



DISCOVER TISSUETECH

*Pioneering the Future of
Regenerative Medicine*

www.tissuetechnology.com

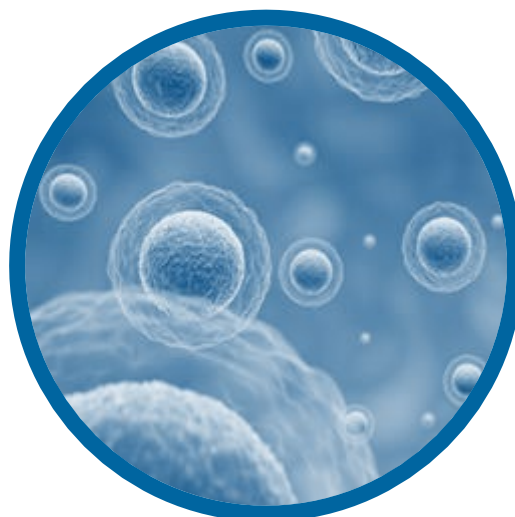


OVERVIEW



Pioneer

TissueTech continues to pioneer the application of **human birth tissue** for regenerative medicine.



Category Leader

TissueTech is well positioned to be **the leader** with the **new regulatory** requirements for HCT/Ps.



Trusted Provider

TissueTech is a trusted provider with decades of **scientific evidence** and a clear health economic **value**.



Partner

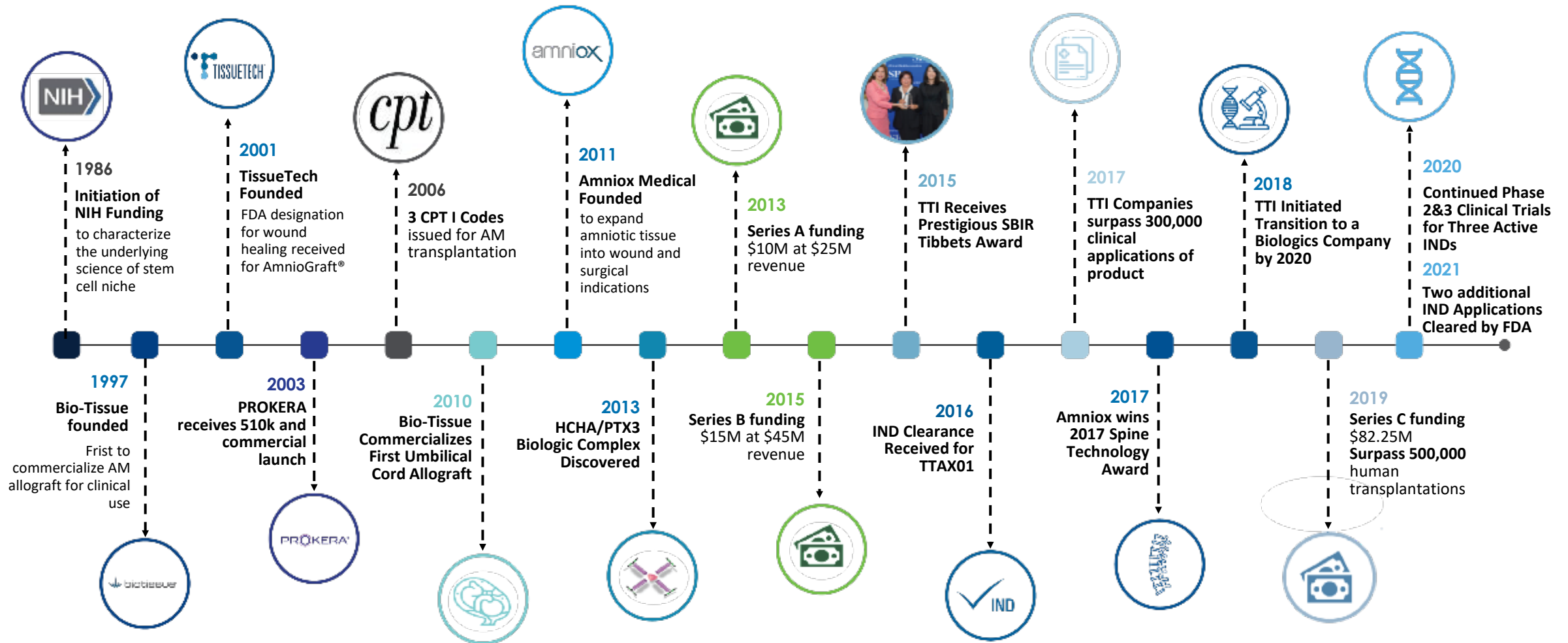
TissueTech is your partner for **reimbursement support** and **professional education** and training.



PIONEER

OF THE FUTURE OF REGENERATIVE MEDICINE

PIONEERING THE FUTURE OF REGENERATIVE MEDICINE





PIONEERING THE FUTURE OF REGENERATIVE MEDICINE



35 Years

National Institutes of Health (NIH) Funding



600,000+

Human Clinical Applications



380+

Peer-Reviewed Publications



1st

to establish Level 1 CPT Codes for Amniotic Membrane Transplantation



100+

Clinical Training Opportunities Each Year



5 IND

Products with Three in Phase 2 & 3 Clinical Trials for BLA Approval



OUR VISION AND MISSION

We **empower healthcare professionals** to deliver **optimal patient healing** outcomes, setting the standards that **define regenerative medicine**.

We do this by living our **MISSION**:



**SOLVING
UNMET NEEDS**



**as the
PATIENT-FOCUSED
PIONEER**



**FOSTERING
TRUST**



**as the
EVIDENCE-BASED
LEADER**



**PROVIDING HEALTH
ECONOMIC VALUE**



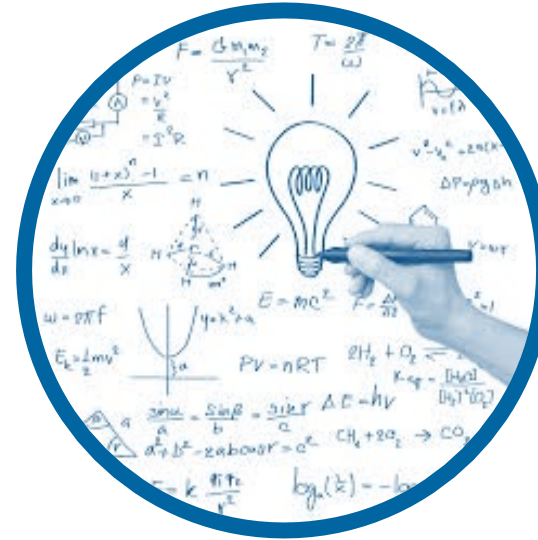
OUR VALUES



Conduct all interactions
with utmost level of
INTEGRITY AND ETHICS



Deliver the **HIGHEST QUALITY** and most **COST-EFFECTIVE** therapies for
the benefit of patients



Foster innovation through
PROVEN SCIENCE and
STRONG CLINICAL EVIDENCE



Provide a **HIGH-PERFORMANCE CULTURE**
where people are
accountable, respectful
and enjoy what they do



CATEGORY LEADER

POSITIONED TO LEAD IN THE CHANGING REGULATORY ENVIRONMENT



CHANGING REGULATORY ENVIRONMENT

Current State: 361 HCT/P

Human Cell, Tissues, and Cellular & Tissue-Based Products (HCT/P) are regulated by FDA under Title 21 of the CFR Part 1271

Allowed marketing, sale and transplantation of human cells or tissues without premarket approval

To qualify, product must conform to criteria:

- *Minimally manipulated*
- *Homologous use*
- *Not combined with another article*
- *No systemic effect and/or not dependent on living cells*

Original 36-month
FDA limited
enforcement was
extended six
additional months

Products and manufacturing facilities must be registered annually and adhere to GTP regulations

FDA Guidance Document Issued **November 2017**

Future State: 351 Biologics BLA

Companies must file for Biologics License Application (BLA) in order to make biologic claims about products they previously sold as HCT/Ps

Requires transition to rigorous CMC with GMP manufacturing and multi-phased clinical trials to obtain BLA approval for specific products

Originally, Investigational New Drug (IND) applications needed to be submitted by **November 2020**

In July 2020, the FDA extended the start of their limited enforcement discretion policy six months to **May 2021**

BLA approvals provide company exclusivity to specific indications & provides evidence for future reimbursement

TissueTech is pursuing multiple Clinical Trials to obtain BLAs to ensure its portfolio is protected



CLINICAL TRIAL UPDATE

TTAX01



Diabetic Foot Ulcer

- ❑ The Phase 2 Pilot Clinical Trial was positive, along with a 1-year follow-up study, both completed
- ❑ AMBULATE DFU and AMBULATE DFU II Phase 3 confirmatory trials initiated in 2020, each conducted at 20 U.S. sites with 220 patients

TTBT01



Ocular Surface Disease

- ❑ FDA cleared IND in January 2021
- ❑ Phase 2 clinical dose-escalation study currently being finalized

TTAX02



Spina Bifida

- ❑ Single Phase 3 Multi-center, Randomized Controlled Trial with Study Activation planned for the second half of 2021
- ❑ Granted Regenerative Medicine Advanced Therapy (RMAT) and Orphan Therapy Designations from FDA

TTAX03



Osteoarthritis (OA)

- ❑ KL grade 3-4 knee OA Phase 2 multi-center Randomized Controlled Trial, 52-week study in 8-10 U.S. sites with 90 subjects, starts in Q3 2021
- ❑ Facet joint Phase 1 multi-center Randomized Controlled Trial in 3 U.S. sites with 36 subjects planned for Q3 2021



OUR FOCUS: UNMET PATIENT NEEDS

We are **focused** on giving healthcare providers **cost-effective solutions** to successfully address previously **unmet patient needs**



Ophthalmic and optometric indications – It is estimated that the **total economic burden** of eye disorders and vision loss in the U.S. is **\$139 billion**⁵



Advanced wounds – A conservative estimate of the **cost of caring** for these wounds exceeds **\$50 billion** per year in the U.S.^{1,2,3,4}



Musculoskeletal applications – In 2011, the total **indirect and direct costs** for musculoskeletal disorders was estimated to be **\$874 billion**, or 5.7 percent of U.S. Gross Domestic Product⁶



Non-opioid alternative to managing pain – the total **economic burden** of prescription **opioid misuse** in the U.S. is **\$78.5 billion** annually with an estimated 128 people dying each day after overdosing on opioids⁷



TRUSTED PROVIDER

OF HUMAN BIRTH TISSUE PRODUCTS

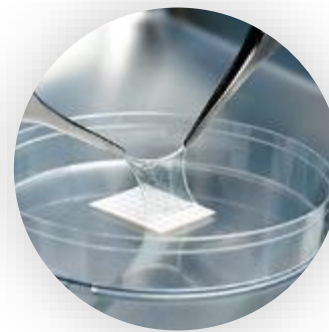


OUR CURRENT PRODUCT PORTFOLIO

Focused on **solving unmet clinical needs** by **harnessing the regenerative properties** of human umbilical cord and amniotic membrane



PROKERA®



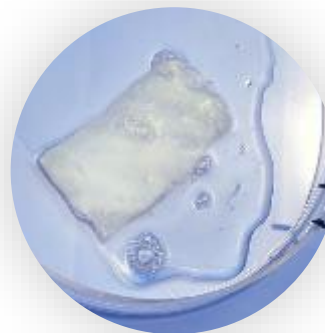
AMNIOGRAFT®



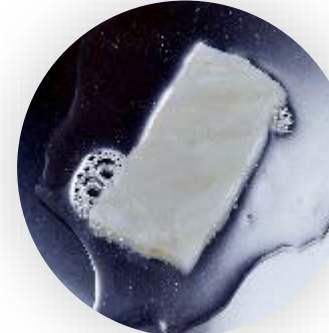
AMNIOGUARD®



Cliradex®



clarix®
CORD TX



neox®
CORD TX

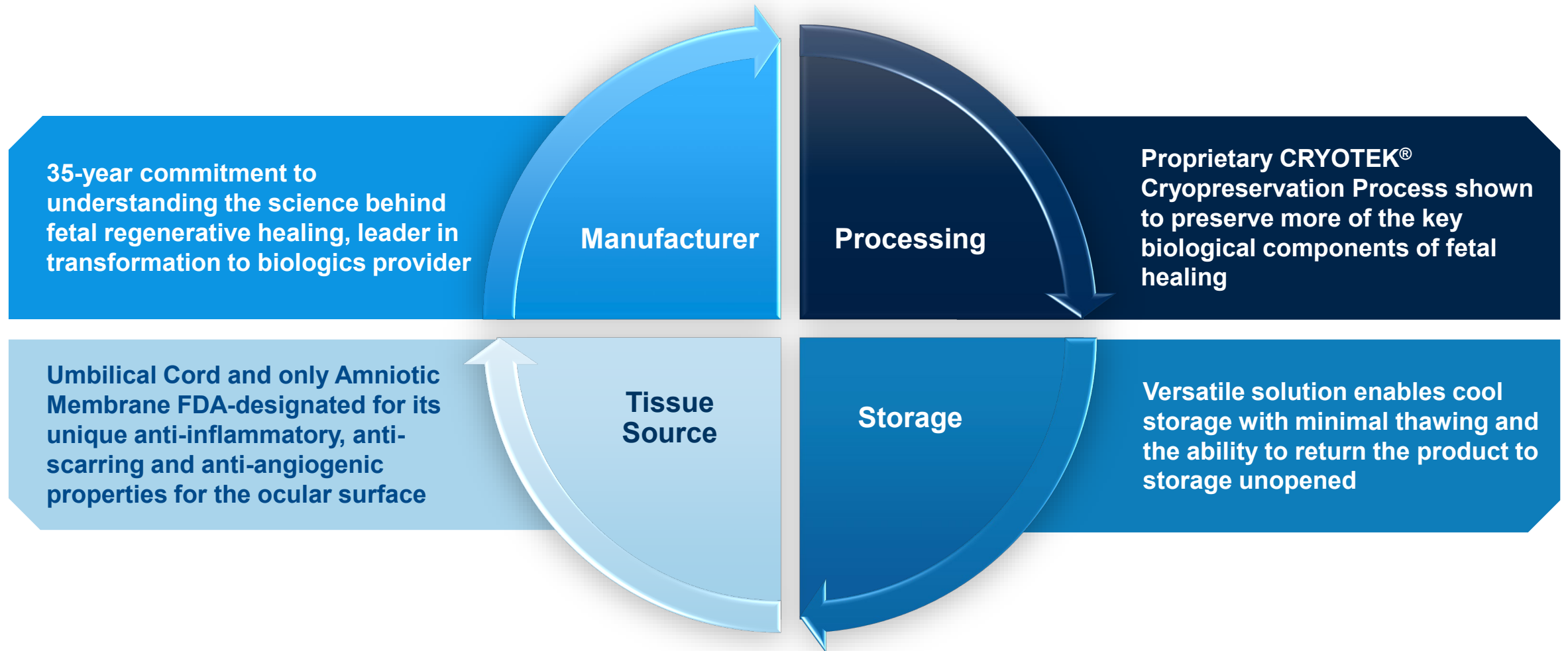


clarix®
FLO



neox®
FLO

HUMAN BIRTH TISSUE PROVIDER CONSIDERATIONS





OUR PLATFORM SCIENCE





PARTNER

FOR REIMBURSEMENT SUPPORT, TRAINING & EDUCATION

DEMONSTRATED HEALTH ECONOMIC VALUE

NEOX & IND TTAX01 <i>Faster Healing, Fewer Applications</i>		
STUDY	LEAD	OUTCOME
TTAX01 Phase 2	Marston ¹	87.5% closure 13.8 weeks 1.68 applications
NEOX CORD 1K	Caputo ²	96.3% closure 16.02 weeks (mean) 1.24 applications (average)
Standard of Care	Multiple	31% closure 20 weeks 45% closure regardless of time

CLARIX <i>Faster Healing, Reduced Risk of Infection</i>		
STUDY	LEAD	OUTCOME
CLARIX CORD 1K	Bemenderfer ³	Reduced overall time to skin healing after TAA from 40 days (traditional closure) to 28.5 days (CLARIX)
Results even more pronounced in patients with comorbidities including diabetes, tobacco use and obesity		
Delayed wound healing increase risk of infection, which significantly increases cost for treatment		

PROKERA <i>Quick Application, Reduced Follow-Ups</i>		
STUDY	LEAD	OUTCOME
PROKERA	Desai ⁴	25 second PK treatment time + 35 second SFK treatment time
Reliably healed , without haze or scar, at 7 days		
Improved clinical outcomes and patient satisfaction with ocular surface optimization prior to refractive cataract surgery		



YOUR PARTNER IN REIMBURSEMENT



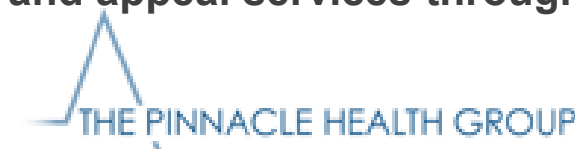
**First to establish
Level 1 CPT codes**
for reimbursement for Amniotic
Membrane Transplantation
for the ocular surface



Reimbursement Pathway
being set up to do the same for
BLA-approved indications



**Dedicated support team of
certified coding professionals**
to help with billing, claim submission,
and appeal services through





YOUR PARTNER IN EDUCATION & TRAINING



Partnering with you and your staff to provide seven unique training programs to best fit your needs:



Ocular Surface Biologics Course (OSBC)



Amniox National Pro Ed Events



Pro Ed Webinar Series



DocMatter Peer-to-Peer Online Resources



Physician Portal One-Stop Clinical Resource



Local Peer-to-Peer Events



In-Clinic In-Services and Training

BROAD REACH

575K+ Video Views

3K+ Webinar Attendees

450+ Peer-to-Peer Events

150+ OSBC Attendees

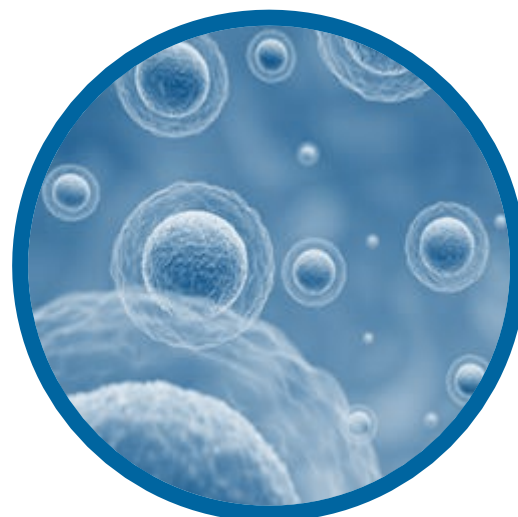


SUMMARY



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**ARE YOU READY TO
PARTNER WITH
TISSUETECH?**

Where should we start?

