### **Quilt Show Vendor Chairs**

## **Beginning of the year:**

- Show committee to determine cost per booth size, size of booth available, and number of booths available to sell to vendors.
- Visit guilt shows and contact vendors to determine interest in our show.
- Draft invitations and application forms to vendors with sizes and prices. Review with show committee.
- Send letters of invitation with application form to vendors with agreed upon deadline.
  Request payment and copy of resale license and make checks payable to the guild.
- Present vendor applications received to show committee. Show committee to determine who and how vendors will be chosen from list of vendors.
- Send letter confirming they have been selected as a vendor for the show.
- Keep a list of substitutes in case a vendor has to cancel.

## Throughout the year.

- Make a list of each vendor and items they sell for brochure.
- One or both of you attend all quilt show meetings.
- Stay alert for new vendors for future shows.

#### Month before show:

- Send letters to vendors with final notes on their locations on the flow, maps of the area, invitation to pizza dinner on Friday, dates and times for set up and take down. Give cell numbers of vendor chairs.
- Make up vendor packets: Include name badges, meal menus and costs, time of show, name badges, copy of show program, parking map, and time by which they must be out of gym on Sunday evening.
- Get volunteers to help with set up, measuring, welcoming vendors, etc.

#### Setup: Friday and Saturday and Sunday show activities

- Chairs should clearly define their duties at the show:
  - Measuring; chairs, tables; parking vendors; vendor packets; collect door prizes; lunch and water to vendors; troubleshoot
- Make extra name badges if case they forgot them.
- Provide waste removal from booths.
- Everyday check on vendors to see that they get lunch and/or coffee and water as needed.
- About 30 minutes before end of show, check that everyone can unplug cords and get things down and out. Some vendors are slow so give a time by which they must be out of the building or the guild will have to pay extra.

# **Vendor Timeline**

Date	Action	Person	Date Done
December/January	Get materials	Previous Chair	
February	Meet with chair; discuss her goals/changes, etc.	Vendor chair &	
		show chair	
February	Draft letter; share with committee; Finalize	Show Chair,	
	letter and application	Committee,	
		Vendor chairs	
March	Prepare address labels; copy application and	Chairs	
	invitation; mail invitation and application		
March -May	Receive applications	Chairs	
May 1 <sup>st</sup>	Deadline for application	Chairs	
May	Team screen applications if necessary	Chairs and 3	
		others from	
		committee	
May	Make up report on vendors for quilt show	Chairs	
	committee; Give report to quilt show for		
	recommendations; Make list of vendors		
	selected.		
June	Prepare acceptance letters and denial letters.	Chairs	
	Get approval from chair.		
	Mail acceptance and denial letters so they are		
	received by June 15th		
July, August	Prepare list of vendors for brochure	Chairs	
September	Draft follow-up letter to vendors; get maps, etc.	Chairs	
October	Mail vendor follow-up letters.	Chairs	
	Get volunteers assigned to help.		
	Prepare vendor packets that include name		
	badges, meal menus and forms, times of show,		
	show program, parking map, times for setup		
	and take down.		
November 1	Make extra badges for vendors. Finish up any	Chairs	
	issues		
November 12	Setup Time: Split up duties:	Chairs;	
	measuring booths, chairs/tables, parking	Volunteers	
	vendors; packets; collect door prizes; lunch and		
	water to vendors; trouble shoot; waste removal		
	from booths		
December 1	Update books; give to new chairs.	Chairs	