

A Dramatic Animated Series



## **GOAL**:

A lucrative anime series to combat anti-Asian hate whilst benefiting

#### ZLI'S ADAPTATION CAMPAIGN

To advance scientific research, exploring and demonstrating life's environmental limits.

## Summary:

#### Film Title

The Afterlife of Whales: An Inhumanities Series Production

#### Genre

Epic Slice of Life Drama / Historical Fiction set across the 1990s, 2000s, and 2010s

#### Logline(s)

#### Story "A"

Aya, an Ainu girl, rises from tragedy, poverty, and stigma by seeking out whales, dolphins, & porpoises across modern Japan, New Zealand, the Americas, and China.

#### Story "B"

Aya's sister Miki rises to great fortunes after vilomah and abandonment, whilst protecting her siblings from opportunists as she builds a new life.

#### **Production Method**

Animation (Slice of Life Anime Style), Live Action Educational Component with thirty-three episodes released over three seasons.

#### Source

ZLI's Adaptation Campaign, an initiative of The Zoological Lighting Institute

#### **Intended MPAA rating**

MA, PG-13

#### Web Site

www.zoolighting.org

#### **Production Budget**

US \$1.5 million per episode, US \$16.5 million per season, and US \$49.5 million in total for the entire series.

# PROACTIVE CETOLOGIST MAIN CHARACTER: OKIJIMA AYA REFERENCE: SACHIKO HIDARI

## The Afterlife of Whales

A Dramatic Animated Series



SECOND LEAD: OKIJIMA MIKI

REFERENCE: SETSUKO HARA

**CETACEAN ADVOCATE** GATEKEEPER: TILLY LILLY

REFERENCE: KEISHA CASTLE-HUGHES

#### OKIJIMA Miki (narrator)

survives her father's death as a dutiful older sister, managing her sibling's affairs while coping with vilomah and whaling moratorium related economic pressures.

#### TILLY LILLY (gatekeeper)

an entrepreneurial Kiwi supermodel with compassion for all, who becomes Aya's constant companion and diplomatic liaison to the greater world around her.

# MAIN **CHARACTERS**

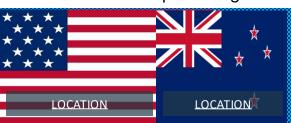
remembered and reimagined

Cinematic universes and intertwined references solidify and explore identity beyond the viewing screen.

The Afterlife of Whales quotes iconic media while calling attention to forgotten contexts to build buzz and conversation.

#### OKIJIMA Aya (protagonist)

struggles to endure her father's death to protect the family, sailing aboard a scientific whaling ship to pursue a global adventure of understanding.







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Related Values and Aspects of the Project:

## Cetacean Culture Matters for Welfare

How we think of animals in death, conditions how we treat them in life. That is the meaning of our title, which celebrates Japanese and Indigenous perspectives on whales and dolphins.

The Afterlife of Whales addresses the physical, economic, and cultural challenges surrounding cetacean management while supporting those around the world that work with such animals.

## Research Research into cetacean Collection of

life, including husbandry, conversation. and biology.

#### **Data Collection**

data related to cetacean husbandry, conservation, and biology.

#### Education

Staff training and other professional educational activities.

#### Outreach

Public engagement to mitigate anti-Asian hate and other vitriol.

#### **Publication**

Cetacean science publication and related events.



Wildlife Conservation is an Economic Issue, Impacting Households Directly

A Dramatic Animated Series

#### Precedent and References:

#### Female Characters Dominate Slice of Life Anime

## **AAPI**

Support through Anime Combats Hate & Promotes Science

Anti-Asian hate continues to plague international life. Anime offers an established genre to push back, featuring empathetic characters facing real world challenges.

The Afterlife of Whales will engage audiences hungry for recognition, improving expatriot creative / financial participation on the production side.



Kyosuke Kosaka (Oreimo)



Kaori Miyazono (Your Lie in April)



Haruhi Suzumiya (The Melancholy of Haruhi Suzumiya)



Mai Sakurajima (Rascal Does Not Dream of Bunny Girl Senpai)



Noe Isurugi (True Tears)



Kaguya Shinomiya (Kaguya-sama: Love is War)



Nagisa Furukawa (Classroom of the Elite)



Madoka Homura Sayaka (*Puella Magi Madoka Magica*)



Komi Shouko (Komi Can't Communicate)



Chihiro Hashima (A Sister's All You Need)



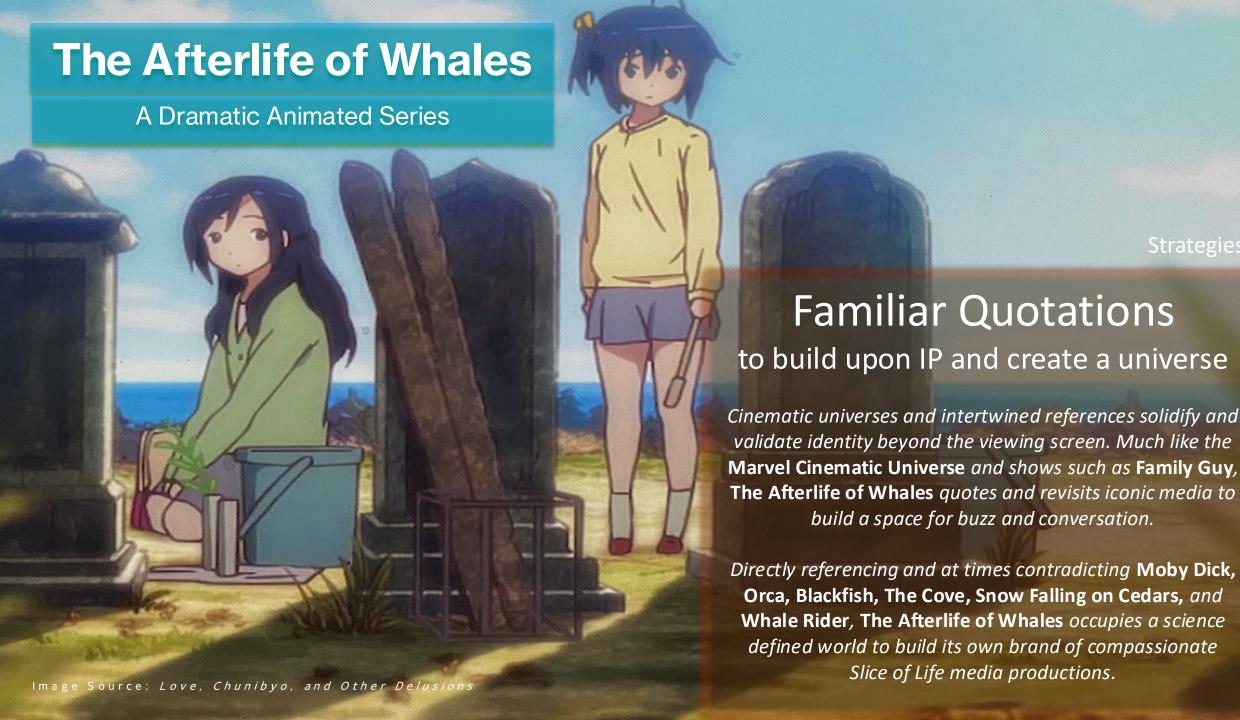
Red Blood Cell (Cells at Work!)



Shouko Nishimiya (A Silent Voice)



Rikka Takanashi (Love Chunibyo & other Delusions)



A Dramatic Animated Series

Season One

Set in Ise & Farewell Spit





Of Morals and Money...

Bakekujira by Mizuki Shigeru Mikimoto Brand 18K White Gold Black South Sea Cultured Pearl and Diamond Ring



## "A" Story

Introverted Okijima Aya loses her job after being injured by dolphins. Compelled to take a job aboard a scientific whaling ship, she travels to New Zealand and makes new friends as a whale researcher and conservationist.

## "B" Story

Older sister Miki loses her unborn baby and is abandoned by her lover. Taking responsibility for the Okijimas, she builds security with the Ame Pearl <u>Divers and Mikimoto in Ise.</u>

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Season One

#### Cetaceans - Each Featured by Episode and Linked to Educational Media



Bottlenose Dolphin



Sato's Beaked Whale



Sei Whale



Striped Dolphin



Dwarf Sperm Whale



Cuvier's Beaked Whale



Bryde's Whale



Humpback Whale



Spinner Dolphin



Arnoux's Beaked Whale



Hector's Dolphin



False Killer Whale

Cetaceans - Each Featured by Episode and Linked to Educational Media

A Dramatic Animated Series

Season Two

Set across the Americas





#### Fashion and Identity...

Aya is treated as Ainu in Japan, Japanese in New Zealand, and Asian across the Americas...

## "A" Story

Connecting with the iconic fashionista Tilly Lilly, Aya represents the Not-so-mystical Aquarium as a diplomatic liaison to cetacean interacting First Nation communities across the Americas. After presenting results at the Explorer's Club, a violent hate crime forces unwanted marriage and a Hokkaido return.



## "B" Story

Miki takes on a managerial role for her younger sister Eriko, chosen to be the first blind model for Mikimoto. Protecting the pretty girl from predators sets Miki on a new path leading to new love with Shen Zhi.

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Season Two

Cetaceans - Each Featured by Episode and Linked to Educational Media



North Atlantic Right Whale



Risso's Dolphin



Amazon River Dolphin



Tucuxi



Bowhead Whale



Pantropical Spotted Dolphin



Beluga



Orca (1) Ecotype – Bigg's



Sperm Whale



Pilot Whale Long Finned



Blue Whale



Narwhal

Cetaceans - Each Featured by Episode and Linked to Educational Media

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Season Three

Set across the Indian Ocean to China





Stigmas Burden Prosperity...

Tokyo's Whale Celebration Medalion-Akishima Citizen Whale Festival...



## "A" Story

Happily widowed thanks to an aggressive bull sperm whale, Aya must keep the Péngyŏu - Tomodachi Oceanarium afloat and give it credibility as its new Director. With the backing of the Shen siblings, Aya joins partner Tilly and sister Eriko in a quest to save the remaining finless porpoises of China's Yangtze River.

## "B" Story

Image Source: Jujutsu Kaisen

Returning to Hokkaido to marry the eccentric Shin Zhi and to be with Aya again, Miki manages the Péngyŏu -Tomodachi Oceanarium while creating a new festival with the local fishing communities that quells the ghosts of her past while supporting the Shen's political ambitions.

#### A Dramatic Animated Series

#### Season Three

#### Cetaceans - Each Featured by Episode and Linked to Educational Media



Baiji - Yangtze River Dolphin



Chinese White Dolphin



Vaquita



Gervais's Beaked Whale



Short-Beaked Common Dolphin



Southern Right Whale



Orca (2) Ecotype – Subantarctic



Indian Ocean Humpback Dolphin



Irrawaddy Dolphin



Ganges River Dolphin



Pygmy Sperm Whale



Yangtze Finless Porpoise

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# OUTCOMES

Confront Anti-Asian Hate

Obviate Racism(s)'s Personal Effects

Celebrate Ex-Pat & Indigenous Heritages

Advance Multi-cultural Animal Welfare

**Promote International Dialogue** 

**Emphasize Family Bonds** 

**Champion Science** 

Champion Art

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## THE PRODUCT

## **High Emotional Intensity**

in a genre famous for its emotional intelligence.

Verified Quality Combining
SCIENCE and ENTERTAINMENT
Creates Lasting Value

## THE MARKETS

## **6.6 Million on Average**

ANTICIPATED STREAMING VIEWERS per episode across six targeted countries.

Initial (first year) Average

FAIR MARKET <u>STREAMING</u> VALUE:

\$11.4M episode / \$376.2M series (Six Countries, Cumulative Value)





THE AFTERLIFE OF WHALES - STREAMING FORECASTS
AN ANALYSIS BY LARGO AI

#### STREAMING FORECASTS





Streaming Forecasts offer anticipated household engagement metrics for specific content on streaming platforms, particularly during the peak viewing period, typically the first or second month after release. It's important to clarify that these predictions do not equate to the number of views. Instead, they estimate the number of subscriber accounts that are expected to interact with the content in a meaningful way, such as watching more than 20 minutes.

In addition, we perform a Fair Value Calculation for the content across various platforms. Please note that our calculations are not grounded in what platforms have historically paid for different types of content. Instead, we forecast the total revenue of a platform in a specific country, then predict the proportional revenue that the content could generate, assuming half of the platform's revenue is distributed to content owners based on their respective viewership shares.

Largo.ai

Largo.ai

**Revenue Streams Sought After Completion** 

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## **Distribution Avenues**



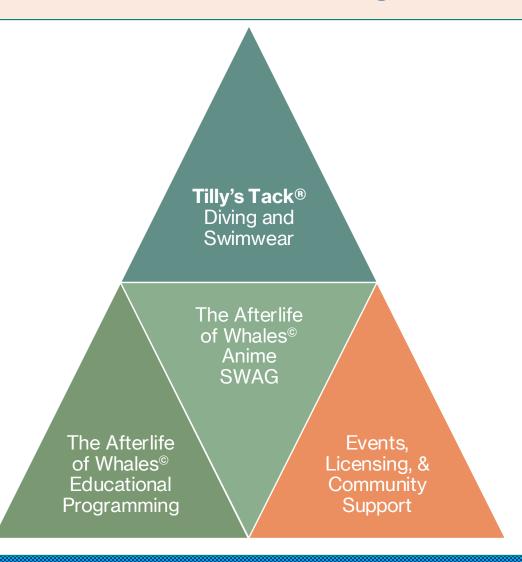
In addition to benefits derived from exhibition and streaming, it is intended that the characters serve as educational advertising in sponsorship opportunities.

**Revenue Streams Sought After Completion** 

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## Merchandising

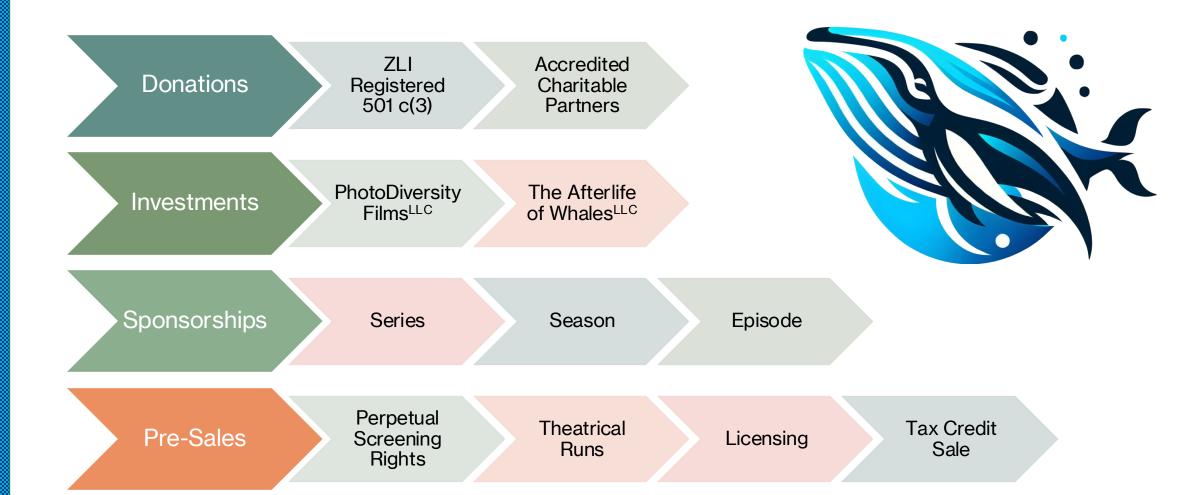
- Tilly's Tack® Diving and Swimwear
- Special Editions and Artwork
- Educational Literature and Programming
- Events, Licensing and Community Support



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**Revenue Streams Sought Before Completion** 

## **Financial Sources**



The Afterlife of Whales is intended to be a revenue generating, mission appropriate project in support of the work of a 501 c(3) The Zoological Lighting Institute and ZLI's Adaptation Campaign.

Earmarking <u>DONATIONS</u> to *ZLI* for

The Afterlife of Whales secures a <u>full tax deduction</u>, as well as the many and well recognized benefits that charitable support creates for the donor.

<u>SPONSORSHIP</u> for *The Afterlife of Whales* include <u>Series, Seasonal, Episodic</u>, and <u>Product Placement</u> opportunities. These place brands in highly prominent spots within the show itself, for all time.

INVESTMENT in *The Afterlife of Whales* earns participants the *right to profits* in the highly lucrative anime industry. Early 'Class V' investors also gain additional tax deductions for charitable budget elements.

## GET FINANCIALLY INVOLVED

**DONATION** 

Charity

**CSR** 

Tax Rebate

**SPONSORSHIP** 

**Positioning** 

Engagement

Promotion

**INVESTMENT** 

**Profits** 

Legacy

Leadership

The Afterlife of Whales was initiated by 501 c(3) The Zoological Lighting Institute to facilitate ZLI's Adaptation Campaign.

<u>DONATIONS</u> to *ZLI* for *The Afterlife of Whales*secure a *full tax deduction*, for private and corporate donors of 'Class C' shares. All will be be included in the series credits directly, to recognize their charitable contribution.

Additional benefits of charitable giving include mission alignment (with science, the arts, and equity), improved engagement with colleagues, employees, and markets, and the indirect benefits that 'adaptation' creates.

Donations can be made directly at zli.org and distributed over time, doubled through corporate giving programs, or covered by participation in ZLI'S IN-KIND DONATION INITIATIVES.

## DONATION BENEFITS

SPECTRUM

US >\$10,000,000+

**VIOLET** 

US >\$5,000,000

INDIGO

US >\$2,500,000

BLUE

US >\$1,000,000

GREEN

**ZLLORG** 

DONATION

PORTAL

MATCHING

GIFT OPTION
AVAILABLE

US >\$500,000

YELLOW US >\$100,000

ORANGE US >\$50,000

RED US >\$1000 AUDIO CREDIT TO CLOSE EVERY EPISODE

Nonaffiliated EP Credit

One in-episode Appearance (live or animated)

Personalized Location Tours

Studio Tour and Premier Party Invite

After Episode Title Credit Listing

Associated Marketing Credits

Special Donor Edition DVD

## SPONSOR BENEFITS

The Afterlife of Whales is intended as a revenue generating, mission appropriate project in support of the work of a 501 c(3)

The Zoological Lighting Institute and ZLI's Adaptation Campaign.

<u>SPONSORSHIP</u> for *The Afterlife of Whales* include <u>Series, Seasonal, Episodic</u>, and <u>Product Placement</u> opportunities. These place brands in highly prominent spots within the show itself, for all time.

<u>PRODUCT PLACEMENTS</u> for co-branded merchandise (1-5% Product Line Revenue upon Agreement) are also available. Selected sponsors may choose to have products featured as prop elements within scenes. These are 'quiet' inclusions, placed without being called out. Inclusion is competitive, subject to Director Approval.

## **SERIES**

\$12,000,000

One Available

Series Sponsor Logo will precede opening credits, announcing every episode in perpetuity.

Series Sponsor granted licensing rights and 'presented by' credit.

## **SEASONAL**

\$4,000,000

Three Available

Season Sponsor Logos introduce after credits, closing each seasonal episode but preceding next episode preview.

Seasonal Sponsors gain limited licensing rights for one season (e.g., tech, apparel).

## **EPISODIC**

\$750,000

Thirty-three Available

Episode Sponsor Logos included on three scientific or cultural insets, as scene breaks within the show.

Episode Sponsors gain limited rights to copromote / screen that episode.

## INVESTOR BENEFITS

Spectrum	Violet	Indigo	Blue	Green	Yellow	Orange	Red
200+ Shares	199 ≤ x ≤ 100 Shares	99 ≤ x ≤ 50 Shares	49 ≤ x ≤ 20 Shares	19 ≤ x ≤ 10 Shares	9 ≤ x ≤ 2 Shares	1 Share	<1 (joint Purchase)

INVESTMENT in *The Afterlife of Whales* earns participants the <u>right to profits</u> in the highly lucrative anime industry.

Early 'Class V' investors also gain a tax deductions for charitable elements of the budget.

INVESTMENTS are eligible to benefit from a significant tax credit to achieve profitability faster, with BTL production in NJ and ATL undertaken in Japan.

#### SPECTRUM + VIOLET SUPPORT LEVEL PERKS

- · Front End Nonaffiliated Producer Credit.
- Unlimited Tickets to all Premiers. Festivals and Events
- A Premier Production Studio Tour.
- ZLI Financial Board Position.

#### **COLOR SUPPORT LEVEL PERKS**

- Front End Nonaffiliated Producer Credit.
- Invitation to Select Screenings, Festivals, and Events.
- Exclusive *The Afterlife of Whales* Investor tour to Japan.
- Autographed Posters, DVDs/Blurays, and Swag.

# Clear Profit Waterfall

Sales Agent

**Distribution Costs** 

Deferrals

Investor 120% Recoupment

Class A Catch-up

Net Profits (30%-40%-30% Split)

#### CLASS V+B

Class V investors (Invested before Production) receive a tax deduction for charitable aspects of the budget.

666 shares valued at \$50,000 available, 60 designated as 'Class V' shares.

Investors shall receive onscreen end credit as 'FISCAL PRODUCER' and listed according to investment level.

# Charitable Profit Distribution

30% Net Profits set aside for charitable partner distribution related to series content.

Provides Investor with added CSR Co-Branding Value

Produces Leadership in the fields of nature access, science education, and bird conservation.

## (Hypothetical) Return on Investment

Spectrum	Violet	Indigo	Blue	Green	Yellow	Orange	Red
200+ Shares	199 ≤ x ≤ 100 Shares	$99 \le x \le 50$ Shares	$49 \le x \le 20$ Shares	19 ≤ x ≤ 10 Shares	9 ≤ x ≤ 2 Shares	1 Share	<1 (joint Purchase)

# ESTIMATED INVESTOR ROI

ASSUMING \$155,000,000 NET PROFIT

(Median Expectation)

Total Budget = \$49,500,000

- First Year Distribution Net Profit = \$155,000,000
- First payout to Investors (120%) = \$59,400,000
- Producer Catch-Up = \$9,900,000
- Remaining Money to be Split = \$85,700,000

\$28,680,000 Class A /

\$38,240,000 Class V+B /

\$28,168,000 Charitable Donation

(FIRST PAYOUT + SPLIT) = \$97.64 M

# Clear Profit Waterfall

Sales Agent

**Distribution Costs** 

Deferrals

Investor 120% Recoupment

Class A Catch-up

Net Profits (30%-40%-30% Split)

#### CLASS V+B

Class V investors (Invested before Production) receive a tax deduction for charitably distributed net profits

666 shares valued at \$50,000 available, 60 designated as 'Class V' shares.

Investors shall receive onscreen end credit as 'FISCAL PRODUCER' and listed according to investment level.

# Charitable Profit Distribution

30% Net Profits set aside for charitable partner distribution related to series content.

Provides Investor with added CSR Co-Branding Value

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## CHARITIES OF CHOICE

SpectrumVioletIndigoBlueGreenYellowOrangeRed200+ Shares $199 \le x \le 100$  Shares $99 \le x \le 50$  Shares $49 \le x \le 20$  Shares $19 \le x \le 10$  Shares $9 \le x \le 2$  Shares1 Share $1 \le x \le 10$  (joint Purchase)

#### The Zoological Lighting Institute

& Affiliated Charities

With ethical intent, *The Afterlife of Whales* presents a financial participation model that can benefit charitable causes while enriching investors directly.

Donors may donate shares to a pre-approved 'charity of choice', which will receive Class C shares in the project.

The Zoological Lighting Institute will receive any unassigned donations as the prime charity, also creating Class C shares (unattached to further tax deductions).

Class V Investors may alternately select either ZLI or a preapproved 'charity of choice' to receive an assigned portion the budget itself, gaining tax deductions in addition to their own share profits. Unassigned distributions of this 30% Class C share block will be granted to ZLI, with tax deductions granted to Class A investors (the producers).

#### DONATING Shares

Tax Deduction

Donor Onscreen Credit

**Donor Events** 

Income Earning Potential for Charities of Choice

#### CLASS V Shares

Class V investors (Invested before Production) receive a tax deduction for charitably distributed net profits

Charity and Investor both receive profits, with added value of tax deduction for any profit charity gains.

Class V Investors shall receive onscreen end credit as 'FISCAL PRODUCER' and listed according to investment level.

# CHARITIES of Choice

All associated charities align with the ZLI Mission and nature access goals.

CSR Value engages BOTH ZLI and Charity of Choice, doubling reach and value.

ZLI Use of Funding supports grants and advocacy efforts.







is a project initiated by ZLI's Adaptation Campaign *dedicated to combatting Anti-Asian Hate while supporting photobiology research.* 

See <u>www.zoolighting.org</u> for more information.

# THANK YOU!

Contact ZLI directly
with any questions and to explore
participation in this project.

#### James Karl Fischer, PhD

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