to examination generally for a period of three years from the date they are filed. The Organization's open return consist of Federal Form 990 for the short-period end July 1, 2022 through December 31, 2022. The Organization then plans to file calendar year tax returns starting with the calendar year end December 31, 2023.

Consolidation

All significant inter-organizational receivables, prepaid expenses, accounts payable, liabilities, revenues, and expenses have been eliminated in the preparation of the consolidated financial statements.

NOTE 2. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization's liquidity management policy is to structure its financial assets to be available as its general expenses, liabilities and other obligations come due. As of December 31, 2022, the Organization has \$3,100,983 (cash and receivables) of assets that are considered financial assets and are available within one year of the balance sheet date, with no donor restriction.

NOTE 3. SUPPORT AND REVENUE

A significant portion of the Organization's revenues consists of grants. Thus, a reduction in the level of this support, if it were to occur, would have an adverse effect on the Organization's programs and activities.

The following table presents support and revenue disaggregated by type and details individual grant income.

Grant income:		
State of Maryland:		
DHCD - Strategic Demolition Fund	2,158,071	43%
DHCD - Technical Assistance Grant	50,000	1%
DGS - Capital Grants Program	2,748,259	55%
Dorchester County	50,000	1%
Total grant income	\$ 5,006,330	100%

NOTE 4. METHODS USED FOR ALLOCATION OF EXPENSE

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. The contract services are allocated based on estimates of time and effort. All other expenses are allocated based on estimates and cost of specific items utilized.

NOTE 5. WORK IN PROGRESS

Components of work in progress are as follows:

Predevelopment costs:	
Gateway Property (East)	\$ 8,306
Hospital Property	4,614,894
Port Property	723,247
Total predevelopment cost	5,346,447
Less: accumulated depreciation	
Work in progress, net	\$ 5,346,447

At December 31, 2022, depreciation expense totaled \$-.

NOTE 5. WORK IN PROGRESS (Continued)

Predevelopment costs represent due diligence, acquisition, demolition, design, engineering and other soft and hard costs related to development parcels available for sale and parcels dedicated to public amenities and infrastructure. In 2024, the Organization will begin construction of the public amenities and infrastructure with anticipated full build-out by 2028. The total estimate of predevelopment, public amenity and infrastructure costs is \$55 million. To date, the Organization has received grant funds and commitments for these costs that total approximately \$13 million. The Organization expects the remaining \$42 million to come from additional grants and bonds supported by tax increment financing.

NOTE 6. – RELATED PARTIES

Each board member of the Organization must abide by both the Organization's code of ethics and the code of ethics of their appointing authority. In addition, if a party to an agreement or transaction with the Organization is related to a board member, then that board member must recuse themself from any board action related thereto.

NOTE 7. CONTINEGENCIES

On July 1, 2022, and on behalf of the City of Cambridge, Dorchester County and the State of Maryland, Dorchester County levied Fiscal Year 2023 property taxes on properties acquired by the Organization earlier in 2022. The Organization is seeking an exemption from these taxes (approximately \$206,000) due to its non-profit status and the purpose for which the Organization was formed. As of the date of this report, the Organization has not yet received confirmation of the exemption.

NOTE 8. COMMITMENTS AND SUBSEQUENT EVENTS

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 26, 2023, the date that the financial statements were available to be issued.

Effective January 1, 2023, the Organization renewed its contract with its Executive Director for two (2) years through December 31, 2024.

Effective January 1, 2023, the Organization entered into an agreement with the Dorchester Chamber of Commerce ("DCC") whereby DCC provides administrative services to the Organization. The agreement also includes office space for the Organization's Executive Director as well as use of DCC conference room, technology and equipment.

On January 10, 2023, the Organization signed a follow-on contract with its current planning design contractor for schematic design and design development of the public spaces and roads at Cambridge Harbor. The contract sum is approximately \$176,000 and will be funded by appropriations from the State of Maryland.

On February 2, 2023, the Maryland Rural Fund approved the Organization's application for a \$1,000,000 American Rescue Plan Act ("APRA") reimbursement grant for the design and construction of roads and related infrastructure at Cambridge Harbor.

Cambridge Waterfront Development, Inc. Notes to the Financial Statements For the year ended December 31, 2022

NOTE 8. COMMITMENTS AND SUBSEQUENT EVENTS (Continued)

On February 9, 2023, the Organization purchased the Gateway West property from Richardson Maritime Museum, Incorporated ("RMM") for approximately \$795,000 and then leased the property back to RMM for one (1) year for one dollar (\$1). During the initial one-year lease period, RMM and the Organization are working on a long-term plan to fulfill RMM's mission and support the community's desire to promote the rich maritime history of Cambridge and Dorchester County. Also, during this one-year period, the Organization has committed financial support for RMM's operations up to a total of \$43,500. As part of the sale transaction, the Organization can appoint up to two (2) members to RMM's Board of Directors. The Organization's Executive Director currently fills one of these positions.

On February 16, 2023, the Maryland Department of Housing and Community Development awarded the Organization a Fiscal Year 2023 Technical Assistance Grant that reimburses the Organization for up to \$50,000 in operating costs. The funds are expected to be accessible by the end of 2023.

On March 6, 2023, the Organization signed a contract with an engineering design contractor for detailed design and construction documents for all roads and other infrastructure at Cambridge Harbor. The contract sum is approximately \$705,000 and will be funded by the Maryland Rural Fund grant detailed in this Note 8.

On April 3, 2023, the Maryland State Legislature approved the State's Fiscal Year 2024 budget that includes a \$1,000,000 grant to the Organization for continued planning for redevelopment and hard and soft costs related to the Hospital, Port and Gateway properties and for operations. These funds are expected to be received at the beginning of the State's fiscal year, which begins on July 1, 2023.

On May 16, 2023, the Commissioners of Dorchester County approved the County's Fiscal Year 2024 budget that includes a \$50,000 grant to the Organization for operations. These funds are expected to be received at the beginning of the County's fiscal year, which begins on July 1, 2023.

On June 12, 2023, the City of Cambridge approved the City's Fiscal Year 2024 budget that includes a \$200,000 passthrough ARPA grant to the Organization for the redevelopment of the waterfront promenade and for operations. The Organization is scheduled to receive the funds in two tranches: \$100,000 on or about July 1, 2023, and \$100,000 on or about January 1, 2024.

Supplemental Information

COMBINING STATEMENT OF FINANCIAL POSITION

December 31, 2022

	С	perating	Holding		Eliminations		Total
ASSETS				_			
Current assets							
Cash	\$	2,741,666	\$	279,017	\$	- \$	3,020,683
Receivables:							
Grants		50,000		-		-	50,000
Other		-		30,300		-	30,300
Due from affiliates		-		234,770		(234,770)	-
Prepaid expense and other assets		16,407		59,976		-	76,383
Total current assets		2,808,073		604,063		(234,770)	3,177,366
Work in Progress, net		-		5,346,447			5,346,447
Total Assets	\$	2,808,073	\$	5,950,510	\$	(234,770) \$	8,523,813
LIABILITIES AND NET ASSETS							
Current liabilities							
Accounts payable	\$	13,994	\$	504,075	\$	- \$	518,069
Due to affiliates	Ŧ	234,770	Ŧ		Ŧ	(234,770)	-
Unearned revenue		2,478,251		73,490		-	2,551,741
Total current liabilities		2,727,015		577,565		(234,770)	3,069,810
NET ASSETS							
Without donor restrictions		81,058		5,372,945		-	5,454,003
Total net assets		81,058		5,372,945		-	5,454,003
Total liabilities and net assets	\$	2,808,073	\$	5,950,510	\$	(234,770) \$	8,523,813

COMBINING STATEMENT OF ACTIVITIES

Year Ended December 31, 2022

	Operating	Holding	Eliminations	Total
Revenue and Support	<u></u>	•		
State government grants	\$ 2,089,564	\$ 2,866,766	\$-\$	4,956,330
Local government	50,000	-	-	50,000
Project income	-	50,755	-	50,755
Interest	902	-	-	902
Other	-	10,934	-	10,934
Total revenue and support	2,140,466	2,928,455		5,068,921
Expenses				
Program services	-	84,423	-	84,423
Management and general	181,006	768	-	181,774
Total expenses	181,006	85,191		266,197
Other revenue (expense)				
Transfers in (out)	(2,529,681)	2,529,681	-	-
Total other revenue (expense)	(2,529,681)	2,529,681	_	-
Change in Net Assets	(570,221)	5,372,945	-	4,802,724
Net assets, Beginning	651,279	-	-	651,279
Net Assets, Ending	\$ 81,058	\$ 5,372,945	\$ - \$	5,454,003

COMBINING STATEMENT OF CASH FLOWS

Year Ended December 31, 2022

	C	Operating	Holding	Elin	ninations	Total
Cash Flows from Operating Activities						
Change in net assets	\$	(570,221)	\$ 5,372,945	\$	-	\$ 4,802,724
Adjustments to reconcile change in net assets to net cash						
provided by operating activities:						
Net changes on:						
(Increase) decrease in grant receivables		173,615	-		-	173,615
(Increase) decrease in other receivables		-	(30,300)		-	(30,300)
(Increase) decrease in due from affiliates		-	(234,770)		234,770	-
(Increase) decrease in prepaid expense and other assets		(16,407)	(59,976)		-	(76,383)
Increase (decrease) in accounts payable		(193,325)	504,075		-	310,750
Increase (decrease) in due to affiliates		234,770	-		(234,770)	-
Increase (decrease) in unearned revenue		478,251	73,490		-	551,741
Net cash provided by operating activities		106,683	5,625,464		-	5,732,147
Cash Flows from Investing Activities						
Predevelopment costs		521,819	(5,346,447)			(4,824,628)
Net cash used by investing activities		521,819	(5,346,447)		-	(4,824,628)
Net Increase in Cash		628,502	279,017		-	907,519
Cash, Beginning		2,113,164	-		-	2,113,164
Cash, Ending	\$	2,741,666	\$ 279,017	\$	-	\$ 3,020,683