

Dear Principal Owner & Compliance Team Leadership Team,

I hope this message finds you well.

My name is Don Raleigh, and I have spent my career working at the intersection of highly regulated industries, risk management, and compliant payment infrastructures. I am writing to discuss an opportunity that I believe is both strategically prudent and operationally valuable for Principal Owner & Compliance Team and, more importantly, for the customers you serve.

As you are acutely aware, the cannabis payments ecosystem remains one of the most scrutinized and operationally fragile environments in the financial services landscape. Even the most sophisticated providers continue to face persistent challenges, including platform instability, evolving compliance interpretations, unexpected deplatforming events, and national processing outages. These are not reflections of provider competence; rather, they are structural realities of operating within a complex and rapidly shifting regulatory framework.

In this environment, redundancy is no longer a luxury. It is a necessity.

Across the industry, we continue to see merchants experience significant disruption when a single payments channel is interrupted. Whether due to compliance complications tied to payment terminals, sudden sponsor bank decisions, network-level outages, or policy-driven deplatforming, the consequences for merchants are immediate and severe: halted transactions, lost revenue, operational chaos, and reputational damage. For cannabis operators, whose margins are already pressured by regulatory burdens and cash-handling costs, even short-lived interruptions can create material financial stress..

For this reason, I believe there is a compelling case for Principal Owner & Compliance Team have a compliant backup payments solution, one designed specifically to activate when primary processing channels encounter disruption. Such a partnership is not competitive in nature; it is protective, stabilizing, and aligned with the long-term interests of your customer base.

From a leadership perspective, offering redundancy is also a powerful signal to the market. It communicates that Principal Owner & Compliance Team understands the realities of cannabis payments at a systemic level and is committed to safeguarding merchant stability in an inherently volatile environment.

Our team specializes in compliant payment strategies built specifically for high-risk, high-scrutiny sectors. We understand the regulatory sensitivities, sponsor bank dynamics, and operational complexities unique to cannabis. Most importantly, we approach partnerships

with a singular objective: strengthening merchant survivability without disrupting existing provider relationships.

This is not about replacing systems.

This is about reinforcing them.

In a landscape where outages, compliance events, and platform disruptions are matters of “when,” not “if,” the providers who differentiate themselves will be those who help merchants remain operational under adverse conditions.

I would welcome the opportunity to discuss how a backup payments partnership could be structured in a way that complements Principal Owner & Compliance Team existing offerings while delivering meaningful risk protection to your clients.

Thank you for your time and consideration. I look forward to the possibility of working together.