

Maintenance-Oriented Behaviors

Inclusivity

Bringing others into the conversation & keeping community open.

Encourage

Positively keeping all information and opinions in consideration.

Harmonizing/compromising

Smoothing over issues & giving in on certain aspects to make decision.

Self-Oriented Behaviors

AGGRESSION

CLOWNING

SEEKING ATTENTION

BLOCKING

MANIPULATING

SEEKING SYMPATHY

WITHDRAWING

COMPETING