CURRICULUM VITAE

JAKUB SZYMANSKI MSc.

Date of birth:	**1978**	Nationality:	**POLISH/BRITISH**
Telephone	**UPON REQUEST**	Status	**SINGLE**
Address	**NEWBURY, UK**	Email	**info@jaws.tech**

Education/Qualifications:

Master of Science in Economics, Gdańsk University (Oct 1997 – Jul 2003)
Bachelor of Information Technology (incomplete), Gdańsk University (Oct 2000 – Jun 2002)

Executive Summary

Results-driven **Senior Project Manager** with 20+ years of experience in telecommunications, specializing in network rollouts, vendor management, and cost optimization. Proven track record of delivering large-scale telecom infrastructure projects on time and within budget, achieving significant CAPEX and OPEX savings. Skilled in AI-driven process automation, Sitetracker deployment, and data-driven decision-making. Adept at leading multidisciplinary teams and ensuring seamless execution of 2G/3G/4G/5G network deployments. A British/EU citizen open to international assignments, offering mobility for projects across the UK, Europe, or globally. Available for both short- and long-term project engagements.

Significant Achievements

Cost savings: Achieved over £1.3 million in CAPEX savings on a Three UK LTE rollout project (18-month duration). Delivered OPEX savings up to 35% by aligning equipment needs with actual usage and renegotiating lease terms.

Operational Efficiency: Leveraged AI since 2024 to streamline business operations and improve efficiency. Optimized site acquisition processes to cut SLA durations by 25%, accelerating new site rollouts or upgrades.

Project Leadership: Managed external suppliers in international, multi-cultural environments for 20 years across both network deployment and site acquisition roles. Led shared network (MORAN) projects between major operators (e.g., T-Mobile & Three, Vodafone & O2), ensuring smooth collaboration and resource sharing.

Network Rollout Milestones: Spearheaded the successful launch of H3G's mobile network in Ireland (2005). Deep expertise in Acquisition, Design & Construction (ADC) processes across 2G/3G/4G/5G. Two decades of experience in telecom rollout and swap projects with advanced MS Excel reporting proficiency.

Innovation & Tools: Contributed to Ericsson's initial **Sitetracker** deployment, driving functionality improvements, troubleshooting issues, and optimizing the platform's performance for better project tracking.

Areas of Expertise

Adaptability	Attention to Detail	Planning & Organisation
Business Acumen	Influence & Persuasion	Strategic Project Management
Communication Skills	Initiative & Creativity	Resilience & Confidence
Interpersonal Skills	Result Orientation	Customer Focus
Negotiation Skills	Leadership & Teamwork	Change Management

Language skills:

Language	Level	Certificates obtained
Polish	Mother Tongue	N/A
English	Fluent (written and spoken)	FCE
Spanish	Excellent (written and spoken)	N/A
German	Good (written and spoken)	ZDaF

Other skills & Certifications:

Technical: Proficient with Windows and MS Office (Excel, Word, PowerPoint, etc.). Extensive experience with telecom project databases and tools: Sitetracker, Nemo, Nemesis, SAP, Evenflow, ADCBUILD.com, Remedy, IPCM, Business Objects, OLO (Tarantula), Keep, Agora, DCT, MapInfo, SiteHandler.

Certification: PRINCE2 Practitioner (Project Management).

Driving: Full Driving Licence (Category A & B).

Work Authorization: Eligible to work in the UK and EU (dual citizen).

Hobbies/interests:

AI enthusiast; fitness activities (gym, basketball, skiing); motorcycling; travel and cultural exploration; continuous self-development; languages, interest in real estate and property markets.

Publications and Seminars: Master's Thesis (2003): *"Integrated Informatics Systems like mySAP.com and SAP R/3 as Managing Tools for Logistic Processes."* (112 pages) – An in-depth study on leveraging ERP systems for optimizing logistics processes.

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Key Responsibilities Across Roles:

✔ Project Delivery & Execution – Managed full lifecycle of telecom site deployments (2G/3G/4G/5G), including design, acquisition, build, implementation and logistics; ensuring targets and deadlines are achieved

✔ Cost & Vendor Management – Led cost-reduction initiatives, securing CAPEX and OPEX savings through optimized vendor contracts.

✔ Process Optimization – Improved efficiency in site acquisition and deployment, reducing SLA times by 25% and enhancing build timelines.

✔ Client & Stakeholder Engagement – Acted as the primary interface with vendors, clients, and cross-functional teams to ensure seamless project execution.

✔ Quality Control & Reporting – Maintained high standards in build quality, vendor accountability, and performance reporting.

Professional experience:

Duration	**MULTIPLE TERMS: JUL 2010 – AUG 2011; JUN 2012 – JUN 2014; JAN 2018 – NOV 2019; NOV 2023 – JUN 2024**
Location	**MANCHESTER / WARRINGTON/READING, UK**
Company	**ERICSSON UK**
Position	**VARIOUS ROLES: BUILD MANAGER / IMPLEMENTATION MANAGER / AQC MANAGER/ DESIGN MANAGER / IMPLEMENTATION CONTROLLER – PROJECT SUPPORT**
Description	Oversaw multi-region 2G, 3G, 4G and 5G rollouts across the UK for major clients (MBNL, Vodafone, Three, EE, BT), managing end-to-end site deployment. Ensured front-end readiness (surveys, GA, due diligence, planning, lease management) so sites were prepared for equipment installation and integration. Spearheaded cost-saving initiatives, streamlining logistics and equipment forecasting to reduce overspending. Coordinated wayleave permissions and utility services with third-party providers/SPs to prevent delays in site build schedules. Managed high-priority "war room" operations to rapidly troubleshoot and resolve real-time deployment issues, minimizing site downtime during critical build phases. Optimized subcontractor (ASP/SWC) and vendor scheduling, improving delivery efficiency and eliminating bottlenecks across design, acquisition, and build dependencies. Directed quality control and handover reviews, enforcing client specifications and a Right-First-Time approach that reduced rework and defects. Led cross-functional stakeholder meetings and status calls, aligning project goals and timelines between vendors, clients, and internal technical teams. Developed custom reporting tools and interactive dashboards to provide real-time visibility into rollout progress and performance KPIs for senior management. Managed outages and their impact on VIP clients, ensuring service continuity and SLA compliance.
Duration	**MULTIPLE TERMS: JAN 2016 – DEC 2017; NOV 2019 – JUL 2023**
Location	**NEWBURY/READING, UK**
Company	**BEACON COMMUNICATIONS LTD**
Position	**ARQIVA ACCOUNT MANAGER /MBNL CPM/ CELLNEX CPM**
Description	Oversaw network deployment and upgrade projects for joint ventures **MBNL** and **CTIL** (Cornerstone) through Beacon, managing site acquisition, construction, and technology upgrades across the UK. Led project teams and ensured delivery of multi-operator infrastructure on schedule. Acted as the client-facing Project Manager for MBNL's Towers & Antennas program, serving on-site at the client's office multiple days per week. Provided timely progress reports and ensured the client's requirements and KPIs were met or exceeded. Resolved high-priority client escalations and conducted root cause analyses (RCAs) to address issues, achieving optimal resolutions within SLA timeframes and maintaining customer satisfaction. Implemented quality and process improvements such as a "Right First Time" initiative, which elevated build quality and reduced the need for rework. Streamlined processes to cut average site delivery timelines, improving overall SLA performance. Strengthened vendor and partner relationships in a Business Development capacity for Cellnex, developing strategies to improve collaboration, communication, and performance with key suppliers and service partners. Introduced process improvement plans that reduced site delivery lead times and fostered stronger client rapport. Initiated weekly, monthly, and quarterly forecasting and demand planning cycles, producing comprehensive deliverable reports for stakeholders. Led quarterly performance review meetings with clients, presenting on ADC delivery progress, quality metrics, and health & safety compliance. Ensured transparent change control and reported financial status, reinforcing trust and accountability with the client.
Duration	**JULY 2014 – DECEMBER 2015**
Location	**READING, UK**
Company	**THREE UK**
Position	**BUILD LEAD – 4G DEPLOYMENT**
Description	Directed Three's national 4G network rollout, responsible for all enabling works (rigging, cabinet/shell installation, power provisioning) across multiple regions. Coordinated closely with SWC and vendor

partner Samsung to align deployment schedules and technical requirements.
Managed project finances including build cost approvals and invoice review, ensuring expenditures remained within the budget established at project start.
Oversaw incident management through the Remedy system, addressing day-of-installation issues swiftly to keep the build program on track. Maintained a long-term build plan to ensure the project was delivered on time, within budget, and to quality standards.
Coordinated site works and logistics (SWC coordination and equipment delivery), verifying kit inventories and resolving any supply-chain issues. Liaised with radio planning and site acquisition teams to incorporate design changes and avoid downstream conflicts.
Provided technical support to the project team by developing reporting templates and basic IT tools for internal use. Created detailed status dashboards and financial reports to communicate progress to stakeholders and guide decision-making.

Duration	**AUGUST 2011 – DECEMBER 2011**
Location	**MANCHESTER / WARRINGTON, UK**
Company	**TE INFRASTRUCTURE – ERICSSON PROJECT FOR O2**
Position	**PROJECT MANAGER - RBS6000 SWAP - LTE/UMTS/GSM**
Description	Led the initial cluster of LTE/UMTS/GSM site swaps (Ericsson RBS 6000 equipment rollout) for O2 as part of an Ericsson-managed project. Managed end-to-end delivery of upgrades in the Northwest region.

Served as the primary client liaison, coordinating daily with Ericsson program managers, O2 cluster managers, and field teams. Ensured client expectations were met and provided regular status updates.
Designed reporting tools and a project database to monitor progress on the ASP (subcontractor) side, guaranteeing that O2's internal records were kept up-to-date with the latest site status and milestones.
Proactively solved challenges related to the introduction of new hardware (transitioning from Nokia Flexi to Ericsson RBS equipment), including technical integration issues and process changes.
Managed all aspects of site deployment on a daily basis: acquisition follow-ups, civil works oversight, and implementation scheduling. Coordinated with site providers, subcontractors, and engineers to ensure each site moved smoothly from one phase to the next.
Contributed to establishing a business-as-usual process based on the successful pilot swaps, creating guidelines for scaling up the swap program. Monitored hardware orders and stock levels to prevent shortages or delays.

Duration	**MULTIPLE TERMS: MAY 1999 – SEPTEMBER 2002; JANUARY 2009 – APRIL 2009**
Location	**GDANSK, POLAND**
Company	**ERICSSON POLAND Sp. z o.o., - PTC ERA PROJECT / POLKOMTEL PROJECT**
Position	**SITE ACQUISITION CONTROLLER / PM / BACK BONE PROJECT MANAGER / ZONE MANAGER**
Description	Led the rollout of GSM/UMTS infrastructure for two major Polish operators: PTC Era (T-Mobile Poland) and Polkomtel (Plus GSM), delivering end-to-end project and zone-level management across acquisition, design, permitting, build, and financial oversight.

Directed building permit approvals and lease negotiations, working with property owners and local authorities to secure timely site access.
Managed complete site acquisition and build workflows, ensuring seamless handovers between acquisition, design, and construction phases.
Exercised strict financial control over rollout budgets, including work orders, contractor invoicing, and payment tracking.
Supervised and coordinated teams of acquisition agents and subcontractors, including a team of 25+ through four regional Zone Managers. Stepped in as interim Zone Manager during a vacancy, maintaining delivery pace and performance.
Designed and implemented custom reporting tools and databases in collaboration with planning teams, supporting both daily operations and executive-level visibility.
Acted as the central liaison between contractors, client departments, and internal stakeholders — chaired site-by-site and regional progress meetings to address issues, track delivery, and align on plans.

Duration	**SEPTEMBER 2007 – DECEMBER 2008**
Location	**MANCHESTER, UK**
Company	**CONTRACTOR FOR T-MOBILE & H3G**
Position	**PROJECT MANAGER – SITE ACQUISITION MANAGER**
Description	Project-managed a groundbreaking network consolidation (Project "Godiva") for T-Mobile and H3G, the first large-scale merger of two mobile networks into one shared infrastructure.

Oversaw all acquisition and build work streams of the consolidation: negotiated with site providers, devised optimal site designs, coordinated equipment procurement and call-offs, and managed construction through to integration.
Controlled project finances by handling purchase orders, invoicing, and cost tracking. Ensured each site was delivered cost-effectively, on schedule, and to the highest quality standards.
Monitored the performance of multiple agents and contractors, identifying bottlenecks early and implementing corrective actions before they escalated into major issues.
Regularly reviewed project status against the plan, verifying that forecasted sites were delivered on time.
Generated detailed reports (spreadsheets, charts, pivot tables) to keep senior leadership informed of progress and performance metrics.

Duration	**OCTOBER 2006 – SEPTEMBER 2007**
Location	**WARRINGTON, UK**
Company	**WHP Wilkinson Helsby – T-Mobile PROJECT**
Position	**SITE SHARE PROJECT MANAGER**
Description	Managed the site-sharing program for T-Mobile in the North region, handling all outgoing site-share applications to Orange and Vodafone for both GSM and UMTS networks.

Represented T-Mobile in negotiations with contractors, design teams, and consultants to maintain control over project delivery. Coordinated and supervised external parties to ensure they were properly instructed and performing to T-Mobile's standards.

Provided motivation and clear direction to all stakeholders to encourage a proactive and collaborative approach to site sharing challenges.

Exercised strict cost control and budget management, developing cost-effective design solutions.

Reviewed and justified site-specific expenditures, and negotiated hard with suppliers to reduce acquisition and build costs.

Verified detailed site build costs before submission to quantity surveyors for approval, ensuring financial accountability and identifying savings opportunities.

Administered parallel project databases (T-Mobile's Nemesis & SAP systems and the industry OLO/SiteHandler for shared sites) for forecasting and monitoring. Ensured all duties and obligations were completed on time, within budget, and to high quality standards.

Led regular progress meetings internally and with partner operators, using Excel-based reports and pivot tables to provide an accurate picture of status and foster data-driven decision-making.

Duration	**MARCH 2006 – OCTOBER 2006**
Location	**OLDHAM, UK**
Company	**INFRASTRUCTURE TECHNOLOGIES LTD – O2 PROJECT**
Position	**SITE SHARE CONTROLLER**
Description	Supported the Site Share Manager for O2's GSM/UMTS programs, acting as a coordination hub between all mobile operators and their agents for site-sharing projects.

Monitored incoming and outgoing site share cases from initiation through to full legal completion, keeping meticulous track of each site's status and next actions.

Drove team members and third-party agents to meet critical milestones on schedule, issuing daily follow-ups to prevent slippages in acquisition or build tasks.

Managed financial aspects of site share projects: ensured all work in progress was backed by approved purchase orders and that completed tasks were promptly processed for invoicing.

Prepared planning application documents and coordinated closely with planning authorities to secure necessary permissions for site upgrades and new installations.

Liaised with site providers (landlords) regarding site access, upgrades, renewals, and survey arrangements, maintaining positive relationships and clear communication.

Produced regular status reports and business updates to provide stakeholders with an accurate overview of project pipelines. Administered the OLO site-share database and maintained internal trackers to reflect the latest progress on all sites.

Acted as an information conduit, channeling critical updates and feedback between legal, technical, and management teams to ensure everyone remained aligned.

Duration	**JULY 2005 – MARCH 2006**
Location	**DUBLIN, IRELAND**
Company	**THREEFOLD PROJECT MANAGEMENT LTD – H3G PROJECT**
Position	**SITE ACQUISITION PROJECT COORDINATOR**
Description	Coordinated ADC (Acquisition, Design, Construction) support activities for Hutchison 3G's network rollout in Ireland, ensuring smooth progression of sites through acquisition to build.

Tracked team performance and milestones, maintaining a central dashboard of progress. Administered project databases and generated reports using Business Objects to inform management of status and trends.

Facilitated internal information flow, ensuring that updates and requirements were communicated promptly among team members and any blockers were escalated.

Chased and reminded team members and external agents of upcoming deadlines to maintain rollout momentum and avoid delays in site acquisition or permitting.

Assisted in forecasting and financial oversight by managing work order issuance and verifying invoicing for completed tasks, helping to keep the project within budget.

Liaised with subcontractors, external acquisition agents, and negotiators to monitor progress in securing new sites. Pushed for expedited acquisition timelines to deliver sites as quickly as possible.

Monitored the overall progress of lease and permit negotiations, providing regular updates to the Acquisition Project Managers. Contributed to preparations for internal and external meetings, ensuring all relevant information was available for discussions.

References available upon request
Full contact details available upon request. Please email info@jaws.tech for further information

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